# **ATTACHMENT 1**

# 2009 ACTUAL COST-TO-BUDGET COMPARISON

**AND** 

2009 AUDITED FINANCIAL REPORT

**FOR** 

NORTH AMERICAN ELECTRIC RELIABILITY CORPORATION



# NERC BUDGET TO ACTUAL VARIANCE ANALYSIS AT DECEMBER 31, 2009

In connection with the filing of the updated 2009 budget in December, 2008, rather than seek an increase to assessments, NERC projected to use \$1,558,606 in working capital funds to pay for the increased personnel and consulting expenses contained in the revised budget. Actual results for the year ended December 31, 2009 reflect an actual use of working capital funds of \$966,066 for a positive variance from budget of \$592,540.

**TOTAL FUNDING** (Actual - \$457.9k over budget) – \$269.2k positive variance due to an increase in testing fees which resulted from the implementation during the fourth quarter of revised testing fees, certificate renewals and continuing education fees to more closely recover the costs of operations of these programs, including recovery of overhead expenses. \$275.9k of unbudgeted miscellaneous funding represents reimbursements of the cost for NERC to act as the compliance enforcement authority (CEA) for certain registered functions within the FRCC, SPP, Texas RE and WECC Regions. This reimbursement was not budgeted.

**EXPENSES** – (**Actual - \$268.5k over budget**) Following is a description of the more significant variances to budgeted expenses:

- **Personnel Expenses** (Actual \$109.5k over budget)
  - o Salaries There were 109.4 FTEs on staff at the end of the fourth quarter versus a budget of 106.5. Salaries were over budget by \$384.9k as a result the 2.9 FTEs added over budget and hiring at rates higher than budgeted.
  - O Savings and Retirement expenses were under budget by \$267.8k at December 31<sup>st</sup> as a result of a lower bonus pool for staff employed as of January 1, 2009, and unanticipated attrition, which resulted in forfeiture of employer contributions that were not vested.
- Meeting, Travel and Conference Call Expenses (Actual \$229.3k over budget)
  - o Conference Calls Conference calls and webinars were used in 2009 to hold down the cost of Meetings and Travel, which likely would have overrun budget more significantly had the increased focus on the use of conference calls and webinars not been implemented. In late 2009, NERC replaced the services providers at significantly lower costs and anticipate savings in this area in the future.



- **Operating Expenses** (Actual \$1.5M over budget)
  - o **Rent** \$162.1k over budget as of December 31<sup>st</sup> due to a change in accounting methodology to record future rent escalations on a straight-line basis as per FASB 13, an increase in utilities costs and a true-up of operating expenses for the Princeton office.
  - o Contracts (Actual \$38.9k over budget)
    - Reliability Assessments and Performance Analysis Contractual spend for assistance with various assessment studies was under budget by \$38.8k.
    - Training and Education Program Under budgeted spend for various projects by \$135.4k as a result of cost containment measures.
    - Situation Awareness and Infrastructure Security Program Over spend of \$234.6k for reliability tools, including Frame Relay, and unbudgeted spend for development of a secure alert system.
  - o Consultants (Actual \$709.3k under budget)
    - Reliability Standards was over budget \$185.3k due to unbudgeted spend to produce three reports as detailed on the following Statement of Activities for Reliability Standards.
    - The Compliance Program was \$93.7k over budget, which would have been more significant but for the reclassification of \$452.1k in costs associated with the development of the C-RATS compliance database as a capital expenditure. Spending for the implementation of the triennial Regional Entity audit requirement was over budget by \$496.2k in 2009. The over spend on this project was related to higher than anticipated costs per Region and the cost of developing the agreed upon procedures to be used in the audits, which was not considered when the budget was developed.
    - Situation Awareness and Infrastructure Security Spend on the NASPI project was \$550.6k under budget in 2009 as a result of a delays in implementation of the scope of portions of this project.
    - Legal and Regulatory \$865.4k under budget due to lower consulting and outside costs associated with completing the 3-year ERO assessment.
  - o **Office Costs** (Actual \$611.5k over budget)
    - Computer supplies and maintenance was over budget by \$248.9k.
      However, this is offset by an under spend for capitalized computer
      hardware, software and equipment as detailed below under Fixed
      Assets, which should be added to computer supplies and
      maintenance in order to provide an accurate comparison of total
      budgeted versus actual computer supplies and maintenance costs,
      since the final cost of an item determines whether it is capitalized
      or expensed.



- Internet expense was \$198.3k over budget due to three initiatives which were not budgeted; the expansion of bandwidth and added carrier redundancy at NERC's Princeton office; expanded bandwidth and dedicated circuits between the Princeton and DC offices; and increased bandwidth between Princeton and the Carteret, NJ back-up location.
- Sales and Use Taxes were \$49.0k over budget as a result of an audit by the State of NJ in the second half of 2008 which revealed that sales tax was not being charged by numerous vendors.
- Merchant Card Fees were \$17.8k over budget due to an increase in the number of transactions processed for workshops, system operator testing fees and certificate renewals.
- o **Professional Services** (Actual \$434.2k over budget)
  - Trustee fees are over budget \$174.5k due to added meetings and conference calls associated with the 3-Year ERO Assessment and executive and trustee searches.
  - Trustee search fees of \$179.4k were not budgeted.
  - The remaining variance was due to an increase in the cost of the external audit fee, and increase in business insurance and unanticipated legal fees due to regulatory and other workload requirements.
- Depreciation Expense (Actual \$575.7k over budget) Depreciation expense was not a budgeted item in 2009, as the Statement of Activities was a 'cash basis' report.
- Other Non-Operating Expense This line item in the 2009 Budget represented the increase in assessments to fund the working capital reserve and to recover uncollected assessments from prior years. Actual costs recorded are \$141.7k for unbudgeted Bad Debt Expense and \$27.3k for unbudgeted proxy taxes paid for lobbying activities.
- **Fixed Assets** (Actual \$403.1k under budget)
  - Capital expenditures for computer and software needs were under budget by \$133.2k. Actual spend includes \$427.1k of capitalized costs associated with the development of the Compliance database, C-RATS, which was budgeted as Consulting expense. This unbudgeted spend was offset by under budget spend of \$476.1k in Information Technology relating to purchases recorded as Office Costs since the final cost of the item did not meet the threshold for capitalization. Spend for capitalized software for Reliability Assessments and Performance Analysis was also \$93.0k under budget.
  - Situation Awareness and Infrastructure Security spent \$84.2k against a budget of \$125.0k, for an under spend of \$40.8k to build-out space in the Princeton, NJ office for ES-ISAC operations. The budget for this project



- was all in Furniture and Fixtures. Actual costs are charged to Furniture and Fixtures, Equipment and Leasehold Improvements.
- General and Administrative The unplanned but necessary expansion of the DC office added \$115.5k to Furniture and Fixtures and \$100.1k to Leasehold Improvements.
- Also contributing to the under spend was the reversal of depreciation expense. Depreciation expense is reversed because it is a non-cash item and funding is not requested to support depreciation expense.

### SUMMARY BY PROGRAM

**Reliability Standards** (\$72.5k over budget) – The over budget spend in Standards was due to \$200k unbudgeted spend for three reports. This was offset by under budget spend on other Standards consulting projects and lower than budgeted personnel expenses.

Compliance Monitoring and Organization Registration (\$1.27M over budget) – Personnel costs were \$585.7k over budget due to staff additions at higher management level and higher rates of pay than planned. Operating expenses were \$257.3k over budget as a result of reclassification of legal expenses from Legal and Regulatory, depreciation expense that was not budgeted and office costs. Fixed assets were \$419.7k over budget due to capitalization of the C-RATS database software which was budgeted as consulting expense.

**Compliance Enforcement Activities** - While not a separate statutory program, the details of the costs associated with NERC's provision of compliance enforcement over the registered functions in FRCC, SPP, Texas RE and WECC and the funding collected from those Regions is presented to demonstrate no cross-subsidation of costs.

**Reliability Readiness** (\$404.9k under budget) – The actual time needed to complete the work of the Readiness Program was significantly less than estimated.

**Reliability Assessments and Performance Analysis** (\$7.9k under budget) – Total funding was under budget by \$91k due to reduced revenue from GADS services. This was offset by reductions of \$72.7k in personnel expenses and \$15.9k in meeting expenses. Consulting expenses were over budget by \$128.3k primarily due to additional spending for consulting on system protection issues and TADS development. This was offset by under budget spend of \$93.0k for analysis software which was not needed.

**Training and Education** (\$525k under budget) – Total funding increased \$269.9k due to an increase in fees charged for system operator tests, certificate renewals and continuing education to more closely recover the costs associated with these programs. Personnel costs were \$101.3k under budget as a result of lower approved salaries and bonuses. Meeting costs were \$47.3k under budget and operating expenses were \$106.4k under budget as a result of cost saving measures.



**Situation Awareness and Infrastructure Security** (\$189.6k over budget) – Total funding increased \$70k due to an increase in the fee charged for ESD software and unbudgeted workshop fees. Personnel expense was \$122.0k over budget due to the addition of 1.0 unbudgeted FTEs. Meeting expenses were \$204.4k over budget due to unbudgeted HILF workshops, increased travel for the CIO and unbudgeted FTE, and an increased use of conference calls.

**Administrative Services** (\$1.2M under budget) – Primarily due to \$865k in savings achieved in production of the 3-year ERO Assessment under Legal and Regulatory; a reduction in IT personnel costs; and an increase in funding from the Transmission Owners and Operators Forum to reimburse NERC for administrative expenses.



# NORTH AMERICAN ELECTRIC RELIABILITY CORPORATION Statement of Activities From 1/1/2009 through 12/31/2009

	2009	2009	2009 Actual Variance from
Consolidated	Actual	Budget	Budget
Funding			
Assessments	31,925,049	31,925,049	0
Membership Fees	945,941	857,572	88,369
Testing	1,249,170	980,000	269,170
Services & Software	384,455	485,000	(100,545)
Workshop Fees	111,800	-	111,800
Interest	13,221	200,000	(186,779)
Miscellaneous	275,890	-	275,890
Total Funding	34,905,525	34,447,621	457,905
Expenses			
Personnel Expenses			
Salaries	15,342,051	14,957,116	384,935
Payroll Taxes	916,416	903,209	13,207
Employee Benefits	1,652,756	1,673,686	(20,929)
Savings & Retirement	1,797,900	2,065,661	(267,762)
Total Personnel Expenses	19,709,122	19,599,671	109,451
Meeting Expenses			
Meetings	724,313	719,320	4,993
Travel	1,883,394	1,848,938	34,456
Conference Calls	378,755	188,872	189,883
Total Meeting Expenses	2,986,463	2,757,130	229,333
Operating Expenses	<del></del>	·	·
Rent & Improvements	873,646	711,523	162,123
Contracts	3,311,873	3,273,000	38,873
Consultants	4,244,980	4,954,270	(709,290)
Office Costs	1,509,868	898,386	611,481
Professional Services	1,794,246	1,360,000	434,246
Miscellaneous	45,090	4,000	41,090
Depreciation	575,655	-	575,655
Total Operating Expenses	12,355,357	11,201,179	1,154,178
Other Non-Operating Expenses	169,000	1,393,496	(1,224,496)
Other Non Operating Expenses	107,000	1,373,470	(1,224,470)
Total Expenses	35,219,943	34,951,476	268,467
Net Change in Assets	(314,418)	(503,856)	189,438
Fixed Assets			
Depreciation	(575,655)	-	(575,655)
Computer & Software CapEx	656,582	789,750	(133,168)
Furniture & Fixtures CapEx	146,196	265,000	(118,804)
Equipment CapEx	264,478	-	264,478
Leasehold Improvements	160,049		160,049
(Incr)Dec in Fixed Asstes	(651,649)	(1,054,750)	403,101
TOTAL CHANGE IN ASSETS	(966,066)	(1,558,606)	592,540
FTE's	109.4	106.5	2.9

#### North American Electric Reliability Corp 2009 Statement of Activities 01/01/2009 - 12/31/2009 Reliability Standards

STANDARDS (	(300-303)	١
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STANDARDS (300-303)	2009 Actual	2009 Budget	2009 Variance	Comments (Explain variances < +/- 10%)
Funding	2005 11000001	2005 Budget	2005 (driance	Communa (Empania variantees C 17 2079)
Assessments	3,041,445	3,041,445	0	0.00%
Membership Fees	3,011,113	5,011,115	-	
Testing			_	
Services & Software			_	
Workshop Fees	33,250		33,250	Workshop fees were not budgeted.
Interest	33,230		33,230	Workshop lees were not budgeted.
Misc.				
Total Funding	3,074,695	3,041,445	33,250	1.09%
Total Tunding	3,074,073	3,041,443	33,230	1.0270
Expenses				
Personnel Expenses				
Salaries	1,901,372	1,927,670	(26,298)	-1.36%
Payroll Taxes	120,596	122,162	(1,566)	-1.28%
Employee Benefits	197,457	208,368	(10,911)	-5.24%
Savings & Retirement	242,631	275,384	(32,753)	-11.89% A reduction in 2008 earned bonuses paid in 2009 resulted in reduced accruals for NERC's retirement contribution.
Total Personnel Expenses	2,462,056	2,533,585	(71,529)	-2.82%
Meeting Expenses		_,,,,,,,,,,	(, =,e=>)	
Meetings	117,951	168,120	(50,169)	-29.84% Meetings are being held at member facilities in place of hotels. Increased use of conference calls holds overall costs down.
Travel	291,828	300,000	(8,172)	-2.72%
Conference Calls	68,634	10,000	58,634	586.34% Use of conference calls in place of face-to-face meetings
Total Meeting Expenses	478,414	478,120	294	
Operating Expenses	-			
Rent & Improvements			-	
Contracts			_	
				\$200k for unbugeted expense to produce three reports; the first was an evaluation of the five highest priority changes or additions to NERC
				Solve to untrigered expense to produce time reports, the risk was an evaluation of the results and individual Requirements that merit retirement; and the Reliability Standards; the second was an evaluation of NERC Reliability Standards and individual Requirements that merit retirement; and the
				third was an evaluation to determine if the current process NERC uses for development and application of Violation Risk Factors and
Consultants	735,306	550,000	185,306	and was an evaluation to determine in the current process reach uses not development and application of violation Risk Factors and 33.69% Violation Severity Levels provides value commensurate with the required effort.
Consultants	755,500	550,000	105,500	335/W Violation Serving Levels provides value commensurate with the required crisis.
				Budget estimates for office costs were not based upon actual data, since most office costs were charged to G&A in prior years. As we
Office Costs	28,587	37,750	(9,163)	-24.27% continue to match actual costs to the Programs, future budget estimates should become more accurate.
Professional Services			-	
Miscellaneous	887		887	
Depreciation			-	
Total Operating Expenses	764,780	587,750	177,030	
Other Non-Operating Expenses				
Total Francisco	2 505 250	2 500 455	105 505	200
Total Expenses	3,705,250	3,599,455	105,795	2,94%
Net Change in Assets	(630,555)	(558,010)	(72,545)	13,00%
	(111,111)	(,,	· / /	
Fixed Assets				
Depreciation			_	
Computer & Software CapEx			_	
Furniture & Fixtures CapEx			_	
Equipment CapEx			_	
Leasehold Improvements			_	
(Incr)Dec in Fixed Asstes	0	0	- 0	
(/ 2 M 1 Mod 1 Mode)				
TOTAL CHANGE IN ASSETS	(630,555)	(558,010)	(72,545)	13.00%
FTE's	13.90	14.50	(0.60)	

#### North American Electric Reliability Corp 2009 Statement of Activities 01/01/2009 - 12/31/2009

### Compliance Enforcement and Organization Registration

COMPLIANCE (400-500)	2009 Actual	2009 Budget	2009 Variance		Comments (Explain variances < +/- 10%)
Funding	< 101 155				
Assessments	6,481,457	6,481,457	0	0.00%	
Membership Fees Testing			-		
Services & Software			_		
Workshop Fees			-		
Interest			-		
Miscellaneous			-		
Total Funding	6,481,457	6,481,457	0	0.00%	
Expenses					
Personnel Expenses					
Salaries	4,612,494	4,093,865	518,629	12.67%	FTEs include management staff which were not planned in the 2009 Budget and have a higher rate of pay than open budgeted
Payroll Taxes	308,576	277,144	31,432	11.34%	positions; salaries reduced by \$100.9k representing total personnel costs for staff time spent on CEA Activities
Employee Benefits	488,586	467,835	20,750	4.44%	
Savings & Retirement	568,945	554,025	14,920	2.69%	_
Total Personnel Expenses	5,978,600	5,392,869	585,731	10.86%	
Meeting Expenses					
Meetings	30,607	32,500	(1,893)	-5.83%	
Travel	722,705	762,167	(39,462)	-5.18%	
					Actual conference call costs were charged to G&A in prior years. Not having actual data by Program, budget estimates were
Conference Calls	53,122	5,000	48,122		under stated. Also, webinars and conference calls used in 2009 to hold down meeting and travel costs
Total Meeting Expenses	806,434	799,667	6,767	0.85%	-
Operating Expenses					
Rent & Improvements Contracts			-		
Contracts			-		Implementation of the triennial Regional Entity audit requirement occured in 2009 and the consulting expense to meet this
					requirement exceeded budget by \$570k. This variance was offset by \$452.1k in spend for the Compliance database, C-RATS,
					which was reclassed to fixed assets (see below) but was budgeted as Consulting expense. The spend for subject matter experts
Consultants	1,193,734	1,100,000	93,734	8.52%	needed in support of compliance violation investigations was also under budget.
					Budget estimates for office costs were not based upon actual data, since most office costs were charged to G&A in prior years.
Office Costs	78,009	41,000	37,009	90.27%	As we continue to match actual costs to the Programs, future budget estimates should become more accurate.
					Legal fees incurred with outside counsel regarding TFE's. All outside legal fees were budgeted in Legal and Regulatory, but
Professional Services	87,111		87,111		actual costs recorded in the Program area incurring the expense.
Miscellaneous	4,418		4,418		
Depreciation	35,052		35,052		Depreciation was not budgeted in 2009
Total Operating Expenses	1,398,324	1,141,000	257,324	22.55%	-
Other Non-Operating Expenses					•
Other Polit Operating Expenses					•
Total Expenses	8,183,358	7,333,536	849,821	11.59%	•
Net Change in Assets	(1,701,901)	(852,080)	(849,821)	99.73%	•
Eived Assets					
Fixed Assets Depreciation	(35,052)		(35,052)		
Computer & Software CapEx	452,119	25,000	(35,052) 427,119		Capitalized software development cost for the compliance database, C-RATS, budgeted as consulting expense.
Furniture & Fixtures CapEx	8,948		8,948		Additional cubicles in Princeton office
Equipment CapEx	0,240		0,748		
Leasehold Improvements	18,691		18,691		Buildout of space in Princeton to add cubicles in Compliance
(Incr)Dec in Fixed Asstes	(444,706)	(25,000)	(419,706)	1678.83%	
TOTAL CHANCE IN A SCEED	(2.146.607)	(077.000)	(1.260.520)		•
TOTAL CHANGE IN ASSETS	(2,146,607)	(877,080)	(1,269,528)	144.74%	•
FTE's	35.600	35.500	0.100		

## North American Electric Reliability Corp 2009 Statement of Activities 01/01/2009 - 12/31/2009

## **Compliance Enforcement Authority Activities**

	:	2009		
	2009 Actual B	udget 20	09 Variance	Comments (Explain variances < +/- 10%)
Funding		-		
Assessments			-	
Membership Fees			-	
Testing			-	
Services & Software			-	
Workshop Fees			_	
Interest			_	
				Keimbursements from the Kegional Enties for total cost of Compilance Enforcement Activities performed
				by NERC within those Regions. This activity was not separately depicted at the time of budget
Miscellaneous	256,822		256,822	submission.
Total Funding	256,822	-	256,822	<u> </u>
_				
Expenses				
Personnel Expenses				
Salaries	121,829		121,829	Total personnel cost including salaries, taxes, benefits and savings and retirement for 0.76 FTEs associated
Payroll Taxes			-	with CEA in FRCC, SPP, Texas RE and WECC.
Employee Benefits			-	
Savings & Retirement			-	
Total Personnel Expenses	121,829	-	121,829	
Meeting Expenses				
Meetings			-	
Travel	59,332		59,332	Travel cost associated with CEA in FRCC, SPP, Texas RE and WECC.
Conference Calls			-	
Total Meeting Expenses	59,332	-	59,332	<del></del>
Operating Expenses	,			
Rent & Improvements			-	
Contracts			-	
Consultants			_	
Office Costs	673		673	
Professional Services			_	
Miscellaneous	74,989		74,989	Allocation of overhead.
Depreciation	,		-	
Total Operating Expenses	75,662	_	75,662	
			,	
Other Non-Operating Expenses			-	
	,			
Total Expenses	256,823	-	256,823	
V. G.	(0)		(0)	
Net Change in Assets	(0)	-	(0)	
Fixed Assets				
	0			
Depreciation	0		0	
Computer & Software CapEx				
Furniture & Fixtures CapEx			0	
Equipment CapEx				
Leasehold Improvements		0	0	<u>—</u>
(Incr)Dec in Fixed Asstes	0	0	0	<u> </u>
TOTAL CHANGE IN ASSETS	(0)	-	(0)	
FTE's	0.760		0.760	

#### North American Electric Reliability Corp 2008 Statement of Activities 01/01/09 - 12/31/09 Reliability Readiness

RELIABILITY READINESS (700)	2009 Actual	2009 Budget	2009 Variance	Comments
Funding	405 400	105 120		
Assessments	485,429	485,429	-	0.00%
Membership Fees			-	
Testing			-	
Services & Software			-	
Workshop Fees			-	
Interest			-	
Misc.				
Total Funding	485,429	485,429		0.00%
Expenses				
Personnel Expenses				
Salaries	68,542	348,677	(280,135)	-80.34% Actual time required to finish the work of the Readiness Program was significantly less
Payroll Taxes		30,697	(30,697)	-100.00% than anticipated. Employees who worked in the Readiness Program in prior years
Employee Benefits		33,003	(33,003)	-100.00% transferred to new positions at NERC in 2009. Salary expense charged is based upon hours
Savings & Retirement		50,097	(50,097)	-100.00% worked. Taxes, benefits and retirement costs were not allocated.
Total Personnel Expenses	68,542	462,474	(393,932)	
Meeting Expenses				
Meetings			-	
Travel		19,000	(19,000)	-100.00%
Conference Calls			-	
Total Meeting Expenses	-	19,000	(19,000)	
Operating Expenses		<u> </u>	· · · · · ·	
Rent & Improvements			_	
Contracts			_	
				The use of consultants in the Readiness Program were not budgeted historically, since their
				work was on an 'as needed' basis only. The unfavorable variance is offset by lower
Consultants	12,000		12,000	Personnel Expense.
Office Costs		3,955	(3,955)	-100.00%
Professional Services			-	
Miscellaneous			-	
Depreciation				
Total Operating Expenses	12,000	3,955	8,045	
Other Non-Operating Expenses			<u> </u>	
Total Expenses	80,542	485,429	(404,887)	-83.41%
Net Change in Assets	404,887	(0)	404,887	
Fixed Assets	•		_	
Depreciation				
Computer & Software CapEx			-	
			-	
Furniture & Fixtures CapEx			-	
Equipment CapEx			-	
Leasehold Improvements	0.00	0.00	0.00	
(Incr)Dec in Fixed Asstes	0.00	0.00	0.00	
TOTAL CHANGE IN ASSETS	404,887	(0)	404,887	
FTE's	0.5	-	0.5	

#### North American Electric Reliability Corp 2008 Statement of Activities 01/01/09 - 12/31/09 Reliability Assessment and Performance Analysis

(In Whole Dollars)

#### 800-805

	2009 Actual	2009 Budget	2009 Variance	Comments (Explain variances < +/- 10%)
Funding Assessments Membership Fees	3,540,071	3,540,071	(0)	0.00%
Testing Services & Software	321,805	450,000	(128,195)	-28.49% Anticipated increase in revenue for GADS services due to price increases and new customers did not materialize.
Workshop Fees Interest Miscellaneous	37,200	-	37,200	GADS workshop fees not budgeted.
Total Funding	3,899,076	3,990,071	(90,995)	-2.28%
Expenses Personnel Expenses				
Salaries	2,060,976	2,055,910	5,066	0.25%
Payroll Taxes	120,462	123,566	(3,104)	-2.51%
				The budget assumed benefits expense for the full year, but due to the timing of new hires and some new hires declining
Employee Benefits	185,690	245,225	(59,535)	-24.28% coverage, actual expense was lower.
Savings & Retirement	268,797	283,896	(15,099)	-5.32%
Total Personnel Expenses	2,635,925	2,708,597	(72,673)	-2.68%
Meeting Expenses		_,,,,,,,,	(,/	
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Mastinas	143,931	184,000	(40.060)	Meetings were held in member facilities when possible rather than hotels where significantly higher costs for meeting space
Meetings			(40,069)	-21.78% and catering are incurred.
Travel	284,724	271,375	13,349	4.92%
Conference Calls	20,832	10,000	10,832	Actual conference call costs were charged to G&A in prior years. Not having actual data by Program, budget estimates were 108.32% under stated. Also, webinars and conference calls used in 2009 to hold down meeting and travel costs
Total Meeting Expenses	449,486	465,375	(15,889)	-3.41%
Operating Expenses	- 17,100	100,570	(15,007)	
Rent & Improvements			_	
Contracts	346,182	385,000	(38,818)	-10.08% Assessment studies completed by staff with less reliance on outside contractors.
				The France Analysis Department against description of a second against for any other against a fine insured
Consultants	504,616	376,270	128,346	The Events Analysis Department experienced an unexpected increased expense for consulting on system protection issues.  34.11% Over budget spend on TADS development was offset by under budget spend for the CO2 Impact Study.
				Budget estimates for office costs were not based upon actual data, since most office costs were charged to G&A in prior
Office Costs	64,196	56,171	8,025	14.29% years. As we continue to match actual costs to the Programs, future budget estimates should become more accurate.
Professional Services	-	-	-	
Miscellaneous	880	-	880	
Depreciation	37,686	-	37,686	Depreciation was not budgeted in 2009
Total Operating Expenses	953,561	817,441	136,120	16.65%
Other Non-Operating Expenses	•			
Onici Non-Operating Expenses	•			
Total Expenses	4,038,972	3,991,413	47,558	1.19%
Net Change in Assets	(139,895)	(1,342)	(138,553)	
Fixed Assets				
Depreciation	(37,686)	0	(37,686)	
				Parkers for the form for and him to fift Form Andrew Address
Computer & Software CapEx	29,172	122,175	(93,003)	Purchases of analysis software for newly hired staff in Events Analysis was delayed.
Furniture & Fixtures CapEx			-	
Equipment CapEx			-	
Leasehold Improvements (Incr)Dec in Fixed Asstes	8,513	(122,175)	130,688	
(mer) see in the reside	0,515	(122,173)	150,000	
TOTAL CHANGE IN ASSETS	(131,382)	(123,517)	(7,865)	6.37%
FTE's	14.80	14.50	0.30	

#### North American Electric Reliability Corp 2009 Statement of Activities 01/01/09 - 09/30/09 Training and Education

(In Whole Dollars)

### 600 & 900

		2009		
	2009 Actual	Budget	2009 Variance	Comments (Explain variances < +/- 10%)
Funding				
Assessments	582,478	582,478	-	0.00%
Membership Fees			-	
Testing	1,249,170	980,000	269,170	27.47% Significant increase in system operator tests taken in anticipation of increased fees in 2010.
Services & Software			-	
Workshop Fees			-	
Interest			-	
Miscellaneous	705		705	
Total Funding	1,832,353	1,562,478	269,875	17.27%
Expenses				
Personnel Expenses				
•				
				Lower approved salary and bonus expense; salaries reduced by \$4.5k representing total personnel costs
Salaries	621,102	705,708	(84,606)	-11.99% for staff time spent on CEA Activities
Payroll Taxes	41,866	48,932	(7,066)	-14.44% Lower payroll taxes consistent with salary expense.
Employee Benefits	58,670	52,872	5,798	10.97% Education reimbursement budgeted in HR but charged to employee's dept.
Savings & Retirement	83,891	99,362	(15,471)	-15.57% The discrectionary 401k contribution is lower due to lower approved salaries and bonuses.
Total Personnel Expenses	805,529	906,874	(101,345)	-11.18%
Meeting Expenses				
				Meeting costs were reduced by holding more meetings via Webex, and by scheduling the location of
Meetings	14,087	55,000	(40,913)	-74.39% other meetings in Members' Offices.
Travel	35,737	51,225	(15,488)	-30.24% Due to the increase in meetings held via Webex, travel expense was reduced.
Conference Calls	84,082	75,000	9,082	12.11% Actual conference calls charged to each Program, but budgeted in G&A in prior years.
Total Meeting Expenses	133,906	181,225	(47,319)	-26.11%
Operating Expenses				
Rent & Improvements			-	
				As a part of our cost savings efforts, the number of contracts in Training and Education were reduced
Contracts	270,976	406,400	(135,424)	-33.32% for this year.
Consultants	34,773	55,000	(20,228)	-36.78% In line with our cost savings efforts, the use of consultants was decreased.
Office Costs	62,076	12,980	49,096	378.24% Merchant card fees were budgeted in G&A, but costs will be allocated in future budgets.
Professional Services			-	
Miscellaneous	136	-	136	
Depreciation			-	
Total Operating Expenses	367,960	474,380	(106,420)	-22.43%
Other Non-Operating Expenses	·		<del>-</del>	
Total Expenses	1,307,395	1,562,479	(255,084)	-16.33%
Net Change in Assets	524,957	(1)	524,958	
Fixed Assets				
Depreciation			-	
Computer & Software CapEx			_	
Furniture & Fixtures CapEx			_	
Equipment CapEx			_	
Leasehold Improvements			_	
(Incr)Dec in Fixed Asstes	0	0	0	
. ,				
TOTAL CHANGE IN ASSETS	524,957	(1)	524,958	
FTE's	6.0	5.5	0.5	

### North American Electric Reliability Corp 2009 Statement of Activities 01/01/09 - 12/31/09

### Situation Awareness and Infrastructure Security

(In Whole Dollars)

#### 1000-1003

	2009 Actual	2009 Budget	2009 Variance		Comments (Explain variances < +/- 10%)
Funding					
Assessments	5,546,405	5,546,405	-	0.00%	
Membership Fees			-		
Testing			-		
					Price increase for ESD software and \$15.1k in TSIN fees not budgeted, based upon the expectation that NERC would
Services & Software	62,649	35,000	27,649	79.00%	no longer be managing TSIN after Dec08.
Workshop Fees	41,350		41,350		NASPI workshop fees not budgeted
Interest			-		r
Miscellaneous			-		
Total Funding	5,650,404	5,581,405	68,999	1.24%	-
		-,,			<del>-</del>
Expenses					
Personnel Expenses					
•					1.0 unbudgeted FTEs added; Salaries reduced by \$16.4k representing total personnel costs for staff time spent on
Salaries	1,178,256	1,128,361	49,896	4.42%	CEA Activities
Payroll Taxes	70,617	60,213	10,404	17.28%	
Employee Benefits	116,420	71,822	44,598	62.09%	Certain relocation costs, education reimbursement and officers's life insurance cost was not budgeted
Savings & Retirement	160,524	143,375	17,150	11.96%	
Total Personnel Expenses	1,525,817	1,403,770	122,047	8.69%	<del>.</del>
Meeting Expenses					-
• •					Includes the cost of NASPI workshops offset by \$41.4k recorded as Workshop Fees; \$30.2k HILF workshop not
Meetings	184,499	65,000	119,499	183.84%	budgeted
Travel	187,652	125,161	62,491	40.020/	Added 1.0 FTEs and additional travel for CSO
Havei	187,032	123,101	02,491	49.93%	
Conference Calls	27,456	5,000	22.456	140 120/	Actual conference call costs were charged to G&A in prior years. Not having actual data by Program, budget
	399,607	195,161	22,456		estimates were under stated.
Total Meeting Expenses	399,007	195,161	204,446	104.76%	-
Operating Expenses					
Rent & Improvements Contracts	2,608,239	2,373,600	234,639	0.800/	Increased costs for reliability tools, including Frame Relay and unbudgeted spend for a new secure alert system
Contracts	2,008,239	2,373,000	234,039	9.89%	Synchro Phasor project under budget (\$550.6k) due to program delays; offset by \$264.7k over spend for technical
Consultants	1,167,023	1,453,000	(285,977)	-19.68%	consultants
057 . G	72.044	20.072	21.071		\$10.2k - Purchase of ICI annual subscription; \$6k in telephone expense for additional staff not budgeted and since
Office Costs	52,844	30,873	21,971	71.16%	this expense was charged to G&A in prior years, the budget estimate was understated.
Professional Services	1,658		1,658		
Miscellaneous	634		634		D 1 1 1 1 1 2000
Depreciation	8,930 3,839,329	3,857,473	8,930 (18,144)	0.450	Depreciation was not budgeted in 2009.
Total Operating Expenses	3,839,329	3,857,473	(18,144)	-0.47%	-
Other New Ownerships Francisco					
Other Non-Operating Expenses					
Total Evenness	5,764,753	5,456,405	200 240	5.650/	-
Total Expenses	5,/64,/55	3,430,403	308,348	5.65%	-
Net Change in Assets	(114,348)	125,000	(239,349)	101 49%	
rec change in ressets	(114,540)	125,000	(237,347)	-171.4070	
Fixed Assets					
Depreciation	(8,930)		(8,930)		
Computer & Software CapEx	(8,530)		(8,930)		
	21.762	125,000	(102 228)		
Furniture & Fixtures CapEx Equipment CapEx	21,762 21,257	123,000	(103,238) 21,257		Budget for buildout of ES-ISAC room all on Furniture and Fixtures CapEx line. Actual costs recorded in appropriate
Leasehold Improvements	41,176		41,176		category. Under budget in total spend by (\$40.8k)
(Incr)Dec in Fixed Asstes	(75,264)	(125,000)	49,736	-39.79%	-
(mor)Doe in t incu rissues	(13,204)	(123,000)	72,730	-37.17%	
TOTAL CHANGE IN ASSETS	(189,613)	0	(189,613)		
FTE's	8.0	7.0	1.0		

### North American Electric Reliability Corp 2008 Statement of Activities 01/01/09 - 12/31/09 Committees and Member Forums

TRANSMISSION FORUM (1101)	2009 Actual	2009 Budget	2009 Variance	Comments - Explain variances that are +/- 10%
Funding				
Assessments			-	
Membership Fees	945,941	857,572	88,369	10.30% All funding and expenses reported here are for the Transmission Owners and
Testing	,-	,	-	Operators Forum, (Forum). The Forum revised their 2009 budget after submission
Services & Software			_	of NERC's Business Plan and Budget. Actual spend is reported and reviewed by the
Workshop Fees				Forum management.
Interest			_	C
Miscellaneous			-	
	045.041	057.570	- 00.260	
Total Funding	945,941	857,572	88,369	10.30%
Expenses				
Personnel Expenses				
Salaries	723,547	502,740	220,807	43.92% 2.0 additional FTEs added over budget
Payroll Taxes	36,467	21,438	15,029	70.10%
Employee Benefits	74,046	51,837	22,209	42.84%
Savings & Retirement	55,881	72,897	(17,016)	-23.34% Forfeited retirement benefits
Total Personnel Expenses	889,941	648,912	241,029	
Meeting Expenses		V 10,7 12		
Meetings	10,849	30,000	(19,151)	-63.84%
Travel	33,332	18,660	14,672	78.63%
Conference Calls	33,332	10,000	14,072	/8.0370
	44,180	48,660	(4,480)	0.010
Total Meeting Expenses	44,180	46,000	(4,480)	-9.21%
Operating Expenses				
Rent & Improvements			-	
Contracts			-	
Consultants			-	
Office Costs	26,233	-	26,233	
Professional Services	3,366		3,366	
Miscellaneous	240,000	160,000	80,000	50.00% Reimbursement to NERC for administrative services based upon FTEs
Depreciation				
Total Operating Expenses	269,599	160,000	109,599	68.50%
Other Non-Operating Expenses	·			
Total Expenses	1,203,721	857,572	346,149	40.36%
Net Change in Assets	(257,779)	-	(257,779)	
Fixed Assets				
Depreciation Depreciation			_	
Computer & Software CapEx			_	
Furniture & Fixtures CapEx			_	
Equipment CapEx			-	
Leasehold Improvements			-	
(Incr)Dec in Fixed Asstes	0	0	0	
(IIICI)Dec III Fixed Asstes		0	0	
TOTAL CHANGE IN ASSETS	(257,779)		(257,779)	
FTE's	4.0	2.0	2.0	

#### North American Electric Reliability Corp 2008 Statement of Activities 01/01/09 - 12/31/09 General and Administrative

G&A (2000, 2100, 2101)	2009 Actual	2009 Budget	2009 Variance	Comments (Explain variances < +/- 10%)
Funding	5,268,985	5 260 005		0.00%
Assessments Membership Fees	5,208,985	5,268,985	-	0.00%
1			-	
Testing			-	
Services & Software			-	
Workshop Fees			-	
Interest	13,221	200,000	(186,779)	-93.39% Interest rates at 0.2%
Miscellaneous	18,363		18,363	Sale of stock received for insurance demutualization
Total Funding	5,300,568	5,468,985	(168,417)	-3.08%
Expenses				
Personnel Expenses				
Salaries	1,307,641	1,391,965	(84,323)	-6.06% Attrition and (1.0) FTE transferred to another department
Payroll Taxes	53,813	52,549	1,264	2.40%
Employee Benefits	217,707	159,472	58,235	36.52% To true-up accrual for retiree medical liability
Savings & Retirement	107,285	201,835	(94,550)	-46.85% Fewer FTEs and lower than budgeted bonuses
Total Personnel Expenses	1,686,446	1,805,820	(119,374)	
Meeting Expenses				
				Additional face-to-face meetings of the Board of Trustees were required in 2009 to discuss the ERO 3-Yr Assessment, CEO search and
Meetings	207,795	172,200	35,595	20.67% Trustee search.
	,	,	,	
Travel	189,605	198,850	(9,245)	-4.65%
Conference Calls	80,938	83,872	(2,934)	-3.50%
Total Meeting Expenses	478,338	454,922	23,416	-3.30%
Operating Expenses	470,330	434,722	25,410	
Rent & Improvements	873,646	711,523	162,123	22.79% Increases in electric and other operating costs and straight-line recording of future rent escalations per FASB 13
Contracts	673,040	/11,323	102,123	22.79% increases in electric and other operating costs and strangin-line recording of future tent escalations per transfer
Consultants	8,103		8,103	
Consultants	6,103		0,103	
Office Costs	707,587	494,223	213,364	\$187k over budget spend in internet costs as a result of increasing bandwidth and redundancy; \$49k increase in Use Tax as a result of 43.17% State audit which highlighted items not previously considered as taxable.
				BOT fees higher than budget due to increased meetings and conference calls pertaining to the ERO 3-YR Assessment and executive
Professional Services	1,136,618	710,000	426,618	60.09% search; BOT search fees for (2) Trustees not budgeted; increased workers comp insurance costs
NC 11	(200,000)	(156,000)	(122.000)	The state of the s
Miscellaneous	(288,089)	(156,000)	(132,089)	Increased allocation of costs to Transmission Forum for additional FTEs hired and to the CEA function which was not budgeted
Depreciation F	85,976	1 750 746	85,976	
Total Operating Expenses	2,523,841	1,759,746	764,095	
04 N 0 3 E	1000-	1 202 15 :	(1.021.10.	CALLOT D. C. C. D. ID L. CORGO D. T. C. L. L. C. C. C.
Other Non-Operating Expenses	169,000	1,393,496	(1,224,496)	\$141.2k-Provision for Bad Debt; \$27.3k Proxy Tax for lobbying activities
T . 1 F	10== 20=	£ 440.05 :	/##* 0 ***	
Total Expenses	4,857,625	5,413,984	(556,360)	-10.28%
Net Change in Assets	442,944	55,001	387,943	TO A LIVE
Net Change in Assets	442,944	33,001	367,943	705.34%
Fixed Assets	(0.5.05.6)		(0.5.05.0	
Depreciation	(85,976)		(85,976)	
Computer & Software CapEx	8,787	## OC -	8,787	The state of the state of the proof.
Furniture & Fixtures CapEx	115,486	55,000	60,486	109.98% Furniture for the expansion of the DC Office space not budgeted
Equipment CapEx	5,720	-	5,720	
Leasehold Improvements	100,182	(EE 000)	100,182	Expansion of the DC office space not budgeted
(Incr)Dec in Fixed Asstes	(144,199)	(55,000)	(89,199)	
TOTAL CHANCE IN ASSETS	200 744	1	200 744	
TOTAL CHANGE IN ASSETS	298,744	1	298,744	
FTE's	3.50	6.0	(2.5)	
1109	5.30	0.0	(2.3)	

### North American Electric Reliability Corp 2009 Statement of Activities 01/01/09 - 12/31/09 Legal and Regulatory

LEGAL - 2200	2009 Actual	2009 Budget	2009 Variance		Comments (Explain variances < +/- 10%)
Funding					
Assessments	2,986,510	2,986,510	0	0.00%	
Membership Fees			-		
Testing			-		
Services & Software Workshop Fees			-		
Interest			-		
Miscellaneous					
Total Funding	2,986,510	2,986,510	0	(	<u>-</u> <u>-</u>
E					
Expenses Personnel Expenses					
Salaries	905,405	961,205	(55,801)	5 9104	
Payroll Taxes	41,672	38,817	2,855		
Employee Benefits	85,602	83,870		2.07%	
Savings & Retirement	108,975	133,937	,		Lower than budgeted bonus payout resulted in lower discretionary 401k contribution.
Total Personnel Expenses	1,141,655	1,217,830	(76,175)		TOTA CONTROL PROJUCT TO A TOTAL CONTROL OF TOTAL CO
Meeting Expenses	-,,	-,,	(,,,,,,,	0.20,0	_
Meetings	3,705	3,000	705		
Travel	38,493	49,000	(10,507)		Conference calls charged to G&A in prior years, so no budget was established. The use of conference calls and webinars held
Conference Calls	10,185		10,185		down Meeting and Travel Expenses
Total Meeting Expenses	52,384	52,000	384	0.74%	
Operating Expenses					
Rent & Improvements			-		
Contracts	86,476	108,000	(21,524)	-19.93%	Reduced spend on outside advisors
Consultants	184,646	1,050,000	(865,354)	-82.41%	3-yr assessment completed using staff and outside counsel versus planned outsourcing
Office Costs	13,527	8,680	4,847	55.84%	Primarily dues
Professional Services	334,624	550,000	(215,376)	-39.16%	Legal fees are being charged to the department supported.
Miscellaneous	22		22		
Depreciation			-		_
Total Operating Expenses	619,295	1,716,680	(1,097,385)	-63.92%	_
Other Non-Operating Expenses			-		<del>-</del> -
Total Expenses	1,813,333	2,986,510	(1,173,177)	-39.28%	-
					-
Net Change in Assets	1,173,177	0	1,173,177		=
Fixed Assets					
Depreciation			-		
Computer & Software CapEx			-		
Furniture & Fixtures CapEx			-		
Equipment CapEx			-		
Leasehold Improvements			-		_
(Incr)Dec in Fixed Asstes	0	0	0		=
TOTAL CHANGE IN ASSETS	1,173,177	0	1,173,177		<u>-</u> -
FTE's	4.5	4.0	0.5		<del>-</del>

#### North American Electric Reliability Corp 2009 Statement of Activities 01/01/09 - 12/31/09 Information Technology

IT - 2300	2009 Actual	2009 Budget	2009 Variance	C	omments (Explain variances < +/- 10%)
Funding					
Assessments	2,467,531	2,467,530	1	0.00%	
Membership Fees			-		
Testing			-		
Services & Software			-		
Workshop Fees			-		
Interest			-		
Miscellaneous			<u> </u>		
Total Funding	2,467,531	2,467,530	1	0.00%	
Evennos					
Expenses Personnel Expenses					
Salaries	768,245	911,812	(143,566)	15 75%	
Payroll Taxes	49,961	66,280	(16,319)	-15.75% 1.0 -24.62%	0 FTEs transferred to another department; bonus payout less than budgeted level
Employee Benefits	119,882	118,967	915	0.77%	
Employee Beliefits	117,002	110,707	713	0.7770	
Savings & Retirement	107,212	132,213	(25,001)	-18.91% 1.0	0 FTEs transferred to another department; salaries and bonuses less than budgeted level impacts the discretionary 401k contribution
Total Personnel Expenses	1,045,300	1,229,271	(183,971)	-14.97%	
Meeting Expenses					
Meetings	3,479	5,500	(2,021)	-36.75% Fa	ace-to-face meetings and travel were restricted in 2009, with emphasis on the use of Webex.
Travel	19,792	31,000	(11,208)	-36.15%	ace to face facetings and three wateresses in 2007, with emphasis of the use of weeks.
Conference Calls	25,092		25,092		onference calls were budgeted in G&A, but actuals charged to departments. Conference calls and webinars used in place of face-to-
Total Meeting Expenses	48,363	36,500	11,863	32.50%	ce meetings.
Operating Expenses	46,303	30,300	11,605	32.30%	
Rent & Improvements					
Contracts			-		
Consultants	200,950	270,000	(69,050)	25 57% C	onsulting fees for wide area network design capitalized with cost of equipment.
Consultants	200,750	270,000	(07,030)	-23.37% CC	onsuming tees for wide area network design capitalized with cost of equipment.
				C	omputer and equipment purchases budgeted in Fixed Assets. Total spend for non-capitalized computers and supplies, capitalized
Office Costs	465,333	204,184	261,149		omputer and equipment purchases badgeted in 11ced Assects. Total spend for non-capitalized computers and supplies, capitalized computers and supplies, capitalized computers and supplies, capitalized computers and supplies.
Professional Services	100,000	20 1,10 1	201,117	127.50% 60	and the transfer of the transf
Miscellaneous	5,682	_	5,682		
Depreciation	406,270	_	406,270	De	epreciation was not budgeted
Total Operating Expenses	1,078,235	474,184	604,051	127.39%	
1 0 1		•	,		
Other Non-Operating Expenses			-		
Total Expenses	2,171,898	1,739,955	431,943	24.82%	
Net Change in Assets	295.633	727,575	(431,942)	E0 270/	
Net Change in Assets	293,033	121,313	(431,942)	-59.37%	
Fixed Assets					
Depreciation	(406,270)		(406,270)		
Depreciation	(400,270)		(400,270)		
					omputer and software purchases budgeted in Fixed Assets, but actual purchases were under the threshhold for capitalization and
Computer & Software CapEx	166,503	642,575	(476,072)	-74.09% th	erefore were recorded in Office Costs.
Furniture & Fixtures CapEx		85,000	(85,000)	-100.00% Th	his budget amount should have been included in Equipment CapEx. IT did not budget for Furniture
Equipment CapEx	237,501		237,501		omputer expense.
Leasehold Improvements			0		
(Incr)Dec in Fixed Asstes	2,267	(727,575)	729,842	-100.31%	
TOTAL CHANCE DI AGGETG	207.000		207.000		
TOTAL CHANGE IN ASSETS	297,900	0	297,899		
FTE's	7.0	8.0	(1.0)		
	7.0	0.0	(1.0)		

### North American Electric Reliability Corp 2009 Statement of Activities 01/01/09 - 12/31/09 Human Resources

HR - 2400	2009 Actual	2009 Budget	2009 Variance	Comments (Explain variances < +/- 10%)
Funding				
Assessments	668,293	668,293	-	0.00%
Membership Fees			-	
Testing			-	
Services & Software			-	
Workshop Fees			-	
Interest			-	
Miscellaneous			<u> </u>	
Total Funding	668,293	668,293	<u>-</u>	0.00%
Expenses				
Personnel Expenses				
Salaries	300,863	378,722	(77,859)	-20.56% 1.0 FTE transferred to Finance and bonus ppayout less than budgeted
Payroll Taxes	19,727	25,351	(5,624)	-22.18%
Employee Benefits	22,909	111,549	(88,640)	-79.46% Relocation and education benefits budgeted in HR but actuals charged to employee's department
Savings & Retirement	36,569	38,820	(2,251)	-5.80%
Total Personnel Expenses	380,067	554,442	(174,374)	-31.45%
Meeting Expenses				
Meetings	1,215		1,215	
Travel	6,562	7,500	(938)	-12.50%
Conference Calls	1,088	7.500	1,088	49.00%
Total Meeting Expenses	8,865	7,500	1,365	18.20%
Operating Expenses				
Rent & Improvements			-	
Contracts Consultants	187,491	100,000	87,491	87.49% Executive search fees
Office Costs	2,815	6,350	(3,535)	87.49% Executive search fees
Professional Services	2,815 47,074	0,330	(3,535) 47,074	-55.6/% Outside legal assistance budgeted in Legal and Regulatory
Miscellaneous	4,830	-	4,830	Substac logal assistance budgeted in Logal and Regulatory
Depreciation	7,030	_	-,330	
Total Operating Expenses	242,209	106,350	135,859	127.75%
	= :3,20	,000	,307	
Other Non-Operating Expenses				
Total Expenses	631,141	668,292	(37,150)	-5.56%
Net Change in Assets	37,152	1	37,150	
Net Change III Assets	31,132	1	37,130	
Fixed Assets				
Depreciation			-	
Computer & Software CapEx			-	
Furniture & Fixtures CapEx			-	
Equipment CapEx			-	
Leasehold Improvements			-	
(Incr)Dec in Fixed Asstes	0	0	0	
TOTAL CHANGE IN ASSETS	37,152	1	37,150	
FTE's	3.5	4.5	(1.0)	

### North American Electric Reliability Corp 2009 Statement of Activities 01/01/09 - 12/31/09 Accounting and Finance

FINANCE - 2500	2009 Actual 2	2009 Budget 2	2009 Variance	Comments (Explain variances < +/- 10%)
Funding				
Assessments	856,446	856,446	-	0.00%
Membership Fees			-	
Testing			-	
Services & Software			-	
Workshop Fees			-	
Interest			-	
Miscellaneous	956.446	056.446	<u>-</u>	
Total Funding	856,446	856,446		0.00%
Expenses				
Personnel Expenses				
Salaries	771,778	550,482	221,296	40.20%
Payroll Taxes	52,660	36,060	16,600	46.04% 2.0 FTEs transferred in from other areas; 1.0 position changed to part time; 2 CFO's on staff for one quarter
Employee Benefits	85,788	68,865	16,923	24.57%
Savings & Retirement	57,190	79,820	(22,630)	-28.35% Discretionary 401k less than budget due to attrition
Total Personnel Expenses	967,415	735,227	232,189	31.58%
Meeting Expenses				
Meetings	6,197	4,000	2,197	54.92%
Travel	13,631	15,000	(1,369)	-9.13%
Conference Calls	7,327		7,327	Conference calls budgeted in G&A but allocated to the department using the service.
Total Meeting Expenses	27,155	19,000	8,155	42.92%
Operating Expenses				
Rent & Improvements			-	
Contracts			-	
Consultants	16,340		16,340	Meeting Planning software development which was not budgeted
				Budget estimate for telephone expense was not based upon actual data, since the expense was charged to G&A in prior years. As we continue to
Office Costs	7,987	2,220	5,767	259.76% match actual costs to the Programs, future budget estimates should become more accurate.
				Outside legal fees associated with all FERC filings related to budgets and financial reporting were budgeted in Legal & Regulatory; audit fees for
Professional Services	183,796	100,000	83,796	83.80% 2008 and accrual of 2009 fees
Miscellaneous	701		701	
Depreciation	1,741		1,741	
Total Operating Expenses	210,564	102,220	108,344	105.99%
Other Non-Operating Expenses			<u>-</u>	
Total Expenses	1,205,134	856,447	348,687	40.71%
Net Change in Assets	(348,688)	(1)	(348,687)	
Net Change in Assets	(340,000)	(1)	(340,007)	
Fixed Assets				
Depreciation	(1,741)		(1,741)	
Computer & Software CapEx	(1,7.11)		(1,7,11)	
Furniture & Fixtures CapEx			_	
Equipment CapEx			_	
Leasehold Improvements			_	
(Incr)Dec in Fixed Asstes	1,741	0	1,741	
			(215.01)	
TOTAL CHANGE IN ASSETS	(346,946)	(1)	(346,946)	
FTE's	7.38	5.00	2.38	
	7.50	3.00	2.50	

Financial Statements December 31, 2009

# North American Electric Reliability Corporation Contents December 31, 2009

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www.weiserllp.com

# **Independent Auditors' Report**

To the Board of Trustees of North American Electric Reliability Corporation

We have audited the accompanying statement of financial position of North American Electric Reliability Corporation (the "Corporation") as of December 31, 2009, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of North American Electric Reliability Corporation as of December 31, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules of expenses on pages 13 and 14 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Weiser LLP

Edison, N.J. May 26, 2010



# **Statement of Financial Position**

**December 31, 2009** 

Assets	
Cash and cash equivalents	\$ 24,427,536
Accounts receivable, net of allowance for doubtful accounts	
of \$152,323	2,968,503
Prepaid expenses	212,620
Property and equipment, net (Note 2)	1,802,950
Security deposits	15,767
Cash surrender value of insurance policies	 249,669
Total assets	\$ 29,677,045
Liabilities and Net Assets Deficiency	
Accounts payable and accrued expenses	\$ 4,208,654
Deferred income	5,218,403
Deferred penalty income (Note 4)	10,000,000
Regional assessments collected in advance (Note 5)	8,480,053
Deferred compensation (Note 5)	620,461
Accrued retirement liabilities (Note 8)	1,369,942
Total liabilities	29,897,513
Commitments	
Unrestricted net assets deficiency	 (220,468)
Total liabilities and net assets deficiency	\$ 29,677,045

# **Statement of Activities**

Year Ended December 31, 2009

Revenues	
NERC assessments	\$ 31,925,050
Testing/fees	1,249,170
Services and software	384,454
Workshops	111,800
Membership	945,941
Interest	13,221
Miscellaneous	275,890
Total revenues	34,905,526
Expenses	
Salaries	15,089,582
Employee costs	2,569,172
Retirement and savings plans	1,784,962
Travel and meetings	2,986,463
Services	9,761,250
Rent	873,646
Office costs	1,112,387
Computer	297,825
Depreciation and amortization	575,656
Bad debts	141,747
Federal proxy tax expense	27,253
Total expenses	35,219,943
Change in unrestricted net assets	(314,417)
Unrestricted net assets, beginning of year, as previously reported	2,096,856
Prior period adjustments (Note 9)	(2,002,907)
Unrestricted net assets, beginning of year, as restated	93,949
Unrestricted net assets deficiency, end of year	\$ (220,468)

# **Statement of Cash Flows**

Year Ended December 31, 2009

Change in unrestricted net assets         \$ (314,417)           Adjustments to reconcile changes in unrestricted net assets to net cash provided by operating activities:         575,656           Depreciation and amortization         575,656           Provision for bad debt expense         141,747           Cash value of insurance policies         (73,838)           Increase (decrease) in cash attributable to changes in operating assets and liabilities:         (73,838)           Accounts receivable         (1,428,296)           Prepaid expenses         (63,697)           Accounts payable and accrued expenses         1,475,676           Deferred income         (510,989)           Deferred encome         (510,989)           Deferred penalty income         10,000,000           Regional assessments collected in advance         1,254,945           Deferred compensation         125,619           Accrued retirement liabilities         351,250           Net cash provided by operating activities         11,822,656           Cash flows from investing activities         11,822,656           Cash and cash equivalents, beginning of year         13,832,185           Cash and cash equivalents, beginning of year         13,832,185           Cash and cash equivalents, end of year         \$ 2,810           Cash apid du	Cash flows from operating activities	
Adjustments to reconcile changes in unrestricted net assets to net cash provided by operating activities:  Depreciation and amortization 575,656 Provision for bad debt expense 141,747 Cash value of insurance policies (73,838) Increase (decrease) in cash attributable to changes in operating assets and liabilities:  Accounts receivable (1,428,296) Prepaid expenses (63,697) Accounts payable and accrued expenses (63,697) Accounts payable and accrued expenses (510,989) Deferred income (510,989) Deferred penalty income 10,000,000 Regional assessments collected in advance 1,543,945 Deferred compensation 125,619 Accrued retirement liabilities 331,250 Net cash provided by operating activities Purchase of property and equipment (1,227,305)  Net increase in cash and cash equivalents 10,595,351  Cash and cash equivalents, beginning of year 13,832,185  Cash and cash equivalents, end of year \$2,4427,536  Supplemental disclosures of cash flow information Cash paid during the year for: Interest \$2,810 Taxes \$5,813  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from		\$ (314,417)
Depreciation and amortization   575,656     Provision for bad debt expense   141,747     Cash value of insurance policies   (73,838)     Increase (decrease) in cash attributable to changes in operating assets and liabilities:   Accounts receivable   (1,428,296)     Prepaid expenses   (63,697)     Accounts payable and accrued expenses   (1,475,676     Deferred income   (510,989)     Deferred penalty income   10,000,000     Regional assessments collected in advance   1,543,945     Deferred compensation   125,619     Accrued retirement liabilities   351,250     Net cash provided by operating activities   11,822,656      Cash flows from investing activities   11,822,656      Cash flows from investing activities   10,595,351      Cash and cash equivalents, beginning of year   13,832,185      Cash and cash equivalents, end of year   \$24,427,536      Supplemental disclosures of cash flow information   \$2,810     Taxes   \$5,813      Supplemental disclosures of non-cash information   Transfer of cash surrender value of life insurance policies from		,
Provision for bad debt expense         141,747           Cash value of insurance policies         (73,838)           Increase (decrease) in cash attributable to changes in operating assets and liabilities:         (1,428,296)           Accounts receivable         (1,428,296)           Prepaid expenses         (63,697)           Accounts payable and accrued expenses         1,475,676           Deferred income         (510,989)           Deferred penalty income         10,000,000           Regional assessments collected in advance         1,543,945           Deferred compensation         125,619           Accrued retirement liabilities         351,250           Net cash provided by operating activities         11,822,656           Cash flows from investing activities         11,822,656           Cash flows from investing activities         10,595,351           Net increase in cash and cash equivalents         10,595,351           Cash and cash equivalents, beginning of year         13,832,185           Cash and cash equivalents, end of year         \$ 24,427,536           Supplemental disclosures of cash flow information         \$ 2,810           Taxes         \$ 5,813           Supplemental disclosures of non-cash information         \$ 3,813           Transfer of cash surrender value of life insurance pol	provided by operating activities:	
Provision for bad debt expense         141,747           Cash value of insurance policies         (73,838)           Increase (decrease) in cash attributable to changes in operating assets and liabilities:         (1,428,296)           Accounts receivable         (1,428,296)           Prepaid expenses         (63,697)           Accounts payable and accrued expenses         1,475,676           Deferred income         (510,989)           Deferred penalty income         10,000,000           Regional assessments collected in advance         1,543,945           Deferred compensation         125,619           Accrued retirement liabilities         351,250           Net cash provided by operating activities         11,822,656           Cash flows from investing activities         11,822,656           Cash flows from investing activities         10,595,351           Net increase in cash and cash equivalents         10,595,351           Cash and cash equivalents, beginning of year         13,832,185           Cash and cash equivalents, end of year         \$ 24,427,536           Supplemental disclosures of cash flow information         \$ 2,810           Taxes         \$ 5,813           Supplemental disclosures of non-cash information         \$ 3,832           Transfer of cash surrender value of life insurance pol		575,656
Cash value of insurance policies       (73,838)         Increase (decrease) in cash attributable to changes in operating assets and liabilities:       (1,428,296)         Accounts receivable       (1,428,296)         Prepaid expenses       (63,697)         Accounts payable and accrued expenses       1,475,676         Deferred income       (510,989)         Deferred penalty income       10,000,000         Regional assessments collected in advance       1,543,945         Deferred compensation       125,619         Accrued retirement liabilities       351,250         Net cash provided by operating activities       11,822,656         Cash flows from investing activities       11,822,656         Cash flows from investing activities       10,595,351         Net increase in cash and cash equivalents       10,595,351         Cash and cash equivalents, beginning of year       13,832,185         Cash and cash equivalents, end of year       \$ 24,427,536         Supplemental disclosures of cash flow information       \$ 2,810         Taxes       \$ 5,813         Supplemental disclosures of non-cash information       \$ 5,813         Transfer of cash surrender value of life insurance policies from	Provision for bad debt expense	141,747
operating assets and liabilities:         (1,428,296)           Accounts receivable         (1,428,296)           Prepaid expenses         (63,697)           Accounts payable and accrued expenses         1,475,676           Deferred income         (510,989)           Deferred penalty income         10,000,000           Regional assessments collected in advance         1,543,945           Deferred compensation         125,619           Accrued retirement liabilities         351,250           Net cash provided by operating activities         11,822,656           Cash flows from investing activities         11,822,656           Purchase of property and equipment         (1,227,305)           Net increase in cash and cash equivalents         10,595,351           Cash and cash equivalents, beginning of year         13,832,185           Cash and cash equivalents, end of year         \$ 24,427,536           Supplemental disclosures of cash flow information         \$ 2,810           Taxes         \$ 5,813           Supplemental disclosures of non-cash information         Transfer of cash surrender value of life insurance policies from	-	(73,838)
operating assets and liabilities:         (1,428,296)           Accounts receivable         (1,428,296)           Prepaid expenses         (63,697)           Accounts payable and accrued expenses         1,475,676           Deferred income         (510,989)           Deferred penalty income         10,000,000           Regional assessments collected in advance         1,543,945           Deferred compensation         125,619           Accrued retirement liabilities         351,250           Net cash provided by operating activities         11,822,656           Cash flows from investing activities         11,822,656           Purchase of property and equipment         (1,227,305)           Net increase in cash and cash equivalents         10,595,351           Cash and cash equivalents, beginning of year         13,832,185           Cash and cash equivalents, end of year         \$ 24,427,536           Supplemental disclosures of cash flow information         \$ 2,810           Taxes         \$ 5,813           Supplemental disclosures of non-cash information         Transfer of cash surrender value of life insurance policies from	Increase (decrease) in cash attributable to changes in	,
Prepaid expenses         (63,697)           Accounts payable and accrued expenses         1,475,676           Deferred income         (510,989)           Deferred penalty income         10,000,000           Regional assessments collected in advance         1,543,945           Deferred compensation         125,619           Accrued retirement liabilities         351,250           Net cash provided by operating activities         11,822,656           Cash flows from investing activities         (1,227,305)           Purchase of property and equipment         (1,227,305)           Net increase in cash and cash equivalents         10,595,351           Cash and cash equivalents, beginning of year         13,832,185           Cash and cash equivalents, end of year         \$ 24,427,536           Supplemental disclosures of cash flow information         \$ 2,810           Taxes         \$ 5,813           Supplemental disclosures of non-cash information         Transfer of cash surrender value of life insurance policies from		
Accounts payable and accrued expenses Deferred income (510,989) Deferred penalty income 10,000,000 Regional assessments collected in advance 1,543,945 Deferred compensation 125,619 Accrued retirement liabilities 351,250 Net cash provided by operating activities Purchase of property and equipment (1,227,305) Net increase in cash and cash equivalents 10,595,351  Cash and cash equivalents, beginning of year 13,832,185  Cash and cash equivalents, end of year  Supplemental disclosures of cash flow information Cash paid during the year for: Interest Taxes \$ 2,810 \$ 5,813  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	Accounts receivable	(1,428,296)
Deferred income Deferred penalty income 10,000,000 Regional assessments collected in advance 1,543,945 Deferred compensation 125,619 Accrued retirement liabilities 351,250 Net cash provided by operating activities Purchase of property and equipment (1,227,305) Net increase in cash and cash equivalents 10,595,351  Cash and cash equivalents, beginning of year 13,832,185  Cash and cash equivalents, end of year  Supplemental disclosures of cash flow information Cash paid during the year for: Interest Taxes  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	Prepaid expenses	(63,697)
Deferred penalty income Regional assessments collected in advance 1,543,945 Deferred compensation 125,619 Accrued retirement liabilities 351,250 Net cash provided by operating activities 11,822,656  Cash flows from investing activities Purchase of property and equipment (1,227,305) Net increase in cash and cash equivalents 10,595,351  Cash and cash equivalents, beginning of year 13,832,185  Cash and cash equivalents, end of year  Supplemental disclosures of cash flow information Cash paid during the year for: Interest Taxes  \$ 2,810 \$ 5,813  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	Accounts payable and accrued expenses	1,475,676
Regional assessments collected in advance Deferred compensation 125,619 Accrued retirement liabilities 351,250 Net cash provided by operating activities 11,822,656  Cash flows from investing activities Purchase of property and equipment (1,227,305) Net increase in cash and cash equivalents 10,595,351  Cash and cash equivalents, beginning of year 13,832,185  Cash and cash equivalents, end of year \$24,427,536  Supplemental disclosures of cash flow information Cash paid during the year for: Interest Taxes \$2,810 \$5,813  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	Deferred income	(510,989)
Deferred compensation Accrued retirement liabilities Accrued retirement liabilities Net cash provided by operating activities  Cash flows from investing activities Purchase of property and equipment  Net increase in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year  Cash and cash equivalents, end of year  Supplemental disclosures of cash flow information  Cash paid during the year for: Interest Taxes  Supplemental disclosures of non-cash information  Transfer of cash surrender value of life insurance policies from	Deferred penalty income	10,000,000
Accrued retirement liabilities 351,250 Net cash provided by operating activities 11,822,656  Cash flows from investing activities Purchase of property and equipment (1,227,305)  Net increase in cash and cash equivalents 10,595,351  Cash and cash equivalents, beginning of year 13,832,185  Cash and cash equivalents, end of year \$24,427,536  Supplemental disclosures of cash flow information  Cash paid during the year for: Interest \$2,810  Taxes \$5,813  Supplemental disclosures of non-cash information  Transfer of cash surrender value of life insurance policies from	Regional assessments collected in advance	1,543,945
Net cash provided by operating activities  Cash flows from investing activities Purchase of property and equipment  Net increase in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year  Supplemental disclosures of cash flow information  Cash paid during the year for: Interest Taxes  Supplemental disclosures of non-cash information  Transfer of cash surrender value of life insurance policies from	Deferred compensation	125,619
Cash flows from investing activities Purchase of property and equipment (1,227,305)  Net increase in cash and cash equivalents 10,595,351  Cash and cash equivalents, beginning of year 13,832,185  Cash and cash equivalents, end of year \$24,427,536  Supplemental disclosures of cash flow information  Cash paid during the year for:  Interest \$2,810  Taxes \$5,813  Supplemental disclosures of non-cash information  Transfer of cash surrender value of life insurance policies from	Accrued retirement liabilities	351,250
Purchase of property and equipment (1,227,305)  Net increase in cash and cash equivalents 10,595,351  Cash and cash equivalents, beginning of year 13,832,185  Cash and cash equivalents, end of year \$24,427,536  Supplemental disclosures of cash flow information Cash paid during the year for: Interest \$2,810 Taxes \$5,813  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	Net cash provided by operating activities	11,822,656
Net increase in cash and cash equivalents  Cash and cash equivalents, beginning of year  13,832,185  Cash and cash equivalents, end of year  Supplemental disclosures of cash flow information  Cash paid during the year for:  Interest Taxes  \$2,810 \$5,813  Supplemental disclosures of non-cash information  Transfer of cash surrender value of life insurance policies from	Cash flows from investing activities	
Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year  Supplemental disclosures of cash flow information Cash paid during the year for: Interest Taxes  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	Purchase of property and equipment	 (1,227,305)
Cash and cash equivalents, end of year  Supplemental disclosures of cash flow information Cash paid during the year for: Interest Taxes  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	Net increase in cash and cash equivalents	10,595,351
Supplemental disclosures of cash flow information  Cash paid during the year for:  Interest Taxes  \$ 2,810 \$ 5,813   Supplemental disclosures of non-cash information  Transfer of cash surrender value of life insurance policies from	Cash and cash equivalents, beginning of year	13,832,185
Cash paid during the year for:  Interest Taxes  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	Cash and cash equivalents, end of year	\$ 24,427,536
Interest Taxes  \$ 2,810 \$ 5,813  Supplemental disclosures of non-cash information Transfer of cash surrender value of life insurance policies from	•-	
Taxes \$ 5,813  Supplemental disclosures of non-cash information  Transfer of cash surrender value of life insurance policies from		
Supplemental disclosures of non-cash information  Transfer of cash surrender value of life insurance policies from		
Transfer of cash surrender value of life insurance policies from	Taxes	 5,813
•	Supplemental disclosures of non-cash information	
the company to its employees \$\frac{170,014}{}	Transfer of cash surrender value of life insurance policies from	
	the company to its employees	\$ 170,014

# North American Electric Reliability Corporation Notes to Financial Statements Year Ended December 31, 2009

# 1. Businesses and Summary of Significant Accounting Policies

## **Description of Business**

The North American Electric Reliability Corporation (the "Corporation") is a self-regulatory organization that relies on the diverse and collective expertise of electricity industry participants, subject to government oversight and audit. The Corporation is certified by the U.S. Federal Energy Regulatory Commission ("FERC") as the Electric Reliability Organization ("ERO") within the United States. In the United States, the Corporation has the authority to levy fines and penalties against any of the individual users, owners and operators of the bulk power system for non-compliance with the reliability standards that govern the bulk power system. The Corporation has also been recognized as the ERO by governmental authorities in Canada.

The Corporation's mission is to enhance the reliability and security of the bulk power system in North America. To achieve that, the Corporation develops and enforces reliability standards; monitors the bulk power system; assesses future adequacy and educates, trains and certifies industry personnel. Entities subject to the Corporation's reliability standards account for virtually all the electricity supplied in the United States of America, Canada and a portion of Baja California, Norte, Mexico. On March 15, 2007, FERC approved 83 Reliability Standards issued by the Corporation, the first set of legally enforceable standards for the U.S. bulk power system. Effective June 18, 2007, compliance with approved Reliability Standards became mandatory and enforceable in the United States. Reliability standards became mandatory and enforceable in Ontario, Canada in 2002 and in New Brunswick, Canada in 2004.

The Corporation is the successor to North American Electric Reliability Council (the "Council") which was formed in 1968 in the aftermath of the November 1965 blackout that affected the northeastern United States and Ontario, Canada. On October 31, 2006, the Council entered into an agreement and plan of merger with the Corporation, a New Jersey non-profit corporation. At the effective date of the merger, January 1, 2007, the separate corporate existence of the Council ceased, and Corporation became the surviving entity. All of the property, assets, rights, privileges, powers, franchises and immunities of the Council became the property of the Corporation. All debts, liabilities and obligations of the Council were also assumed by the Corporation. The Corporation is organized and operates as a business league under Section 501(c)(6). The activities of the Corporation are directed by an independent board of trustees.

The membership of the Corporation is unique. It is a not-for-profit corporation whose members include users, owners and operators of the bulk power system, eight regional entities, large and small end-use customers, state and provincial governmental authorities and any other interested parties.

# North American Electric Reliability Corporation Notes to Financial Statements Year Ended December 31, 2009

Annually, the board of trustees approves an operating budget for the Corporation that includes a mechanism to adjust the overall assessments to a Load-Serving Entity ("LSE") to maintain a working capital reserve. The Corporation assesses each LSE its proportional share of the operating budget based on "net energy for load". On an annual basis, the assessments to LSEs make up approximately 90% of the total funding for the Corporation. The Corporation also generates funding from the collection of fees charged for various services the Corporation provides to the bulk power system industry. These services include the maintenance of a certification program for system operators, the development of reports and software programs, and the hosting of workshops to educate the industry on standards development.

The Corporation has entered into separate Delegation Agreements, which have been approved by FERC, with eight Regional Entities: Florida Reliability Coordinating Council ("FRCC"), Midwest Reliability Organization ("MRO"), Northeast Power Coordinating Council ("NPCC"), Reliability First Corporation ("RFC"), SERC Reliability Corporation ("SERC"), Southwest Power Pool Regional Entity ("SPP"), Texas Regional Entity ("TRE") and Western Electricity Coordinating Council ("WECC"). Through these Delegation Agreements, the Corporation has delegated certain of its ERO responsibilities and functions to the Regional Entities.

The Corporation must annually approve the eight Regional Entities' budgets and submit them along with its budget and schedule of assessments to load serving entities to FERC for final approval of the budgets and the U.S. portion of the assessments. The Corporation has the sole responsibility to invoice, collect and disburse the monies approved in the Regional Entities' budgets. These pass-through amounts are not included as revenue and expense in the statement of activities, see related Note 8.

### **Basis of Accounting and Presentation**

The financial statements of the Corporation have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The Corporation reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. There were no temporary or permanently restricted net assets as of December 31, 2009.

### Cash and Cash Equivalents

The Corporation considers all highly liquid investments purchased with original maturities of three months or less to be cash and cash equivalents. The Corporation maintains its cash balances with one bank. The accounts at the bank are insured by the Federal Deposit Insurance Corporation. Balances in these accounts may exceed Federally-insured limits from time to time.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Revenue Recognition

The Corporation recognizes assessment revenue billed to the LSEs on a pro-rata basis over the calendar year. Fees generated for testing, certifications, services and software, workshops and other services are recognized when the test is taken, service rendered and/or workshops are completed.

### **Deferred Income**

Deferred revenue represents assessments billed to certain regional entities and received in advance of the period in which it is earned. Deferred revenue is recognized as revenue in the period in which it is earned.

### Accounts Receivable

Accounts receivable are recorded at original invoice amount, less an estimated allowance for uncollectible accounts. Credit is generally extended on a short-term basis; thus accounts receivable do not bear interest. Accounts receivable are periodically evaluated for collectibility based on past experience and an analysis of current accounts receivable collectibility. Changes in the estimated collectibility of accounts receivable are recorded in the results of operations for the period in which the estimate is revised. Accounts deemed uncollectible are charged to the allowance in the years they are deemed uncollectible.

# **Depreciation and Amortization**

Depreciation and amortization is provided by the straight-line method over the estimated useful lives of the related assets as follows:

Software development

Furniture and equipment

Leasehold improvements

Term of lease or estimated useful life of the asset, whichever is shorter

Expenditures for maintenance and repairs are charged to operations as incurred while renewals and betterments are capitalized.

### **Income Taxes**

The Corporation has received a determination letter from the Internal Revenue Service concluding that it is exempt from Federal income taxes under Section 501(c)(6) of the Internal Revenue Code. The Corporation is subject to income taxes on revenues related to

# North American Electric Reliability Corporation Notes to Financial Statements

Year Ended December 31, 2009

unrelated business activities. The Company is subject to a proxy tax related to nondeductible lobbying and political expenses incurred. For the year ended December 31, 2009, the Corporation incurred proxy tax of \$27,253.

# 2. Property and Equipment

Property and equipment consist of the following at December 31:

Software development	\$ 1,136,022
Furniture and equipment	1,601,949
Leasehold improvements	359,996
	3,097,967
Accumulated depreciation and amortization	(1,295,017)
	¢ 1 902 050

<u>\$ 1,802,950</u>

Depreciation and amortization expense was \$575,656 for the year ended December 31, 2009.

## 3. Line of Credit

The Corporation has a line of credit with a bank that expires in June 2010. The line of credit provides for up to \$4,000,000 of availability to be used for working capital needs. The line of credit accrues interest at prime plus 0.5% (3.75% at December 31, 2009). Total borrowings under the line of credit may not exceed 70% of the qualified accounts receivable. The line of credit is secured by all existing and future assets and subject to a filing under the Uniform Commercial Code. As part of the line of credit agreement, the Corporation must maintain \$400,000 in a non-interest bearing account with the lender. There were no borrowings outstanding at December 31, 2009. At December 31, 2009, the available amount under the line of credit was reduced by an open letter of credit of \$65,820, which represents a security deposit for the Corporation's office in Washington, D.C. Under the line of credit agreement, the Corporation is required to comply with financial covenants primarily related to minimum net asset requirements and minimum interest coverage ratio.

# 4. Deferred Penalty Income

During 2009, the Corporation received \$10,000,000 of penalty income resulting from a compliance audit violation of reliability standards by a load serving entity. The penalty was recorded upon receipt of the funds when the appeals process was exhausted and the outcome determined. The penalty has been deferred at December 31, 2009 and will be recognized as income in 2011, in accordance with the timing of the receipt of the income and FERC's requirement for the use of penalty income to reduce assessments.

# 5. Regional Assessments Collected in Advance

In addition to Corporation assessments billed to LSEs or designees, a regional assessment is also billed by the Corporation on behalf of the regional entities. The regional assessment is based on approved budgets of the eight regional entities and remitted to the regional entities by the Corporation. There is a credit risk if the Corporation does not collect the assessments from LSEs or designees before the regional assessments are due to the regional entities. However, the risk is minimal since the Corporation has the ability to reassess and rebill in a subsequent period for any uncollected assessments. During 2009, the regional assessments were:

Total regional assessments billed to WECC, ERCOT,			
individual LSEs and designees	\$ 8.	5,719,902	
Total regional assessments remitted to regional entities	(85,659,000)		
Billings over remittances	\$	60.902	

The Corporation also billed and remitted \$5,825,218 to WECC related to 2010 regional assessments prior to December 31, 2009.

At December 31, 2009, regional assessments collected in advance and not remitted to the regional entities, excluding WECC, was \$8,480,053.

# 6. Deferred Compensation

### Agreements and Life Insurance Policies

During 2005, the Council entered into a deferred compensation agreement (the "Deferred Compensation Agreement") with a retiring executive that provided benefits to the individual upon reaching normal retirement age and was payable over a period selected by the retiring employee. Under certain circumstances, benefits were payable to his surviving spouse. The Corporation assumed the liabilities upon merger with the Council effective January 1, 2007. The present value of the estimated liability under the agreement at December 31, 2007, was accrued using a discount rate of 4.91%. The Corporation provided for some of the benefit funding through a variable universal policy. Effective October 15, 2008, the Deferred Compensation Agreement was superseded by a new agreement. The variable universal life policy used to fund the liability, including the cash surrender value of the policy of \$139,640, was assigned and transferred to the retired executive in January 2009. In accordance with the new agreement, the Corporation will continue to pay the policy premiums of \$26,000 per year through 2013. At December 31, 2009, the present value of the unfunded liability, using a discount rate of 1.55% was \$112,384, and is included in deferred compensation on the statement of financial position.

On October 15, 2008, the Corporation entered into various Executive Benefit Agreements (the "Agreements") with certain executives and the aforementioned retired executive. The Agreements supersede and replace all previous written or oral agreements between the Corporation and these executives. In accordance with the Agreements, while employed by the Corporation, the executives shall be provided with life insurance coverage, through individual and/or group policies, providing a death benefit equal to the lesser of three times base salary or \$500,000, or three times base salary depending upon the executives' employment date. The executives agreed to issue split dollar endorsement agreements with respect to such policies. The Corporation is the sole and exclusive owner of the executives' policies. All policy dividends shall be applied to purchase paid-up additional death benefits. Certain executives have multiple insurance policies and the Corporation agreed to pay the premiums on these policies through December 31, 2013, provided the policies stay in force. Premium costs of the policies will be expensed as incurred during the remaining employment terms of the executives. At December 31, 2009, the face value of the policies in which the Corporation is a primary or co-beneficiary is \$1,162,500. Pursuant to the Agreements described above and other arrangements, certain policies, including the policy of the aforementioned retired executive, were assigned and transferred, including the cash surrender values of \$170,014, to certain employees in January 2009. At December 31, 2009, the cash surrender value of all remaining policies was \$249,669 and is included as an asset and deferred compensation on the statement of financial position since the policies will be transferred to the employees upon their termination of employment per the Agreements.

### **Retiree Medical Benefits**

Effective September 1, 2007, the board of trustees approved and adopted a policy to provide retiree medical coverage for certain current retirees and any and all dependents and transition retirees and any and all dependents, as defined by the board resolution, up to a maximum monthly benefit of \$550 paid directly to the applicable insurer. Assumptions used in recording the retiree medical benefits included the 2004 Social Security Administration Actuarial Period Life Table, annual inflation rate of 5% and discount rate of 8%. At December 31, 2009, the accrued retiree medical benefits liability was \$258,408, and is included in deferred compensation on the statement of financial position. The retiree medical expense related to this policy was approximately \$31,400 for the year ended December 31, 2009.

## 7. Commitments

The Corporation leases office space in Princeton, New Jersey and Washington D.C under non-cancellable lease agreements with expiration dates in 2013 and 2017, respectively. In addition in 2009, the Corporation initiated multiple service agreements for various reliability tools and for a secure alert system used by industry for monitoring activity and communicating with users of the bulk power system. Approximate future minimum payments on office lease space and service agreements at December 31, 2009, for the next five years individually, and in the aggregate are as follows:

Years Ending December 31,		Leased Space	Service reements	Total	Total	
2010	\$	898,000	\$ 1,582,000	\$ 2,480,00	0	
2011		939,000	1,715,000	2,654,00	0	
2012		947,000	1,744,000	2,691,00	0	
2013		587,000	446,000	1,033,00	0	
2014		333,000	_	333,00	0	
Thereafter		750,000	-	750,00	0	
Total minimum future payments	\$ 4	1,454,000	\$ 5,487,000	\$ 9,941,00	0	

The office leases are subject to escalation clauses covering increases in real estate taxes and operating costs over the base year. The difference between rent expense calculated ratably over the lease term and rent paid according to the lease, is recorded as a deferred rent obligation in the amount of \$146,932 at December 31, 2009, and is included in accounts payable and accrued expenses on the statement of financial position.

Office rent expense for the year ended December 31, 2009, was \$873,646.

### 8. Defined Contribution Plan

The Corporation sponsors an employee savings 401(k) plan (the "Plan") whereby eligible participating employees may elect to contribute up to the Internal Revenue Service Code 402(g)(1) limit. The Corporation contributes a 75% match of the participant's elective contribution, provided that the elective contribution does not exceed 6% of eligible compensation. The Corporation also makes a profit sharing contribution of 10% of the compensation of all qualifying participants. The additional profit sharing contributions are subject to the limitation imposed by the Internal Revenue Service Code 401(a)(17). The Corporation's expenses related to the Plan for the year ended December 31, 2009, was \$1,784,962. The contributions accrued as of December 31, 2009, amounted to \$1,310,942 and is included in accrued retirement liabilities in the statement of financial position.

## 9. Prior Period Adjustments

The Corporation restated unrestricted net assets at January 1, 2009, to record the cumulative effect of prior period adjustments in the amount of \$2,002,907 as follows: Bonus expense was understated in the amount of \$1,742,701 as it was recorded at the time of payment rather than when incurred; Deferred compensation expense was understated in the amount of \$175,830 resulting from an incorrect adjustment to the deferred compensation liability. Rent expense was understated in the amount of \$84,376, resulting from not recording deferred rent payable in the prior year.

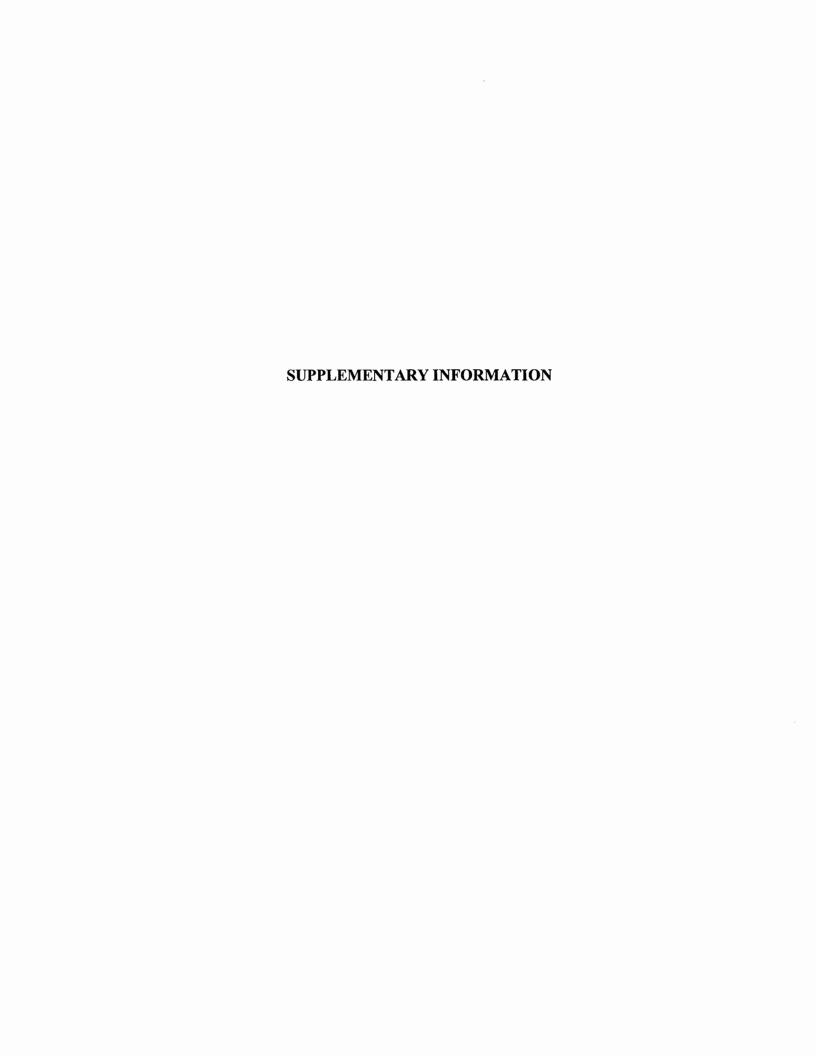
# North American Electric Reliability Corporation Notes to Financial Statements Year Ended December 31, 2009

## 10. Concentration of Credit Risk

The Corporation receives a significant portion of its income from assessments, based upon "net energy for load", to LSEs within the eight regions which are located throughout the United States of America, Canada and a portion of Baja California Norte, Mexico. LSEs are assessed a proportional share of the Corporation's operating budget as well as a proportional share of the operating budget of the regional entity in whose territory the LSE is located. The Corporation issues quarterly invoices directly to LSEs or, in some circumstances, designees. With respect to LSE's located within Texas Regional Entity ("TRE"), an independent division of Electric Reliability Council of Texas ("ERCOT"), the Corporation issues a quarterly invoice to ERCOT which then issues invoices to the LSEs in its region, collects the assessments and remits the funds to the Corporation. Corporation then remits the regional assessments to TRE/ERCOT. A similar arrangement exists with respect to LSEs located within the Western Electricity Coordinating Council ("WECC"). For LSEs located within the PJM Interconnection ("PJM"), the Corporation issues invoices to PJM which issues invoices to the LSEs, collects the assessments and remits the funds to the Corporation. The Corporation then forwards the regional assessment to Reliability First Corporation ("RFC"), the regional entity. The Corporation is extending credit to the LSEs and designees and is exposed to credit risk to the extent regional assessments are paid by the Corporation to the regional entities prior to collecting assessments from the LSEs or designees. Based on past history, the Corporation believes that its trade accounts receivable credit risk exposure is limited.

# 11. Subsequent Events

The Corporation has evaluated subsequent events through May 26, 2010, the date the financial statements were available for issuance.



# **Schedules of Expenses**

Years Ended December 31, 2009

Salaries	\$ 15,089,582
Employee costs	
Payroll taxes	
FICA	\$ 634,953
NJUC	58,127
FUI	7,173
Medicare	216,163
Employee benefits - medical	1,199,057
Employee benefits - life/disability	119,531
Employee benefits - officers' life	93,921
Insurance - workers' compensation	53,817
Relocation expenses	100,625
Educational	85,805
	\$ 2,569,172
Retirement and savings plans	\$ 1,784,962
Travel and meetings	
Meetings	\$ 579,987
Workshops	144,327
Travel	1,883,394
On-line meetings	378,755
	\$ 2,986,463

### North American Electric Reliability Corporation

### **Schedules of Expenses**

Years Ended December 31, 2009

Services	Φ	252.460
Temporary office services and agency fees	\$	252,469
Contract and consultants		
Consultants, compliance, certification, software, TMS		£ 200 02 <b>5</b>
standards and contract - readiness audits		5,380,037
IDC		1,679,426
ISN		625,923
Independent trustee fees		834,475
Search fees		179,443
Office and equipment repair/services		83,679
Recordkeeping fees		12,938
Accounting and auditing fees		137,231
Legal fees		575,629
	\$	9,761,250
Rent	\$	873,646
Office costs		
Insurance - commercial	\$	67,469
Publications and subscriptions	•	40,703
Dues		39,937
Postage		27,054
UPS, express mail, etc.		41,807
Telephone		247,138
Copying		65,638
Stationery and office forms		13,025
Office supplies		136,043
Bank charges		9,182
Sales and use tax		56,531
Card fees		48,007
Internet expenses		277,576
Miscellaneous		42,277
Miscentaneous	\$	1,112,387
	Φ.	207.025
Computer - supplies/service contracts	\$	297,825
Depreciation and amortization	\$	575,656
Provision for bad debts	\$	141,747
Federal income tax expense	\$	27,253

### **ATTACHMENT 2**

### 2009 ACTUAL COST-TO-BUDGET COMPARISON

**AND** 

2009 AUDITED FINANCIAL REPORT

**FOR** 

FLORIDA RELIABILITY COORDINATING COUNCIL



FLORIDA RELIABILITY COORDINATING COUNCIL, INC.
1408 N. WESTSHORE BLVD., SUITE 1002
TAMPA, FLORIDA 33607-4512
PHONE 813.289.5644 • FAX 813.289.5646
WWW.FRCC.COM

## True Up 2009 2009 Budget Variance Explanations Based on Audited Financials

### **Statutory Funding**

Total Actual Over Budget \$8k:

Work Shops –Training Under Budget (\$2,000)
Services & Software – Models on Demand Annual License Fees Pass Through was not budgeted Over Budget \$10,000

### **Statutory Expenditures**

Total Over Budget \$154k

### **Statutory Personnel Expenses**

Total Actual Over Budget \$230k:

Reliability Standards Development – Less time was spent by the Manager due to the FERC Audit and his involvement in it and moving expenses for the Manager were budgeted in the prior year and expended in 2009

Over budget \$8,000

<u>Compliance Enforcement</u> – Starting salaries for two additions to staff were 26.4% greater than anticipated, moving costs and temporary housing for new employees was greater and associated benefit costs due to the increased salaries

Over budget \$205,000

Reliability Assessment – Less time spent than was budgeted

Under budget (\$14,000)

Training & Education – More time was spent on this program than budgeted

Over budget \$13,000

<u>Situational Awareness</u> – Time was spent putting together the Situational Awareness FERC, NERC and Regional Entity Project (SAFNR) but was not budgeted

Over budget \$18,000

### **Statutory Meeting Expenses**

Total Actual Under Budget (\$102k):

Reliability Standards Development – The number of meetings attended increased and were located in higher priced areas than budgeted Over budget \$4,000

<u>Compliance Enforcement</u> – Compliance workshops cost less than budgeted and the cost of travel to audits and housing for audits was less than anticipated Under budget (\$49,000)

### **Statutory Operating Expenses And Fixed Assets**

Total Actual Over Budget \$26k

Reliability Standards - Less time spent in program thus there were lower office costs than budgeted Under budget (\$20,000) Compliance Enforcement - Hearings were budgeted for and none were necessary and office costs were less than anticipated Under budget (\$80,000) NERC Audit of the RC Function not budgeted Over Budget \$50,000 Guidance Software costs were less than budgeted Under budget (\$36,000) Reliability Assessment - Less time spent in program thus there were lower office costs than budgeted and Assessments/Studies were budgeted to be done by outside consultants but were done by In House Engineers Under budget (\$137,000) Training & Education - The SOS Training expenses were all budgeted for as "Meetings" but actual was charged by category Over budget \$16,000 Situational Awareness - Fixed Assets and Software was purchased to put together the Situational Awareness FERC, NERC and Regional Entity Project (SAFNR) but was not budgeted Over budget \$45,000

### General Overall for all Functions:

Cost of Legal Representation for the FERC Audit was not budgeted

Over budget \$167,000
Cost of new Document Management Software was not budgeted

Over budget \$8,000
Reserve Not Used

Creates an Over Budget of \$13,000

**Statutory Net Funding** 

Shortage of (\$146k)

### Non Statutory (Member Services) Funding:

Total Actual Over Budget \$894k:

Special Assessment for Increased RC Function

Interest Earned not Budgeted

Total Over Budget \$899,000 Total Over Budget \$7,000 Total Under Budget (\$12,000)

## Post Retirement Loss Non Statutory Expenditures

Total Over Budget \$529k

### Non Statutory Personnel Expenses

Total Actual Over Budget \$76k

<u>Planning</u> –Staff has been spending more time in the Statutory Programs than budgeted in the Planning Member Services area and not hiring a summer intern that was budgeted

Under budget (\$23,000)

Operations – The net effect of staff spending more time in the Statutory Programs than budgeted in the Operations Member Services area and hiring a full time Reliability Coordinator in late May

Over budget \$99,000

### **Non Statutory Meeting Expenses**

Total Actual Under Budget (\$9k):

Planning - Meeting expenses were budgeted by Committee and by staff

Under budget (\$11,000)

Operations – Net effect of meeting expenses were budgeted by Committee and by staff and travel associated with the New RC position Over budget \$3,000

### Non Statutory Operating Expenses and Fixed Assets

Total Actual Over Budget \$462k:

Planning – Office costs and consultants not as great as budgeted. Budgeting for studies (Winter, Summer, 10-Year, Fault Analysis) as if outside consultants would perform, are being performed by staff

Under budget (\$68,000)

Operations – Increased RC Function coverage and Consultant to evaluate and write procedural documentation were not budgeted but are part of the special assessment that was implemented; telecommunications that are not pass through are greater than anticipated; legal fees associated with the FEAT defence and settlement were not budgeted

Over budget \$459,000 Over Budget \$350,000

FERC Penalty Assessment

### **General Overall for both Functions:**

Cost of new Document Management Software was not budgeted

Over budget \$39,000 Under budget (\$359,000)

Reserve Not Used
Post Retirement Adjustment

Over budget \$41,000

Non - Statutory Net Funding

Surplus of \$365k

### 2009 Net Change in Funding Through 12/31/2009: Surplus \$219k

Statutory – Shortage of (\$146k) Member Services Non Statutory – Surplus \$365k

### 2009 Net Change in Assets Through 12/31/2009: Surplus \$285k

Statutory – Shortage of (\$97k) Member Services Non Statutory – Surplus \$382k

Net Assets As Of 12/31/2009: Surplus \$1,485k

Statutory – Surplus of \$1,216k Member Services Non Statutory – Surplus \$269k

## Method used to allocate indirect costs to the direct statutory program or functional areas:

The FRCC uses standard cost accounting procedures to allocate general expenses (that cannot be directly assigned) to a specific function. The system used consists of directly expensing as much as possible directly to the function (whether that function is Statutory or Member Services) that incurred the expense. This is accomplished by routing to the responsible departmental head all invoices pertaining to their job responsibility. The departmental head assigns the functional category and returns the invoice to accounting who assigns the General Ledger Account Number (as specified in the FRCC Accounting Policy Manual – Coding of Invoices for Goods and Services). If the expense cannot be directly charged to a particular function (example rent, payroll taxes, benefits, general office supplies, etc.), the expense is charged to holding accounts by chart of accounts line item to be allocated by line item at the end of the month using the monthly time accounting summarization of FTE by function. So there are two ways expenses are charged to a particular function, either by direct expense or by allocation from the results of the monthly time accounting summarization of FTE by function.

The monthly time accounting summarization of FTE by function is calculated using the time sheets that each employee is required to turn in to HR bi-weekly. Each employee allocates eight (8) hours per day to the functions they worked on that day. Their time sheet is reviewed by their departmental head and initialed bi-weekly.

Employees are categorized into 2 groups: Technical Employees – those employees who work directly on functions and have little or no administrative duties (examples would be the Compliance staff and the Engineers) and Non-Technical Staff – those employees who perform support functions that are 80% or greater nonspecific definable by function (examples would be the Accounting staff, the President, the receptionist, etc.). The time from the time sheets are entered into a macro (by employee and function worked on) for the corresponding month being accounted for. The portions of the non-technical support staff that are designated as General are then allocated based upon what the technical personnel (and the direct functional portion of their time) spent their time on. The theory is that the general administrative support staff hours are being spent on the same functions that the technical staff spends their time on because they supported that staff. The FTE's by function are then calculated and used to allocate the items in the holding accounts that could not be directly expensed to a specific function.

There are no shared costs.

### **Cash Reserves Statement**

No Cash Reserves were used by the FRCC in 2009.

## Statement concerning the use of Statutory Funds for Member Services Expenses:

No Statutory Funds were used to pay for Member Services Functions in 2009.

## **General & Administrative Costs as a Percentage of Total Budgeted Funding**

The FRCC uses standard cost accounting procedures to allocate general expenses (that cannot be directly assigned) to a specific function. Thus all functions reported herein contain direct and indirect costs including administrative expenses. Thus there are no General & Administrative Costs reported.

# Florida Reliability Coordinating Council, Inc. Total Summary Statement of Activities - Total Actual to Total Budget December 31, 2009

	Dec	ember 31, 2009				
(In Whole Dollars)						
T 41		2009 Actual		2009 Budget		2009 Variance
Funding ERO Funding						
ERO Assessments	c	0.000.400	•			
Penalty Sanctions	\$	3,898,438	\$	3,898,438	\$	-
Total ERO Funding	\$	3,898,438	\$	3,898,438	\$	
Membership Fees & Non-Stat Assessments		4,108,029		2 200 412		000 (12
Testing Fees		4,100,029		3,209,412		898,617
Services & Software		162,179		151,700		10,479
Workshops		77,293		79,430		(2,137)
Interest		7,067		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		7,067
Miscellaneous		(11,793)		-		(11,793)
Total Funding	\$	8,241,213	\$	7,338,980	\$	902,233
Expenses						
Personnel Expenses						
Salaries		3,238,659		3,023,910		214,749
Payroll Taxes		195,947		196,456		(509)
Employee Benefits		354,399		297,896		56,503
Savings & Retirement		460,104		425,312		34,792
Total Personnel Expenses	\$	4,249,109	\$	3,943,574	\$	305,535
Meeting Expenses						
Meetings		77,630		145,477		(67,847)
Travel		196,135		248,755		(52,620)
Conference Calls		37,090		26,996		10,094
Total Meeting Expenses		310,855	<u>\$</u>	421,228	\$	(110,373)
Operating Expenses						
Consultants & Contracts		1,545,599		1,306,675		238,924
Office Rent		350,780		354,990		(4,210)
Office Costs		444,494		564,154		(119,660)
Professional Services		420,247		155,624		264,623
Computer Supplies & Maint		18,240		10,891		7,349
Miscellaneous		350,000		3,194		346,806
Depreciation		224,590				224,590
Total Operating Expenses	\$	3,353,950	\$	2,395,528	\$	958,422
Total Direct Expenses	\$	7,913,914	\$	6,760,330	\$	1,153,584
Other Non-Operating Expenses						
Reserve Requirements	S	-	\$	336,151	S	(336,151)
Post Retirement Expenses	•	41,040	Ψ	550,151	Φ	41,040
Total Other Non-Operating	-\$	41,040	\$	336,151	\$	(295,111)
Change in Assets	\$	286,259	\$	242,499	\$	43,760
Fixed Assets						
Depreciation						
Computer & Software CapEx		(224,590)		=		(224,590)
Furniture & Fixtures CapEx		132,428		-		132,428
Equipment CapEx		10,941				10,941
Leasehold Improvements		148,052		242,499		(94,447)
Change in Fixed Assets	\$	(66,831)	\$	(242,499)	\$	175,668
TOTAL CHANGE IN ASSETS	\$	310.430				
OMMINGATITADDINIO	3	219,428	S	-	\$	219,428

27.02

(0.47)

27.49

Full Time Equivalents

# Florida Reliability Coordinating Council, Inc. Statutory Summary Statement of Activities - Total Actual to Total Budget December 31, 2009

(in third Bollary)	2	009 Actual		2009 Budget		2009 Variance
Funding						
ERO Funding						
ERO Assessments	\$	3,898,438	S	3,898,438	\$	
Penalty Sanctions				-,,	-	
Total ERO Funding	\$	3,898,438	\$	3,898,438	\$	
Membership Fees & Non-Stat Assessments		_				-
Testing Fees		-		*		_
Services & Software		10,080		_		10,080
Workshops		77,293		79,430		(2,137)
Interest		•		*		(-,·-·)
Miscellaneous		200		_		200
Total Funding	\$	3,986,011	\$	3,977,868	\$	8,143
Expenses						
Personnel Expenses						
Salaries	\$	2,177,677	S	2,017,775	\$	159,902
Payroll Taxes	•	131,743	•	131,090	Ψ	653
Employee Benefits		240,456		198,778		41,678
Savings & Retirement		311,275		283,799		27,476
Total Personnel Expenses	\$	2,861,151	\$		\$	
•	<u>, 4</u>	2,801,151		2,631,442	3	229,709
Meeting Expenses						
Meetings	\$	67,575	S	118,387	\$	(50,812)
Travel		154,144		206,860	-	(52,716)
Conference Calls		12,623		10,598		2,025
Total Meeting Expenses	\$	234,342	\$	335,845	\$	(101,503)
Ononating Francisco						
Operating Expenses Consultants & Contracts	_		_			
	\$	192,809	S	287,472	\$	(94,663)
Office Rent		256,171		236,875		19,296
Office Costs		79,746		181,292		(101,546)
Professional Services		270,609		103,843		166,766
Computer Supplies & Maint		12,173		7,267		4,906
Miscellaneous				2,131		(2,131)
Depreciation		175,581		•		175,581
Total Operating Expenses	\$	987,089	\$	818,880	\$	168,209
Total Direct Expenses	\$	4,082,582	\$	3,786,167	\$	296,415
Other Non-Operating Expenses						
Reserve Requirements	\$	_	\$	/00 440	ę.	20.110
Post Retirement Expenses	3	-	3	(22,449)	3	22,449
Total Other Non-Operating	\$		\$	(22,440)	\$	22.440
				(22,449)	٠,	22,449
Change in Assets	<u> </u>	(96,571)	\$	214,150	S	(310,721)
Fixed Assets						
Depreciation	\$	(175,581)	ς		S	(175,581)
Computer & Software CapEx	J	122,808	Ÿ	-	9	122,808
Furniture & Fixtures CapEx		5,109		-		
Equipment CapEx		96,515		214,150		5,109
Leasehold Improvements		90,515		214,130		(117,635)
Change in Fixed Assets	\$	(48,851)	•	(214,150)	8	165 200
	<u> </u>			(214,130)	\$	165,299
TOTAL CHANGE IN ASSETS	\$	(145,422)	\$	-	S	(145,422)
Full Time Equivalents		18.21		18.34		(0.13)

### REGIONAL ENTITY 2009 Statement of Activities Summary Reliability Standards

## Florida Reliability Coordinating Council. Inc. Reliability Standards Development Statement of Activities - Total Actual to Total Budget December 31, 2009

						COMMENTS - Explain variances that are +/- 10%
(In Whole Dollars)						
	20	09 Actual 2	009 Budget 200	9 Variance		
Funding			an ouget pop	y variance	-	
ERO Funding						
ERO Assessments	S	393,970 S	393,970 S		0.00%	
Penalty Sanctions	•	375,770 3	373,770 3	-	0.00%	
Total ERO Funding	\$	393,970 S	202.070 .0			
- vviii tarong		393,970 3	393,970 \$		0.00%	
Mamhamhin Face & No. Co						
Membership Fees & Non-Stat Assessments				-		
Testing Fees						
Services & Software				-		
Workshops				-		
Interest				-		
Miscellaneous				_		
Total Funding	\$	393,970 S	393,970 \$	-	0.00%	
					0.0078	
Expenses						
Personnel Expenses						
Salaries		231,211	235,573	(4.060)	4.000	
Payroli Taxes				(4.362)	-1.85%	Less Time spent on this program than budgeted
Employee Benefits		13.885	15.305	(1,420)	-9.28%	Lower than budgeted payroll taxes due to less time spent
		37.582	23,207	14,375	61.94%	Decreased time spent on program and Moving Expenses Budgeted 2008 but expended in 2009
Savings & Retirement		32,589	33,133	(544)	-1.64%	Associated fringe benefits due to the decreased time spent on this program
Total Personnel Expenses	<u>S</u>	315,267 \$	307,218 \$	8,049	2.62%	
Meeting Expenses						
Meetings		2,029	1.195	834	69.79%	RSD Educational Meetings not budgeted
Travel		24.318	21.922	2,396	10,93%	Number of meeting attended increased and locations of same were in high priced areas
Conference Calls		1.280	837	443	52.93%	More meetings held by conference call than budgeted
Total Meeting Expenses	S	27,627 S	23,954 \$	3,673	15.33%	motor moderness of contenting can trial budgeted
				2,072	10.00%	
Operating Expenses						
Consultants & Contracts		614		614		
Office Rent		20,229				
Office Costs			27.655	(7,426)	-26.85%	Less Time spent on this program than budgeted
Professional Services		6.976	20,277	(13,301)	-65.60%	Less Time spent on this program than budgeted
		27,529	12,123	15,406	127.08%	Legal Representation for the FERC Audit was not budgeted
Computer Supplies & Maint		972	848	124	14.62%	
Miscellaneous		-	249	(249)	-100.00%	Excess reserve from prior years was budgeted to be returned
Depreciation		6.090		6,090		Depreciation & Amortizatoin was not budgetd
Total Operating Expenses	S	62,410 S	61,152 \$	1,258		2-production & Famouration was not budgetu
				1,22.0		
Total Direct Expenses	S	405,304 \$	392,324 S	12,980		
				124700		
Other Non-Operating Expenses						
Reserve Requirements	s	- S	(2.642) 0			
Post Retirement Expenses	3	- 3	(2,662) S	2,662		
			\$	<u> </u>		
Total Other Non-Operating	Ş	- S	(2,662) S	2.662		
Change in Assets	\$	(11,334) S	4,308 S	(15,642)	-363.09%	
Fixed Assets						
Depreciation		(6,090)		(6,090)		Parameter a Association
Computer & Software CapEx		(0.050)	•	(0,090)		Depreciation & Amortizatoin was not budgetd
				*		
Furniture & Fixtures CapEx		404		404		
Equipment CapEx		3,865	4.308	(443)		
Leasehold Improvements				·		
Change in Fixed Assets	\$	1,821 \$	(4,308) \$	6,129	-142.27%	
TOTAL CHANGE IN ASSETS	S	(9,513) \$	- S	(9,513)		
Full Time Equivalents		2.14	2.18	(0.04)		
				( <i>y</i>		

#### REGIONAL ENTITY

### 2009 Statement of Activities Summary Compliance and Organization Registration and Certification

Florida Reliability Coordinating Council, Inc.
Compliance Monitoring & Enforcement
Statement of Activities - Total Actual to Total Budget
December 31, 2009

								Comments - Explain variances that are +/- 10%
(In Whole Dollars)								
,		2009 Actual	20	009 Budget	200	W 1/2-12		
Funding	<u> </u>	ooo nettai		309 Bauget	200	9 Variance		
ERO Funding								
ERO Assessments		2 2/2 204		2 7 (2 22 )	_			
Penalty Sanctions	\$	2,368,004	2	2,368,004	5	-	0.00%	
						-		
Total ERO Funding	<u>s</u>	2,368,004	S	2,368,004	S	_	0.00%	
Membership Fees & Non-Stat Assessments						_		
Testing Fees						_		
Services & Software						_		
Workshops						•		
Interest						•		
Miscellaneous						*		
		2.240.004				-		
Total Funding	\$	2,368,004		2,368,004	\$		0.00%	
r								
Expenses								
Personnel Expenses								
Salaries		1,398,723		1,247,211		151,512	12.15%	More time spent on this program than budgeted and Salaries for New Hires Greater than Budgeted
Payroll Taxes		84,498		81,028		3,470	4.28%	Associated fringe benefits due to the increased time spent and increased salaries for New Hires
Employee Benefits		148,637		122,867		25,770	20.97%	Pointed to the increased time made and increased salaries for New Mires
Savings & Retirement		199,862		175.420				Benefits due to the increased time spent, increased salaries for New Hires and Moving Expenses
Total Personnel Expenses	S	1,831,720	S			24,442	13.93%	Associated fringe benefits due to the increased time spent and increased salaries for New Hires
Total Cosomer Expenses		1,031,720	3	1,626,526	3	205,194	12.62%	
Meeting Expenses								
Meetings		12,432		28,253		(15,821)	-56,00%	Compliance Workshops cost less than budgeted - one done by Teleconference
Travel		103,995		136,044		(32,049)	-23,56%	Audit Travel cost less than anticipated
Conference Calls		5,953		7,357		(1.404)	-19.08%	Less than Budgeted and a change in Conference call providers
Total Meeting Expenses	\$	122,380	S	171,654	S	(49,274)	-28.71%	•
Operating Expenses								
Consultants & Contracts		68,550		80,000		(11,450)	-14.31%	No Hearings. Minor Software Costs not Budgeted. NERC Audit Fees not budgeted
Office Rent		187,394		146,415		40,979	27.99%	
Office Costs		49.832		107,363				More time spent in this program than was budgeted
Professional Services		175,297				(57,531)	-53.59%	Telecommunications, Supplies, Subscriptions and Stationary over budgeted
				64,187		111,110	173.10%	Legal Representation for the FERC Audit was not budgeted
Computer Supplies & Maint		8.551		4.492		4,059	90.36%	
Miscellaneous		•		1,317		(1,317)	-100.00%	Excess reserve from prior years was budgeted to be returned
Depreciation		107,533				107,533		Depreciation & Amortizatoin was not budgetd
Total Operating Expenses	\$	597,157	s	403,774	S	193,383		
Total Direct Expenses	S	2,551,257	S	2,201,954	S	349,303		
• • • •			<u> </u>		<u> </u>	54365		
Other Non-Operating Expenses								
Reserve Requirements	5		S	(14,008)		14.000		
Post Retirement Expenses	ې	•	3	(14.008)	\$	14,008		
			_		2	-		
Total Other Non-Operating	<u>s</u>	-	<u>s</u>	(14,008)	S	14,008		
Change in Assets	S	(183,253)	\$	180,058	S	(363,311)	-201.77%	
Fixed Assets								
Depreciation		(107,533)				(100 (11)		
•				•		(107.533)		Depreciation & Amortizatoin was not budgetd
Computer & Software CapEx		82.808				82,808		Guidance Software was under budgeted
Furniture & Fixtures CapEx		3,698				3,698		
Equipment CapEx		55,147		180,058		(124,911)		Document Management System was not budgeted
Leasehold Improvements						,,		2 - 1 - Samuri una una anagata
Change in Fixed Assets	S	(34,120)	S	(180,058)	S	145,938	-81.05%	
•		(2.,120)		(200,020)	<u></u>	14.45.75	-01,0070	
TOTAL CHANGE IN ASSETS	S	(217,373)	S	-	\$	(217,373)		
		(42/4/77)	····		<u> </u>	(810,10)		
Full Time Equivalents		11.55		11,44				
· wo · · · · · · · · · · · · · · · · · ·		11.55		11,44		0.11		

#### REGIONAL ENTITY

#### 2009 Statement of Activities Summary Reliability Assessment and Performance Analysis

Florida Reliability Coordinating Council, Inc. Reliability Assessment & Performance Anaylsis Statement of Activities - Total Actual to Total Budget December 31, 2009

						Continents - Explaint variances that are 47- 10%
(In Whole Dollars)						
,	,	009 Actual	2009 Budget	2009 Variance		
Funding		our ricial	2009 Bildget	2009 variance		
ERO Funding						
ERO Assessments	s	1.091.345 .0	1001046 0			
Penalty Sanctions	3	1,081,245 \$	1,081,245 S	-	0.00%	
Total ERO Funding	S	1,081,245 \$	1.081,245 \$	-	0.00%	
Membership Fees & Non-Stat Assessments						
Testing Fees				_		
Services & Software		10,080		10,080		MOD Software M.A. not budgeted as a pass through
Workshops						met committee budgette as a pass tillough
Interest						
Miscellaneous		200		200		
Total Funding	\$	1.091,525 S	1,081,245 S	10.280	0.050/	
		110711120 3	1,001,243 3	10,280	0.95%	
Expenses						
Personnel Expenses						
Salaries						
		499.080	509,673	(10,593)	-2.08%	Less Time spent on this program than budgeted
Payroll Taxes		30.328	33.112	(2,784)	-8.41%	Associated fringe benefits due to the decreased time spent on this program
Employee Benefits		49,701	50,210	(509)	-1.01%	Associated fringe benefits due to the decreased time spent on this program
Savings & Retirement		71.701	71.685	16	0.02%	General State of the Grant State
Total Personnel Expenses	S	650,810 \$	664,680 S	(13,870)	-2.09%	
				(1240.0)	-2.00%	
Meeting Expenses						
Meetings		4.816	4,812	4	0.000	
Travel		18,338	45,804		0.08%	
Conference Calls		5,304		(27,466)	-59.96%	Travel for meetings was overbudgeted and decisions made to attend via Conference Call
Total Meeting Expenses			2.397	2,907	121.28%	Decisions was made to attend meetings via conference call and not travel
total Meeting Expenses	_\$	28,458 \$	53,013 \$	(24,555)	-46.32%	
O						
Operating Expenses						
Consultants & Contracts		117,353	207,472	(90.119)	-43.44%	Assessments/Studies budgeted for outside consultants - decision made to be done in house
Office Rent		44,189	59.833	(15,644)	-26.15%	Less Time spent on this program than budgeted
Office Costs		12.534	43,874	(31,340)	-71.43%	Less Time spent on this program than budgeted
Professional Services		61.161	26,230	34,931	133.17%	Legal Representation for the FERC Audit was not budgeted
Computer Supplies & Maint		2,368	1,836	532	28.98%	COMMITTED TO THE PLACE About was not budgeted
Miscellaneous		20.00	538			The state of the s
Depreciation		65.222	230	(538)	-100.00%	Excess reserve from prior years was budgeted to be returned
•		55,332		55,332		Depreciation & Amortizatoin was not budgeto
Total Operating Expenses	S	292,937 \$	339,783 S	(46,846)		
Total Direct Expenses	S	972,205 S	1,057,476 S	(85,271)		
_				-		
Other Non-Operating Expenses						
Reserve Requirements	\$	- S	(5,552) \$	5,552		
Post Retirement Expenses			S	-,		
Total Other Non-Operating	\$	- S	(5,552) S	5,552		
			(3(332) 3	2,224		
Change in Assets	s	****				
Change in Assets	3	119,320 \$	29,321 S	89,999	306.94%	
Fixed Assets						
Depreciation		(55.332)	_	(55,332)		Depreciation & Amortizatoin was not budgetd
Computer & Software CapEx		(******2)		(33,332)		Depreciation & Amortization was not sought
		007		-		
Furniture & Fixtures CapEx		886		886		
Equipment CapEx		19,239	29,321	(10,082)		Doc Management System not budgeted. Models on Demand Software Budgetd but not purchased
Leasehold Improvements						
Change in Fixed Assets	\$	35.207 S	(29.321) \$	64,528	-220.07%	
			***************************************			
TOTAL CHANGE IN ASSETS	\$	154,527 \$	- S	154,527		
				~		
Full Time Equivalents		4.08	4,53	(0.46)		
		7,00	₹,50	(0.45)		

### REGIONAL ENTITY 2009 Statement of Activities Summary Training and Education

Florida Reliability Coordinating Council, Inc.
Training, Education and Operator Certification
Statement of Activities - Total Actual to Total Budget
December 31, 2009

			200000000000000000000000000000000000000			Comments - Explain variances that are +/- 10%
(In Whole Dollars)						
	200	99 Actual	2009 Budget	2009 Variance		
Funding				water the second	_	
ERO Funding						
ERO Assessments	5	18.043	\$ 18,043	\$	0.00%	
Penalty Sanctions	•		20,012	,	0.00%	
Total ERO Funding	S	18,043	\$ 18,043	S .	0.00%	
•			7 7 7 7 7 7			
Membership Fees & Non-Stat Assessments				_		
Testing Fees						
Services & Software						
Workshops		77,293	79,430	(2,137	-2.69%	
Interest				· ·	, 2.00%	
Miscellaneous						
Total Funding	S	95,336	S 97,473	S (2,137	-2.19%	
	***************************************				2 -2.1074	
Expenses						
Personnel Expenses						
Salaries		16.176	6.604	9,572	144.94%	More time spent in this program than was budgeted
Payroll Taxes		1.024	429	595		Associated fringe benefits due to the increased time spent on this program
Employee Benefits		1,869	651	1,218		Associated fringe benefits due to the increased time spent on this program
Savings & Retirement		2,410	929	1,481		Associated fringe benefits due to the increased time spent on this program
Total Personnel Expenses	ŝ		S 8.613	\$ 12,866		resource mile behalfs due to the increased time spent on this program
• .				12,000	_ 140.5076	
Meeting Expenses						
Meetings		48,242	84,112	(35,870	-42.65%	Actual charges incurred in Operator Training were less than budgeted
Travel		5,175	2,957	2,218		More time spent in this program than was budgeted
Conference Culls		29	2	27		more time specific trans program than was budgeted
Total Meeting Expenses	5	53,446	S 87,071	S (33,625		
					-50.02.70	
Operating Expenses						
Consultants & Contracts		6.120		6.120		Budget was included in meeting costs
Office Rent		1,767	775	992		More time spent in this program than was budgeted
Office Costs		9.672	567	9,105		Budget was included in meeting costs
Professional Services		2,425	340	2,085	613.24%	Legal Representation for the FERC Audit was not budgeted
Computer Supplies & Maint		137	24	113	470.83%	• • • • • • • • • • • • • • • • • • •
Miscellaneous		-	7	(7)		Excess reserve from prior years was budgeted to be returned
Depreciation		636		636		Depreciation & Amortizatoin was not budgetd
Total Operating Expenses	S	20,757	\$ 1,713	5 19,044		Sobreampou a survividant uso not pandata
.,		201.01	7 1(113	3 17,044	-	
Total Direct Expenses	S	95,682 5	97,397	S (1.715)	7	
.,				3 (117)	<u>-</u>	
Other Non-Operating Expenses						
Reserve Requirements	S	- :	S (45)	\$ 45		
Post Retirement Expenses			. ,,,,,	,		
Total Other Non-Operating	S	- 5	\$ (45)	\$ 45	-	
• "					~	
Change in Assets	S	(346) \$	121	S (467)	-385.95%	
v		<u></u>		(401)	500.5076	
Fixed Assets						
Depreciation		1535)		*****		
		(636)	•	(636)	•	Depreciation & Amortizatoin was not budgetd
Computer & Software CapEx				•		
Furniture & Fixtures CapEx		49		49		
Equipment CapEx		4,213	121	4,092		Document Management System was not budgeted
Leasehold Improvements						
Change in Fixed Assets	<u>s</u>	(3,626) \$	(121)	\$ (3,505)	2896.69%	
TOTAL CHANCE IN ACCUSE		/a A==-			-	
TOTAL CHANGE IN ASSETS	\$	(3,972) \$	-	\$ (3,972)	=	
- u						
Full Time Equivalents		0.16	0.04	0.12		

#### REGIONAL ENTITY

#### 2009 Statement of Activities Summary Situation Awareness and Infrastructure Security

Florida Reliability Coordinating Council, Inc. Situation Awareness and Infrastructure Security Statement of Activities - Total Actual to Total December 31, 2009

(In Whole Dollars)

(In whole Dollars)					
w	2009 Actual 2	009 Budget	2009		
Funding					
ERO Funding					·
ERO Assessments	S 37,176 S	37,176 S	-	0.00%	
Penalty Sanctions			_		
Total ERO Funding	\$ 37,176 \$	37,176 S	-	0.00%	
				0.0070	
Membership Fees & Non-Stat Assessment	is		_		
Testing Fees					
Services & Software					
Workshops			-		
Interest			_		
Miscellaneous			•		
Total Funding	S 37,176 S	37,176 S	<u>-</u>	0.00%	
	0 37,170 3	31,110 3		0.00%	
Expenses					
Personnel Expenses					
Salaries	22.407				
Payroll Taxes	32,487	18,714	13,773	73.60%	More time was spent than budgeted due to the SAFNR project
Employee Benefits	2,008	1.216	792	65.13%	Associated fringe benefits due to the increased time spent on this program
	2,667	1.843	824	44.71%	Associated fringe benefits due to the increased time spent on this program
Savings & Retirement	4,713	2,632	2.081	79.07%	Associated fringe benefits due to the increased time spent on this program
Total Personnel Expenses	\$ 41.875 \$	24,405 S	17,470	71.58%	
Marie P					
Meeting Expenses					
Meetings	56	15	41		
Travel	2.318	133	2.185	1642.86%	More time was spent than budgeted due to the SAFNR project
Conference Calls	57	5	52		
Total Meeting Expenses	S 2,431 S	153 S	2,278	1488.89%	
Operating Expenses					
Consultants & Contracts	172		172		
Office Rent	2,592	2,197	395	17.98%	More time was spent than budgeted due to the SAFNR project
Office Costs	732	9.211	(8,479)	-92.05%	Satellite Telecommunications budgeted as Stat but determined to be a part of the RC Communications -Non-Stat
Professional Services	4,197	963	3,234	335.83%	Legal Representation for the FERC Audit was not budgeted
Computer Supplies & Maint	145	67	78	116.42%	The state of the s
Miscellaneous		20	(20)	-100.00%	Excess reserve from prior years was budgeted to be returned
Depreciation	5.990	20	5,990	-100.0076	Depreciation & Amortizatoin was not budgetd
	S 13,828 S	12,458 5	1,370		Depreciation & Amortization was not budgeto
. our operating Expenses	3 13,020 3	12,436 3	1,578		
Total Direct Expenses	S 58,134 S	37,016 \$	21 110		
with an avalanta	J 70113# 3	2/4010 3	21,118		
Other Non-Operating Expenses					
Reserve Requirements	S - S	(192) 2	100		
Post Retirement Expenses	- 5	(182) \$	182		
• • • • • • • • • • • • • • • • • • • •	S - S	\$			
rotal Other Rull-Operating	2 - 2	(182) S	182		
0	***************************************				
Change in Assets	\$ (20,958) \$	342 S	(21,300)	-6228.07%	
Fixed Assets					
Depreciation	(5,990)		(5.990)		Depreciation & Amortizatoin was not budgetd
Computer & Software CapEx	40,000		40,000		SAFNR Project was not budgetd
Furniture & Fixtures CapEx	72		72		SAFAK FIGURE WAS NOT DEGECTE
Equipment CapEx	14,051	242			CATALON A.
Leasehold Improvements	14,031	342	13,709		SAFNR Project and a Document Management System was not budgetd
	\$ (48,133) \$	(342) \$	(47.701)	10070 000	
	n (401751) \$	(342) 3	(47,791)	13973,98%	
TOTAL CHANGE IN ASSETS	\$ (69,091) \$	- S	(69,091)		
	2 (03,031) \$	- 3	(02/031)		
Full Time Equivalents	0.28	0.15	0.11		
· · · · · · · · · · · · · · · · · · ·	0.26	0,15	0.13		

# Florida Reliability Coordinating Council, Inc. Non-Statutory Summary Statement of Activities - Total Actual to Total Budget December 31, 2009

(In)	Whol	e Do	llars)

(in whole Dollars)	2	009 Actual	2009 Budget		2009 Variance
Funding					
ERO Funding					
ERO Assessments				S	-
Penalty Sanctions					-
Total ERO Funding	\$	-	\$ -	\$	-
Membership Fees & Non-Stat Assessments Testing Fees		4,108,029	3,209,412		898,617
Services & Software		153,000	161 700		-
Workshops		152,099	151,700		399
Interest		7.067			-
Miscellaneous		7,067 (11,993)			7,067
Total Funding	\$	4,255,202	\$ 3,361,112	\$	(11,993) <b>894,09</b> 0
Expenses					
Personnel Expenses					
Salaries		1.000.000	1 006 106		
Payroll Taxes		1,060,982	1,006,135		54,847
Employee Benefits		64,204	65,366		(1,162)
		113,943	99,118		14,825
Savings & Retirement		148,829	 141,513		7,316
Total Personnel Expenses	_\$	1,387,958	\$ 1,312,132	\$	75,826
Meeting Expenses					
Meetings		10,055	27,090		(17,035)
Travel		41,991	41,895		96
Conference Calls		24,467	16,398		8,069
Total Meeting Expenses	\$	76,513	\$ 85,383	\$	(8,870)
Operating Expenses					
Consultants & Contracts		1,352,790	1,019,203		333,587
Office Rent		94,609	118,115		(23,506)
Office Costs		364,748			
Professional Services		149,638	382,862		(18,114)
Computer Supplies & Maint		6,067	51,781		97,857
Miscellaneous			3,624		2,443
Depreciation		350,000	1,063		348,937
Total Operating Expenses	\$	49,009 2,366,861	\$ 1,576,648	\$	49,009 79 <b>0,213</b>
Total Direct Expenses	6				
Total Direct Expenses	\$	3,831,332	\$ 2,974,163	\$	857,169
Other Non-Operating Expenses					
Reserve Requirements		*	358,600		(358,600)
Post Retirement Expenses	****	41,040	 		41,040
Total Other Non-Operating	S	41,040	\$ 358,600	S	(317,560)
Change in Assets	\$	382,830	\$ 28,349	\$	354,481
Fixed Assets					
Depreciation					
Computer & Software CapEx		(49,009)	-		(49,009)
Furniture & Fixtures CapEx		9,620			9,620
		5,832			5,832
Equipment CapEx		51,537	28,349		23,188
casehold Improvements		_	 		-
Change in Fixed Assets	\$	(17,980)	\$ (28,349)	\$	10,369
TOTAL CHANGE IN ASSETS	\$	364,850	\$	\$	364,850
Full Time Equivalents		8.81	 9.15		/0.5.°
3		0.01	۷.15		(0.34)

FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES December 31, 2009



Certified Public Accountants Business Consultants Limited Liability Company

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### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors
Florida Reliability Coordinating Council, Inc.

We have audited the accompanying statement of financial position of Florida Reliability Coordinating Council, Inc. (a nonprofit organization) as of December 31, 2009, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Florida Reliability Coordinating Council, Inc. as of December 31, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The statutory and nonstatutory schedules on Pages 13 to 17, inclusive, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Care, Riggs + Irgram, LLC

March 16, 2010

### STATEMENT OF FINANCIAL POSITION December 31, 2009

### **ASSETS**

Current assets:		
Cash and cash equivalents	\$	3,103,945
Member receivables	·	2,345,711
Related party receivable		26,305
Prepaid expenses		15,941
Total current assets		5,491,902
Property and equipment - at cost		
Equipment and computers		381,860
Software		600,906
Furniture and fixtures		212,684
Leasehold improvements		66,151
Total		1,261,601
Less accumulated depreciation and amortization		(793,661)
Total property and equipment - at cost		467,940
Other assets		21,230
Total assets	_\$_	5,981,072
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	\$	149,160
Current portion of accrued postretirement	•	
benefit obligation		14,367
Deferred revenue		2,223,161
Compliance penalty assessment		47,000
Accrued expenses		1,571,582
T-4-1 4 E 1 200		
Total current liabilities		4,005,270
Long-term liabilities:		
		4,005,270
Long-term liabilities:		
Long-term liabilities: Accrued postretirement benefit obligation		490,846
Long-term liabilities: Accrued postretirement benefit obligation  Net assets:		
Long-term liabilities: Accrued postretirement benefit obligation  Net assets: Unrestricted statutory - FERC designated		490,846 1,215,936

See Notes to Financial Statements.

### STATEMENT OF ACTIVITIES For the year ended December 31, 2009

Revenues:		
Nonstatutory member assessments	\$	4,108,029
Statutory member assessments	•	3,898,438
Services and software		162,379
Training and education fees		77,293
Postretirement benefit loss		(11,993)
Interest income		7,067
Total revenue		8,241,213
Expenses:		
Salaries		3,238,659
Payroll taxes		195,947
Employee benefits		284,224
Retirement and deferred compensation plans		460,104
Employee training and employment costs		70,175
Meetings		114,719
Travel		196,135
Consultants		1,545,599
Telecommunications		375,517
Facilities rental		350,780
Office costs		68,977
Legal and accounting		420,247
Repairs and maintenance		18,241
Depreciation and amortization		224,590
Other		350,000
Total expenses		7,913,914
Increase in net assets before change in accumulated		
post retirement obligation		327,299
Net periodic change in postretirement obligation		(41,040)
Increase in net assets		286,259
Net assets - beginning of year		1,198,697
Net assets - end of year	\$	1,484,956

### STATEMENT OF CASH FLOWS For the year ended December 31, 2009

Cash flows from operating activities:		
Cash received from members	\$ 7	7,744,246
Cash paid to suppliers and employees		3,181,513)
Interest received	`	7,067
Net cash provided by operating activities	•	1,569,800
Cash flows from investing activities		
Purchases of property and equipment		(290,644)
, , ,		(200,011)
Net cash used in investing activities		(290,644)
Net increase in cash		1,279,156
		1,270,100
Cash and cash equivalents at beginning of year		1,824,789
Cash and cash equivalents at end of year	œ í	2 102 045
and such equivalents at end of year	Φ .	3,103,945
Reconciliation of increase in net assets to		
net cash provided by operating activities		
Increase in net assets	\$	286,259
Adjustments to reconcile increase in net assets	Ψ	200,200
to net cash provided by operating activities:		
Depreciation and amortization		224,590
Increase/(Decrease) in receivables, prepaid expenses		,
and other assets		(424,352)
Increase in accounts payable and accrued		
expenses		987,821
Increase in postretirement benefit obligation		53,033
Increase in deferred income		442,449
Total adjustments		1 202 544
, ota, adjustificino		1,283,541
Net cash provided by operating activities	\$ 1	1,569,800

### NOTES TO FINANCIAL STATEMENTS December 31, 2009

### 1. General and Summary of Significant Accounting Policies

<u>General</u> – Florida Reliability Coordinating Council, Inc. (the "Company") is a group of electric utilities and energy marketers primarily doing business in the State of Florida. The purpose of the Company is to ensure and enhance the reliability and adequacy of the bulk power supply in Florida (which is defined as the general area encompassed by Peninsula Florida) now and into the future. The Company serves as a Regional Entity with delegated authority from the North American Electric Reliability Corporation ("NERC") for the purpose of proposing and enforcing reliability standards within the FRCC region.

On May 2, 2007, the Company entered into a Delegation Agreement with North American Electric Reliability Corporation ("NERC"), an organization certified by the Federal Energy Regulatory Commission pursuant to Section 215(c) of the Federal Power Act. The Company is required by federal law to assess the reliability of the Bulk Power System. The Federal Energy Regulatory Commission ("FERC") empowered the Company through a Delegation Agreement with NERC to monitor, enforce and implement electric reliability standards under Section 215 of the Federal Power Act. The Company is responsible for establishing the process for development, revision, withdrawals and approval of the Company's Regional Reliability Standards for the region. The Company monitors and enforces compliance with NERC and FERC reliability standards through on-site audits, self-certifications, periodic spot checks, self-reports, event investigation, periodic data submittal, exception reporting and through complaints. The initial term of the agreement is for three years and is renewable for five more years upon a successful compliance audit conducted by NERC.

The Company's source of revenue is split into two parts. The statutory functions, defined as those functions being performed for Reliability Standards and Compliance, are funded by NERC. The member services functions are paid by its members who are assessed for costs and expenses of establishing, developing, operating and maintaining the Company.

A summary of the Company's significant accounting policies consistently applied in preparation of the accompanying financial statements follows:

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

<u>Cash and Cash Equivalents</u> – For purposes of the statement of cash flows, the Company considers highly liquid money market funds to be cash equivalents. At year end, cash equivalents totaled approximately \$3,103,945.

Concentration of Credit Risk – The Company places its cash and cash equivalents with high credit quality institutions. At times, these balances may be in excess of the FDIC insurance limit. Money market funds are not federally insured or readily marketable, and their estimated value is subject to uncertainty. Therefore, there may be a difference between their current estimated value and their net realizable value. Management has determined that the likelihood of sustaining losses from money market funds to be remote based on the marketability of the underlying investments of the funds.

### NOTES TO FINANCIAL STATEMENTS December 31, 2009

### 1. General and Summary of Significant Accounting Policies (Continued)

<u>Use of Estimates</u> – Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could vary from the estimates that are used.

<u>Income Taxes</u> – The Company has been approved for tax-exempt status under Section 501(c)(6) of the Internal Revenue Code and is exempt from federal and state income taxes. Accordingly, no provision for income taxes is included in the financial statements.

Member, Related Party, and Other Receivables – The Company considers all receivables to be fully collectible, usually within 30 to 60 days; accordingly, no allowance for doubtful accounts is required and no late fees are assessed. If amounts become uncollectible, they will be charged to operations when that determination is made and will be paid by the remaining members.

<u>Property and Equipment</u> – Property and equipment with a cost over \$500 are capitalized and are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization are provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives, principally on a straight-line basis. The estimated lives used in determining depreciation are:

Equipment	5 years
Software	3 years
Furniture and fixtures	7 years
Leasehold improvements	5 years

Leasehold improvements are amortized over the lives of the respective leases or the service lives of the improvements, whichever is shorter.

<u>Deferred Compensation</u> – The Company implemented an executive deferred compensation plan subject to Section 457(f) of the Internal Revenue Code in 2004. For the year ended December 31, 2009, the Company contributed \$8,492 to benefit the participant in this Plan.

<u>Postretirement Benefits Other Than Pensions</u> – The Company sponsors a postretirement health care plan covering employees hired before October 1, 2003 if the retiree completes 10 years of service prior to retirement, is over the age of 60 at retirement and participates in the Company's IRS qualified retirement or profit-sharing plan at the time of retirement. The plan is noncontributory for retirees (see Note 5).

<u>Date of Management's Review</u> – Management has evaluated events and transactions for potential recognition or disclosure through March 16, 2010, which is the date the financial statements were available to be issued.

### NOTES TO FINANCIAL STATEMENTS December 31, 2009

### 1. General and Summary of Significant Accounting Policies (Continued)

Recent Accounting Pronouncements - Under Financial Accounting Standards Board's (the "FASB") Accounting Standards Codification 740, an entity's income tax returns are subject to examination by the applicable taxing authorities. The time period during which a return may be selected by a taxing authority for examination generally ends at the later of three years after the initial due date of the return or three years after the return is filed. At December 31, 2009 the Company's tax years that remain subject to examination are 2008, 2007, and 2006.

### 2. <u>Deferred Revenues</u>

The contracts with the members of FRCC have a provision in them that provides that they have 30 days from the date of invoice for a new budgetary year (January through December) to withdraw from membership. Therefore, the Company made a decision to invoice all members on December 1 for the first quarterly installment of the 2010 budget, thus at December 31, 2009 it would be known whether all members are continuing with their membership.

#### 3. Commitments

In December 2003, the Company entered into an agreement with Sprint Communications Company L.P. ("Sprint") to provide certain telecommunication services beginning in 2004 for the Company's network. The initial term of the agreement is 36 months and has been renewed for an additional 12-month period. The agreement calls for the Company to make a minimum service commitment of \$96,000 for each contract year of the term.

In December 2006, the Company entered into an agreement with Open Access Technology International, Inc. to provide the Florida Transaction Management System ("FTMS") services for the Company's customers. The initial term of the agreement is 36 months at \$3,750 per month and with an automatic renewal period of one year, if mutually agreed upon. The Company also has the option to purchase the system for \$100,000; however, at this time, the Company has no intention of doing so.

In June 2007, the Company entered into an agreement with Open Access Technology International, Inc. to provide certain webOASIS (Open Access Same-time Information System) and webTrans services for six of the Company's customers. The initial term of the agreement is 36 months at \$3,000 per member. During 2008, the payment for these services, and the related assessments to members, was transferred to Florida Electric Power Coordinating Group, Inc. ("FCG") although the contract remains with FRCC (see Note 7).

In November 2007, the Company entered into an agreement to purchase Compliance Tracking System software from Guidance Solutions, Inc. In 2008, the Company entered into an agreement with several of the other Regional Entities to form a consortium and share the cost of future enhancements and program modules to add to the Compliance Tracking System originally purchased from Guidance Solutions, Inc. The cost of enhancements added or in progress for 2009 was \$82,808. The Company is obligated for enhancements in progress as of December 31, 2009 from this consortium group of approximately \$65,600 for enhancements to be completed in 2010.

### NOTES TO FINANCIAL STATEMENTS December 31, 2009

### 4. Operating Leases

The Company leases its facilities and has operating leases that expire January 31, 2013 at its current location on Westshore Boulevard. In 2009, the Company forecasted that it would run out of space in its current location and started the search for either additional space or interim and expansion space. On January 27, 2010, the Company entered into a lease agreement for approximately 5,000 square feet of interim space to be completed and occupied on April 1, 2010 to house the compliance department. This space at Bayport Plaza should be sufficient for projected expansion until the current lease expires in 2013. The lease then provides for the rental of an additional 20,600 square feet to be available and renovated by February 2013 when the current lease expires which should be enough space for the entire company to be back under one roof. Minimum future rental payments are:

Year ended December 31,		
2010	\$ 379	9,998
2011	491	1,085
2012	508	3,961
2013	465	5,074
2014	733	3,539
2015 and thereafter	6,332	2,453
	\$ 8,91	1,110

Rent expense charged to operations during the year ended December 31, 2009 was \$350,780.

### 5. <u>Postretirement Benefits Other Than Pensions</u>

The Company adopted SFAS 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans," on December 31, 2007, which requires companies to report the funded status (defined as the difference between the fair value of plan assets and the plan's benefit obligation) of their postretirement plan. The current year effect of the adoption is a \$41,040 decrease to unrestricted net assets.

The following table sets forth the plan's funded status reconciled with the amount shown in the Company's statement of financial position at December 31, 2009:

Accumulated postretirement benefit obligation: Plan assets at fair value	\$ 505,213
Funded status	\$ 505,213
Accrued postretirement benefit obligation: Current portion Long-term portion	\$ 14,367 490,846
	\$ 505,213

### NOTES TO FINANCIAL STATEMENTS December 31, 2009

### 5. <u>Postretirement Benefits Other Than Pensions (Continued)</u>

2013

2014

Thereafter

The following provides the components of net periodic postretirement benefit cost for the year ended December 31, 2009.

Service cost Interest cost Amortization of unrecognized net obligation Recognition of net actuarial gain	\$	(18,896) (28,940) (10,664) 32,623
Net periodic postretirement benefit cost		(25,877)
Benefits paid during 2009		13,884
Net postretirement benefit loss	\$	(11,993)
Items not yet recognized as a component of net periodic postretirement benefit cost		
Unrecognized net gain Unrecognized net transition obligations	\$	401,958 (82,639)
Transitional effect of FAS 158	\$	319,319
Postretirement effect of FAS 158 as of December 31, 2008	\$	360,359
Net periodic change in postretirement obligation		(41,040)
Postretirement obligation recognized as a component of net periodic benefit cost as of December 31, 2009	\$	319,319
Benefits expected to be paid in each of the next five years are as follo	ws:	
Year ended December 31, 2010 2011 2012	\$	14,367 15,580 16,553

22,322

23,090

127,961

219,873

### NOTES TO FINANCIAL STATEMENTS December 31, 2009

### 5. <u>Postretirement Benefits Other Than Pensions (Continued)</u>

Amounts included in unrestricted net assets and expected to be recognized as components of net periodic benefit gain (cost) next year include amortization of unrecognized net obligation and net actuarial gain of approximately (\$11,000) and \$33,000, respectively. For measurement purposes, an 11% annual rate increase in the per capita cost of covered health care benefits was assumed for 2009; the rate was assumed to decrease gradually to 5% for 2014 and remain at that level thereafter. The health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, if assumed health care cost trend rates were increased by one percentage point in each year, the accumulated postretirement benefit obligation at December 31, 2009 would be increased \$85,829 and the aggregate of the service and interest cost components of net periodic postretirement benefit cost for the year ended December 31, 2009 would be increased by \$4,955.

The weighted average discount rate used in estimating the accumulated postretirement benefit obligation was 5.5%. Mortality was based on the 1983 Group Annuity Mortality Table. The measurement date of the accumulated postretirement benefit obligation was December 31, 2009.

Glossary:

<u>Accumulated postretirement benefit obligation</u> – The actuarial present value of benefits attributed to employee service rendered to a particular date.

Net periodic postretirement benefit gain – The amount recognized in the financial statements as the gain of the postretirement benefit plan for a period.

In December of 2003, the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (Act) was signed into law. The Act includes a special subsidy for employers that sponsor retiree health benefit plans with prescription drug benefits that are as favorable as the Medicare Part D benefit. The Company has not determined whether its plan is actuarially equivalent to the Medicare Part D benefit due to the cost of obtaining such an actuarial computation.

### 6. Retirement Plan

Effective January 1, 2001, the Company adopted a 401(k) Plan ("Plan") intended to benefit substantially all employees with six months of service and 21 years of age. On September 30, 2007, the plan was amended to enable employees with one hour of service to be eligible to enter the plan. Participants can contribute any amount of their compensation for the Plan year, not to exceed the limits determined by the Internal Revenue Code. The Company may make matching contributions with prescribed limits. The Company may also make additional nonelective discretionary contributions to the Plan. The Company made matching contributions to the Plan of \$161,478 and a discretionary contribution to the Plan of \$311,374 for the year ending December 31, 2009.

### NOTES TO FINANCIAL STATEMENTS December 31, 2009

### 7. Related Parties

Various members of the Company are founding members of FCG and the organizations, excluding the board of directors, are under common management. FCG is a nonprofit organization operating under Section 501(c)(6) of the Internal Revenue Code and is exempt from federal and state income taxes.

The Company is providing Florida Electric Power Coordinating Group, Inc. ("FCG") with administrative and accounting services, including the use of office space. FCG reimbursed the Company approximately 5.59% of the Company's administrative expenses in 2009. The service agreement with FCG is a one-year agreement that will automatically renew unless canceled in advance by either party. The original agreement was renewed for an additional year in February 2009. At December 31, 2009, the Company had billed and collected a total of \$286,261 from FCG relating to the service agreement and has a receivable from FCG in the amount of \$26,305.

The Company is purchasing the services from Florida Power and Light ("FPL"), a member of the Company, to fulfill the responsibilities of reliability coordinator, operations planning coordinator, state capacity emergency coordinator as well as various other services. In 2009, the Company decided to increase the reliability coordinator coverage to full time, 24/7 coverage as of June 1. The Company paid FPL \$1,165,793 relating all of to these services and at December 31, 2009 had \$399,025 of accrued expenses recorded on the books.

### 8. Concentrations

Two members make up approximately 54.3% of the member services assessments and dues. The same two members comprise 67.5% of the statutory assessment that NERC bills directly in order to fund the Company for its statutory functions.

### 9. Contingencies

As part of the Company's Delegation Agreement with NERC, the Company has the authority to fine entities within it's region for violation of Reliability Standards. On October 14, 2009 a Notice of Penalty was filed with FERC with a settlement between the City of Homestead and FRCC addressing alleged violations of Reliability Standards. The penalty was approved by FERC and paid by Homestead. The Delegation Agreement Rules of Procedures from NERC stipulate that any penalty monies collected between Budget submissions are to be held until they can be accounted for in a Budget Submission. Therefore, the \$47,000 Penalty Assessment is being held for future use and will be accounted for in the 2011 Budget Submission and used at the beginning of 2011 to offset funding from all entities in the region.

On March 5, 2010 The Federal Energy Regulatory Commission (FERC) approved a settlement under which the Company agreed to pay a \$350,000 civil penalty and undertake specific reliability improvements stemming from the February 26, 2008 event that lost power for customers in the Florida Region. The company accrued this amount as of December 31, 2009. FRCC neither admits nor denies its actions constituted any violations of NERC Reliability Standards or that it committed any violations of the Reliability Standards. The Company will additionally make a number of reliability enhancements under the terms of the agreement.

### NOTES TO FINANCIAL STATEMENTS December 31, 2009

### 10. Functional Expenses

The detail of functional expenses for the year ended is as follows:

### Statutory expenses:

Reliability Standards Development Compliance Enforcement Reliability Assessment & Performance Analysis	\$ 405,304 2,551,259 972,205
Training & Education	95,682
Situational Awareness & Infrastructure	58,134
Total statutory expenses	 4,082,584
Member Services expenses:	
Planning committee	3,051,920
Operations committee	779,410
General and administrative	 41,040
Total member services expenses	 3,872,370
Total expenses	\$ 7,954,954

### 11. Net Assets

Unrestricted net assets that are designated are FERC-approved for statutory expense or board-approved for member services expense segregations of unrestricted net assets for specific projects. Since designations are voluntary and may be reversed or redirected by the governing board at any time, designated portions of net assets are not considered restricted.

The detail of unrestricted FERC or board-designated net assets is as follows at year end:

Total unrestricted - board-designated net assets	\$	1,484,956
Member services	,	269,020
Statutory	\$	1,215,936

# Florida Reliability Coordinating Council, Inc. Total Summary Statement of Activities - Total Actual to Total Budget December 31, 2009

(In Whole Dollars)	(In	Whol	e.	Dol	lars)
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(In Whole Dollars)	2:	009 Actual	2009 Budget	2009 Variance
Funding			2007 Budget	200) Vallance
ERO Funding				
ERO Assessments	\$	3,898,438	\$ 3,898,438	\$ -
Penalty Sanctions	-	2,070,120	5,070,150	<b>-</b>
Total ERO Funding	\$	3,898,438	\$ 3,898,438	\$
Membership Fees & Non-Stat Assessments		4,108,029	3,209,412	898,617
Testing Fees		, , , ,	-,,	-
Services & Software		162,179	151,700	10,479
Workshops		77,293	79,430	(2,137)
Interest		7,067	-	7,067
Miscellaneous		(11,793)	-	(11,793)
Total Funding	\$	8,241,213	\$ 7,338,980	\$ 902,233
Expenses				
Personnel Expenses				
Salaries		3,238,659	3,023,910	214,749
Payroll Taxes		195,947	196,456	(509)
Employee Benefits		354,399	297,896	56,503
Savings & Retirement		460,104	425,312	34,792
Total Personnel Expenses	\$	4,249,109	\$ 3,943,574	\$ 305,535
Meeting Expenses				
Meetings		77,630	145,477	(67,847)
Travel		196,135	248,755	(52,620)
Conference Calls	-	37,090	26,996	10,094
Total Meeting Expenses	8	310,855	\$ 421,228	\$ (110,373)
Operating Expenses				
Consultants & Contracts		1,545,599	1 206 675	222.004
Office Rent		350,780	1,306,675 354,990	238,924
Office Costs		444,494	564,154	(4,210)
Professional Services		420,247	155,624	(119,660)
Miscellaneous		368,240	350,236	264,623
Depreciation		224,590	550,250	18,004 224,590
Total Operating Expenses	\$		\$ 2,731,679	\$ 622,271
Total Direct Expenses	\$	7,913,914	\$ 7,096,481	\$ 817,433
Other Non-Oper Post Retirement Expenses	-\$	41,040	s -	\$ 41,040
•	Φ			
Change in Assets	<u> </u>	286,259	\$ 242,499	\$ 43,760
Fixed Assets				
Depreciation		(224,590)	_	(224,590)
Computer & Software CapEx		132,428	_	132,428
Furniture & Fixtures CapEx		10,941	-	10,941
Equipment CapEx		148,052	242,499	(94,447)
Leasehold Improvements		, <u>-</u>	- 1-,1,2	(54,447)
Change in Fixed Assets	\$	(66,831)	\$ (242,499)	\$ 175,668
TO TAL CHANGE IN ASSETS	\$	219,428	\$ -	\$ 219,428
Full Time Equivalents		27.02		
		27.02	27.49	(0.47)

See Independent Auditors' Report

# Florida Reliability Coordinating Council, Inc. Statutory Summary Statement of Activities - Total Actual to Total Budget December 31, 2009

(Ir	ı W	hole	Dol	llars)
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(In Whole Dollars)						
To a diam	2	009 Actual		2009 Budget		2009 Variance
Funding ERO Funding						
ERO Assessments	\$	2 000 420	æ	2 000 420	Φ.	
Penalty Sanctions	Ъ	3,898,438	\$	3,898,438	\$	-
Total ERO Funding	\$	3,898,438	<u> </u>	3,898,438	\$	-
_	<u> </u>	3,070,430	<u> </u>	3,878,438	3	
Membership Fees & Non-Stat Assessments Testing Fees		-		-		-
Services & Software		-		-		-
Workshops		10,080		-		10,080
Interest		77,293		79,430		(2,137)
Miscellaneous		200		-		-
Total Funding	<u> </u>	3,986,011	\$	3,977,868	<u> </u>	8,143
J		3,200,011	<u> </u>	3,377,808	<u> </u>	0,143
Expenses						
Personnel Expenses						
Salaries	\$	2,177,677	\$	2,017,775	\$	159,902
Payroll Taxes		131,743		131,090		653
Employee Benefits		240,456		198,778		41,678
Savings & Retirement		311,275		283,799		27,476
Total Personnel Expenses		2,861,151	\$	2,631,442	\$	229,709
Meeting Expenses						
Meetings	\$	67,575	\$	118,387	\$	(50,812)
Travel		154,144		206,860	-	(52,716)
Conference Calls		12,623		10,598		2,025
Total Meeting Expenses	\$	234,342	\$	335,845	\$	(101,503)
Operating Expenses						
Consultants & Contracts	\$	192,809	\$	287,472	\$	(04.662)
Office Rent	Ψ	256,171	Ф	236,875	Ф	(94,663)
Office Costs		79,746		181,292		19,296
Professional Services		270,609		103,843		(101,546)
Miscellaneous		12,173		(13,051)		166,766 25,224
Depreciation		175,581		(15,051)		175,581
Total Operating Expenses	\$	987,089	\$	796,431		190,658
Total Dimest Function	-					
Total Direct Expenses		4,082,582	\$	3,763,718	\$	318,864
Other Non-Operating Expenses	\$	-	\$	•	\$	-
Change in Assets	-\$	(96,571)	\$	214,150	<u> </u>	(310,721)
						(010),.21)
Fixed Assets						
Depreciation	\$	(175,581)	\$	-	\$	(175,581)
Computer & Software CapEx		122,808		-		122,808
Furniture & Fixtures CapEx		5,109		-		5,109
Equipment CapEx		96,515		214,150		(117,635)
Leasehold Improvements	Pro-	_		-		
Change in Fixed Assets		(48,851)	\$	(214,150)	\$	165,299
TO TAL CHANGE IN ASSETS	<u> </u>	(145,422)	S	-	\$	(145,422)
Full Time Equivalents		10.01				
ran mite Equivalents		18.21		18.34		(0.13)

See Independent Auditors' Report

#### Florida Reliability Coordinating Council, Inc. Statutory By Program Statement of Activities - Total Actual to Total Budget December 31, 2009

							, -											
(In Whole Dollars)		elinbility Stds Dev		ompliance onit & Enf	J	Reliability Assess		aining, Ed. & Cert.		tuational wareness		nera! Imin		2009 Actual	2009	Budget	200	9 Variance
Funding																	200	Variance
ERO Funding																		
ERO Assessments	S	393,970	\$ .	2,368,004	\$	1,081,245	2	18,043	¢	37,176	•		S	3,898,438	e 3	,898,438		
Penalty Sanctions		,		-,,	-	.,001,210		10,045	•	37,170	J		- 47	2,020,430		,070,430	3	•
Total ERO Funding	- 5	393,970	S	2,368,004	5	1,081,245	\$	10.047								<del> </del>		•
Total Exto Tunding		272,376		2,300,004		1,081,245		18,043	\$	37,176			- 5	3,898,438	\$ 3	,898,438	<u> </u>	-
Membership Fees & Non-Stat Assessments																		
																		-
Testing Fees		-		-		•		-		-		-		-		-		-
Services & Software		-		-		10,080		-		-		-		10,080		-		10,080
Workshops		-		-		-		77,293		-		-		77,293		79,430		(2,137)
Interest		-		-		-		-		-		-		-		-		
Miscellaneous		-				200		-		-				200				200
Total Funding	- 5	393,970	S	2,368,004	S	1,091,525	5	95,336	s	37,176	5		S	3,986,011	S 3	,977,868	5	8,143
														5,500,511	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		0,143
Expenses																		
Personnel Expenses																		
Salaries	S	231,211	S	1,398,723	5	499,080	c	16,176	•	32,487			<b>.</b> \$	2,177,677		017776		150.000
Payroll Taxes	-	13,885	•	84,498	4	30,328	4	1,024	a)	2,008					3 2	2,017,775		159,902
Employee Benefits		37,582		148,637		49,701						-		131,743		131,090		653
Savings & Retirement								1,869		2,667		-		240,456		198,778		41,678
5		32,589		199,862		71,701		2,410		4,713				311,275		283,799		27,476
Total Personnel Expenses		315,267	S	1,831,720	5	650,810	<u>s</u>	21,479	S	41,875	\$		<u> </u>	2,861,151	\$ 2	2,631,442	5	229,709
Meeting Expenses																		
Meetings	\$	2,029	\$	12,432	\$	4,816	S	48,242	\$	56	\$		. \$	67,575	\$	118,387		(50,812)
Travel		24,318		103,995		18,338		5,175		2,318				154,144		206,860		(52,716)
Conference Calls		1,280		5,953		5,304		29		57				12,623		10,598		2,025
Total Meeting Expenses	5	27,627	S	122,380	S	28,458	5	53,446	S	2,431	5		- 5	234,342	S	335,845	5	(101,503)
<i>5 ,</i>						20,120		55,446		2,451				234,342		333,043	<u> </u>	(101,503)
Operating Expenses																		
Consultants & Contracts	S	614	•	68,550	•	117,353	•	6,120	•	172	c			102 500		207 472		
Office Rent	•	20,229		187,394	٠	44,189		1,767	.5	2,592	3		. 3		3	287,472		(94,663)
Office Costs		6,976		49,832								-		256,171		236,875		19,296
Professional Services						12,534		9,672		732		-		79,746		181,292		(101,546)
		27,529		175,297		61,161		2,425		4,197		-		270,609		103,843		166,766
Miscellaneous		972		8,551		2,368		137		145		-		12,173		(13,051)		25,224
Depreciation		6,090		107,533		55,332		636		5,990		٠		175,581		-		175,581
Total Operating Expenses		62,410	S	597,157	S	292,937	S	20,757	S	13,828	S	-	S	987,089	\$	796,431	5	190,658
Total Direct Expenses	\$	405,304	S	2,551,257	S	972,205	S	95,682	\$	58,134	5		S	4,082,582	5 .	3,763,718	S	318,864
Other Non-Operating Expenses		-		-		-		-						-			5	
Change in Assets	\$	(11,334)	Š	(183,253)	5	119,320	S	(346)	S	(20,958)			- 5	(96,571)	-5	214,150	5	(310,721)
•	-			- 1017-1-10				***************************************			_		_	,			-	(510,721)
Fixed Assets																		
Depreciation	S	(6,090)		(107,533)	¢	(55,332)	c	(636)	•	(5,990)			. s	(176 601)				(155 551)
Computer & Software CapEx	-	(0,000)		82,808	3	(33,332)	J	(030)	3	40,000	3			, , , ,	3	-		(175,581)
Furniture & Fixtures CapEx		404		3,698				- 40				-		122,808		-		122,808
Equipment CapEx				,		886		49		72		-		5,109		-		5,109
		3,865		55,147		19,239		4,213		14,051		-		96,515		214,150		(117,635)
Leasehold Improvements		-				-		-		-						-		-
Change in Fixed Assets	_\$	1,821	5	(34,120)	S	35,207	S	(3,626)	S	(48,133)	5		. \$	(48,851)	S	(214,150)	S	165,299
TOTAL CHANGE IN ASSETS	S	(9,513)	S	(217,373)	S	154,527	S	(3,972)	S	(69,091)	S		. 5	(145,422)	s	-	S	(145,422)
																		/
Full Time Equivalents		2.14		11.55		4.08		0.16		0.28		-		18.21		18.34		(0.13)
																		(3.13)

# Florida Reliability Coordinating Council, Inc. Non-Statutory Summary Statement of Activities - Total Actual to Total Budget December 31, 2009

(In	Whol	e Doi	llars)
-----	------	-------	--------

(In Whole Dollars)				
T. 11	20	09 Actual	2009 Budget	2009 Variance
Funding				-
ERO Funding				
ERO Assessments				\$ -
Penalty Sanctions				_
Total ERO Funding	\$	- S	-	\$ -
Membership Fees & Non-Stat Assessments		4,108,029	3,209,412	898,617
Testing Fees		-	, ,	-
Services & Software		152,099	151,700	399
Workshops		-	ŕ	
Interest		7,067		7,067
Miscellaneous		(11,993)		(11,993)
Total Funding	\$	4,255,202 \$	3,361,112	\$ 894,090
Expenses				
Personnel Expenses				
Salaries		1,060,982	1,006,135	51 017
Payroll Taxes		64,204	65,366	54,847
Employee Benefits		113,943	99,118	(1,162)
Savings & Retirement		148,829	141,513	14,825
Total Personnel Expenses	\$	1,387,958 \$	1,312,132	7,316 \$ 75,826
Manadaya 10				
Meeting Expenses				
Meetings Travel		10,055	27,090	(17,035)
Conference Calls		41,991	41,895	96
	<u></u>	24,467	16,398	8,069
Total Meeting Expenses	\$	76,513 \$	85,383	\$ (8,870)
Operating Expenses				
Consultants & Contracts		1,352,790	1,019,203	333,587
Office Rent		94,609	118,115	(23,506)
Office Costs		364,748	382,862	(18,114)
Professional Services		149,638	51,781	97,857
Miscellaneous		356,067	363,287	(7,220)
Depreciation		49,009		49,009
Total Operating Expenses	\$	2,366,861 \$	1,935,248	\$ 431,613
Total Direct Expenses	\$	3,831,332 \$	3,332,763	\$ 498,569
Other Non-Oper Post Retirement Expenses	<u> </u>	41,040		\$ 41,040
•		11,010		3 41,040
Change in Assets	\$	382,830 S	28,349	\$ 354,481
Fixed Assets				
Depreciation		(49,009)	_	(49,009)
Computer & Software CapEx		9,620		9,620
Furniture & Fixtures CapEx		5,832		5,832
Equipment CapEx		51,537	28,349	23,188
Leasehold Improvements		-	20,349	23,108
Change in Fixed Assets	\$	(17,980) \$	(28,349)	\$ 10,369
C				
TO TAL CHANGE IN ASSETS	<u> </u>	364.850 S		\$ 364 950
	S	364,850 \$	-	\$ 364,850

See Independent Auditors' Report

#### Florida Reliability Coordinating Council, Inc. Non-Statutory By Committee Statement of Activities - Total Actual to Total Budget December 31, 2009

(In Whole Dollars)		Operating	Planning	Administrative	2009 Actual	2009 Budge	1 20	009 Variance
Funding						····		
ERO Funding								
ERO Assessments					\$ -	S	- \$	-
Penalty Sanctions					-		<u>-                                      </u>	
Total ERO Funding	\$	- \$	<u> </u>		s -	S	- S	•
Membership Fees & Non-Stat Assessments Testing Fees		3,120,844	987,185		4,108,029	3,209	412	898,617
Services & Software Workshops		152,099			152,099	151	,700	399
Interest		3,715	3,352		7,067		_	7,067
Post Retirement Loss			-,	(11,993)	(11,993)	)	_	(11,993)
Total Funding	S	3,276,658 S	990,537				,112 \$	894,090
P								
Expenses								
Personnel Expenses		£40.0£2	£00.030		c 1.000.003	F 1000	126	54.045
Salaries		560,953	500,029		\$ 1,060,982			54,847
Payroll Taxes		33,629	30,575		64,204		,366	(1,162)
Employee Benefits		59,318	54,625		113,943		,118	14,825
Savings & Retirement		78,305	70,524		148,829		,513	7,316
Total Personnel Expenses	5	732,205 S	655,753	s -	\$ 1,387,958	S 1,312	,132 S	75,826
Meeting Expenses								
Meetings		4,770	5,285		\$ 10,055		,090	(17,035)
Travel		26,568	15,423		41,991		,895	96
Conference Calls		16,196	8,271		24,467		,398	8,069
Total Meeting Expenses	5	47,534 S	28,979	s -	s 76,513	\$ 85	,383 \$	(8,870)
Operating Expenses								
Consultants & Contracts		1,350,968	1,822		\$ 1,352,790	\$ 1,019	,203	333,587
Office Rent		49,390	45,219		94,609	118	,115	(23,506)
Office Costs		348,754	15,994		364,748	382	.862	(18,114)
Professional Services		135,355	14,283		149,638		,781	97,857
Miscellaneous		353,425	2,642		356,067		,287	(7,220)
Depreciation		34,291	14,718		49,009		· <u>-</u>	49,009
Total Operating Expenses	S	2,272,183 \$	94,678	s .			,248 \$	431,613
Total Direct Expenses	<u>-</u>	3,051,922 \$	779,410	s -	\$ 3,831,332	\$ 3,33	2,763 \$	498,569
Iotai Direct Expenses		3,031,722 3	,,,,,,,		• 0,001,002	,	,,,,,,	170,003
Other Non-Oper Post Retirement Expenses				\$ 41,040	\$ 41,040		S	41,040
Change in Assets	\$	224,736 S	211,127	\$ (53,033)	\$ 382,830	) \$ 2:	3,349 <b>S</b>	354,481
Fixed Assets								
Depreciation		(34,291)	(14,718)		\$ (49,009	) \$	-	(49,009)
Computer & Software CapEx		9,620	` , ,		9,620		_	9,620
Furniture & Fixtures CapEx		4,751	1,081		5,832	!	-	5,832
Equipment CapEx		31,145	20,392		51,537	2	8,349	23,188
Leasehold Improvements		2.,	,-,-		- 1,55.	-		
Change in Fixed Assets	5	(11,225) \$	(6,755)	s -	\$ (17,980	) S (2	8,349) \$	10,369
TO TAL CHANGE IN ASSETS		213,511 S	204,372	S (53,033)	\$ 364,850	) \$	- 5	364,850
Full Time Equivalents		4.76	4.05		8.8	1	9.15	(0.34)

### **ATTACHMENT 3**

### 2009 ACTUAL COST-TO-BUDGET COMPARISON

**AND** 

2009 AUDITED FINANCIAL REPORT

**FOR** 

MIDWEST RELIABILITY ORGANIZATION





May 3, 2010

To:

Michael Walker, NERC

Cc:

MRO Finance and Audit Committee

Susan Turpen, NERC Dan Skaar, MRO

From:

Sue Clarke, MRO

Subject:

2009 True-Up: Business Plan and Budget vs. Actuals Reconciliation

Statutory Filing-Audited

Midwest Reliability Organization actual costs are under budget (under 8%).

Overall, MRO over ran 2009 budgeted revenues by \$7,417 and under spent its 2009 operating budget of \$7,496,475 by \$576,259. The net impact was a \$583,676 positive variance on MRO's cash position for the year.

### **Funding**

Revenues are \$7,417 over budget on an end of year basis. Revenues for compliance information system were not budgeted in the 2009 Funding. Please note that the 2009 Budget Funding includes the Supplemental Funding Request that was filed with a number of regulators and approved by all, and lastly, approved by FERC in October, 2009. The Supplemental Funding Request for the termination of the multiple-employer defined benefit pension plan by the plan sponsor whereby MRO was required to make final distributions to the plan participants according to the rules. MRO replaced this plan with a defined contribution plan effective January 1, 2009.

#### Expenses

Expenses are (\$551,304) under budget on a year to date basis. The following are the major areas of budget variances:

- (\$408,961) Salary and Fringes under budget. Budgeted amounts for the entire year show 26.5 FTE's. As of the end of December, we have 25.83 FTE's. The budgeted underage is largely the result of the timing of additional FTE's.
- (\$24,833) Meeting expenses are under budget due to significant 2009 cost reductions in the conference bridge and meeting expenses. Travel costs incurred by staff are under budget by (\$53,916). Travel costs incurred by member reimbursement are over budget by \$87,226.
- \$138,326 Operating expenses year to date are over budget as a result of the change in the accounting methodology which recognizes depreciation expense which was not included in the original 2009 budget. The net impact is zero since funding is not being requested for depreciation expense (over budget by







\$270,805) it has been deducted from the funding requirement for capital expenditures ("Fixed Assets").

- \$31,632 -Other Non-Operating Expenses, as explained above, is the Supplemental Funding Request for the termination of the multiple-employer defined benefit pension plan by the plan sponsor whereby MRO was required to make final distributions to the plan participants according to the rules. MRO replaced this plan with a defined contribution plan effective January 1, 2009. The \$31,632 is over budget due to the timing of the estimated payout calculated earlier in the year, as opposed to the actual payout in December 2009.
- (\$287,468) -Other Non-Operating Expenses, are the result of the
  postretirement medical benefit obligation changes other than net periodic cost.
  In previous years the actuarial based the future benefit costs on an estimated
  premium, in 2009 MRO staff purchased our first premium as a retiree benefit
  and it came in lower than the previous estimate, which in turn lowered our
  calculation of future obligations.

# Capital Budget

• (\$24,957) – Capital expenditures ("Fixed Assets") expenses year to date are under budget. The (\$24,957) is inclusive of the depreciation expense of (\$270,805), which is an adjustment that recognizes GAAP as explained above.

MRO has no non-statutory activity, and therefore no statutory funding was used for non-statutory activities.

MRO did not allocate indirect costs to statutory programs.



MRO 2009 Statement of Activities Total Consolidated Audited

	2	009 Actual	2	009 Budget	2009 Variance	
Funding	-					00 SECTION 1000
ERO Funding			1000			
ERO Assessments	\$	7,496,475	\$	7,496,475	\$	-
Penalty Sanctions	_			- 100 175	_	
Total ERO Funding	\$	7,496,475	\$	7,496,475	\$	_
Membership Fees & Non-Stat	\$	-	\$	-	\$	E-
Testing Fees		-		-		8=
Services & Software		36,667		-		36,667
Workshops		-		29,250		(29,250)
Interest		:=:		-		
Miscellaneous				_		-
Total Funding	\$	7,533,142	\$	7,525,725	\$	7,417
Expenses						
Personnel Expenses						
Salaries	\$	2,850,658	\$	2,994,799	\$	(144,141)
Payroll Taxes		195,669		509,116		(313,447)
Employee Benefits		272,338		239,584		32,754
Savings & Retirement		524,991		509,116		15,875
Total Personnel Expenses	\$	3,843,655	\$	4,252,615	\$	(408,960)
Meeting Expenses						
Meetings	\$	97,179	\$	119,390	\$	(22,211)
Travel-Staff		187,964	•	305,120	-	(117,156)
Travel-Member Reimbursement		147,226		-		147,226
Conference Calls		17,749		50,440		(32,691)
Total Meeting Expenses	\$	450,117	\$	474,950	\$	(24,833)
Operating Expenses						
Consultants	\$	294,703	\$	554,860	\$	(260,157)
Contracts	Ψ	189,961	Ψ	109,500	Ψ	80,461
Office Rent		150,656		170,000		(19,344)
Office Costs		375,698		313,870		61,828
Professional Services		159,664		154,930		4,734
Miscellanoues		100,004		101,000		-1,701
Depreciation		270,805		=		270,805
Total Operating Expenses	\$	1,441,487	\$	1,303,160	\$	138,327
Total Direct Expenses	\$	5,735,259	\$	6,030,725	\$	(295,466)
I Otal Direct Expenses	Ψ	0,100,200	Ψ	0,000,120	Ψ	(233,400)
Other Non-Operating Expenses	\$	864,164	\$	1,120,000	\$	(255,836)
Change in Assets	\$	933,719	\$	375,000	\$	558,719

#### MRO 2009 Statement of Activities Total Statutory Audited

	20	009 Actual	2	009 Budget		2009 Variance
Funding						
ERO Funding	_				-	
ERO Assessments	\$	7,496,475	\$	7,496,475	\$	
Penalty Sanctions Total ERO Funding	\$	7,496,475	\$	7,496,475	\$	
Total Erro r unding		.,,,,,,,,	<u> </u>	1,100,110	_	
Membership Fees & Non-Stat		-		=		=
Testing Fees				-		-
Services & Software		36,667		20.050		36,667
Workshops Interest		-		29,250		(29,250)
Miscellaneous		-				5
Total Funding	\$	7,533,142	\$	7,525,725	\$	7,417
Total Fulluling		7,000,142	Ψ	7,020,720		
Expenses						
Personnel Expenses				10.000/00/00/00/00/00		100101010101010
Salaries		2,850,658		2,994,799		(144,141)
Payroll Taxes		195,669		509,116		(313,447)
Employee Benefits		272,338		239,584		32,754
Savings & Retirement Total Personnel Expenses	\$	524,991 3,843,655	\$	509,116 <b>4,252,615</b>	\$	15,875 (408,960)
Total Personnel Expenses		3,043,033	Ψ	4,232,013	φ	(400,300)
Meeting Expenses						
Meetings		97,179		119,390		(22,211)
Travel-Staff		187,964		305,120		(117,156)
Travel-Member Reimbursement		147,226		50.440		147,226
Conference Calls	-\$	17,749 <b>450,117</b>	\$	50,440 474,950	\$	(32,691)
Total Meeting Expenses	<u> </u>	430,117	Ψ	474,930	Ψ	(24,033)
Operating Expenses						
Consultants		294,703		554,860		(260,157)
Contracts		189,961		109,500		80,461
Office Rent		150,656		170,000		(19,344)
Office Costs		375,698		313,870		61,828
Professional Services Miscellanoues		159,664		154,930		4,734
Depreciation		270,805		-		270,805
Total Operating Expenses	\$	1,441,487	\$	1,303,160	\$	138,327
Total Operating Expenses		200.000				
Total Direct Expenses	_\$	5,735,259	\$	6,030,725	\$	(295,466)
Other Non-Operating Expenses	\$	864,164	\$	1,120,000	\$	(255,836)
Change in Assets	\$	933,719	\$	375,000	\$	558,719
Fixed Assets						
Depreciation		(270,805)		_		(270,805)
Computer & Software CapEx		556,760		317,400		239,360
Furniture & Fixtures CapEx		2,881		-		2,881
Equipment CapEx		43,208		57,600		(14,392)
Leasehold Improvements	_	17,999	•	(27E 000)	•	17,999
Change in Fixed Assets	_\$	(350,043)	\$	(375,000)	\$	24,957
TOTAL CHANGE IN ASSETS	\$	583,676	\$	-	\$	583,676
FTE		25.83		26.50		(0.67)
Nosecount		28.00		29.00		(1.00)
900000015TFC015		20.00		25.00		(1.50)

#### MRO 2009 Statement of Activities Reliability Standards Audited

	20	09 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding	_	100 700		•	0.000/	
ERO Assessments	\$	422,708	\$ 422,708	\$ -	0.00%	
Penalty Sanctions Total ERO Funding	\$	422,708	\$ 422,708	<del> </del>		
Total ERO Fullding		422,700	422,700			
Membership Fees & Non-Stat				-		
Testing Fees						
Services & Software		6,667	-	6,667		Service arangements on application software; application move to a vendor in 2009.
Workshops Interest						
Miscellaneous				-		
Total Funding	\$	429,375	422,708	6,667		
National Court (State Could be National Court				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Expenses						
Personnel Expenses Salaries		207,108	222.752	(15,644)	-7.02%	
Payroll Taxes		12,219	37,868	(25,649)	-67.73%	Budgeted 2009 payroll tax calculation was too high.
Employee Benefits		17,347	17,820	(473)	-2.65%	Daugette 2000 paylor an emanation may to high
Savings & Retirement		24,155	37,868	(13,713)	-36.21%	Actual FTE less than Budgeted Amount which resulted in lower than budgeted savigns and retirement costs.
Total Personnel Expenses	\$	260,829 \$	316,308	(55,479)		Actual FTE less than Budgeted Amount
Meeting Expenses		4.007	7.500	(0.400)	00.400/	Actual FTE less than Budgeted Amount
Meetings Travel-Staff		1,337 2,317	7,500 10,000	(6,163) (7,683)	-82.18% -76.83%	Actual FTE less than Budgeted Amount
Travel-Member Reimbursement		18,071	10,000	18,071	-70.0370	Member Reimbursement was not budgeted for separately in 2009 so it is an offset to the Travel-Staff uderage.
Conference Calls		10,908	15,000	(4,092)	-27.28%	Conference call costs were significantly over estimated in 2009. MRO staff aggressively sought better pricing and
				3.10.00.1		were able to go from \$.21 to \$.12 per minute. (Original savings began in 2008 after the 2009 budget was
Total Meeting Expenses	\$	32,632 \$	32,500	132		prepaired.)
Total Modeling Exponess		,				
Operating Expenses						
Consultants		13,103	30,000	(16,897)	-56.32%	Application move to a vendor in 2009 later in the year than was budgeted for and modification that were expected in 2009 did not take place.
Contracts		1,700	30,000	(28,300)	-94.33%	Application move to a vendor in 2009 later in the year than was budgeted for.
Office Rent				-		
Office Costs		4,094	13,900	(9,806)	-70.55%	Actual FTE less than Budgeted Amount
Professional Services				_		
Miscellanoues			-	-		
Depreciation Total Operating Expenses	\$	18,897 \$	73,900	(55,003)		
Total Operating Expenses		10,001	10,000	(00,000)		
Total Direct Expenses	\$	312,358 \$	422,708	(110,350)		
Other Non Operating Evanges				-		
Other Non-Operating Expenses			•	·		
Change in Assets	\$	117,017 \$	- \$	117,017		
		_				
Fixed Assets						
Depreciation		0.20	_	12		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx				0.2		
Equipment CapEx				(5)		
Leasehold Improvements Change in Fixed Assets	\$	- \$		-		
Change III I IXea Assets	<u> </u>	- 3	- \$	<u> </u>		
TOTAL CHANGE IN ASSETS	\$	117,017 \$	- \$	117,017		
FTE	-	4.50	2.50	(0.5.1)		
FIE		1.59	2.50	(0.91)		

#### 2009 Statement of Activities Compliance and Organization Registration and Certification Audited

	2009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$ 2,071,510	\$ 2,071,510	\$ -	0.00%	
Penalty Sanctions Total ERO Funding	\$ 2,071,510	\$ 2,071,510 \$	<u>-</u>		
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest	30,000		30,000		
Miscellaneous	\$ 2,101,510	\$ 2,071,510 \$	30,000		
Total Funding	\$ 2,101,310	\$ 2,071,510 \$	30,000		
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits Savings & Retirement Total Personnel Expenses	1,103,131 80,007 95,559 216,719 \$ 1,495,416	1,211,481 205,952 96,918 205,952 \$ 1,720,303 \$	(108,350) (125,945) (1,359) 10,767 (224,887)	-8.94% -61.15% -1.40% 5.23%	FTEs slightly lower than budgeted. Budgeted 2009 payroll tax calculation was too high.
Meeting Expenses Meetings	28,035	18,000	10,035	55.75%	MRO hosted two workshops, only one workshop was budgeted for. Note: next year the workshops will be in
Travel-Staff	73,889	100,000	(26,111)	-26.11%	Training (0900) FTEs slightly lower than budgeted results in less travel.
Travel-Member Reimbursement Conference Calls	5,895 1,080	10,000	5,895 (8,920)	-89.20%	Member Reimbursement was not budgeted for separately in 2009 so it is an offset to the Travel-Staff uderage.  Conference call costs were significantly over estimated in 2009. MRO staff aggressively sought better pricing and were able to go from \$.21 to \$.12 per minute. (Original savings began in 2008 after the 2009 budget was
Total Meeting Expenses	\$ 108,899	\$ 128,000 \$	(19,101)		prepaired.)
Operating Expenses Consultants	55,328	110,600	(55,272)	-49.97%	Application move to a vendor in 2009 later in the year than was budgeted for and modification that were expected
Contracts	35,616	35,000	616	1.76%	in 2009 did not take place.
Office Rent Office Costs Professional Services Miscellanoues	14,699	17,607	(2,908)	-16.51%	FTEs slightly lower than budgeted results in less office costs.
Depreciation			-		Actual capital expenditure through Situation Awareness.
Total Operating Expenses	\$ 105,643	\$ 163,207 \$	(57,564)		
Total Direct Expenses	\$ 1,709,958	\$ 2,011,510 \$	(301,552)		
Other Non-Operating Expenses		\$	-		
Change in Assets	\$ 391,552	\$ 60,000 \$	331,552		
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx  Equipment CapEx		60,000	(60,000)	-100.00%	Actual capital expenditure through Situation Awareness. Actual capital expenditure through Situation Awareness.
Leasehold Improvements Change in Fixed Assets	\$ -	\$ (60,000) \$	60,000		
TOTAL CHANGE IN ASSETS	\$ 391,552	\$ - \$	391,552		
FTE	9.62	10.00	(0.38)		

# 2009 Statement of Activities Reliability Readiness Audit and Improvement Audited

	200	9 Actual 200	9 Budget 200	9 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions	\$	194,907 \$	194,907 \$	-	0.00%	NERC had eliminated the Reliability Readiness after the MRO's 2009 was approved .
Total ERO Funding	\$	194,907 \$	194,907 \$			
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous Total Funding	\$	194,907 \$	194,907 \$	<u> </u>		
Expenses						
Personnel Expenses Salaries Payroll Taxes Employee Benefits Savings & Retirement Total Personnel Expenses	\$	- \$	68,650 11,671 5,492 11,670 97,483 \$	(68,650) (11,671) (5,492) (11,670) (97,483)	-100.00% -100.00% -100.00% -100.00%	
Meeting Expenses			1,440	(1,440)	-100.00%	
Meetings Travel-Staff			45,000	(45,000)	-100.00%	
Travel-Member Reimbursement Conference Calls	_		1,440 47,880 \$	(1,440)	-100.00%	
Total Meeting Expenses	\$	- \$	47,880 \$	(47,880)		
Operating Expenses Consultants Contracts			48,000	(48,000)	-100.00%	
Office Rent Office Costs Professional Services Miscellanoues Depreciation		10	1,544	(1,544)	-100.00%	
Total Operating Expenses	\$	- \$	49,544 \$	(49,544)		
Total Direct Expenses	\$	- \$	194,907 \$	(194,907)		
Other Non-Operating Expenses			\$			
Change in Assets	\$	194,907 \$	- \$	194,907		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements		-	-	:		
Change in Fixed Assets	\$	- \$	- \$	<del></del>		
TOTAL CHANGE IN ASSETS	\$	194,907 \$	- \$	194,907		
FTE		¥	0.50	(0.50)		

# 2009 Statement of Activities Reliability Assessment and Performance Analysis Audited

	2009 Actual 2009 Budget 2009 Variance Comments - Explain variances that are +/- 10%
Funding ERO Funding	
ERO Assessments Penalty Sanctions	\$ 982,029 \$ 982,029 \$ - 0.00%
Total ERO Funding	\$ 982,029 \$ 982,029 \$ -
Membership Fees & Non-Stat	_
Testing Fees	
Services & Software Workshops	
Interest	
Miscellaneous	
Total Funding	\$ 982,029 \$ 982,029 \$ -
Expenses	
Personnel Expenses Salaries	678,900 483,461 195,439 40.42% Actual FTEs are higher than budgeted FTEs. Offset is in lower Consultants and Contracts.
Pavroll Taxes	45.412 82.188 (36,776) -44.75% Budgeted 2009 payroll tax calculation was too high.
Employee Benefits	60,447 38,677 21,770 56.29% Actual FTEs are higher than budgeted FTEs. Offset is in lower Consultants and Contracts.
Savings & Retirement	133,392 82,188 51,204 62.30% Actual FTEs are higher than budgeted FTEs. Offset is in lower Consultants and Contracts.  918,150 \$ 686,514 \$ 231,636
Total Personnel Expenses	\$ 310,130 \$ 000,314 \$ 231,030
Meeting Expenses	
Meetings	32,611 40,000 (7,389) -18.47% Actual negotiated rates for meeting room and equipment have successfully reduced costs. Catoring has also been reduced through negotiations.
Travel-Staff Travel-Member Reimbursement	21,604 50,000 (28,396) -56.79% Member Reimbursement was not budgeted for separately in 2009 so it is an offset to the Travel-Staff uderage.  64,190 64,190 Member Reimbursement was not budgeted for separately in 2009 so it is an offset to the Travel-Staff uderage.
Conference Calls	5,496 18,000 (12,504) -69,47% Conference call costs were significantly over estimated in 2009. MRO staff aggressively sought better pricing and were able to go from \$.21 to \$.12 per
Total Meeting Expenses	minute. (Original savings began in 2008 after the 2009 budget was prepaired.)  \$ 123,901 \$ 108,000 \$ 15,901
Total Meeting Expenses	
Operating Expenses Consultants	56,132 155,860 (99,728) -63.99% Actual FTEs are higher than budgeted FTEs. Offset is in lower Consultants and Contracts.
Contracts	18,000 (18,000) -100.00% Actual FTEs are higher than budgeted FTEs. Offset is in lower Consultants and Contracts.
Office Rent	
Office Costs Professional Services	8,180 13,655 (5,475) -40,09% Actual functional training was less than budgeted training in terms of timing. YTD 2010 1st qtr shows training costs.
Miscellanoues	
Depreciation	-
Total Operating Expenses	\$ 64,312 \$ 187,515 \$ (123,203)
Total Direct Expenses	\$ 1,106,363 \$ 982,029 \$ 124,334
Other Non-Operating Expenses	\$ -
Change in Assets	\$ (124,334) \$ - \$ (124,334)
Fixed Assets	
Depreciation	
Computer & Software CapEx Furniture & Fixtures CapEx	<u>-</u>
Equipment CapEx	
Leasehold Improvements	
Change in Fixed Assets	<u>\$ - \$ - </u>
TOTAL CHANGE IN ASSETS	\$ (124,334) \$ - \$ (124,334)
FTE	6.20 4.75 1.45

# MRO 2009 Statement of Activities Training and Education Audited

	2009 Actual 2009 Budget 2009 Variance Comments - Explain variances that are +/- 10%	
Funding ERO Funding		
ERO Assessments	\$ 78,999 \$ 78,999 \$ - 0.00%	
Penalty Sanctions Total ERO Funding	\$ 78,999 \$ 78,999 \$ -	
Membership Fees & Non-Stat Testing Fees Services & Software Workshops	29,250 (29,250) In the 2009 MRO approved business plan and budget had budgeted for the hosting	of system operating training software. After the
Interest	approval of the plan it was determined by MRO staff that we would not be providing	
Miscellaneous Total Funding	\$ 78,999 \$ 108,249 \$ (29,250)	
Expenses		
Personnel Expenses	- 50.985 (50.985) -100.00%	
Salaries Payroll Taxes	- 50,985 (50,985) -100.00% - 8,667 (8,667) -100.00%	
Employee Benefits	- 4,079 (4,079) -100.00%	
Savings & Retirement	- 8,668 (8,668) -100.00%	
Total Personnel Expenses	\$ - \$ 72,399 \$ (72,399)	
Meeting Expenses		
Meetings Travel-Staff	29,850 (29,850) -100.00% 2,400 (2,400) -100.00%	
Travel-Member Reimbursement	2,400 (2,400) -100.00%	
Conference Calls	1,200 (1,200) -100.00%	
Total Meeting Expenses	\$ - \$ 33,450 \$ (33,450)	
Operating Expenses		
Consultants	2,100 2,400 (300) -12.50%	
Contracts Office Rent		
Office Costs		
Professional Services	-	
Miscellanoues	*	
Depreciation Total Operating Expenses	\$ 2,100 \$ 2,400 \$ (300)	
Total Direct Expenses	\$ 2,100 \$ 108,249 \$ (106,149)	
Other Non-Operating Expenses	\$ -	
Change in Assets	\$ 76,899 \$ - \$ 76,899 ·	
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx  Equipment CapEx		
Leasehold Improvements Change in Fixed Assets	<u> </u>	
TOTAL CHANGE IN ASSETS	\$ 76,899 \$ - \$ 76,899	
TOTAL CHANGE IN ASSETS	φ ιυ,υσο φ - φ ευοιστ	
FTE	- 0.50 (0.50)	

#### 2009 Statement of Activities Situation Awareness and Infrastructure Security Audited

	200	9 Actual 200	9 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding						
ERO Assessments	\$	57,549 \$	57,549 \$	-	0.00%	In the 2009 MRO approved business plan and budget the entire scope of that Situation Awareness information that would be needed had not been determined. After the approval of the plan it was determined by NERC what facilities and activities would be required by the regions which exceeded what had originally been budgeted for. The expansion included a goal to provide effective communication, coordination and industry facilitation of all areas of security to ensure the region is prepared for cyber-related includents.
Penalty Sanctions	\$	E7 E40	E7 E40 €			
Total ERO Funding	\$	57,549 \$	57,549 \$	<u>-</u>		
Membership Fees & Non-Stat Testing Fees Services & Software				-		
Workshops						
Interest Miscellaneous				-		
Total Funding	\$	57,549 \$	57,549 \$			
F						
Expenses Personnel Expenses						
Salaries		68,958	38,415	30,543	79.51%	In the 2009 MRO approved business plan and budget the entire scope of that Situation Awareness information that would be needed had not been determined. After the approval of the plan it was determined by NERC what facilities and activities would be required by the regions which exceeded what had originally been budgeted for. Required higher FTEs
Payroll Taxes		4,649	6,531	(1,882)	-28.82% -9.80%	Budgeted 2009 payroll tax calculation was too high.
Employee Benefits Savings & Retirement		2,772 12,147	3,073 6,530	(301) 5,617	86 01%	In the 2009 MRO approved business plan and budget the entire scope of that Situation Awareness information that would be needed had not been determined. After the approval of the plan it was determined by NERC what facilities and activities would be required by the regions which exceeded what had originally been budgeted for. Required higher FTEs
Total Personnel Expenses	\$	88,525 \$	54,549 \$	33,976		
Meeting Expenses						
Meetings		7.404	600	6,804	1133.99%	MRO stakeholders held a cyber security workshop that had not been budgeted for.
Travel-Staff		4,444	2,400	2,044	85.17%	The formal infrastructure security programs were expanded after the 2009 MRO approved BP&B so the program did not have specific budget dollars in 2009.
Travel-Member Reimbursement				-		
Conference Calls	\$	11,848 \$	3,000 \$	8,848		
Total Meeting Expenses	-\$	11,040 ф	3,000 φ	0,040		
Operating Expenses Consultants		5,218		5,218		The formal infrastructure security programs were expanded after the 2009 MRO approved BP&B so the program did
Contracts		570		570		not have specific budget dollars in 2009.  The formal infrastructure security programs were expanded after the 2009 MRO approved BP&B so the program did
		0.0		-		not have specific budget dollars in 2009.
Office Rent Office Costs		7,476		7,476		The formal infrastructure security programs were expanded after the 2009 MRO approved BP&B so the program did not have specific budget dollars in 2009.
Professional Services				-		
Miscellanoues Depreciation		3,465		3,465		Budgeted capital expenditure through Compliance. After the MRO budget was approved it was determined that the
	\$	16,729 \$	- \$	16,729		charges should go through Situation Awareness and Infrastructure Security Program.
Total Operating Expenses	W					
Total Direct Expenses	\$	117,102 \$	57,549 \$	59,553		
Other Non-Operating Expenses			\$	-		
Change in Assets	\$	(59,553) \$	- \$	(59,553)		
Fixed Assets						
		(3,465)		(3,465)		Budgeted capital expenditure through Compliance. After the MRO budget was approved it was determined that the
Depreciation		18,826		18,826		charges should go through Situation Awareness and Infrastructure Security Program.  Budgeted capital expenditure through Compliance, After the MRO budget was approved it was determined that the
Computer & Software CapEx Furniture & Fixtures CapEx		-		-		charges should go through Situation Awareness and Infrastructure Security Program.
Equipment CapEx		15,612		15,612		Budgeted capital expenditure through Compliance. After the MRO budget was approved it was determined that the charges should go through Situation Awareness and Infrastructure Security Program.
Leasehold Improvements Change in Fixed Assets	\$	(30,973) \$	- \$	(30,973)		
TOTAL CHANGE IN ASSETS	\$	(90,526) \$	- \$	(90,526)		
FTE		0.55	0.25	0.30		
		0,000	00,000	3.00		

#### MRO 2009 Statement of Activities Committees and Member Forums Audited

	200	9 Actual 20	09 Budget 2	009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions	\$	184,900 \$	184,900 \$	-	0.00%	
Total ERO Funding	\$	184,900 \$	184,900 \$			
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous						
Total Funding	\$	184,900 \$	184,900 \$			
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits		90,171 5,728 8,153	87,958 14,953 7,037	2,213 (9,225) 1,116	2.52% -61.69% 15.86%	Budgeted 2009 payroll tax calculation was too high.  Budgeted benefits and savings and retirement costs vary by employee. The 2009 Budget was prepared using an overall average based on actual experience. Some programs with very light FTE's actual can significantly vary from
Savings & Retirement		22,239	14,952	7,287	48.74%	the budget based on average.  Budgeted benefits and savings and retirement costs vary by employee. The 2009 Budget was prepared using an overall average based on actual experience. Some programs with very light FTE's actual can significantly vary from the budget based on average.
Total Personnel Expenses	\$	126,291 \$	124,900 \$	1,391		the budget budget on a relage.
Meeting Expenses Meetings Travel-Staff Travel-Member Reimbursement		1,183 60,905 31,621	60,000	1,183 905 31,621	1.51%	Member Reimbursement was not budgeted for separately in 2009 so it is an offset to the Travel-Staff which was under budgeted. Previously it was budgeted higher and will be in the approved MRO 2010 BP&B.
Conference Calls Total Meeting Expenses	\$	93,709 \$	60,000 \$	33,709		
Operating Expenses Consultants Contracts Office Rent Office Costs Professional Services Miscellanoues Depreciation Total Operating Expenses	\$	- \$	- \$	- - - - - - - -		
Total Direct Expenses	\$	220,000 \$	184,900 \$	35,100		
Other Non-Operating Expenses			\$			
Change in Assets	\$	(35,100) \$	- \$	(35,100)		
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx  Equipment CapEx		-	-	-		
Leasehold Improvements Change in Fixed Assets	\$	- \$	- \$			
TOTAL CHANGE IN ASSETS	\$	(35,100) \$	- \$	(35,100)		
FTE		0.70	0.75	(0.05)		
				(0.00)		

#### MRO 2009 Statement of Activities General and Administrative Audited

	200	09 Actual 20	09 Budget 20	09 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding ERO Assessments	\$	421,753 \$	421,753 \$	_	0.00%	
Penalty Sanctions		70000000000 B				
Total ERO Funding	\$	421,753 \$	421,753 \$			
Membership Fees & Non-Stat				=		
Testing Fees				-		*
Services & Software Workshops				E .		
Interest				-		
Miscellaneous						
Total Funding	\$	421,753 \$	421,753 \$			
Expenses						
Personnel Expenses		0.45.000	040 544	100 151	CO CC0/	Actual FTE is higher than the budgeted FTE
Salaries Payroll Taxes		345,668 17,417	212,514 36,127	133,154 (18,710)	62.66% -51.79%	Budgeted 2009 payroll tax calculation was too high.
Employee Benefits		26,969	17,001	9,968	58.63%	Actual FTE is higher than the budgeted FTE
Savings & Retirement	0-0-	57,081	36,127	20,954	58.00%	Actual FTE is higher than the budgeted FTE
Total Personnel Expenses	_\$	447,135 \$	301,769 \$	145,366		
Meeting Expenses						
Meetings		26,609	22,000	4,609	20.95%	The BOD Qtrly meetings was budgeted too low. 2010 and 2011 reflect the higher actual costs.
Travel-Staff Travel-Member Reimbursement		22,242 27,449	22,000	242 27,449	1.10%	The BOD Qtrly travel member reimbursement was budgeted too low. 2010 and 2011 reflect the higher actual
Conference Calls		220		220		
Total Meeting Expenses	\$	76,520 \$	44,000 \$	32,520		
Operating Expenses						
Consultants		47,767	15,000	32,767	218.44%	Renumeration review was not budgeted for costs for Hay Group \$27k Media response training \$5k actual not in
Contracts						budget.
Office Rent				-		
Office Costs		67,832	60,984	6,848	11.23%	Actual FTE is higher than the budgeted FTE
Professional Services Miscellanoues				-		
Depreciation				-		
Total Operating Expenses	\$	115,599 \$	75,984 \$	39,615		
Total Direct Expenses	\$	639,254 \$	421,753 \$	217,501		
			\$			
Other Non-Operating Expenses			3	<del></del>		
Change in Assets	\$	(217,501) \$	- \$	(217,501)		
Fixed Assets						
Depreciation Computer & Software CapEx			-	-		
Furniture & Fixtures CapEx						
Equipment CapEx				:=		
Leasehold Improvements Change in Fixed Assets	•		•	<del></del>		
	\$	- \$	- \$			
TOTAL CHANGE IN ASSETS	\$	(217,501) \$	- \$	(217,501)		
FTE		2.40	1.50	0.90		

#### MRO 2009 Statement of Activities Legal and Regulatory Audited

	2009 /	Actual 200	9 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions	\$	638,654 \$	638,654 \$	<u>-</u>	0.00%	
Total ERO Funding	\$	638,654 \$	638,654 \$			
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous						
Total Funding	\$	638,654 \$	638,654 \$			9
Expenses Personnel Expenses Salaries		6,546	311,503	(304,957)	-97.90%	Actual FTE is lower than the budgeted FTE. MRO has reduced its staffing level in the Legal and Regulatory area from 1.50 to .05 FTE's MRO has re-assigned legal staff to enforcement proceedings in trihe Compliance Program budget. MRO will use outside counsel where necessary.
Payroll Taxes		445	52,955	(52,510)	-99.16%	Actual FTE is lower than the budgeted FTE
Employee Benefits		117	24,920	(24,803)	-99.53%	Actual FTE is lower than the budgeted FTE
Savings & Retirement Total Personnel Expenses	\$	923 8,030 \$	52,956 <b>442,334</b> \$	(52,033) (434,304)	-98.26%	Actual FTE is lower than the budgeted FTE.
Total Fersonnel Expenses	· ·	5,000 \$	,	(15,55.7)		
Meeting Expenses Meetings Travel-Staff Travel-Member Reimbursement			4,320	(4,320)	-100.00%	Actual FTE is lower than the budgeted FTE
Conference Calls		~	4,800	(4,800)	-100.00%	Actual FTE is lower than the budgeted FTE
Total Meeting Expenses	\$	- \$	9,120 \$	(9,120)		
Operating Expenses Consultants Contracts Office Rent Office Costs			80,000 4,800	(80,000) - (4,800)	-100.00% -100.00%	Underage should be applied to the Professional Services line were all of the costs where charged.
Professional Services		120,611	102,400	18,211	17.78%	Actual FTE is lower than the budgeted FTE. MRO has reduced its staffing level in the Legal and Regulatory area from 1.50 to .05 FTE's MRO has re-assigned legal staff to enforcement proceedings in the Compliance Program budget. MRO will use outside counsel where necessary. In 2009 MRO has some costs related to the Regional Delegation Agreement filing in 2010. Part of the costs higher than budget are offset in consultants underage.
Miscellanoues Depreciation				-		
Total Operating Expenses	\$	120,611 \$	187,200 \$	(66,589)		
Total Direct Expenses	\$	128,641 \$	638,654 \$	(510,013)		
Other Non-Operating Expenses		SHOWER SH	\$			
Change in Assets	\$	510,013 \$	- \$	510,013		
Change in Access	-					
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx		E	э			
Equipment CapEx				-		
Leasehold Improvements Change in Fixed Assets	\$	- \$	- \$	-		
TOTAL CHANGE IN ASSETS	\$	510,013 \$	- \$	510,013		
FTE		0.05	1.50	(1.45)		

#### MRO 2009 Statement of Activities Inforamtion Technology Audited

	20	009 Actual	2009 Budget 2	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$	725,649 \$	725,649 \$		0.00%	
Penalty Sanctions	Ψ	ONESHO BUGGORNEO IDAS	725,045 ¥		0.0070	
Total ERO Funding	\$	725,649 \$	725,649 \$			
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous						
Total Funding	\$	725,649 \$	725,649 \$			
Expenses Personnel Expenses Salaries Payroll Taxes		215,041 15,127	149,274 25,377	65,767 (10,250)	44.06% -40.39%	Actual FTE is higher than the budgeted FTE Budgeted 2009 payroll tax calculation was too high.
Employee Benefits Savings & Retirement		37,068 29,782	11,942 25,376	25,126 4,406	210.40% 17.36%	Actual FTE is higher than the budgeted FTE Actual FTE is higher than the budgeted FTE
Total Personnel Expenses	\$	297,018 \$	211,969 \$	85,049	17.30%	Additional and the bedge control
Meeting Expenses Meetings Travel-Staff	8	156	6,000	(5,844)	-97.41%	The travel that was budgeted in the IT program was actually charged through the Cyber Security Program (1100)
Travel-Member Reimbursement Conference Calls				-		
Total Meeting Expenses	\$	156 \$	6,000 \$	(5,844)		
Operating Expenses						
Consultants Contracts		47,838 55,737	75,000 26,500	(27,163) 29,237	-36.22% 110.33%	MRO decided to eliminate the outside 3rd party IT support and rely on MRO FTE's in this area.  MRO budgeted too low in the contracted licenses in 2009 and 2010. The 2011 more accurately reflects the actual higher contracted license costs.
Office Rent Office Costs		139,044	91,180	47,864	52.49%	\$s for the offsite Equipment Repairs/Service Cotnract did not include any offsite contracts for the IT servers which since the MRO approved 2009 BP&B has been determined as necessary.
Professional Services Miscellanoues		207.042				Line is offset below.
Depreciation Total Operating Expenses	\$	267,340 509,958 \$	192,680 \$	267,340 317,278		Line is offset below.
	\$	807,132 \$	410,649 \$	396,483		
Total Direct Expenses	<u> </u>	807,132 \$	410,649 \$	390,463		
Other Non-Operating Expenses			\$			
Change in Assets	\$	(81,483) \$	315,000 \$	(396,483)		
Fixed Assets Depreciation		(267,340) 537,934	257,400	(267,340) 280,534	108.99%	Line is offset above.  A number of IT and Cyber Security issues were highlighted by MRO's independent financail auditor. Our escalation of capital expenditures was in response to the Virchow
Computer & Software CapEx Furniture & Fixtures CapEx		2,881		2,881		Krouse Management Letter received in 2009.  Cost study clearly indicated that MRO would be more cost effective by purchasing a copier, as opposed to continuing to lease a copier which was not included in the budget.
Equipment CapEx		27,596	57,600	(30,004)	-52.09%	copier, as opposed to continuing to lease a copier which was not included in the budget.
Leasehold Improvements Change in Fixed Assets	\$	17,999 (319,070) \$	(315,000) \$	17,999 (4,070)		Minimum of build out for the increase in MRO employees.
•						
TOTAL CHANGE IN ASSETS	\$	(400,553) \$	- \$	(400,553)		
FTE		2.55	2.00	0.55		

#### MRO 2009 Statement of Activities Human Resources Audited

(In Whole Dollars)

	2009 Actual 2009 Bud	get 2009 Variance
Funding ERO Funding ERO Assessments Penalty Sanctions		\$ -
Total ERO Funding	\$ - \$	- \$ -
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous		
Total Funding	\$ - \$	- \$ -
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits Savings & Retirement Total Personnel Expenses	\$ - \$	- \$ -
Meeting Expenses Meetings Travel-Staff Travel-Member Reimbursement Conference Calls Total Meeting Expenses	\$ - \$	- - - \$ -
Onesetine Frances		
Operating Expenses Consultants		-
Contracts Office Rent		= =
Office Costs		=
Professional Services Miscellanoues		=
Depreciation		
Total Operating Expenses	\$ - \$	\$ -
Total Direct Expenses	\$ - \$	- \$ -
Other Non-Operating Expenses		\$ -
Change in Assets	\$ - \$	- \$ -
	-	
Fixed Assets		
Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx	-	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;
Leasehold Improvements Change in Fixed Assets	\$ - \$	- \$ -
TOTAL CHANGE IN ASSETS	\$ - \$	- \$ -
FTE	B0	-

Comments	- Fynlain	variances	that are +/-	10%	

MRO includes the Human Resource function with the Accounting and Finance function.

# MRO 2009 Statement of Activities Accounting and Finance Audited

	200	09 Actual 2	009 Budget 2	009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$	1,717,817 \$	1,717,817 \$		0.00%	Includes the Pension Conversion Supplementat Filing of \$1,120,000
Penalty Sanctions Total ERO Funding	\$	1,717,817 \$	1,717,817 \$			
	_ •	1,717,017	1,717,017			
Membership Fees & Non-Stat Testing Fees			(#)	-		
Services & Software			-	-		
Workshops Interest			( <b>=</b> )	(*)		
Miscellaneous			-	-		
Total Funding	\$	1,717,817 \$	1,717,817 \$			
Expenses Personnel Expenses			-	7007000		
Salaries Payroll Taxes		135,136 14,666	157,806 26,827	(22,670) (12,161)	-14.37% -45.33%	Actual FTE was lower than the budgeted FTE.  Budgeted 2009 payroll tax calculation was too high.
Employee Benefits		23,906	12,625	11,281	89.36%	Budgeted benefits and savings and retirement costs vary by employee. The 2009 Budget was prepared using an overall average based on actual experience. Some programs with very light FTE's actual can significantly vary from the budget based on average.
Savings & Retirement		28,553	26,829	1,724	6.43%	Budgeted benefits and savings and retirement costs vary by employee. The 2009 Budget was prepared using an overall average based on actual experience. Some programs with very light FTE's actual can significantly vary from the budget based on average.
Total Personnel Expenses	\$	202,261 \$	224,087 \$	(21,826)		
Meeting Expenses						
Meetings Travel-Staff		2,408	3,000	(592)	-19.74%	Staff was unable to attend some meetings that were planned.
Travel-Member Reimbursement			0,000	-		Ye fireday not microfic appropriate the state of containing ♥ microfic not one of the containing to t
Conference Calls Total Meeting Expenses	\$	45 2,453 \$	3,000 \$	(547)		
Total Meeting Expenses	*	2,433 \$	3,000 \$	(347)		
Operating Expenses		07.040	20,000	20.040	70 000	There are see time higher entirel easts in consulting which were easts insured in the termination of the name of
Consultants Contracts		67,218 96,338	38,000	29,218 96,338	76.89%	There are one time higher actual costs in consulting which were costs incurred in the termination of the pension MRO's 2009 approved BP&B had a number of HR and employee benefit contracts in professtional services. Actual Costs were charged to contracts. The underage in professional services should be used to offset the shortage in contracts.
Office Rent		150,656	170,000	(19,344)	-11.38%	MRO's 2009 approved BP&B inlouded Utilities, Maintenance and Security, in the office rent however, the actual costs were charged to office costs. The overage on this line should be used to offset the underage in office costs.
Office Costs		134,373	110,200	24,173	21.94%	MRO's 2009 approved BP&B inlouded Utilities, Maintenance and Security, in the office rent however, the actual costs were charged to office costs. The overage on this line should be used to offset the underage in office costs.
Professional Services		39,053	52,530	(13,477)	-25.66%	MRC0's 2009 approved BP&B had a number of HR and employee benefit contracts in professtional services. Actual Costs were charged to contracts. The underage in professional services should be used to offset the shortage in contracts.
Miscellanoues Depreciation				-		
Total Operating Expenses	\$	487,638 \$	370,730 \$	116,908		
Total Direct Expenses	\$	692,352 \$	597,817 \$	94,535		
Other Non-Operating Expenses	\$	864,164 \$	1,120,000 \$	(255,836)		Pension Conversion \$1,151,632and the Medical Retiree Premium Adjustment (\$287,468)
Change in Assets	\$	161,301 \$	- \$	161,301		
Fixed Assets						
Depreciation Computer & Software CapEx		-	-	2		
Furniture & Fixtures CapEx Equipment CapEx				-		
Leasehold Improvements	_			<u>-</u>		
Change in Fixed Assets	\$	- \$	- \$			
TOTAL CHANGE IN ASSETS	\$	161,301 \$	- \$	161,301		
FTE		2.17	2.25	(80.0)		

Roseville, Minnesota

Financial Statements
Including Independent Auditors' Report

December 31, 2009 and 2008

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## INDEPENDENT AUDITORS' REPORT

The Board of Directors and Members Midwest Reliability Organization Roseville, Minnesota

We have audited the accompanying statements of financial position of Midwest Reliability Organization as of December 31, 2009 and 2008, and the related statements of operations and members' equity and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Midwest Reliability Organization as of December 31, 2009 and 2008, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule listed in the table of contents is presented for the purpose of additional analysis and is not a required part of the basic financial statements. This schedule is the responsibility of the Organization's management. Information in the schedule has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

Minneapolis, Minnesota

March 19, 2010



# STATEMENTS OF FINANCIAL POSITION December 31, 2009 and 2008

ASSETS				
		2009		2008
CURRENT ASSETS				
Cash and cash equivalents	\$	1,623,637	\$	729,127
Prepaid expenses		65,662		61,886
Total Current Assets		1,689,299		791,013
PROPERTY, IMPROVEMENTS AND EQUIPMENT, NET		833,162		706,962
		,		,
OTHER ASSETS				
Capitalized software costs, net of accumulated amortization of				
\$100,154 and \$83,113, respectively		245,341		21,495
TOTAL ASSETS	\$	2,767,802	\$	1,519,470
LIABILITIES AND MEMBERS' EQUITY				
CURRENT LIABILITIES				
Accounts payable - trade	\$	632,768	\$	211,398
Payable to MAPPCOR		-		140,670
Accrued liabilities		155,430		166,410
Retirement plan contribution		255,246		-
Deferred penalty assessment		135,488		75,458
Deferred rent		47,733		47,733
Total Current Liabilities		1,226,665		641,669
OTHER LIABILITIES				
Postretirement medical benefit obligation		130,166		369,803
Deferred rent - long-term		89,843		120,590
Total Liabilities	-	1,446,674		1,132,062
, can maximud	_	1,770,074	_	1,102,002
MEMBERS' EQUITY		1,321,128		387,408
	_	1,021,120		301,400
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$	2,767,802	\$	1,519,470

See accompanying notes to financial statements.

# STATEMENTS OF OPERATIONS AND MEMBERS' EQUITY Years Ended December 31, 2009 and 2008

	2009		2008
REVENUE			
Assessments	\$ 6,376,475	\$	5,331,487
Services and software	36,667		183,610
Non-operating assessment - pension plan termination	 1,120,000		
Total Revenue	 7,533,142		5,515,097
EXPENSES			
Personnel expenses			
Salaries	2,850,658		2,353,759
Payroll taxes	195,668		169,798
Employee benefits	272,338		259,982
Retirement benefits	 524,991		530,523
Total personnel expenses	3,843,655		3,314,062
Meeting expenses			
Conference calls	17,749		58,336
Meetings	97,179		104,606
Travel	 335,189		424,060
Total meeting expenses	450,117		587,002
Operating expenses	450.050		450 504
Building rent	150,656		152,501
Consulting Office costs	480,048 651,118		786,592 610,731
Professional services	159,664		249,213
Total operating expenses	 1,441,486		1,799,037
Total Expenses	 5,735,258		5,700,101
PENSION AND POSTRETIREMENT-RELATED CHANGES			
Pension plan termination	1,151,632		_
Postretirement medical benefit obligation	1,101,002		
changes other than net periodic cost	(287,468)		_
changes offier than her periodic cost	 (207,400)	-	
Total Pension and Postretirement-related changes	 864,164		
CHANGE IN MEMBERS' EQUITY	933,720		(185,004)
MEMBERS' EQUITY - Beginning of Year	 387,408		572,412
MEMBERS' EQUITY - END OF YEAR	\$ 1,321,128	\$	387,408

See accompanying notes to financial statements.

# STATEMENTS OF CASH FLOWS Years Ended December 31, 2009 and 2008

		2009		2008
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in members' equity	\$	933,720	\$	(185,004)
Adjustments to reconcile excess of revenues over expenses	·	•	•	( ', ' ,
to net cash provided by operating activities				
Depreciation and amortization		270,805		269,754
Amortization of deferred rent		(30,747)		(27,059)
Postretirement benefit obligation		(239,637)		159,928
Loss on disposal of assets		-		13,198
Change in assets and liabilities:				,
Trade receivables and other		_		125,206
Prepaid expenses		(3,776)		66,716
Accounts payable - trade		106,684		(112,588)
Payable to MAPPCOR		(140,670)		(72,848)
Accrued liabilities		(10,980)		16,761
Contributions to retirement plan		255,246		-
Deferred penalty assessment		60,030		75,458
Net Cash Flows from Operating Activities		1,200,675		329,522
Not each how now operating houvides		1,200,070		020,022
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of property, improvements and equipment and software		(306,165)		(190,916)
Net Change in Cash and Cash Equivalents		894,510		138,606
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		729,127		590,521
				·
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$</u>	1,623,637	<u>\$</u>	729,127
Supplemental cash flow disclosure:				
Equipment and software additions included in accounts payable	\$	314,686	\$	_

See accompanying notes to financial statements.

## NOTES TO FINANCIAL STATEMENTS December 31, 2009 and 2008

## **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES**

#### Services

Midwest Reliability Organization (or the "Organization") is a nonprofit organization dedicated to ensuring the reliability of the bulk power system in the north-central part of North America. The Organization is a Regional Entity under the Energy Policy Act of 2005 (United States) and operates under delegated authority from the Federal Energy Regulatory Commission (FERC) via a delegation agreement with the North American Reliability Corporation. Additionally, the Organization operates in the provinces of Saskatchewan and Manitoba through other agreements. The primary focus of the Organization is ensuring compliance with reliability standards utilizing open, fair processes in the public interest and providing assessments on bulk power system reliability. In addition to the Board of Directors, Midwest Reliability Organization has formed four organizational groups: The Reliability Assessment Committee, the Compliance Committee, the Dispute Resolution Committee, and the Standards Committee.

## Cash and Cash Equivalents

The Organization considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Cash and cash equivalents are held by one financial institution, Wells Fargo, in three accounts. Escrowed amounts resulting from penalties assessed and collected in the United States are segregated into a separate account. The Organization is subject to the FDIC insurance limits related to its cash balances.

#### Receivables

Receivables primarily consist of assessments related to load serving entities (members and nonmembers). No allowance for doubtful accounts is recorded based on historical experience and management's evaluation of receivables. Bad debts are expensed when deemed uncollectible. Receivables are generally unsecured.

## Property, Improvements and Equipment

Property, improvements and equipment are stated at cost less accumulated depreciation and amortization. Significant additions or improvements exceeding \$2,000 are capitalized, while expenditures for maintenance and repairs are charged to operations as incurred. Depreciation is recorded using the straight-line method over the estimated useful lives of the assets, ranging from three to five years. Leasehold improvements are amortized using the straight-line method over the shorter of the estimated useful life or the remaining lease term. The cost and related accumulated depreciation of assets sold or disposed of are removed from the accounts, and the resulting gain or loss is included in operations.

## Tax Status

The Internal Revenue Service has determined that the Organization is exempt from federal income taxes under Section 501(c)(6) of the Internal Revenue Code. They are also exempt from state income taxes. However, any unrelated business income may be subject to taxation.

## Capitalized Software Costs

The Organization capitalizes software development costs incurred and purchased software in upgrading computer software used internally to serve its members. The Organization begins capitalization of these costs after technological feasibility has been determined. The capitalized software, once placed in service, is amortized on the straight-line method over its estimated useful life of three years. Amortization expense totaled \$17,041 and \$44,254 for the years ended December 31, 2009 and 2008, respectively.

# NOTES TO FINANCIAL STATEMENTS December 31, 2009 and 2008

## **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### Revenue and Assessments

The Organization receives its revenues from NERC through a net energy-to-load allocation for all load-serving entities within its geographical area. The revenue allocation is prescribed under the Energy Policy Act of 2005 and similar arrangements in Saskatchewan and Manitoba. Any other revenues are collected on a fee-for-service basis at no cost, if applicable.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# New Accounting Pronouncements

In December 2009, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) FAS 132(R)-1, *Employers' Disclosures about Postretirement Benefit Plan Assets*. This FSP amends previous accounting pronouncements to provide additional disclosures about plan assets of a defined benefit pension or other post retirement plan. The Organization adopted FSP FAS 132(R)-1 as of January 1, 2009.

#### Reclassifications

For comparability purposes, amounts appearing in the 2008 financial statements have been reclassified to conform to the 2009 presentation. The reclassifications had no effect on reported amounts of total revenue, expenses, or change in members' equity.

## Subsequent Events

The Organization has evaluated subsequent events through March 19, 2010 which is the date that the financial statements were approved and available to be issued.

NOTES TO FINANCIAL STATEMENTS December 31, 2009 and 2008

## **NOTE 2 - MAPPCOR TRANSACTIONS**

The Organization contracted with MAPPCOR to provide organization-related services for a period of one year, pursuant to a Service Agreement, which terminated in 2008. The Organization billed MAPPCOR for information technology services to support the functions of MAPPCOR. Billings were based on an annual budget of the expected costs of providing these services. A reconciliation of actual costs to budgeted costs was performed on an annual basis and billings were adjusted for overcharges or undercharges. The reconciliation was prepared based on the methodology for recovering costs contained in the Service Agreement. The Organization had a payable of \$140,670 due to MAPPCOR at December 31, 2008. The Organization recognized \$122,610 of revenue in 2008 related to the Service Agreement.

On January 1, 2007, MAPPCOR converted its employee pension plan to a multiple employer plan so that employees from both MRO and MAPPCOR could participate. In 2009, the plan was terminated, as discussed in Note 7.

#### **NOTE 3 - NERC TRANSACTIONS**

On October 30, 2007 the Organization entered into a delegation agreement with the North American Electric Reliability Corporation ("NERC") with an executed version dated April 5, 2008 to enforce the Reliability Standards as set by NERC within a designated region. The delegation agreement, which was set to expire in May 2010, has been approved for extension by FERC through May 2, 2011. The Organization and NERC are working on a five-year delegation agreement which is expected to be executed before the extended delegation agreement expires. Although the proposed five-year delegation agreement is not expected to be materially different than the current delegation agreement, under the rules, the agreement is subject to regulatory approval.

In connection with the current delegation agreement, the Organization has the ability to propose Reliability Standards and Regional Variances. The Organization has the authority to enforce the Reliability Standards as set by NERC within the geographic boundaries. As often as NERC deems necessary, but no less than every three years, NERC will review the Organization's compliance enforcement program for compliance.

To insure the delegated functions have reasonable funding, NERC is to fund the Organization with the monies necessary to carry out its activities as per the agreement. A formula is devised that equitably allocates charges among the end users within the boundaries served by the Organization, based on net energy for load or through such other formula as provided. The Organization provides NERC with an annual operating budget on or before April 30 of each year. Budgeted revenues from NERC were \$6,376,475 and \$5,331,487 for the years ended December 31, 2009 and 2008, respectively, which agree with the amounts received.

In addition to the budgeted operating revenues, the Organization received \$1,120,000 in 2009 in non-operating assessment revenue related to the termination of the defined-benefit pension plan, as described in Note 7.

## NOTES TO FINANCIAL STATEMENTS December 31, 2009 and 2008

## **NOTE 4 - LEASE COMMITMENTS**

Operating Lease

On January 1, 2007, there was an assignment and assumption of MAPPCOR's operating lease by MRO, which MAPPCOR had entered into March 14, 2006, for rental of the office space located in Roseville, Minnesota. The assumed lease agreement is between Minnesota Industrial Properties Limited Partnership and MAPPCOR. Rent expense was \$150,656 in 2009 and \$152,501 in 2008.

Future expected minimum lease payments under the assigned lease as of December 31, 2009 are as follows:

Years Ending December 31	
2010	\$ 130,659
2011	134,925
2012	138,994
2013	70,547
	\$ 475,125

## NOTE 5 - PROPERTY, IMPROVEMENTS AND EQUIPMENT

The following is a schedule of property, improvements and equipment as of December 31:

	 2009		2008
Equipment	\$ 776,240	\$	417,156
Furniture	147,911		145,030
Leasehold improvements	579,619		561,620
	1,503,767		1,123,806
Less: Accumulated depreciation	 (670,608)		(416,844)
Net Property, Improvements and Equipment	\$ 833,162	<u>\$</u>	706,962

## NOTE 6 - LINE OF CREDIT

The Organization obtained a revolving line of credit from National Cooperative Service Corporation (NCSC) in February 2008. The line of credit has a credit limit of \$2,000,000 and an interest rate equal to the NCSC Line of Credit Rate in effect from time to time, not to exceed the Prevailing Bank Prime Rate as published in the "Money Rates" column of the eastern edition of the *Wall Street Journal* on the publication day immediately preceding the day on which an adjustment in the interest rate becomes effective. The Organization is required to maintain a Debt Service Coverage Ratio of not less than 1.00. The line of credit is secured by substantially all assets of the Organization, and is set to expire in February 2011. There were no outstanding balances at December 31, 2009 or 2008, respectively.

# NOTES TO FINANCIAL STATEMENTS December 31, 2009 and 2008

# **NOTE 7 - RETIREMENT PLANS**

Postretirement Health Plan

The Organization has a defined benefit postretirement health plan available to eligible current and future retirees. Information regarding the plan as of December 31 was as follows:

	2009	2008
Change in projected benefit obligation	 	
Benefit obligation at beginning of year	\$ 581,407	\$ 436,251
Service cost	99,590	70,236
Interest cost	32,646	28,151
Plan changes	(428,080)	· -
Actuarial loss	182,861	46,769
Benefits paid	· -	· -
Benefit obligation at end of year	 468,424	581,407
Change in plan assets		
Fair value of plan assets at beginning of year	211,604	226,376
Actual return on plan assets	56,654	(73,443
Employer contribution	70,000	58,671
Benefits paid	_	_
Fair value of plan assets at end of year	 338,258	211,604
Funded status recognized as a noncurrent liability	\$ (130,166)	\$ (369,803)
Weighted average assumptions used to calculate the benefit obligation-discount rate	6.10%	5.65%

# NOTES TO FINANCIAL STATEMENTS December 31, 2009 and 2008

## **NOTE 7 - RETIREMENT PLANS (Continued)**

Net periodic postretirement benefit expense for the years ending December 31 is comprised of the following:

	 2009		2008
Components of net periodic benefit cost			
Service cost	\$ 99,590	\$	70,236
Interest cost	32,646		28,151
Expected return on plan assets	(16,640)		(17,857)
Amortization of prior service cost	-		434
Amortization of actuarial loss	 4,641		
Net periodic benefit cost	\$ 120,237	\$	80,964
Weighted-average assumptions used to calculate the net periodic benefit cost			
Discount rate	5.65 %	)	6.50%
Expected return on plan assets	8.00 %	)	8.00%
Rate of compensation increases	N/A		N/A

The expected rates of return on pension plan assets are based on the weighting of the Organization's asset allocations, the 30-year rolling historical average returns, and recent historical average returns.

Assumed health care cost trend rates at December 31 consist of the following:

Health care cost trend rate assumed for next year Rate to which the cost trend rate is assumed to decline (the	11.3%	9.0%
ultimate trend rate)	5.0 %	4.2%
Year that the rate reaches the ultimate trend rate	2030	2029

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plan. A one-percentage point change in assumed health care trend rates would have the following effects:

	One-Percentage Point			
	Increase		Decrease	
Effect on total of service cost and interest cost	\$	37,338	\$	(27,779)
Effect on postretirement benefit obligation		102,585		(79,632)

# NOTES TO FINANCIAL STATEMENTS December 31, 2009 and 2008

## **NOTE 7 - RETIREMENT PLANS (Continued)**

Pension related changes other than net periodic cost included in retirement benefit expense:

	<del></del>	2008		
Actuarial (gain) loss arising during the year Amortization of prior year service cost Newly established prior service credit	\$	138,206 - (428,080)	\$	138,069 (434)
	\$	(289,874)	\$	137,635

The Organization employs a total return investment approach for plan assets with a mix of equity and debt investments used to maximize the long-term appreciation of plan assets for a prudent level of risk. The Organization's plan assets are invested in various funds, which consist of both stocks and bonds. The target asset allocation is approximately 65% to stocks and 35% to bonds. The broadly diversified equity component includes investment in companies of various sizes, with an emphasis on large cap stocks, and represents several investment styles. The equity portion also includes an allocation to international stocks. Investments in bonds are diversified into three portfolios that invest mainly in U.S. treasuries, high quality corporate issues and mortgage securities.

The fair values of the Organization's postretirement plan assets at December 31, by asset category, are as follows:

	2009	2008 Quoted Prices in Active Markets for Identical Assets		
	Quoted Prices			
	in Active			
	Markets for			
	Identical			
	Assets			
Agget getagen	(Level 1)	(Level 1)		
Asset category Cash equivalents	\$ 10,025	\$ 63,025		
Mutual funds-bonds	56,402	27,314		
Mutual funds-equities	271,831	121,265		
		121,200		
	\$ 338,258	<u>\$ 211,604</u>		

Estimated future benefit payments (which reflect expected future service, as appropriate) as of December 31, 2009 are as follows:

Years Ending December 31	
2010	\$ 2,997
2011	3,318
2012	3,641
2013	3,960
2014	9,353
2014-2017	146,967

It is reasonably possible that changes in these estimates could occur in the near term and that actual results could differ from these estimates and could have a material effect on the financial statements.

The Organization expects to contribute \$54,000 to the plan in 2010.

## NOTES TO FINANCIAL STATEMENTS December 31, 2009 and 2008

## NOTE 7 - RETIREMENT PLANS (Continued)

## Defined Benefit Pension Plan

The Organization participated in a multiple-employer defined benefit pension plan for its employees (see Note 2). The amount contributed to the plan for the year ended December 31, 2008 was approximately \$202,000.

MAPPCOR, the plan administrator, terminated the plan with an effective termination date of December 31, 2008. The Organization, therefore, terminated its participation in the plan and funded all outstanding obligations according to IRS and PBGC rules. The amount paid to fund the benefit obligation was \$1,151,632 as of December 31, 2009.

## Defined Contribution Pension Plan

In 2009, the Organization established a thrift savings plan to replace the terminated multiple-employer plan for the benefit of its employees. The Organization's previous 401(k) plan was converted into the new plan as well as the establishment of a new, non-elective profit-sharing plan. In order to participate in the plan, employees must have attained age 20 and have completed one month of service. Employees may contribute up to the IRS limitations for their elective deferral, with a 50% matching contribution from the Organization. For employees to receive the non-elective or profit-sharing contribution, they must have worked 1,000 hours during the plan year. The Organization matched \$149,508 and \$109,781 of employee deferrals as of December 31, 2009 and 2008, respectively. In addition, the Organization elected to make a profit-sharing contribution in the amount of \$255,246 as of December 31, 2009.



## NERC QUALIFYING DISBURSEMENTS AND FUNDING Years Ended December 31, 2009 and 2008

				(Accrual)	(N	lodified cash-
		2000	_	(Accrual)	_	basis)
FUNDING	_	2009	_	2008	_	2008
Assessments	æ	6 276 475	ф	E 224 407	•	5 004 407
Services and software	\$	6,376,475	\$	5,331,487	\$	5,331,487
Workshops		36,667		61,000		61,000
Non-operating assessment - pension termination		1 120 000		-		-
		1,120,000	_		_	<del></del>
Total funding		7,533,142	_	5,392,487	_	5,392,487
ALLOWED DISBURSEMENTS						
Personnel disbursements						
Salaries		2 050 650		2 222 404		2 222 404
Payroll taxes		2,850,658		2,323,481		2,323,481
Employee benefits		195,668		164,549		164,549
Retirement benefits		272,338		256,912		256,912
Netire ment benefits		524,991		365,346	_	365,346
Total personnel disbursements		3,843,655		3,110,288		3,110,288
Meeting disbursements						
Conference calls		17,749		58,336		58,336
Meetings		97,179		104,606		104,606
Travel		335,189		424,020		424,020
	_	333,103		424,020	_	424,020
Total meeting disbursements		450,117		586,962		586,962
Operating disbursements						
Building rent		150,656		152,501		187,927
Consulting		388,941		680,612		680,612
Contracts		91,107		27,256		27,256
Office costs		380,313		340,978		305,552
Professional services		159,664		249,213		249,213
Depreciation		270,805		269,754		240,210
Computer purchases and maintenance						177,718
Total operating disbursements		1,441,486	_	1,720,314	_	1,628,278
Non-operating disbursements - pension plan termination		1,151,632		_		_
		.,,				
Non-operating disbursements - postretirement medical benefit						
obligation changes other than net periodic cost		(287,468)				<del></del>
Total expense		6,599,422		5,417,564		5,325,528
Change in assets	\$	933,720	\$	(25,077)	\$	66,959
Fixed Assets						
Depreciation	•	270 005	•	200 754	•	
Computer Equipment	\$	270,805	\$	269,754	\$	-
Capitalized Software		(315,873)		(122,417)		-
Furniture and Equipment		(240,887)		(1,347)		-
Leasehold Improvements		(46,089)		(4,579)		-
		(17,999)	_	(49,375)		
Change in Fixed Assets	<u>\$</u>	(350,043)	\$	92,036	\$	
Total Allowed Disbursements	\$	583,677	\$	66,959	\$	66,959
Headcount		28		24		24
		,	_			

Note to Supplemental Schedule

During 2009, the Organization revised its presentation of the supplemental NERC qualifying disbursements and funding schedule from a modified cash-basis to an accrual basis presentation in accordance with NERC revised requirements. For comparability purposes, 2008 numbers are shown as originally reported and according to the new standards.

# **ATTACHMENT 4**

# 2009 ACTUAL COST-TO-BUDGET COMPARISON

**AND** 

2009 AUDITED FINANCIAL REPORT

**FOR** 

NORTHEAST POWER COORDINATING COUNCIL, INC.



#### NORTHEAST POWER COORDINATING COUNCIL, INC. 1040 AVE OF THE AMERICAS, NEW YORK, NY 10018 TELEPHONE (212) 840-1070 FAX (212) 302-2782

May 20, 2010

North American Electric Reliability Corporation Princeton Forrestal Village, 116-390 Village Boulevard Princeton, New Jersey 08540-5721

Attention: Mr. Michael Walker - Chief Administrative and Financial Officer

Subject: NPCC 2009 True Up Budget vs. Actual Variance Analysis

Based on Audited 12/31/09 Financial Statements

## Dear Mike:

Enclosed is NPCC's updated submittal of information on the 2009 NPCC budget and year-end actual cost-to-budget variances. The attached information is intended to respond to the Federal Energy Regulatory Commission order in directing NERC and the Regional Entities to file a true-up report no later than June 1, 2010.

Resource reprioritizations were made throughout 2009 and significant variances by program area are explained on a line-item basis presenting actual and budgeted costs on a program-by-program basis. Actual total expenses for NPCC's Regional Entity (RE) division for 2009 were \$8,999,703 which is \$1,009,181 or 10% under the 2009 funding requirement of \$10,008,885. Actual total expenses for NPCC's Criteria Services (CS) division for 2009 were \$768,836 which is \$243,955 or approximately 24% under the 2009 funding requirement of \$1,012,790. In the aggregate, actual total expenses for the NPCC RE and CS divisions were \$9,768,539 which is \$1,253,136 or 11% under the 2009 total funding requirement of \$11,021,675.

While most operating expenses and office relocation expenses were budgeted in the General & Administrative function, actual expenses during 2009 were directly allocated to all program areas and indirect functions based on FTE ratio.

As noted previously, NPCC under spent its budget by \$1,009,181 in the RE Division and by \$243,955 in the CS Division. The resulting impact was a \$1,021,052 and \$245,258 positive variance on NPCC's cash position for the year for RE and CS Divisions, respectively. The net impact for both the RE and CS Divisions was a \$1,266,311 positive variance on NPCC's cash position for the year.

No statutory assessments were used to fund non-statutory activities.

Significant aggregate above and under budget expenditures for the Regional Entity division are explained in the coming pages:

# **Personnel Expenses**

Personnel expenses were below budget by a net amount of \$682,924 or 13%. Salaries were under budget by \$422,184 or 11% as a result of staffing challenges and accrual of less than budgeted incentive at-risk compensation. Employee Benefits were below budget by \$143,559 or 18% due to several employees retaining superior health coverage from previous employers. Savings and Retirement was under budget by \$123,294 or 23% because participation in the 401(k) was lower than budgeted and there was less eligibility for discretionary contribution than budgeted.

# **Meeting and Travel Expenses**

In total, these accounts were under budget by \$138,923 or 14%. Due to successful efforts to keep meeting costs down by holding more meetings via teleconference as well as meeting space rental rate renegotiations, Meeting expenses were under budget by \$38,523 or 20%. Travel expenses were under budget by \$129,301 or 17% as a result of advance bookings, adjustments to class of hotel used, on-site meetings, and meetings by teleconference. Consequently, Conference Call expenses were over budget \$28,901 or 54%.

# **Operating Expenses**

## • Contracts & Consultants

This account was over budget by \$238,664 or 24% due to the expanded quantity and scope of audits during 2009.

## • Office Rent

This account was under budget by \$61,357 or 11% due to landlord concessions, free rent, and straight line accounting treatment.

## Office Costs

Relocation and expansion during 2009 necessitated increased Office Costs. As a result, this account was over budget by \$46,216 or 17%.

# • Professional Services

This account was under budget by \$73,532 or 10% due to judicious use of outside counsel, the absence of any compliance hearings in 2009, and lower-than-budgeted financial audit cost.

## Miscellaneous

NPCC expended more on training staff than budgeted and, as a result, Miscellaneous expenses were above budget by \$5,281 or 19%.

# • Other Non-Operating Expenses

This account was under budget by \$97,119 or 64% as Office Relocation expenses were less than anticipated due to favorable timing and improved negotiated terms associated with the economic downturn.

# **Fixed Assets**

# • Furniture & Fixtures CapEx

This account was under budget by \$54,051 or 24% due to change in furniture quality & specifications related to NPCC's relocation.

# • Equipment CapEx

This account was over budget by \$25,717 or 18%. In order to provide long term savings and to be consistent with the practices of other regional entities, NPCC purchased laptops for its employees upon lease expiration of older equipment.

# • Leasehold Improvements

Leasehold Improvements were under budget by \$220,196 or 39% as a result of the effects of straight line accounting and negotiated landlord concessions.

NPCC has a Criteria Services division whose efforts with regard to regionally-specific reliability criteria assessment, monitoring and compliance enforcement would be considered non-statutory activities. In the 2009 budget, allocation between the RE division and CS division was a 91/9 split based upon total corporate full time equivalents (FTEs). At that time, NPCC included contractors in its FTE count resulting in the 91/9 ratio. To be consistent with NERC and the other Regional Entities, NPCC removed contractors from its FTE count during 2009. The removal of contractors from the FTE count resulted in a shift from a ratio of 91/9 to 90/10 between the RE and CS division. Therefore, while the 2009 budget shows a 91/9 split, the actual split was 90/10 and costs were allocated accordingly during 2009.

Detailed descriptions of budget to actual variances are provided in the attached file. If you have any questions, please feel free to call or email at jbudd@npcc.org.

Sincerely,

Jennifer Budd Mattiello

Jennifer Budd Mattiello Vice President & Chief Operating Officer

JBM:jm

cc: NPCC Staff

# NPCC 2009 Income Statement Summary (Regional Entity and Criteria Services Division)

(In Whole Dollars)

Funding	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance
EDO Funding			
ERO Funding ERO Assessments	10,008,885	10,008,885	-
Penalty Sanctions	-	-	-
<b>Total ERO Funding</b>	10,008,885	10,008,885	-
Membership Fees & Non-Stat Assessments	1,012,775	1,012,790	(15)
Testing Fees	-	-	-
Services & Software	-	-	-
Workshops	-	-	-
Interest	13,190	-	13,190
Miscellaneous	-	-	-
<b>Total Funding</b>	11,034,850	11,021,675	13,175
Direct Expenses			
Personnel Expenses			
Salaries	3,564,188	4,014,937	(450,749)
Payroll Taxes	226,250	220,617	5,633
Employee Benefits	715,662	862,085	(146,423)
Savings & Retirement	474,087	613,685	(139,599)
<b>Total Personnel Expenses</b>	4,980,187	5,711,324	(731,138)
Meeting Expenses			
Meetings	150,961	212,987	(62,026)
Travel	646,769	834,776	(188,007)
Conference Calls	101,270	59,426	41,844
<b>Total Meeting Expenses</b>	899,000	1,107,189	(208,189)
Operating Expenses			
Consultants & Contracts	1,244,833	1,090,400	154,433
Office Rent	550,978	609,542	(58,564)
Office Costs	341,655	293,473	48,182
Professional Services	742,935	848,200	(105,265)
Computer Equipment & Leases	150,005	146,500	3,505
Miscellaneous Depreciation	35,876	30,000	5,876
Total Operating Expenses	129,859 3,196,142	3,018,115	129,859 178,027
Total operating Emperates	5,176,112	3,010,113	170,027
<b>Total Direct Expenses</b>	9,075,328	9,836,628	(761,300)
Other Non-Operating Expenses	61,634	158,547	(96,913)
Change in Assets	1,897,888	1,026,500	871,388
Fixed Assets			
Depreciation	(129,859)	_	(129,859)
Computer & Software CapEx	-	_	-
Furniture & Fixtures CapEx	192,892	250,250	(57,358)
Equipment CapEx	190,271	160,000	30,271
Leasehold Improvements	378,273	616,250	(237,977)
Change in Fixed Assets	(631,577)	(1,026,500)	394,923
TOTAL CHANGE IN ASSETS	1,266,311	-	1,266,311
Full-Time Equivalents	26.00	30.0	-4.0

The 2009 NPCC Business Plan and Budget included 4.0 contractors in its FTE count. To promote consistency with NERC and the other Regional Entities, NPCC removed independent contractors from its FTE count during 2009.

#### NPCC 2009 Income Statement Summary Regional Entity Division Only

(In Whole Dollars)

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding ERO Assessments Penalty Sanctions	10,008,885	10,008,885	-	
Total ERO Funding	10,008,885	10,008,885	- <u>-</u>	
Membership Fees & Non-Stat Assessments	=	=	_	
Testing Fees	-	-	-	
Services & Software	=	=	=	
Workshops Interest	11,871	-	11,871	
Miscellaneous	-	-	-	
		<u> </u>		
Total Funding	10,020,756	10,008,885	11,871	
Direct Expenses				
Personnel Expenses				
Salaries	3,249,187	3,671,371	(422,184)	
Payroll Taxes Employee Benefits	206,641 650,678	200,528 794,236	6,113 (143,559)	
Savings & Retirement	404,017	527,311	(123,294)	
Total Personnel Expenses	4,510,523	5,193,446	(682,924)	
Meeting Expenses				
Meetings	150,163	188,686	(38,523)	
Travel	621,209	750,510	(129,301)	
Conference Calls	82,778 854,150	53,877 993,073	28,901 (138,923)	
<b>Total Meeting Expenses</b>	834,130	993,073	(138,923)	
Operating Expenses				
Consultants & Contracts	1,221,064	982,400	238,664	The last test to the first consists for each of the Free consists.
Office Rent Office Costs	493,326 313,276	554,683 267,060	(61,357) 46,216	Under budget due to landlord concessions, free rent, and straight line accounting Relocation and expansion necessitated increased costs.
onice costs	313,270	207,000	10,210	resocutor and expansion necessitated increased costs.
Professional Services	698,330	771,862	(73,532)	Under budget due to judicious use of outside counsel, absence of compliance hearings in 2009, and lower than budgeted accounting costs.
Computer Equipment & Leases Miscellaneous	136,357 32,581	133,315 27,300	3,042 5,281	With additions, NPCC expended more on training staff than budgeted
Depreciation	116,873	27,300	116,873	with additions, NFCC expended more on training start than budgeted
Total Operating Expenses	3,011,808	2,736,621	275,187	
Total Direct Expenses	8,376,480	8,923,140	(546,660)	
-			`	
Other Non-Operating Expenses	54,511	151,630	(97,119)	Office relocation was under budget due to favorable timing and improved negotiated terms associated with the economic downturn.
Change in Assets	1,589,765	934,115	655,650	
Paral Arests				
Fixed Assets Depreciation	(116,873)	-	(116,873)	
Computer & Software CapEx	-	-	(110,075)	
Furniture & Fixtures CapEx	173,677	227,728	(54,051)	Under budget due to change in furniture quality and specifications
Equipment CapEx	171,317	145,600	25,717	In order to provide long term savings and to be consistent with the practices of other Regional Entities, NPCC purchased laptops for its employees upon lease expiration.
				regional Entities, ivi ee parchased taptops for its employees upon lease expiration.
Leasehold Improvements	340,591	560,788	(220,196)	Under budget due to the effects of straight line accounting and negotiated landlord concessions.
Change in Fixed Assets	(568,712)	(934,115)	365,403	
TOTAL CHANGE IN ASSETS	1,021,052	=	1,021,052	
Full-Time Equivalents	23.41	27.2	-3.79	The 2009 NPCC Business Plan and Budget included 3.8 contractors in the Regional Entity Division FTE count and 0.2 contractors in the Criteria Services Division FTE count. To promote consistency with NERC and the other Regional Entities, NPCC produced independent contractors from its FTE count during 2000. The armyon of

Entity Division FTE count and 0.2 contractors in the Criteria Services Division FTE count. To promote consistency with NERC and the other Regional Entities, NPCC removed independent contractors from its FTE count during 2009. The removal of contractors from the FTE count resulted in a shift from a ratio of 91/9 to 90/10 between the RE and CS division. Therefore, the allocation of NPCC's President & CEO shifted from a ratio of 91/9 to 90/10, which accounts for the additional 0.01 increase in budgeted FTEs to actual FTEs.

#### NPCC 2009 Income Statement Summary Reliability Standards

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding				
ERO Assessments	717,220	717,220	-	0%
Penalty Sanctions Total ERO Funding	717,220	717,220		
	,	,		
Membership Fees & Non-Stat Assessments	-	-	-	
Testing Fees Services & Software	-	-	-	
Workshops	-	-	-	
Interest	1,015	-	1,015	
Miscellaneous	=	-	-	
Total Funding	718,235	717,220	1,015	0%
Direct Expenses				
Personnel Expenses Salaries	358,036	332,684	25,351	8%
Payroll Taxes	21,987	332,684 18,495	3,491	19% Because the Executive Team supports each program area and function, all Executive
Taylon Taxes	21,707	10,155	3,171	Team Personnel Expenses were directly allocated by FTE ratio. This resulted in an overbudget in payroll taxes.
Employee Benefits	66,809	58,550		14% Medical Benefits over budget due to greater participation in coverage
Savings & Retirement	37,455	46,435	(8,980)	-19% Participation in 401(k) lower than budgeted, less eligibility for discretionary
Total Personnel Expenses	484,286	456,164	28,122	contribution than budgeted
-		-		
Meeting Expenses Meetings	9,438	28,000	(18,562)	-66% More meetings held by conference call and at member facilities to reduce overall costs.
Travel	101,169	111,264	(10,095)	-9%
Conference Calls	9,710	7,792	1,918	25% Strategic increase in conference call usage to lower travel and meeting costs
Total Meeting Expenses	120,317	147,056	(26,739)	
Operating Expenses				
Consultants & Contracts	52,440	114,000	(61,560)	-54% Less contractor usage required due to delay in standards development schedule.
Office Rent	43,495	-	43,495	
Office Costs Professional Services	25,851 22,437	-	25,851 22,437	Costs were budgeted in General & Administrative but actual costs were allocated
Computer Equipment & Leases	11.779	-	11,779	across the program areas and indirect functions based on FTE ratio.
Miscellaneous	1,192	-	1,192	
Depreciation	9,989	-	9,989	
Total Operating Expenses	167,183	114,000	53,183	
<b>Total Direct Expenses</b>	771,786	717,220	54,566	
Other Non-Operating Expenses	4,761	-	4,761	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Change in Assets	(58,313)		(58,313)	
Change in Assets	(50,515)		(50,515)	
Fixed Assets				
Depreciation G. C.	(9,989)	-	(9,989)	
Computer & Software CapEx Furniture & Fixtures CapEx	14,838	-	14,838	Costs were budgeted in General & Administrative but actual costs were allocated
Equipment CapEx	14,636	-	14,636	across the program areas and indirect functions based on FTE ratio.
Leasehold Improvements	29,098	-	29,098	
Change in Fixed Assets	(48,583)	-	(48,583)	
TOTAL CHANGE BY COOPER	(10107		40405	
TOTAL CHANGE IN ASSETS	(106,895)	-	(106,895)	
Full-Time Equivalents	2.0	3.0	-1.0	The 2009 NPCC Business Plan and Budget included 1.0 contractors in its Reliability Standards FTE count. To promote consistency with NERC and the other Regional Entities, NPCC removed independent contractors from its FTE count during 2009. This accounts for the variance of -1.0.

# NPCC 2008 Income Statement Summary Compliance and Organization Registration and Certification

 $(In\ Whole\ Dollars)$ 

F 1i	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding				
ERO Assessments	2,095,204	2,095,204	-	0%
Penalty Sanctions Total ERO Funding	2,095,204	2,095,204		
Total EKO Funding	2,093,204	2,093,204	-	
Membership Fees & Non-Stat Assessments	-	-	-	
Testing Fees	-	-	-	
Services & Software	-	-	-	
Workshops Interest	4,566	-	4,566	
Miscellaneous	4,500	-	4,500	
Miscertaicous				
Total Funding	2,099,769	2,095,204	4,566	0%
Direct Expenses				
Personnel Expenses				
Salaries	1,315,976	1,056,603	259,373	25% 1.0 FTE was reprioritized from the Finance & Accounting budget and added to the
Payroll Taxes	82,068	62,341	19,727	32% Compliance budget.
Employee Benefits	205,196	239,144	(33,948)	-14% Several more employees waived coverage compared to budget
Savings & Retirement	87,859	104,489	(16,630)	<ul> <li>-16% Participation in 401(k) lower than budgeted, less eligibility for discretionary contribution than budgeted</li> </ul>
Total Personnel Expenses	1,691,099	1,462,577	228,522	
Meeting Expenses				
Meetings	94,650	45,703	48,947	107% Both the quantity and scope of audits expanded
Travel	213,837	170,320	43,517	26% Both the quantity and scope of audits expanded
Conference Calls	12,063	12,000	63	1%
<b>Total Meeting Expenses</b>	320,550	228,023	92,527	
Operating Expenses				
Consultants & Contracts	868,853	404,604	464,249	115% Both the quantity and scope of audits expanded
Office Rent	198,920	-	198,920	
Office Costs	102,953	-	102,953	Costs were built-stad in Costs of the Administrative but actual costs were allowed
Professional Services Computer Equipment & Leases	138,605 52,334	-	138,605 52,334	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Miscellaneous	14,403	-	14,403	across the program areas and indirect functions based on FTE fatto.
Depreciation	44,951	_	44,951	
Total Operating Expenses	1,421,019	404,604	1,016,415	
Total Direct Expenses	3,432,668	2,095,204	1,337,464	
Other Non-Operating Expenses	21,447	-	21,447	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Change in Assets	(1,354,345)	-	(1,354,345)	
Fixed Agests				
Fixed Assets Depreciation	(44,951)		(44,951)	
Computer & Software CapEx	(++,931)		(,951)	
Furniture & Fixtures CapEx	66,770	-	66,770	Costs were budgeted in General & Administrative but actual costs were allocated
Equipment CapEx	65,863	-	65,863	across the program areas and indirect functions based on FTE ratio.
Leasehold Improvements	130,941	-	130,941	
Change in Fixed Assets	(218,623)	-	(218,623)	
TOTAL CHANGE IN ASSETS	(1,572,968)	-	(1,572,968)	
Full-Time Equivalents	9.0	9.0	0.0	The 2009 NPCC Rusiness Plan and Rudget included L0 contractors in its Compliance

The 2009 NPCC Business Plan and Budget included 1.0 contractors in its Compliance FTE count. To promote consistency with NERC and the other Regional Entities, NPCC removed independent contractors from its FTE count during 2009. Additionally, 1.0 FTE was reprioritized from the Finance & Accounting budget and added to the Compliance budget. This accounts for the net variance of 0.

#### NPCC 2009 Income Statement Summary Reliability Assessment and Performance Analysis

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding	'			•
ERO Funding ERO Assessments Penalty Sanctions	1,446,942	1,446,942	- -	0%
Total ERO Funding	1,446,942	1,446,942	=	
Membership Fees & Non-Stat Assessments		-	-	
Testing Fees	-	-	-	
Services & Software	-	-	-	
Workshops Interest	1,979	-	1,979	
Miscellaneous	1,979	-	1,979	
Total Funding	1,448,921	1,446,942	1,979	
Direct Expenses				
Personnel Expenses Salaries	657,351	642,840	14,511	2%
Payroll Taxes	42,636	35,980	6,656	18% Because the Executive Team supports each program area and function, all Executive
Tayton Taxes	42,030	33,700	0,050	Team Personnel Expenses were directly allocated by FTE ratio. This resulted in an overbudget in payroll taxes.
Employee Benefits	137,532	147,908	(10,376)	-7%
Savings & Retirement	91,203	100,110	(8,907)	-9%
Total Personnel Expenses	928,722	926,838	1,884	
Meeting Expenses				
Meetings	20,614	42,406	(21,792)	-51% More meetings held by conference call and at member facilities to reduce overall costs.
Travel	83,856	162,271	(78,415)	-48% More meetings held by conference call to reduce overall costs.
Conference Calls	41,267	28,489	12,778	45% Strategic increase in conference call usage to lower travel and meeting costs
Total Meeting Expenses	145,737	233,166	(87,429)	
Operating Expenses				
Consultants & Contracts	135,218	286,938	(151,720)	-53% Deferral of studies and simulations
Office Rent	86,191	=	86,191	
Office Costs	73,725	-	73,725	Costs were had noted in Comment & Administrative but noted and a superally noted
Professional Services Computer Equipment & Leases	42,387 22,586	-	42,387 22,586	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Miscellaneous	10,582	=	10,582	across the program areas and municer functions based on FTE rano.
Depreciation	19,479	-	19,479	
<b>Total Operating Expenses</b>	390,168	286,938	103,230	
Total Direct Expenses	1,464,627	1,446,942	17,685	
Other Non-Operating Expenses	8,601	=	8,601	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
			•	across the program areas and inducer functions based on F12 failo.
Change in Assets	(24,307)	-	(24,307)	
Fixed Assets				
Depreciation	(19,479)	-	(19,479)	
Computer & Software CapEx	-	=	- 1	Containing building Connect & Administration but noted and a second
Furniture & Fixtures CapEx	28,934	=	28,934	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Equipment CapEx	28,541	-	28,541	across the program areas and municer functions based on FTE rano.
Leasehold Improvements	56,741	-	56,741	
Change in Fixed Assets	(94,737)	-	(94,737)	
TOTAL CHANGE IN ASSETS	(119,044)	=	(119,044)	
Full-Time Equivalents	3.9	3.9	0.0	

#### NPCC 2009 Income Statement Summary Training and Education

(In Whole Dollars)

Full-Time Equivalents

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding ERO Assessments	70,292	70,292	-	0%
Penalty Sanctions		-	<u> </u>	
Total ERO Funding	70,292	70,292	<u> </u>	
Membership Fees & Non-Stat Assessments Testing Fees	-	- -	- -	
Services & Software	-	-	=	
Workshops	=	-	-	
Interest Miscellaneous	51	-	51	
Miscenaneous	-	=	=	
Total Funding	70,343	70,292	51	
Direct Expenses				
Personnel Expenses				
Salaries	7,708	16,435		-53% Reallocation of Resources to three year assessment
Payroll Taxes	1,092	922	171	18% Because the Executive Team supports each program area and function, all Executive Team Personnel Expenses were directly allocated by FTE ratio. This resulted in an overbudget in payroll taxes.
Employee Benefits	3,899	5,281	(1,382)	-26% Medical Benefits over budget due to greater participation in coverage
Savings & Retirement	2,834	21,684	(18,850)	-87% Participation in 401(k) lower than budgeted, less eligibility for discretionary contribution than budgeted
<b>Total Personnel Expenses</b>	15,534	44,322	(28,788)	commond and oragered
Meeting Expenses				
Meetings	76	20,875		-100% Expenses captured in RAPA for Dispatcher Training
Travel	965	4,595		-79% Expenses captured in RAPA for Dispatcher Training
Conference Calls  Total Meeting Expenses	103	500 25,970	(24,826)	-79% Dispatcher Training workshops were held in person instead of via teleconference
Total Meeting Expenses	1,144	23,970	(24,820)	
Operating Expenses				
Consultants & Contracts	263	-	263	
Office Rent	2,193	-	2,193	
Office Costs	1,120	-	1,120	Costs were budgeted in General & Administrative but actual costs were allocated
Professional Services	1,081	-	1,081	across the program areas and indirect functions based on FTE ratio.
Computer Equipment & Leases Miscellaneous	574 70	-	574 70	
Depreciation	499	-	499	
Total Operating Expenses	5,800		5,800	
Total Operating Expenses	5,000		5,000	
Total Direct Expenses	22,478	70,292	(47,814)	
Other Non-Operating Expenses	220	-	220	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Change in Assets	47,645	-	47,645	
Fixed Assets				
Depreciation	(499)	-	(499)	
Computer & Software CapEx	-	-	-	Costs were budgeted in General & Administrative but actual costs were allocated
Furniture & Fixtures CapEx	742	-	742	across the program areas and indirect functions based on FTE ratio.
Equipment CapEx	732	-	732	across the program areas and municet functions based on FTE failo.
Leasehold Improvements	1,455	=	1,455	
Change in Fixed Assets	(2,429)	-	(2,429)	
TOTAL CHANGE IN ASSETS	45,215		45,215	
TOTAL CHANGE IN ASSETS	43,215	<u>-</u>	43,213	

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# NPCC 2009 Income Statement Summary Situation Awareness and Infrastructure Security

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding				
ERO Assessments	541,168	541,168	-	0%
Penalty Sanctions		-	-	
Total ERO Funding	541,168	541,168	-	
Membership Fees & Non-Stat Assessments		-	-	
Testing Fees	-	-	-	
Services & Software	-	-	-	
Workshops	-	-	-	
Interest	1,015	-	1,015	
Miscellaneous	-	-	-	
Total Funding	542,183	541,168	1,015	
Direct Expenses				
Personnel Expenses				
Salaries	343,816	349,708	(5,893)	-2%
Payroll Taxes	22,480	18,742	3,738	20% Because the Executive Team supports each program area and function, all Executive Team Personnel Expenses were directly allocated by FTE ratio. This resulted in an overbudget in payroll taxes.
Employee Benefits	42,668	37,532	5,135	14% Medical Benefits over budget due to greater participation in coverage
Savings & Retirement	57,152	55,732	1,420	3%
Total Personnel Expenses	466,115	461,715	4,400	
Meeting Expenses				
Meetings	17,109	13,751	3,358	24%
Travel	68,082	31,811	36,271	114% Near-real time operational data display (SAFNR) approved but not budgeted
Conference Calls	9,142	2,840	6,302	222%
Total Meeting Expenses	94,333	48,402	45,931	
Operating Expenses				
Consultants & Contracts	107,746	31,051	76,695	247% Near-real time operational data display (SAFNR) approved but not budgeted
Office Rent	20,178	-	20,178	
Office Costs	24,189	-	24,189	
Professional Services	21,735	-	21,735 11,580	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Computer Equipment & Leases Miscellaneous	11,580 1,505	-	1,580	across the program areas and indirect functions based on FTE ratio.
Depreciation	9,989		9,989	
Total Operating Expenses	196,922	31,051	165,871	
Total Direct Expenses	757,370	541,168	216,202	
Total Direct Expenses	131,310	341,108	210,202	
Other Non-Operating Expenses	4,411	-	4,411	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Change in Assets	(219,599)		(219.599)	
Change in Assets	(217,377)	-	(217,377)	
Fixed Assets				
Depreciation	(9,989)	-	(9,989)	
Computer & Software CapEx	-	-	-	Costs were budgeted in General & Administrative but actual costs were allocated
Furniture & Fixtures CapEx	14,838	-	14,838	across the program areas and indirect functions based on FTE ratio.
Equipment CapEx	14,636	-	14,636 29,098	
Leasehold Improvements Change in Fixed Assets	29,098 (48,583)		(48,583)	
Change in Fixed Assets	(+0,363)	-	(40,363)	
TOTAL CHANGE IN ASSETS	(268,182)	-	(268,182)	
Full-Time Equivalents	2.0	2.0	0.0	

#### NPCC 2009 Income Statement Summary Committees and Member Forums

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding				
ERO Assessments	57,037	57,037	-	0%
Penalty Sanctions	_	_	-	
Total ERO Funding	57,037	57,037		
- v		,		
Membership Fees & Non-Stat Assessments	_	_	_	
Testing Fees	_	_	_	
Services & Software				
	-	-	-	
Workshops	254	-	251	
Interest	254	-	254	
Miscellaneous	-	-	-	
Total Funding	57,291	57,037	254	
Direct Expenses				
Personnel Expenses				
Salaries	44,523	31,701	12,822	Because the Executive Team supports each program area and function, all Executive
Payroll Taxes	2,766	2,490	276	Team Personnel Expenses were directly allocated by FTE ratio. This resulted in an
Employee Benefits	12,720	13,180	(460)	
Savings & Retirement	12,076	9,667	2,409	25% overbudget in salaries, payroll taxes, and savings & retirement.
Total Personnel Expenses	72.085	57,037	15,047	
	,	,	,	
Meeting Expenses				
Meetings	164	_	164	
Travel	815		815	In each of these instances, expenses went directly to the indirect function
Conference Calls	88	-	88	in each of these histances, expenses went directly to the indirect function
	1,067		1,067	
Total Meeting Expenses	1,067	-	1,067	
Operating Expenses				
Consultants & Contracts	1,440	-	1,440	
Office Rent	11,039	-	11,039	
Office Costs	5,541	-	5,541	In each of these instances, expenses went directly to the indirect function
Professional Services	5,383	-	5,383	in each of these histances, expenses went directly to the maneer function
Computer Equipment & Leases	2,892	-	2,892	
Miscellaneous	273	-	273	
Depreciation	2,497	-	2,497	
Total Operating Expenses	29,065	-	29,065	
. U r				
Total Direct Expenses	102,217	57,037	45,180	
<u> </u>		. ,,,,,,	-7	
Other Non-Operating Expenses	1,103	_	1,103	Costs were budgeted in General & Administrative but actual costs were allocated
Other From Operating Expenses	1,105		1,105	across the program areas and indirect functions based on FTE ratio.
				and program arous and money randitions based on 1 12 rand.
Change in Assets	(46,029)	_	(46,029)	
Change in Assets	(40,029)		(40,029)	
Fired Arests				
Fixed Assets			/a ·	
Depreciation	(2,497)	-	(2,497)	
Computer & Software CapEx	-	-	-	Costs were budgeted in General & Administrative but actual costs were allocated
Furniture & Fixtures CapEx	3,709	-	3,709	across the program areas and indirect functions based on FTE ratio.
Equipment CapEx	3,659	-	3,659	across the program areas and municer functions based on F FE fallo.
Leasehold Improvements	7,274		7,274	
Change in Fixed Assets	(12,146)	_	(12,146)	
=				
TOTAL CHANGE IN ASSETS	(58,175)	-	(58,175)	
	(, , , , , , , , ,		(/	
Full-Time Equivalents	0.5	0.5	0.0	
	0.5	0.5	0.0	

#### NPCC 2009 Income Statement Summary General and Administrative

(In Whole Dollars)

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding				
ERO Assessments	3,592,945	3,592,945	-	0%
Penalty Sanctions			-	
Total ERO Funding	3,592,945	3,592,945	-	
Membership Fees & Non-Stat Assessments	-	-	-	
Testing Fees	-	Ξ.	≘	
Services & Software	-	-	-	
Workshops	-	=	=	
Interest	964	-	964	
Miscellaneous	-	-	-	
Total Funding	3,593,909	3,592,945	964	
Direct Expenses				
Personnel Expenses				
Salaries	45,730	701,179	(655,449)	-93% -87% Because the Executive Team supports each program area and function, Executive Team
Payroll Taxes	2,952 56,381	22,891 137,164	(19,939)	-87% Because the Executive Team supports each program area and function, Executive Team -59% Personnel Expenses allocated based on FTE ratio.
Employee Benefits Savings & Retirement	31,530	117,982	(80,783) (86,452)	-39% Personnel Expenses anocated based on FTE ratio.
Total Personnel Expenses	136,594	979,216	(842,623)	-13/0
· ·	•		, , ,	
Meeting Expenses				
Meetings	4,417	37,951	(33,534)	-88% Executive Team Meeting, Travel, and Conference Call expenses allocated based on
Travel Conference Calls	46,464 988	270,249 2,256	(223,785) (1,268)	-83% FTE ratio.
Total Meeting Expenses	51,869	310,456	(258,587)	-30%
Total Meeting Expenses	31,009	310,430	(230,307)	
Operating Expenses				
Consultants & Contracts	32,085	145,807	(113,722)	-78%
Office Rent	42,888	554,683	(511,795)	-92%
Office Costs	27,665	267,060	(239,395)	-90% Operating Expenses allocated based on FTE ratio. Credit in Miscellaneous due to
Professional Services	69,852	89,362	(19,510)	-22% reversal of accrued expenses.
Computer Equipment & Leases	11,442	133,315	(121,873)	
Miscellaneous Depreciation	(825) 9,490	27,300	(28,125) 9,490	-103%
Total Operating Expenses	192,598	1,217,528	(1,024,929)	
Total Operating Expenses	172,370	1,217,320	(1,024,727)	
Total Direct Expenses	381,061	2,507,200	(2,126,139)	
Other Non-Operating Expenses	4,858	151,630	(146,772)	-97% Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Change in Assets	3,207,990	934,115	2,273,875	
Fixed Assets	(0.400)		(0.400)	
Depreciation	(9,490)	=	(9,490)	
Computer & Software CapEx Furniture & Fixtures CapEx	14,170	227,728	(213,557)	Costs were budgeted in General & Administrative but actual costs were allocated
Equipment CapEx	13,978	145,600	(131,622)	-90% across the program areas and indirect functions based on FTE ratio.
Leasehold Improvements	27.789	560.788	(532,999)	-95%
Change in Fixed Assets	(46,447)	(934,115)		
TOTAL CHANGE IN ASSETS	3,161,543	-	3,161,543	
Full-Time Equivalents	1.91	1.9	0.01	The 2009 NPCC Business Plan and Budget included 3.8 contractors in the Regional Entity Division FTE count and 0.2 contractors in the Criteria Services Division FTE.

The 2009 NPCC Business Plan and Budget included 3.8 contractors in the Regional Entity Division FTE count and 0.2 contractors in the Criteria Services Division FTE count. To promote consistency with NERC and the other Regional Entities, NPCC removed independent contractors from its FTE count during 2009. The removal of contractors from the FTE count resulted in a shift from a ratio of 91/9 to 90/10 between the RE and CS division. Therefore, the allocation of NPCC's President & CEO shifted from a ratio of 91/9 to 90/10, which accounts for the additional -0.01 decrease in budgeted FTEs to actual FTEs.

#### NPCC 2009 Income Statement Summary Legal and Regulatory

 $(In\ Whole\ Dollars)$ 

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding ERO Assessments Penalty Sanctions	546,000	546,000	-	0%
Total ERO Funding	546,000	546,000		
_		-		
Membership Fees & Non-Stat Assessments Testing Fees	-	-	-	
Services & Software	_	_	-	
Workshops	-	-	-	
Interest	-	-	-	
Miscellaneous	-	-	-	
Total Funding	546,000	546,000	-	
Direct Expenses				
Personnel Expenses				
Salaries	-	-	-	
Payroll Taxes Employee Benefits	-	-	-	
Savings & Retirement	-	-	-	
<b>Total Personnel Expenses</b>		-	-	
Meeting Expenses				
Meetings	-	-	-	
Travel Conference Calls	-	-	-	
Total Meeting Expenses				
Total Steeling Expenses	-			
Operating Expenses				
Consultants & Contracts Office Rent	-	-	-	
Office Costs	-	-	-	
Professional Services	283,228	546,000	(262,772)	-48% Judicious use of Legal Counsel and no Compliance hearings in 2009
Computer Equipment & Leases	-	-	-	
Miscellaneous Depreciation	-	-	-	
Total Operating Expenses	283,228	546,000	(262,772)	
Total Direct Expenses	283,228	546,000	(262,772)	
Total Direct Expenses	203,220	340,000	(202,772)	
Other Non-Operating Expenses		-	-	
Change in Assets	262,772	÷	262,772	
Fixed Assets				
Depreciation G. F.	-	-	-	
Computer & Software CapEx Furniture & Fixtures CapEx	-	-	-	
Equipment CapEx	-	-	-	
Leasehold Improvements				
Change in Fixed Assets	_	-	-	
TOTAL CHANGE IN ASSETS	262,772		262,772	
TOTAL CHANGE IN ASSETS	202,772		202,772	
Full-Time Equivalents	0.0	1.8	-1.8	The 2009 NPCC Business Plan and Budget included 1.8 contractors in its Legal and

The 2009 NPCC Business Plan and Budget included 1.8 contractors in its Legal and Regulatory FTE count. To promote consistency with NERC and the other Regional Entities, NPCC removed independent contractors from its FTE count during 2009. This accounts for the variance of -1.8.

#### NPCC 2009 Income Statement Summary Information Technology

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
TROF. W				
ERO Funding ERO Assessments	388,351	388,351	_	0%
Penalty Sanctions	366,331	300,331	-	0/0
Total ERO Funding	388,351	388,351	-	
_				
Membership Fees & Non-Stat Assessments	-	-	-	
Testing Fees	-	-	-	
Services & Software	-	-	-	
Workshops Interest	1,015	-	1,015	
Miscellaneous	1,013	-	1,013	
Total Funding	389,366	388,351	1,015	
Direct Expenses				
Personnel Expenses				
Salaries	276,257	252,432	23,825	9%
Payroll Taxes	17,818	17,332	486	3%
Employee Benefits	75,560	76,526		-1%
Savings & Retirement	53,540	42,062	11,478	27% Because the Executive Team supports each program area and function, all Executive
				Team Personnel Expenses were directly allocated by FTE ratio. This resulted in an
T-4-1 D	423,174	388.351	34,823	overbudget in savings & retirement.
Total Personnel Expenses	423,174	388,331	34,823	
Meeting Expenses				
Meetings	988	-	988	
Travel	15,763	-	15,763	In each of these instances, expenses went directly to the indirect function
Conference Calls	8,866	-	8,866	
Total Meeting Expenses	25,617	-	25,617	
Operating Expenses				
Consultants & Contracts	17,707	_	17,707	
Office Rent	44,192	-	44,192	
Office Costs	29,346	-	29,346	In each of these instances, expenses went directly to the indirect function
Professional Services	21,666	-	21,666	in each of these instances, expenses went affectly to the marrier function
Computer Equipment & Leases	11,580	-	11,580	
Miscellaneous	1,121	-	1,121	
Depreciation Total Operating Expenses	9,989		9,989 135,601	
Total Operating Expenses	133,001		155,001	
Total Direct Expenses	584,392	388,351	196,042	
Other Non-Operating Expenses	4,624	-	4,624	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
				across the program areas and indirect functions based on FTE rano.
Change in Assets	(199,651)	-	(199,651)	
Fixed Assets				
Depreciation	(9,989)	-	(9,989)	
Computer & Software CapEx Furniture & Fixtures CapEx	14,838	-	14,838	Costs were budgeted in General & Administrative but actual costs were allocated
Equipment CapEx	14,636	-	14,636	across the program areas and indirect functions based on FTE ratio.
Leasehold Improvements	29,098	-	29,098	
Change in Fixed Assets	(48,583)		(48,583)	
-				
TOTAL CHANGE IN ASSETS	(248,234)	-	(248,234)	
Full Time Equivalents	2.0	2.0		
Full-Time Equivalents	2.0	2.0	0.0	

#### NPCC 2009 Income Statement Summary Human Resources

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				•
ERO Funding				
ERO Assessments	142,175	142,175	-	0%
Penalty Sanctions		-	-	
Total ERO Funding	142,175	142,175	=	
Membership Fees & Non-Stat Assessments	=	-	=	
Testing Fees	-	-	-	
Services & Software	=	-	-	
Workshops	-	-	-	
Interest	507	-	507	
Miscellaneous	-	-	-	
Total Funding	142,682	142,175	507	
Direct Expenses				
Personnel Expenses				
Salaries	115,511	89,833	25,679	Because the Executive Team supports each program area and function, all Executive
Payroll Taxes	6,913	7,001	(88)	-1% Team Personnel Expenses were directly allocated by ETE ratio. This resulted in an
Employee Benefits	30,525	30,011	514	overhydget in calaries and savings & ratirement
Savings & Retirement	25,223	15,331	9,892	65% overbudget in salaries and savings & retirement.
Total Personnel Expenses	178,172	142,175	35,997	
Meeting Expenses				
Meetings	2,378	-	2,378	Expenses went directly to the indirect function
Travel	87,895	-	87,895	September General Meeting and other meetings all applied to the HR function
Conference Calls	176	-	176	Expenses went directly to the indirect function
Total Meeting Expenses	90,449	=	90,449	
Operating Expenses				
Consultants & Contracts	2,656	_	2,656	
Office Rent	22,115	-	22,115	
Office Costs	11,432	=	11,432	In each of these instances, expenses went directly to the indirect function
Professional Services	10,808	-	10,808	in each of these histances, expenses went directly to the matrect function
Computer Equipment & Leases	5,795	=	5,795	
Miscellaneous	1,013	-	1,013	
Depreciation	4,995	-	4,995	
Total Operating Expenses	58,814		58,814	
<b>Total Direct Expenses</b>	327,435	142,175	185,260	
Other Non-Operating Expenses	2,281	-	2,281	Costs were budgeted in General & Administrative but actual costs were allocated across the program areas and indirect functions based on FTE ratio.
Change in Assets	(187,033)	<del>-</del>	(187,033)	
Fixed Assets				
Depreciation	(4,995)	-	(4,995)	
Computer & Software CapEx	-	-	-	Costs were budgeted in General & Administrative but actual costs were allocated
Furniture & Fixtures CapEx	7,419	-	7,419	across the program areas and indirect functions based on FTE ratio.
Equipment CapEx	7,318	Ξ	7,318	across the program areas and municul functions based on FTE fatto.
Leasehold Improvements	14,549	<u> </u>	14,549	
Change in Fixed Assets	(24,291)	-	(24,291)	
TOTAL CHANGE IN ASSETS	(211,325)	-	(211,325)	
Full-Time Equivalents	1.0	1.0	0.0	

#### NPCC 2009 Income Statement Summary Accounting and Finance

	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance	Comments - Explain variances that are +/- 10%
Funding				
ERO Funding				
ERO Assessments	411,551	411,551	-	0%
Penalty Sanctions Total ERO Funding	411,551	411,551	<u>-</u>	
Total ERO Funding	411,551	411,331		
Membership Fees & Non-Stat Assessments	-	-	-	
Testing Fees	Ξ	Ξ	Ξ	
Services & Software Workshops	=	-	=	
Interest	507	-	507	
Miscellaneous	-	=	-	
Total Funding	412,059	411,551	507	
Direct Expenses				
Personnel Expenses				
Salaries	84,280	197,957	(113,677)	-57% -59% 1.0 FTE was reprioritized from the Finance & Accounting budget and added to the
Payroll Taxes Employee Benefits	5,929 19,388	14,334 48,941	(8,405) (29,553)	-59% 1.0 FTE was reproduzed from the Finance & Accounting budget and added to the -60% Compliance budget.
Savings & Retirement	5.145	13.819	(8,674)	-63%
Total Personnel Expenses	114,742	275,051	(160,309)	
Marking Farman				
Meeting Expenses Meetings	329	_	329	
Travel	2,363	-	2,363	In each of these instances, expenses went directly to the indirect function
Conference Calls	375	-	375	
Total Meeting Expenses	3,067	-	3,067	
Operating Expenses				
Consultants & Contracts	2,656	-	2,656	
Office Rent	22,115	-	22,115	In each of these instances, except for some accounting fees, expenses went directly to
Office Costs	11,454	-	11,454	the indirect function. Accounting fees are under budget because cost of the NPCC
Professional Services	81,147	136,500	(55,353)	audit was lower than anticipated.
Computer Equipment & Leases Miscellaneous	5,795 3,247	-	5,795 3,247	
Depreciation	4,995	=	4,995	
<b>Total Operating Expenses</b>	131,409	136,500	(5,091)	
Total Direct Expenses	249,218	411,551	(162,333)	
Total Direct Expenses	249,210	411,331	(102,333)	
Other Non-Operating Expenses	2,205	-	2,205	Costs were budgeted in General & Administrative but actual costs were allocated
				across the program areas and indirect functions based on FTE ratio.
Change in Assets	160,636	-	160,636	
Fixed Assets				
Depreciation	(4,995)	-	(4,995)	
Computer & Software CapEx	-	-	-	Costs were budgeted in General & Administrative but actual costs were allocated
Furniture & Fixtures CapEx	7,419	-	7,419 7,318	across the program areas and indirect functions based on FTE ratio.
Equipment CapEx Leasehold Improvements	7,318 14,549	-	7,318 14,549	
Change in Fixed Assets	(24,291)	<del>-</del>	(24,291)	
_				
TOTAL CHANGE IN ASSETS	136,344	-	136,344	
Full-Time Equivalents	1.0	2.0	-1.0	$1.0\mathrm{FTE}$ was reprioritized from the Finance & Accounting budget and added to the Compliance budget.

#### NPCC 2009 Income Statement Summary Criteria Services Division Only

(In Whole Dollars)

Funding	2009 YTD Actual	2009 YTD Budget	2009 YTD Variance
ERO Funding			
ERO Assessments		-	-
Penalty Sanctions		-	
Total ERO Funding		-	
Membership Fees & Non-Stat Assessments	1,012,775	1,012,790	(15)
Testing Fees	-	-	-
Services & Software	-	-	-
Workshops	-	-	-
Interest	1,319	-	1,319
Miscellaneous	-	-	-
Total Funding	1,014,094	1,012,790	1,304
Direct Expenses			
Personnel Expenses			
Salaries	315,001	343,565	(28,564)
Payroll Taxes	19,609	20,090	(481)
Employee Benefits	64,984	67,849	(2,865)
Savings & Retirement Total Personnel Expenses	70,070 469,664	86,374 517,878	(16,304) (48,214)
Total Personnel Expenses	409,004	317,676	(40,214)
Meeting Expenses			
Meetings	798	24,301	(23,503)
Travel	25,560	84,266	(58,706)
Conference Calls	18,492	5,549	12,943
Total Meeting Expenses	44,850	114,116	(69,266)
Operating Expenses			
Consultants & Contracts	23,769	108,000	(84,231)
Office Rent	57,652	54,859	2,793
Office Costs	28,379	26,413	1,966
Professional Services	44,605	76,338	(31,733)
Computer Equipment & Leases	13,648	13,185	463
Miscellaneous Depreciation	3,295 12,986	2,700	595 12,986
Total Operating Expenses	184,334	281,494	(97,160)
		, ,	(
<b>Total Direct Expenses</b>	698,848	913,488	(214,640)
Other Non-Operating Expenses	7,123	6,917	206
Change in Assets	308,123	92,385	215,738
Fixed Assets			
Depreciation	(12,986)	-	(12,986)
Computer & Software CapEx	-	-	-
Furniture & Fixtures CapEx	19,215	22,523	(3,307)
Equipment CapEx	18,954	14,400	4,554
Leasehold Improvements	37,682	55,463	(17,781)
Change in Fixed Assets	(62,865)	(92,385)	29,520
TOTAL CHANGE IN ASSETS	245,258	0	245,258
Full-Time Equivalents	2.59	2.8	-0.21

The 2009 NPCC Business Plan and Budget included 3.8 contractors in the Regional Entity Division FTE count and 0.2 contractors in the Criteria Services Division FTE count. To promote consistency with NERC and the other Regional Entities, NPCC removed independent contractors from its FTE count during 2009. The removal of contractors from the FTE count resulted in a shift from a ratio of 91/9 to 90/10 between the RE and CS division. Therefore, the allocation of NPCC's President & CEO shifted from a ratio of 91/9 to 90/10, which accounts for the additional -0.01 decrease in budgeted FTEs to actual FTEs.

# Northeast Power Coordinating Council, Inc.

Financial Statements
December 31, 2009 and 2008

## Northeast Power Coordinating Council, Inc.

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PricewaterhouseCoopers LLP
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#### **Report of Independent Auditors**

To the Board of Directors, the Finance and Audit Committee and the Members of Northeast Power Coordinating Council, Inc.

In our opinion, the accompanying statements of financial position and the related statements of activities and cash flows for the years then ended present fairly, in all material respects, the financial position of Northeast Power Coordinating Council, Inc. (the "Company"), as of December 31, 2009 and 2008, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

April 19, 2010

Pricewaterhouse Copers LLP

## Northeast Power Coordinating Council, Inc. Statements of Financial Position December 31, 2009 and 2008

	2009	2008
Assets		<b>.</b>
Cash	\$ 1,342,198	\$ 140,471
Restricted cash	543,932	501,061
Investments	2,210,529	2,210,529
Prepaid expenses	167,150	190,487
Deposits	-	38,420
Other assets	40,009	31,203
Equipment and leasehold improvements, less accumulated depreciation and amortization of \$194,444 and \$243,692, respectively	1,301,857	149,441
Total assets	\$ 5,605,675	\$ 3,261,612
Liabilities and Net assets		
Accrued expenses and other liabilities	\$ 725,069	\$ 706,556
Accrued liability for pension	2,658,480	2,952,250
Deferred revenue	326,771	251,976
Deferred rent	646,637	-
Total liabilities	4,356,957	3,910,782
Net assets (deficit)		
Unrestricted net assets (deficit)	1,248,718	(649,170)
Total net assets (deficit)	1,248,718	(649,170)
Total liabilities and net assets	\$ 5,605,675	\$ 3,261,612

## Northeast Power Coordinating Council, Inc. Statements of Activities Years Ended December 31, 2009 and 2008

	2009	2008
Revenue Membership dues Regional entity ERO funding Interest income Total revenue	\$ 1,012,775 10,008,885 13,190 11,034,850	\$ 655,654 7,648,718 41,676 8,346,048
Operating expenses Salaries and employee benefits Administrative and consultant fees Professional fees Meetings and travel Telephone and telecommunications Office supplies and expense Equipment leases Rent expense Insurance expense Industry support Miscellaneous Depreciation and amortization  Total operating expenses	5,226,442 1,308,416 616,486 797,730 264,020 342,851 150,005 505,345 14,911 - 35,876 129,855 9,391,937	4,472,621 1,116,809 553,108 775,246 157,896 160,287 216,383 11,043 332,933 100,325 45,841 7,942,492
Non-operating expenses  Pension change other than net periodic pension cost  Increase (decrease) in net assets	254,975 1,897,888	(1,206,530) (802,974)
Net assets (deficit) Beginning of year End of year	(649,170) \$ 1,248,718	153,804 \$ (649,170)

## Northeast Power Coordinating Council, Inc. Statements of Cash Flows Years Ended December 31, 2009 and 2008

		2009	2008
Cash flows from operating activities Change in net assets Depreciation and amortization Loss on abandonment of fixed assets Decrease (increase) in prepaid expenses Decrease (increase) in other assets Increase in accrued expenses and other liabilities Increase (decrease) in accrued liability for pension Increase in deferred revenue	\$	1,897,888 129,855 20,844 23,337 28,250 18,513 (293,770) 74,795	\$ (802,974) 45,841 - (137,704) (31,203) 196,538 1,127,087 251,976
Increase in deferred rent  Net cash provided by operating activities	_	106,322 2,006,034	 649,561
Cash flows from investing activities Purchases of equipment and leasehold improvements Sales of investments Purchases of investments Restricted cash Net cash (used for) investing activities Net increase in cash		(761,436) - - (42,871) (804,307) 1,201,727	 (81,957) 5,720,000 (5,690,615) (501,061) (553,633) 95,928
Cash and cash equivalents Beginning of year End of year	\$	140,471 1,342,198	\$ 44,543 140,471

#### 1. Background

Northeast Power Coordinating Council, Inc. ("NPCC" or the "Company") is a New York State not-for-profit corporation whose purpose is to promote and enhance the reliable and efficient operation of the international, interconnected bulk power system in Northeastern North America through its regional entity and criteria services divisions. The Company's regional entity division is responsible for the development of regional reliability standards and compliance assessment and enforcement of continent-wide and regional reliability standards, coordination of system planning, design and operations, and assessment of reliability. These responsibilities are pursuant to an agreement with the North American Electric Reliability Corporation ("NERC"), an Electric Reliability Organization ("ERO"), under authority of the U.S. Federal Energy Regulatory Commission ("FERC"), and by Memoranda of Understanding with applicable Canadian Provincial regulatory and/or governmental authorities. The Company's criteria services division establishes regionally-specific criteria, and monitors and enforces compliance with such criteria. In the development of regionally-specific reliability criteria, the Company, to the extent possible, facilitates attainment of fair, effective and efficient competitive electric markets.

The Company is primarily funded through the NERC based on the regional entity division annual business plan and budget submitted to and approved by the FERC and Canadian provincial regulatory and/or governmental authorities. The Company's criteria services division is funded by regional independent system operators or balancing authority areas and operates on assessments to and funded from these entities based upon a "Net Energy for Load" formula.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Accounting**

For the years ended December 31, 2009 and 2008, the Company used the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

#### Cash

The Company's cash balance consists of its operating checking account, as well as a savings account. Restricted cash represents amounts in deposit accounts for penalties levied for non-compliance within NPCC U.S., and for collateralizing a letter of credit as security for NPCC's office lease. At times, cash balances may be in excess of depository insurance limits.

#### **Equipment and Leasehold Improvements**

Equipment and leasehold improvements are stated at cost. Depreciation of furniture and computer equipment is computed on the straight-line basis over the estimated useful lives of the applicable assets. Amortization of leasehold improvements is computed on the straight-line basis over the estimated useful lives of the applicable assets, or over the term of the related lease, whichever is less.

#### **Revenue Recognition**

For the criteria services division, membership in the Company is on a calendar year basis. There are no fees assessed to full members other than those members that are Independent System Operators or Balancing Authority Areas. Assessments received are recorded as income in the year to which the membership applies irrespective of when billed or collected. For the regional entity division, membership in the Company is on a calendar year basis. There are no fees assessed to general members. Funding mechanisms provided through U.S. regulatory and Canadian governmental and/or regulatory agreements provide for quarterly remittances through

the North American Electric Reliability Corporation. Assessments received are recorded as income in the year to which the Business Plan and Budget applies irrespective of when billed or collected.

#### **Rent Expense**

The Company's office lease which commenced in 2009 contains predetermined increases and decreases in the rentals payable during the lease term. Rent expense is recognized on a straight-line basis over the lease term. The difference between the rent expense charged to operations during the year and the amount payable under the lease during that year is recorded as "Deferred rent" on the Statements of Financial Position. Deferred rent also includes the landlord's contribution toward the cost of leasehold improvements, which is being amortized over the lease term. The unamortized balance of the landlord's contribution at December 31, 2009 is approximately \$516,000.

#### **Income Taxes**

The Company has been classified as exempt from federal income taxes under Section 501(c) (6) of the Internal Revenue Code.

#### **Use of Estimates**

The Company uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could vary from the estimates that are used.

#### 3. Investments

The Company's primary banking relationship is with JP Morgan Chase. Prior to 2009, both regional entity (ERO funded) and criteria services (Regional Independent System Operators/Balancing Authority Areas – ISO/BAAs) revenues were invested in a JPMorgan 100% U.S. Treasury Security Money Market Fund (the "Fund"). The Fund aims to provide the highest possible level of current income while still maintaining liquidity and providing maximum safety of principal. The Fund is a money market fund managed to meet the requirements of Rule 2a-7 under the Investment Company Act of 1940. The Fund is not insured or guaranteed by the FDIC or any other government agency. In late 2008, the Fund was closed to additional investments. Subsequent excess cash is being deposited into a savings account with JP Morgan Chase.

The Fund invests solely in debt securities of the U.S. Treasury, including Treasury bills, bonds and notes. These investments carry different interest rates, maturities and issue dates. The National Association of Insurance Commissioner ("NAIC"), Moody's, Fitch IBCA and S&P ratings signify that the Fund has historically had a superior capacity to maintain a net asset value of \$1.00 per share. The ratings do not eliminate the risks associated with investing in the Fund. The NAIC "approved" status indicates that the Fund meets certain pricing and quality guidelines. Management has determined that the likelihood of sustaining losses from money market funds to be remote based on the marketability of the underlying investment of the funds.

At both December 31, 2009 and 2008, the Company owned 2,210,529 units of \$1 par value per unit. In 2009 and 2008, the funds earned average yields of 0% and 1.19%, respectively. Investment income earned on the Fund is reinvested into units of the Fund on a monthly basis.

#### 4. Equipment and Leasehold Improvements

Equipment and leasehold improvements at December 31, 2009 and 2008 consists of the following:

	Depreciable Life	2009		2008
Furniture Computer equipment Leasehold improvements	10 years 3 years see note 2	\$ 192,892 328,718 974,691	\$	87,001 224,175 -
		1,496,301		311,176
Less: Accumulated depreciation and amortization		 (194,444)	_	(243,692)
		1,301,857		67,484
Construction in progress and equipment deposits		 	_	81,957
		\$ 1,301,857	\$	149,441

In 2009 and 2008, depreciation and amortization expense totaled \$129,855 and \$45,841, respectively.

#### 5. Pension Plan

The Company has a trusteed, noncontributory defined benefit pension plan (the "Plan") covering employees hired prior to February 6, 2007. The Company had budgeted for a contribution of \$464,210 for 2009. Based upon a funding deficiency and recommendations of the Pension Committee, and as approved by the NPCC Board of Directors, a supplemental contribution of \$100,000 was made for plan year 2009, for a total contribution of \$564,210. The Company had budgeted for a contribution of \$230,000 for 2008. Based upon negative fund performance and recommendations of the Pension Committee, and as approved by the NPCC Board of Directors, a supplemental contribution of \$170,000 was made for plan year 2008, for a total contribution of \$400,000.

The following tables provide information with respect to the defined benefit plan as of and for the years ended December 31, 2009 and 2008:

	2009	2008
Components of net periodic benefit cost		
Service cost	\$ 206,007	\$ 191,214
Interest cost	399,697	360,977
Expected return on plan assets	(272,054)	(317,144)
Amortization of prior service cost	-	-
Recognized actuarial loss (gain)	191,766	 85,510
Net periodic benefit cost	\$ 525,416	\$ 320,557

	2009	2008
Change in benefit obligation Benefit obligation at beginning of year Service cost Interest cost Actuarial loss (gain) Benefits paid Benefit obligation at end of year	\$ 6,276,822 206,007 399,697 445,889 (101,992) \$ 7,226,423	\$ 5,941,374 191,214 360,977 (114,751) (101,992) \$ 6,276,822
Change in fair value of plan assets Fair value of plan assets at beginning of year Actual return on plan assets Company contribution Benefits paid Fair value of plan assets at end of year	\$ 3,324,572 781,153 564,210 (101,992) \$ 4,567,943	\$ 4,116,211 (1,089,647) 400,000 (101,992) \$ 3,324,572
Funded status at end of year	\$ (2,658,480)	\$ (2,952,250)
Amounts recognized in unrestricted net assets consist of Gain/(loss)  Changes in unrestricted assets Net (gain)/loss Amortization of net gain/(loss)	\$ (2,694,096) \$ (63,210) (191,766) \$ (254,976)	\$ (2,949,072) \$ 1,292,040 (85,510) \$ 1,206,530
Amounts of unrestricted net assets expected to be recognized in net periodic benefit cost in 2010 Amortization of (gain)/loss	223,174	
Weighted-average assumptions as of December 31 used for obligation Discount Rate Expected Return on Plan Assets Rate of Compensation Increase	6.00 % 7.50 % 4.25 %	6.25 % 7.50 % 4.25 %
Weighted-average assumptions as of December 31 used for net periodic benefit cost Discount Rate Expected Return on Plan Assets Rate of Compensation Increase	6.25 % 7.50 % 4.25 %	6.25 % 7.50 % 4.25 %

The accumulated benefit obligation at December 31, 2009 and 2008 was \$5,030,641 and \$4,308,473, respectively.

The Company determines its expected return on plan assets assumption by evaluating both historical returns of major asset classes and current market factors. Current market factors include inflation and interest rates, as well as asset diversification.

The Company's defined benefit plan weighted average asset allocation at December 31, 2009 and 2008 by asset category is as follows:

	Allocation Percentage 2009	Allocation Percentage 2008
Equity Securities	57.8 %	60.0 %
Debt Securities	26.7 %	37.0 %
Cash	15.5 %	3.0 %
	100.0 %	100.0 %

The Company's defined benefit plan invests primarily in equity and debt securities that are based upon levels of risk and provide for necessary liquidity requirements. The long-term objective is to limit the variability of its pension funding. The Company's plan assets are measured against benchmarks established by the Pension Committee, which has the authority to recommend changes as deemed appropriate.

Investments in actively traded equity and debt securities are valued using market prices in active markets. Their valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets. There were no securities for which the fair value was based on other observable or unobservable inputs. At December 31, 2009, the plan assets consisted of \$709,955 of cash and cash equivalents, \$2,131,359 of domestic equities, \$506,480 of international equities, \$1,040,482 of corporate bonds, \$115,788 of commodity funds and \$63,879 of public real estate investment trust investments.

At December 31, 2009, the Company's target allocation percentages for plan assets were approximately 63% equity securities and 37% debt securities. The targets may be adjusted periodically to reflect current market conditions and trends as well as inflation levels, interest rates and trends thereof.

Expected employer contribution for the year ended December 31, 2010 is \$700,000.

Benefits expected to be paid in cash in the next five fiscal years ending December 31 are as follows:

2010	\$ 118,260
2011	111,879
2012	194,111
2013	187,069
2014	318,800
2015-2019	1,511,21

#### 6. Savings Plan

The Company maintains a 401(k) plan for which all employees are immediately eligible upon hire. Within this plan, an employee can contribute 2% or greater of his or her compensation up to the IRS limit set for this plan. The Company's policy is to contribute on the employee's behalf 100% of the employee's contribution of the first 3% of his or her compensation, and 50% of his or her contribution for the next 2% of their compensation. Additionally, for those employees joining the

Company after February 6, 2007, and upon completion of a full calendar year of service, such employees become eligible for a discretionary contribution to be considered annually by the Board of Directors. The discretionary contribution for 2009 and 2008 was 6% of base compensation and totaled \$63,475 for 2009 and \$30,465 for 2008. Company contributions to the 401(k) plan were \$175,409 and \$127,104 for 2009 and 2008, respectively.

#### 7. Leases

The Company is obligated under long-term operating leases for the rental of office facilities and certain equipment. NPCC executed office and equipment leases with effective rental dates starting in 2009 coordinated with its relocation of offices within New York City. NPCC's office lease provides for additional rent based on increases in real estate taxes and operating expenses over base amounts. The office lease expires on April 30, 2024 and includes an option to renew for five years. The office lease provides for security in the form of a collateralized letter of credit in the amount of \$500,000 at lease inception and reduced amounts in future years. NPCC executed computer and equipment leases effective March, 2009 with expiration dates through March, 2012. In addition, the Company rents certain other equipment on a month-to-month basis. Rental expense for office facilities and equipment totaled \$655,350 and \$299,784 for 2009 and 2008, respectively.

Future minimum rental payments required under the Company's long-term operating leases as of December 31, 2009 are as follows:

	Office Space	Other Leases	Total
Year ending December 31			
2010	\$ 510,298	\$ 127,775	\$ 638,073
2011	612,357	125,875	738,232
2012	612,357	31,469	643,826
2013	612,357	-	612,357
2014	652,380	-	652,380
Thereafter	6,515,659	 -	 6,515,659
	\$ 9,515,408	\$ 285,119	9,800,527

#### 8. Functional Expenses

During 2009 and 2008 salaries and employee benefits consist of the following:

	2009	2008
President, COO and technical staff Office secretaries Payroll taxes, insurance, pension and	\$ 3,409,291 154,900	\$ 3,040,766 139,837
educational assistance	 1,662,251	 1,292,018
Total salaries and employee benefits	\$ 5,226,442	\$ 4,472,621

#### 9. Other Expenses

The Company incurs various costs for administrative, consultant and professional services. Such costs amounted to \$1,924,902 and \$1,669,917 in 2009 and 2008, respectively, and consist of the following:

	2009	2008
Consultants Accounting, legal and other services Pension administration	\$ 979,843 936,221 8,838	\$ 783,350 880,280 6,287
Total administrative, consultant and professional fees	\$ 1,924,902	\$ 1,669,917

These costs are reflected in "Administrative and consultant fees" and "Professional fees" in the Statements of Activities.

#### 10. Related Party Transactions

The NERC, through agreements with the FERC in the U.S. and Canadian Provincial regulatory and/or governmental agreements within Canada, delegates enforcement authority to eight Regional Entities. NPCC is the cross-border regional entity for Northeastern North America. NERC was certified as the "electric reliability organization" by the FERC on July 20, 2006. As of June 18, 2007, the U.S. FERC granted NERC the legal authority to enforce reliability standards with all U.S. users, owners, and operators of the bulk power system, and made compliance with those standards mandatory and enforceable. NERC relies on the diverse and collective expertise of industry participants to improve the reliability of the bulk power system. These entities account for virtually all the electricity supplied in the United States, Canada, and a portion of Baja California Norte, Mexico. NERC is subject to audit by the U.S. FERC and governmental and/or regulatory authorities in Canada. NERC funded the Regional Entities in 2009 based upon 2009 Business Plans and Budgets submitted to and approved by FERC in the U.S. and Canadian regulatory and/or governmental authorities.

NPCC's criteria services division was fully funded by regional independent system operator or balancing authority areas and operated on assessments to and funded from these six entities. Dues were based upon a "Net Energy for Load" funding formula. During 2009 and 2008, total membership dues billed amounted to \$1,012,775 and \$655,654, respectively.

Description	2009 Percent	Total Share	2008 Percent	Total Share
Hydro-Quebec TransEnergie	28.40%	\$ 287,643	28.29%	\$ 185,475
Independent Electricity System Operator	22.63%	229,184	22.99%	150,767
ISO-New England, Inc.	19.99%	202,412	20.11%	131,825
New Brunswick System Operator	2.22%	22,529	2.24%	14,712
New York Independent System Operator	24.88%	251,976	24.70%	161,929
Nova Scotia Power Inc.	1.88%	 19,031	1.67%	 10,946
Total Member Fees	100.00%	\$ 1,012,775	100.00%	\$ 655,654

The Company has various working group activities including system simulation and seasonal reliability assessments in which its members participate. The Company eliminated the practice of reimbursing members for participation in these working groups effective January 1, 2009. Therefore, these expenses amounted to \$0 and \$332,933 during 2009 and 2008, respectively, and are classified as industry support in the Statements of Activities.

As of December 31, 2009 and 2008 the Company had net accruals to related parties of \$ 0 and \$19,650, respectively, which are included in "Accrued expenses and other liabilities" on the Statements of Financial Position.

#### 11. Subsequent Events

Management has evaluated, for potential recognition and disclosure, events subsequent to the date of the Statement of Financial Position through April 19, 2010, the date the financial statements were available to be issued.

## **ATTACHMENT 5**

## 2009 ACTUAL COST-TO-BUDGET COMPARISON

**AND** 

2009 AUDITED FINANCIAL REPORT

**FOR** 

RELIABILITY FIRST CORPORATION

April 30, 2010

Michael Walker North American Electric Reliability Corporation 116-390 Village Blvd. Princeton, NJ 08540-5721

Subject: 2009 Statement of Activities by Program - True Up

Dear Mr. Walker:

As requested, please find the following information:

- 1. Reliability First Corporation 2009 Statement of Activities by Program True Up (attached)
- 2. Significant variances explained at the statutory level (see below.)

#### **Significant Variances:**

Reliability *First* ended the year \$372K (3.45%) under budget which includes Total Direct Expenses and Fixed Assets. Although the overall variance is within 5%, the company experienced large fluctuations within Savings & Retirement Costs, Meeting and Travel Expenses, Contracts & Consultants, Professional Services, Computer Hardware & Software and Furniture and Fixtures.

- **Funding:** Reliability *First* ended the year \$23K (0.26%) under budget.
  - o **Investment Income** was 24K (30.56%) under budget due to reduced market rates; as a result the actual interest earned was lower than expected.
- **Personnel Expenses:** Reliability *First* ended the year \$543K (7.11%) under budget.
  - Salaries were \$296K (5.23%) under budget due to the delayed timing in hiring employees.
  - o **Savings & Retirement Costs** were \$181K (18.93%) under budget due to the delayed timing in hiring employees along with a number of employees not taking full advantage of the company's 401(k) contribution match.
- Meeting Expenses: Reliability First ended the year \$280K (30.33%) under budget.

- o **Meeting Expenses** were \$121K (41.69%) under budget due to the use of ReliabilityFirst's virtual meeting capabilities, which replaced many of the costly budgeted face to face meetings.
- Travel Expenses were \$160K (25.44%) under budget as a result of a delay in planned hiring. Additionally, Reliability *First* emphasized the need to only send required staff to meetings and placed a high focus on efficient travel.
- **Operating Expenses:** Reliability *First* ended the year \$345K (12.61%) over budget.
  - Contract & Consultants were \$570K (249.91%) over budget due to a shortage in staff needed for preparing, supporting and documenting our compliance audits. Due to the lag in hiring employees for compliance activities, along with the unanticipated resources needed for Compliance Violation Investigations (CVI), our expense exceeded our budget. CVI's are difficult to forecast as they are greatly influenced by bulk electric system events.
  - Professional Services were \$539K (37.96%) under budget due to Legal Services that were budgeted to support compliance violation hearings. There were no major challenges to the enforcement process in 2009. Also, the General and Administrative Department was under budget due to the less than anticipated need for outside legal counsel.
- **Fixed Assets:** Reliability *First* ended the year 185K (124%) over budget.
  - computer Hardware & Software Capital Expenditures are \$172K over budget as a result of the extension of the 2008 Document/Docket Management & System Interface (DMSI) project into 2009. The application is used to increase the efficiency and effectiveness of the registered entity-region compliance interface, document tracking, electronic storage and court docket tracking for compliance purposes, and to improve the efficiency of all other delegated functions. The DMSI Project started in 2008 and was completed in 2009. It was implemented in three phases. The first phase is the base system to support the oversight of compliance activities of the registered entities. The second phase is the definition and pilot of Document /Docket Management System to support compliance informational needs. The third phase was implemented June, 2009 (defined as essential in the second phase.) Two thirds of the project was completed in 2008 and the remaining was behind schedule and not completed until 2009. Although the project was delivered on budget, the delay caused charges to be incurred in 2009 as opposed to 2008 when they were expected.

#### **Cash Reserves Statement:**

Reliability *First* intentionally reduced beginning cash reserves by \$2,520,367. This was performed by reducing assessments for 2009. However, the minimum Cash Reserve baseline of \$1,000,000 was never used by Reliability *First* Corporation in 2009.

Non-Statutory Activities	Non-	-Statu	torv	Activ	rities
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ReliabilityFirst Corporation did not perform any non-statutory activities in 2009.

#### **Allocation Methodology:**

Reliability First Corporation did not allocate indirect costs to statutory programs.

Detail descriptions of budget to actual variances are provided in the attached documents. For more information contact me at jack.istvan@rfirst.org or 330.456.2488.

Sincerely,
Jack A Istvan
Jack A. Istvan
CFO/Treasurer
Attachment

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Audited

<u>-</u>	2	009 Actual		2009 Budget		2009 Variance
Funding ERO Funding ERO Assessments Penalty Sanctions Total ERO Funding	\$ \$	8,833,834 	\$ \$	8,833,834 - <b>8,833,834</b>	\$	<u>-</u>
-	<u> </u>	, ,	Ψ_	0,000,004	<u> </u>	
Membership Fees & Non-Stat Testing Fees Services & Software		1,000 - -		- - -		1,000 - -
Workshops Interest		- 55,551		80,000		(24,449)
Miscellaneous  Total Funding	\$	8,890,385	\$	8,913,834	\$	(23,449)
Expenses Personnel Expenses Salaries		5,359,945		5,655,931		(295,986)
Payroll Taxes		311,890		333,577		(21,687)
Employee Benefits		636,873		680,668		(43,795)
Savings & Retirement Total Personnel Expenses	\$	775,537 <b>7,084,245</b>	\$	956,610 <b>7,626,786</b>	\$	(181,073) ( <b>542,541</b> )
Total reisonner Expenses		1,004,240	Ψ	1,020,100	<u> </u>	(042,041)
Meeting Expenses						
Meetings		168,880		289,600		(120,720)
Travel Conference Calls		468,597		628,500 5,000		(159,903)
Total Meeting Expenses	\$	5,602 <b>643,079</b>	\$	923,100	\$	602 (280,021)
Operating Expenses						
Consultants & Contracts		797,785		228,000		569.785
Office Rent		306,866		311,000		(4,134)
Office Costs		782,296		757,015		25,281
Professional Services		880,513		1,419,300		(538,787)
Miscellanoues		22,286		20,000		2,286
Depreciation Total Operating Expenses	\$	290,573 <b>3,080,319</b>	\$	2,735,315	\$	290,573 <b>345,004</b>
Total Direct Expenses	\$	10,807,643	\$	11,285,201	\$	(477,558)
- -						•
Other Non-Operating Expenses	\$	-	\$	-	\$	<del>-</del>
Change in Assets	\$	(1,917,258)	\$	(2,371,367)	\$	454,109
Fixed Assets						
Depreciation		(290,573)		_		(290,573)
Computer & Software CapEx		310,691		139,000		171,691
Furniture & Fixtures CapEx Equipment CapEx		4,024		10,000		(5,976)
Leasehold Improvements		19,074		-		19,074
Change in Fixed Assets	\$	(43,216)	\$	(149,000)	\$	105,784
TOTAL CHANGE IN ASSETS	\$	(1,960,474)	\$	(2,520,367)	\$	559,893
TOTAL FTEs		41.16		44.00		(2.84)

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Statutory Only

	2	009 Actual	2	009 Budget	2009 Variand	ce
Funding						
ERO Funding						
ERO Assessments	\$	8,833,834	\$	8,833,834	\$	-
Penalty Sanctions		-		-		-
Total ERO Funding	\$	8,833,834	\$	8,833,834	\$	
Membership Fees & Non-Stat		1,000		-	1	,000
Testing Fees		-		-		-
Services & Software		-		-		-
Workshops		-		-	(0.4	-
Interest		55,551		80,000	(24,	449)
Miscellaneous Total Funding	\$	8,890,385	\$	8,913,834	\$ (23,	449)
Expenses						
Personnel Expenses						
Salaries		5,359,945		5,655,931	(295,	986)
Payroll Taxes		311,890		333,577		687)
Employee Benefits		636,873		680,668		795)
Savings & Retirement		775,537		956,610	(181,	,
Total Personnel Expenses	\$	7,084,245	\$	7,626,786	\$ (542,	
Meeting Expenses						
Meeting Expenses		168,880		289,600	(120,	720)
Travel		468,597		628,500	(159,	
Conference Calls		5,602		5,000	(100,	602
Total Meeting Expenses	\$	643,079	\$	923,100	\$ (280,	
Operating Expenses						
Consultants & Contracts		797,785		228,000	569	,785
Office Rent		306,866		311,000		134)
Office Costs		782,296		757,015		,281
Professional Services		880,513		1,419,300	(538,	
Miscellanoues		22,286		20,000	2	,286
Depreciation		290,573		-		,573
Total Operating Expenses	\$	3,080,319	\$	2,735,315	\$ 345,	004
Total Direct Expenses	\$	10,807,643	\$	11,285,201	\$ (477,	558)
Other Non-Operating Expenses	\$	-	\$	-	\$	
Observed in Asserts	\$	(4.047.250)	\$	(2 274 267)	\$ 454,	100
Change in Assets	<u> </u>	(1,917,258)	ð	(2,371,367)	\$ 454,	109
Fixed Assets						
Depreciation		(290,573)		_	(290,	573\
Computer & Software CapEx		310,691		139,000		,691
Furniture & Fixtures CapEx		4,024		10,000		976)
Equipment CapEx		- 1,021		-	(0,	-
Leasehold Improvements		19,074		-	19	,074
Change in Fixed Assets	\$	(43,216)	\$	(149,000)		784
TOTAL CHANGE IN ASSETS	\$	(1,960,474)	\$	(2,520,367)	\$ 559,	893
TOTAL FTE		41.16		44.00		2.84)
· · · · · · · · · · · ·		41.10		44.00	(4	2.04)

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Reliability Standards

	20	09 Actual 2	009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding ERO Assessments	\$	529,461 \$	529,461	\$ -	0.00%	
Penalty Sanctions	Ψ	329,401 <b>\$</b>	329,401	φ - -	0.0078	
Total ERO Funding	\$	529,461 \$	529,461 \$	-		
Membership Fees & Non-Stat				-		
Testing Fees				-		
Services & Software Workshops				-		
Interest				-		
Miscellaneous						
Total Funding	\$	529,461 \$	529,461 \$	-		
Expenses						
Personnel Expenses						
Salaries		311,291	343,925	(32,634)	-9.49%	
Payroll Taxes		19,397	17,526	1,871	10.68%	Payroll taxes were over budget as a result of an unanticipated change in the tax criteria that differed from the budget assumption.
Employee Benefits		53,274	30,186	23,088	76.49%	Employee Benefits were over budget due to the allocation of multiple years of accumulated
Cavings & Datirament		47 404	E4 264	(2.022)	-7.48%	banked vacation, previously recorded in G & A, to the Standards Department.
Savings & Retirement Total Personnel Expenses	\$	47,431 431,393 \$	51,264 <b>442,901</b> \$	(3,833) (11,508)	-7.40%	
·		, , , , , , , , , , , , , , , , , , , ,	,	. , , , , , , , , , , , , , , , , , , ,		
Meeting Expenses				(10.011)		
Meetings		9,689	53,000	(43,311)	-81.72%	Meeting Expenses were under budget due to the use of ReliabilityFirst's virtual meeting capabilities, which replaced many of the costly budgeted face to face meetings.
Travel		34,835	32,000	2,835	8.86%	capabilities, which replaced many of the costly budgeted face to face meetings.
Conference Calls		1,019	1,560	(541)	-34.68%	Conference calls were under budget as a result of the limited historical activity with the
Total Meeting Expenses	\$	45,543 \$	86,560 \$	6 (41,017)		conference call provider when estimates for the budget were calculated.
				_		
Operating Expenses Consultants & Contracts						
Office Rent				-		
Office Costs			-	-		
Professional Services				-		
Miscellaneous Depreciation			-	-		
Total Operating Expenses	\$	- \$	- \$	-		
Total Direct Expenses	\$	476,936 \$	529,461 \$	(52,525)		
Total Direct Expenses	<u> </u>	410,330 ¥		ì		
Other Non-Operating Expenses			\$	-		
Change in Assets	\$	52,525 \$	- \$	52,525		
Fixed Assets						
Depreciation		-	-	-		
Computer & Software CapEx Furniture & Fixtures CapEx				-		
Equipment CapEx				-		
Leasehold Improvements				<u> </u>		
Change in Fixed Assets	\$	- \$	- \$	-		
TOTAL CHANGE IN ASSETS	\$	52,525 \$	- \$	52,525		
TOTAL FTEs		2	2	-		

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Compliance and Organization Registration and Certification

(In Whole Dollars) (In Whole Dollars)

	200	09 Actual 20	09 Budget 200	9 Variance		Comments - Explain variances that are +/- 10%
ding O Funding RO Assessments	\$	5,099,328 \$	5,099,328 \$	-	0.00%	
enalty Sanctions tal ERO Funding	\$	5,099,328 \$	5,099,328 \$			
Membership Fees & Non-Stat Festing Fees Services & Software Norkshops nterest				- - - -		
Miscellaneous tal Funding	\$	5,099,328 \$	5,099,328 \$			
penses Personnel Expenses Salaries Payroll Taxes Employee Benefits		2,711,829 157,109 525,222	2,993,674 176,380 382,744	(281,845) (19,271) 142,478	-9.41% -10.93% 37.23%	Payroll taxes were under budget as a result of the delay in planned hiring. Employee Benefits were over budget due to the allocation of multiple years of accumulated banked vacation, previously recorded in G & A, to the Compliance Department; offset by a decrease in Medical Benefits resulting from the delay in planned hiring, and a decrease for unutilized Relocation Benefits.
Savings & Retirement		382,741	496,310	(113,569)	-22.88%	Savings & Retirement were under budget due to delayed timing in hiring employees along with a number of employees not taking full advantage of the company's of 401(k)
otal Personnel Expenses	\$	3,776,901 \$	4,049,108 \$	(272,207)		contribution match.
Meeting Expenses Meetings		6,016	10,000	(3,984)	-39.84%	Meeting Expenses were under budget due to the use of ReliabilityFirst's virtual meeting capabilities, in place of costly budgeted face to face meetings.
Travel		276,541	399,500	(122,959)	-30.78%	Travel Expenses were under budget as a result of a delay in planned hiring. Also, ReliabilityFirst placed an increased emphasis on the need to send limited staff to meetings and encouraged staff to make more economical travel decisions.
Conference Calls		2,123	720	1,403	194.86%	Conference calls were over budget as a result of the limited historical activity with the conference call provider when estimates for the budget were calculated, along with the increase in number of actual conference calls to support additional responsibilities and reduce the need for face to face meetings.
tal Meeting Expenses	\$	284,680 \$	410,220 \$	(125,540)		reduce the need for face to face meetings.
perating Expenses Consultants & Contracts		684,345	120,000	564,345	470.29%	Contractors & Consultants were over budget due to a shortage in staff needed for preparing, supporting and documenting our compliance audits, along with the unforeseen occurrence of Compliance Violation Investigations (CVI).
Office Rent Office Costs		77,540		77,540		Office Costs were over budget due to costs associated with subscriptions & publications, dues and computer software that were budgeted in G&A and IT and recorded in the responsible department.
Professional Services		236,314	520,000	(283,686)	-54.56%	respiration department.  Professional Services were under budget due to Legal Services that were budgeted to support compliance violation hearings. There were no major challenges to the enforcement process in 2009.
Miscellaneous				-		p100033 III 2000.
Depreciation		000 100 *	640,000 \$			
Depreciation al Operating Expenses	\$	998,199 \$	040,000 ¥	358,199		
tal Operating Expenses	\$	5,059,780 \$	5,099,328 \$	(39,548)		
al Operating Expenses	\$					
tal Operating Expenses tal Direct Expenses ner Non-Operating Expenses	\$		5,099,328 \$	(39,548)		
otal Operating Expenses otal Direct Expenses ther Non-Operating Expenses nange in Assets	\$	5,059,780 \$ 39,548 \$	5,099,328 \$	39,548	4000 000'	
otal Operating Expenses  otal Direct Expenses  ther Non-Operating Expenses  hange in Assets  ixed Assets  Depreciation  Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx	\$ \$	5,059,780 \$	5,099,328 \$	39,548	1226.09%	Computer & Software Capital Expenditures were over budget as a result of the extension of the 2008 Document/Docket Management & System Interface (DMSI) project into 2009.
otal Operating Expenses  otal Direct Expenses  ther Non-Operating Expenses  hange in Assets  ixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx	\$ \$	5,059,780 \$ 39,548 \$	5,099,328 \$	39,548	1226.09%	
otal Operating Expenses  otal Direct Expenses  ther Non-Operating Expenses  hange in Assets  ixed Assets Depreciation  Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements		39,548 \$ 1,060,872	5,099,328 \$	(39,548) - 39,548 980,872	1226.09%	

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Reliability Readiness Audit and Improvement

(In Whole Dollars)

	2009 Actual	2009 Budget	2009 Variance
Funding			
ERO Funding			
ERO Assessments			\$ -
Penalty Sanctions			Ψ -
Total ERO Funding	\$ -	\$ -	\$ -
Membership Fees & Non-Stat			-
Testing Fees Services & Software			-
Workshops			_
Interest			-
Miscellaneous			
Total Funding	\$ -	\$ -	\$ -
Expenses			
Personnel Expenses			
Salaries			-
Payroll Taxes Employee Benefits			-
Savings & Retirement			-
Total Personnel Expenses	\$ -	\$ -	\$ -
Meeting Expenses			
Meetings			-
Travel			-
Conference Calls	\$ -	\$ -	<u>-</u>
Total Meeting Expenses	<u> </u>	\$ -	<del>-</del>
Operating Expenses			
Consultants & Contracts			-
Office Rent			-
Office Costs Professional Services			-
Miscellanoues			-
Depreciation			<u>-</u>
Total Operating Expenses	<u> </u>	\$ -	\$ -
Total Direct Expenses	\$ -	\$ -	\$ -
Other New Organities Francisco			\$ -
Other Non-Operating Expenses			<u> </u>
Change in Assets	\$ -	\$ -	\$ -
Fixed Assets			
Depreciation		-	-
Computer & Software CapEx Furniture & Fixtures CapEx			-
Equipment CapEx			-
Leasehold Improvements			_
Change in Fixed Assets	\$ -	\$ -	\$ -
TOTAL CHANGE IN ASSETS	\$ -	\$ -	\$ -
	<del>-</del>	<del>-</del>	<del>-</del>
TOTAL FTEs		-	-

#### Comments - Explain variances that are +/- 10%

NERC eliminated the Reliability Readiness Evaluation and Improvement Program. As a result, ReliabilityFirst also eliminated the program from the 2009 Business Plan and Budget.

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Reliability Assessment and Performance Analysis

	20	09 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$	985,605	\$ 985,605	\$ -	0.00%	
Penalty Sanctions Total ERO Funding	\$	985,605 \$	985,605	\$ -		
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous			·	- - - - -		
Total Funding	\$	985,605 \$	985,605	\$ -		
Expenses Personnel Expenses Salaries		870,559	637,059	233,500	36.65%	Salaries were over budget due to the reallocation of 3 employees in the 2nd Qtr from Member Forums.
Payroll Taxes		50,436	39,535	10,901	27.57%	Payroll taxes were over budget as a result of the reallocation of 3 employees in the 2nd Qtr
Employee Benefits		123,775	73,404	50,371	68.62%	from Member Forums. Employee Benefits were over budget due to the allocation of multiple years of accumulated banked vacation, previously recorded in G & A, to the Assessment Department.
Savings & Retirement		125,407	105,407	20,000	18.97%	Savings and Retirement costs were over budget due to the reallocation of 3 employees in the
Total Personnel Expenses	\$	1,170,177 \$	855,405	\$ 314,772		2nd Qtr from Member Forums.
Meeting Expenses Meetings		21,539	24,000	(2,461)	-10.25%	Meeting Expenses were under budget due to the use of ReliabilityFirst's virtual meeting capabilities, in place of costly budgeted face to face meetings.
Travel		58,641	40,000	18,641	46.60%	Travel was over budget as a result of the reallocation of 3 employees in the 2nd Qtr from
Conference Calls		1,483	1,200	283	23.58%	Member Forums.  Conference calls were over budget as a result of the limited historical activity with the conference call provider when estimates for the budget were calculated. Also, the number of conference calls increased in an effort to reduce the need for face to face meetings.
Total Meeting Expenses	\$	81,663 \$	65,200	\$ 16,463		
Operating Expenses Consultants & Contracts		54,839	65,000	(10,161)	-15.63%	Contract & Consultants were under budget as a result of a lower than anticipated amount of expenses related to the ERAG MMWG studies.
Office Rent Office Costs		37,593		37,593		Office costs were over budget due to costs associated with dues, computer software and computer service & maintenance accounts that were budgeted in G&A and IT and recorded in the responsible department.
Professional Services Miscellaneous		64		64		Miscellaneous expense was over budget due the expense being budgeted in G&A and recorded in the responsible departments.
Depreciation Total Operating Expenses	\$	92,496 \$	65,000	\$ 27,496		
Total Direct Expenses	\$	1,344,336 \$	985,605	\$ 358,731		
Other Non-Operating Expenses				\$ -		
Change in Assets	\$	(358,731) \$		\$ (358,731)		
Fixed Assets  Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements Change in Fixed Assets	\$	- \$	; -	- - - - - \$		
TOTAL CHANGE IN ASSETS	\$	(358,731) \$	; -	\$ (358,731)		
TOTAL FTEs		7.75	5.50	2.25		

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Training and Education

	2009	Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions Total ERO Funding	\$	102,582		<u> </u>	0.00%	
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous Total Funding	<del>-</del> \$	102,582	102,582	- - - - -		
Expenses				_		
Personnel Expenses Salaries Payroll Taxes		8,506 493	8,695 770	(189) (277)	-2.17% -35.97%	Payroll Taxes were under budget as a result of the incorrect tax rates used during the budget process.
Employee Benefits		5,819	348	5,471	1572.13%	Employee Benefits were over budget due to necessary media training, along with the allocation of multiple years of accumulated banked vacation, previously recorded in G & A, to the Training & Education Department.
Savings & Retirement Total Personnel Expenses	\$	1,326 <b>16,144</b> \$	2,769 12,582	(1,443) \$ 3,562	-52.11%	Savings & Retirement costs were under budget do to an inaccurate budget calculation.
Meeting Expenses	·					
Meetings		69,953	88,000	(18,047)	-20.51%	Meetings were underbudget due to the Regional Forums that were budgeted but did not occur.
Travel		945	2,000	(1,055)	-52.75%	Travel expenses were under budget due to the decision to reduce the participation at regional training events.
Conference Calls Total Meeting Expenses	\$	70,898	90,000	\$ (19,102)		
Operating Expenses Consultants & Contracts Office Rent Office Costs Professional Services Miscellaneous Depreciation	<u>s</u>	- \$	<b>.</b>	- - - - -		
Total Operating Expenses	\$	87,042				
Total Direct Expenses  Other Non-Operating Expenses	ð	01,042		\$ (15,540)		
Change in Assets	\$	15,540				
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx		-		- - - -		
Leasehold Improvements Change in Fixed Assets	\$	- (	- :	<u>-</u>		
TOTAL CHANGE IN ASSETS	\$	15,540	-	\$ 15,540		
TOTAL FTEs		0.05	0.05	-		

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Situation Awareness and Infrastructure Security

	2009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions	\$ 400,924		-	0.00%	
Total ERO Funding	\$ 400,924	\$ 400,924	<u>-</u>		
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous			- - - -		
Total Funding	\$ 400,924	\$ 400,924	\$ -		
Expenses Personnel Expenses Salaries	161,624	267,806	(106,182)	-39.65%	Salaries were under budget due to the Communications Specialist position that was
Payroll Taxes	9,364	15,749	(6,385)	-40.54%	budgeted for and later eliminated. Payroll Taxes were under budget due to the Communications Specialist position that was
Employee Benefits	36,668		14,585	66.05%	budgeted for and later eliminated. Employee Benefits were over budget due to the allocation of multiple years of accumulated
					banked vacation, previously recorded in G & A, to the Situational Awareness Department, offset by a decrease in medical benefits caused by the unfilled Communications Specialist position.
Savings & Retirement	25,201	44,226	(19,025)	-43.02%	Savings & Retirement was under budget due to the costs associated with the Communication Specialist position that was budgeted for and later eliminated.
Total Personnel Expenses	\$ 232,857	\$ 349,864	\$ (117,007)		Communication Specialist bosition that was budgeted for and later eliminated.
Meeting Expenses Meetings	4,925	16,000	(11,075)	-69.22%	Meeting Expenses were under budget due to the use of ReliabilityFirst's virtual meeting capabilities, in place of costly budgeted face to face meetings.
Travel	32,581	35,000	(2,419)	-6.91%	
Conference Calls	126	60	66	110.00%	Conference calls were over budget as a result of the limited historical activity with the conference call provider when estimates for the budget were calculated. Also, the number of conference calls increased in an effort to reduce the need for face to face meetings.
Total Meeting Expenses	\$ 37,632	\$ 51,060	\$ (13,428)		g-
Operating Expenses Consultants & Contracts Office Rent Office Costs Professional Services Miscellaneous	1,187		- - - - 1,187		Miscellaneous expense was over budget due the expense being budgeted in G&A and
	.,		1,101		recorded in the responsible departments.
Depreciation Total Operating Expenses	\$ 1,187	\$ -	\$ 1,187		
Total Direct Expenses	\$ 271,676	\$ 400,924	\$ (129,248)		
Other Non-Operating Expenses			\$ -		
Change in Assets	\$ 129,248	\$ -	\$ 129,248		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx	-	-			
Leasehold Improvements Change in Fixed Assets	\$ -	\$ -	\$ -		
TOTAL CHANGE IN ASSETS	\$ 129,248	\$ -	\$ 129,248		
TOTAL FTEs	0.95	1.95	(1.00)		

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Committees and Member Forums

	200	9 Actual	2009 Budget	2009 Variano	ce		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions Total ERO Funding	\$	568,526 <b>568,526</b>		·	<u>-</u>	0.00%	
Membership Fees & Non-Stat Assessments Testing Fees Services & Software Workshops Interest Miscellaneous					- - - -		
Total Funding	\$	568,526	\$ 568,526	\$			
Expenses Personnel Expenses Salaries		139,404	357,276	6 (217	,872)	-60.98%	Salaries were under budget due to the reallocation of 3 employees in the 2nd Qtr to
Payroll Taxes		8,076	23,589	) (15	,513)	-65.76%	Assessments.  Payroll Taxes were under budget due to the reallocation of 3 employees in the 2nd Qtr to
Employee Benefits		37,099	26,595	5 10	0,504	39.50%	Assessments. Employee Benefits were over budget due to the allocation of multiple years of accumulated banked vacation, previously recorded in G & A, to the Member Forums Department.
Savings & Retirement		30,266	58,866	(28	,600)	-48.58%	Savings & Retirement costs were under budget due to the reallocation of 3 employees in the
Total Personnel Expenses	\$	214,845	\$ 466,326	\$ (251	,481)		2nd Qtr to Assessments.
Meeting Expenses							
Meetings		2,326	32,000	·	,674)	-92.73%	Meeting Expenses were under budget due to several meetings budgeted in Member Forums but charaed to the Assessment Department.
Travel		14,029	59,000	,	,971)	-76.22%	Travel was under budget as a result of the reallocation of the 3 employees in the 2nd Qtr to Assessments.
Conference Calls		636	1,200		(564)	-47.00%	Conference calls were under budget as a result of the limited historical activity with the conference call provider when estimates for the budget were calculated.
Total Meeting Expenses	\$	16,991	\$ 92,200	\$ (75	,209)		
Operating Expenses Consultants & Contracts			10,000	(10	,000)	-100.00%	Contractor & Consultants were under budget as a result not needing additional outside support for Committees and Member Forums.
Office Rent Office Costs Professional Services Miscellaneous					-		
Depreciation Total Operating Expenses	\$	-	\$ 10,000	\$ (10	,000)		
Total Direct Expenses	\$	231,836	\$ 568,526	\$ (336	,690)		
Other Non-Operating Expenses				\$	-		
Change in Assets	\$	336,690	\$ -	\$ 336	,690		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements		-					
Change in Fixed Assets	\$	-	\$ -	\$	$\equiv$		
TOTAL CHANGE IN ASSETS	\$	336,690	\$ -	\$ 336	,690		
TOTAL FTEs		0.75	3.00	) (	2.25)		

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary General and Administrative

	2	009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions	\$	(718,262) \$	5 (718,262)	\$ -	0.00%	
Total ERO Funding	\$	(718,262) \$	(718,262)	\$ -		
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest		1,000 55,551	80,000	1,000 - - - - (24,449)	-30.56%	Interest was under budget due to reduced market rates; as a result the actual interest earned
Miscellaneous				<u> </u>	-30.3076	was lower than expected.
Total Funding	\$	(661,711) \$	(638,262)	\$ (23,449)		
Expenses Personnel Expenses Salaries		513,591	410,984	102,607	24.97%	Salaries were over budget due to the additional cost of retaining experienced and qualified
Payroll Taxes		29,755	14,626	15,129	103.44%	staff. Payroll Taxes were over budget as a result of the incorrect tax rates used during the budget
Employee Benefits		(248,598)	36,413		-782.72%	process. Employee benefits were under budget due to the allocation of multiple years of accumulated
Employee Bellents		(240,590)	30,413	(285,011)	-102.1276	banked vacation, previously recorded in G & A, to the appropriate departments.
Savings & Retirement		60,027	85,092	(25,065)	-29.46%	Savings & Retirement costs were under budget as a result of an inaccurate budget calculation.
Total Personnel Expenses	\$	354,775 \$	547,115	\$ (192,340)		vananana.
Meeting Expenses Meetings		53,854	65,600	(11,746)	-17.91%	Meeting Expenses were under budget due to reduced expenses related to ReliabilityFirst
Travel		27,906	40,000	(12,094)	-30.24%	Board of Directors meetings.  Travel Expenses were under budget due to the attendance of meetings via conference call
Conference Calls		215	240	(25)	-10.42%	when possible, in an effort to reduce costs.  Conference calls were under budget as a result of the limited historical activity with the conference call provider when estimates for the budget were calculated.
Total Meeting Expenses	\$	81,975 \$	105,840	\$ (23,865)		controlled dail provider when estimates for the budget were datedated.
Operating Expenses Consultants & Contracts Office Rent Office Costs		306,866 53,053	311,000 65,150	(4,134) (12,097)	-1.33% -18.57%	Office costs were under budget as a result of closer monitoring of office supply purchases along with the allocation of Publications & Subscriptions, Dues and Computer Software to
Professional Services		585,692	823,000	(237,308)	-28.83%	the responsible departments.  Professional Services were under budget due to the less than anticipated need for outside
Miscellaneous		16,825	20,000	(3,175)	-15.88%	legal counsel.  Miscellaneous expense was under budget due the expense being budgeted in G&A, but recorded in the responsible department.
Depreciation Total Operating Expenses	\$	290,573 1,253,009 \$	1,219,150	290,573 \$ 33,859		Depreciation Expense was not budgeted for in 2009.
Total Direct Expenses	\$	1,689,759 \$	1,872,105	\$ (182,346)		
Other Non-Operating Expenses				\$ -		
Change in Assets	\$	(2,351,470) \$	(2,510,367)	\$ 158,897		
Fixed Assets Depreciation Computer & Software CapEx		(290,573)	-	(290,573)		Depreciation Expense was not budgeted for in 2009.
Furniture & Fixtures CapEx Equipment CapEx		4,024	10,000	(5,976)	-59.76%	Furniture & Fixtures Capital Expenditures were under budget as a result of purchase of furniture below the threshold for capitalization.
Leasehold Improvements Change in Fixed Assets	-\$	19,074 <b>267,475</b> \$	(10,000)	19,074 <b>\$ 277,475</b>		Leasehold Improvements was over budget due to the enhancements of the office security system.
•			` ' '			
TOTAL CHANGE IN ASSETS	\$	(2,083,995) \$	(2,520,367)	\$ 436,372		
TOTAL FTEs		2	2	-		

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Legal and Regulatory

(In Whole Dollars)

	2009 Actual	2009 Budget	2009 Variance
Funding			
ERO Funding			
ERO Assessments Penalty Sanctions			\$ -
Total ERO Funding	\$	- \$ -	<u> </u>
rotal Erro i unumg		<u> </u>	Ψ
Membership Fees & Non-Stat			-
Testing Fees			-
Services & Software			-
Workshops Interest			-
Miscellaneous			-
Total Funding	\$	- \$ -	\$ -
Expenses			
Personnel Expenses			
Salaries			-
Payroll Taxes			-
Employee Benefits			=
Savings & Retirement			-
Total Personnel Expenses	\$	- \$ -	\$ -
Meeting Expenses			
Meetings			-
Travel			-
Conference Calls	•	•	-
Total Meeting Expenses	<u> </u>	- \$ -	\$ -
Operating Expenses			
Consultants & Contracts			-
Office Rent			=
Office Costs			-
Professional Services			=
Miscellanoues			-
Depreciation	\$	- \$ -	<u> </u>
Total Operating Expenses	4	- 4 -	<b>3</b> -
Total Direct Expenses	\$	- \$ -	\$ -
Other Non-Operating Expenses			\$ -
Change in Assets	\$	- \$ -	\$ -
Fixed Assets			
Depreciation		-	-
Computer & Software CapEx			-
Furniture & Fixtures CapEx Equipment CapEx			-
Leasehold Improvements			-
Change in Fixed Assets	\$	- \$ -	<u> </u>
-		•	•
TOTAL CHANGE IN ASSETS	\$	- \$ -	\$ -
TOTAL FTEs		-	
-			

Comments - Explain variances that are +/- 10%

Reliability First Corporation used outside counsel to assist with our legal and regulatory matters, because this was the most cost effective and efficent option at the time. Future activities may dictate a shift in this philosophy as the needs and costs in this area are reevaluated. All charges for corporate and regulatory matters were collected within Professional Services in the General & Administrative function.

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Information Technology

	2	009 Actual 20	09 Budget 200	9 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding						
ERO Assessments	\$	1,467,606 \$	1,467,606 \$	-	0.00%	
Penalty Sanctions Total ERO Funding	\$	1,467,606 \$	1,467,606 \$	<del></del>		
		.,, +	.,, +			
Membership Fees & Non-Stat Testing Fees				-		
Services & Software				-		
Workshops Interest						
Miscellaneous	\$	1,467,606 \$	1,467,606 \$	<del></del>		
Total Funding	<u>.Ψ</u>	1,407,000 ψ	1,407,000 ψ			
Expenses Personnel Expenses						
Salaries		400,368	402,465	(2,097)	-0.52%	
Payroll Taxes		23,195	30,153	(6,958)	-23.08%	Payroll Taxes were over budget as a result of the incorrect tax rates used during budget process.
Employee Benefits		70,710	90,142	(19,432)	-21.56%	Employee Benefits were under budget due to the underutilization of education
						reimbursement along with the refusal of Medical Benefits by an employee; offset by the allocation of multiple years of accumulated banked vacation, previously recorded in G & A,
						to the Information Technology Department.
Savings & Retirement		61,916	68,661	(6,745)	-9.82%	
Total Personnel Expenses	\$	556,189 \$	591,421 \$	(35,232)		
Meeting Expenses						
Meetings Travel		578 18,812	300 12,000	278 6,812	92.67% 56.77%	Travel expenses were over budget due to the unexpected participation in Consortium User
		10,012		•		Group (CUG).
Conference Calls Total Meeting Expenses	\$	19,390 \$	20 12,320 \$	7,070	-100.00%	No conference calls were made by the Information Technoloy Department.
Operating Expenses		•				
Consultants & Contracts		14,145	33,000	(18,855)	-57.14%	Contractor & Consultants were under budget as a result of needing less than anticipated
Office Rent						outside support for network configuration.
Office Costs		612,145	691,865	(79,720)	-11.52%	Office costs were under budget due to the expenses in Computer Software and Computer
						Service & Maintenance being budgeted in Information Technology but recorded in the
						responsible departments.
Professional Services Miscellaneous				-		
Depreciation	\$	626,290 \$	724,865 \$	(98,575)		
Total Operating Expenses		,				
Total Direct Expenses	\$	1,201,869 \$	1,328,606 \$	(126,737)		
Other Non-Operating Expenses			\$			
Change in Assets	\$	265,737 \$	139,000 \$	126,737		
		•	•			
Fixed Assets						
Depreciation		(750.404)	-	(000 404)	4074 400/	Committee & Coffee Committee Committ
Computer & Software CapEx		(750,181)	59,000	(809,181)	-1371.49%	Computer & Software Capital Expenditures were under budget as a result of the reclassification of costs previously capitalized to expense.
Furniture & Fixtures CapEx Equipment CapEx				-		
Leasehold Improvements	_	750 (01 1	(F0.000) A	-		
Change in Fixed Assets	\$	750,181 \$	(59,000) \$	809,181		
TOTAL CHANGE IN ASSETS	\$	1,015,918 \$	80,000 \$	935,918		
TOTAL FTEs		4.03	4.20	(0.17)		

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Human Resources

	20	09 Actual 2	009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding ERO Assessments	\$	206,396 \$	206,396	\$ -	0.00%	
Penalty Sanctions	Ψ	200,000 ψ	200,000	-	0.0070	
Total ERO Funding	\$	206,396 \$	206,396	-		
Membership Fees & Non-Stat				_		
Testing Fees				-		
Services & Software				-		
Workshops Interest				-		
Miscellaneous				-		
Total Funding	\$	206,396 \$	206,396	-		
Expenses						
Personnel Expenses						
Salaries		133,379	132,444	935	0.71%	
Payroll Taxes		7,727	8,711	(984)	-11.30%	Payroll Taxes were under budget as a result of the incorrect tax rates used during the
Employee Benefits		19,187	9,935	9,252	93.13%	budget process.  Employee Benefits were over budget due to the allocation of multiple years of
Employee Benefits		13,107	9,955	3,232	33.1370	accumulated banked vacation, previously recorded in G & A, now charged to the Human
						Resource Department.
Savings & Retirement		24,502	27,006	(2,504)	-9.27%	
Total Personnel Expenses	\$	184,795 \$	178,096	6,699		
Meeting Expenses						
Meetings				-		
Travel				-		
Conference Calls Total Meeting Expenses	\$	- \$	- 9			
Total Meeting Expenses	Ψ	- 4	- '	-		
Operating Expenses						
Consultants & Contracts				-		
Office Rent Office Costs		1,090	_	1,090		
Professional Services		22,527	28,300	(5,773)	-20.40%	Professional services was under budget due to the outside payroll services costing less
				,		than expected.
Miscellaneous		4,210	-	4,210		Miscellaneous expense was over budget due the expense being budgeted in G&A and
Depreciation				-		recorded in the responsible departments.
Total Operating Expenses	\$	27,827 \$	28,300	\$ (473)		
Total Bisset Francisco	\$	212,622 \$	206,396	6,226		
Total Direct Expenses	<u> </u>	212,022 \$	200,390	0,220		
Other Non-Operating Expenses			(	-		
Change in Assets	\$	(6,226) \$	- (	\$ (6,226)		
				<u></u>		
Fixed Assets						
Depreciation		-	-	-		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx Equipment CapEx				-		
Leasehold Improvements				-		
Change in Fixed Assets	\$	- \$	- (	-		
TOTAL CHANGE IN ASSETS	\$	(6,226) \$	- (	(6,226)		
TOTAL ETEC		1.40	4.40			
TOTAL FTEs		1.40	1.40	-		

#### ReliabilityFirst Corporation 2009 Statement of Activities Summary Accounting and Finance

	20	09 Actual 20	09 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding						
ERO Assessments Penalty Sanctions	\$	191,668 \$	191,668 \$	-	0.00%	
Total ERO Funding	\$	191,668 \$	191,668 \$	-		
Membership Fees & Non-Stat			-	-		
Testing Fees Services & Software			-	-		
Workshops			-	-		
Interest Miscellaneous			-	-		
Total Funding	\$	191,668 \$	191,668 \$	<u>-</u>		
Expenses						
Personnel Expenses Salaries		109,394	101,603	7,791	7.67%	
Payroll Taxes Employee Benefits		6,338 13,717	6,538 8,818	(200) 4,899	-3.06% 55.56%	Employee Benefits were over budget due to the allocation of multiple years of accumulated
Employee Benefits		15,717	0,010	4,033	33.30 /0	banked vacation, previously recorded in G & A, now charged to the Accounting and Finance Department.
Savings & Retirement		16,720	17,009	(289)	-1.70%	
Total Personnel Expenses	\$	146,169 \$	133,968 \$	12,201	0,0	
Meeting Expenses						
Meetings			700	(700)	-100.00%	Planned on hosting a Regional Budget Committee meeting that was hosted by another region.
Travel		4,307	9,000	(4,693)	-52.14%	Travel Expenses were under budget due to the attendance of meetings via conference call when possible, in an effort to reduce costs.
Conference Calls Total Meeting Expenses	\$	4,307 \$	9,700 \$	(5,393)		
Operating Expenses						
Consultants & Contracts Office Rent		44,456	-	44,456		
Office Costs Professional Services		875 35,980	48,000	875 (12,020)	-25.04%	Professional services were under budget due to the year end audit costing less than
Troicesional ectivies		00,000	40,000	(12,020)	20.0470	expected. This was due to negoiating a cheaper rate.
Miscellaneous				-		
Depreciation Total Operating Expenses	\$	81,311 \$	48,000 \$	33,311		
Total Direct Expenses	\$	231,787 \$	191,668 \$	40,119		
Other Non-Operating Expenses		- · · ·	\$			
Change in Assets	\$	(40,119) \$	- \$	(40,119)		
Fixed Assets						
Depreciation		-	-	-		
Computer & Software CapEx Furniture & Fixtures CapEx		-		-		
Equipment CapEx Leasehold Improvements				-		
Change in Fixed Assets	\$	- \$	- \$	-		
TOTAL CHANGE IN ASSETS	\$	(40,119) \$	- \$	(40,119)		
TOTAL FTEs		0.90	0.90	-		

Financial Report December 31, 2009

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# McGladrey & Pullen

Certified Public Accountants

## Independent Auditor's Report

To the Board of Directors of Reliability *First* Corporation Akron. Ohio

We have audited the accompanying statements of financial position of Reliability *First* Corporation as of December 31, 2009 and 2008, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Reliability *First* Corporation as of December 31, 2009 and 2008, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

McGladrey of Pullen, LLP

Chicago, Illinois March 22, 2010

# Statements of Financial Position December 31, 2009 and 2008

Assets		2009		2008
Current Assets				
Cash	\$	1,060,904	\$	2,739,372
Investments	Ф	3,455,529	Ф	2,739,372 3,399,978
Accounts receivable		21,576		22,996
Prepaid expenses		151,363		113,562
Frepaiu experises		151,303		113,302
Total Current Assets		4,689,372		6,275,908
Fixed assets				
Software development in progress		_		624,053
Furniture and equipment		64,988		60,963
Leasehold improvements		232,068		212,994
Computer software and hardware		1,824,053		889,309
		2,121,109		1,787,319
Less accumulated depreciation and amortization		487,992		197,419
·		1,633,117		1,589,900
Total Assets	\$	6,322,489	\$	7,865,808
Liabilities and Net Assets				
Current Liabilities				
Accounts payable	\$	50,836	\$	523,606
Accrued expenses	•	1,991,209	*	1,655,746
'				
Total Current Liabilities		2,042,045		2,179,352
Accrued Expenses		219,070		68,725
Net Assets Unrestricted:				
Designated for reserve fund		1,000,000		1,000,000
Undesignated		2,520,474		4,437,731
Temporarily restricted		540,900		180,000
Total Net Assets		4,061,374		5,617,731
Total Liabilities and Net Assets	\$	6,322,489	\$	7,865,808

See Notes to Financial Statements.

# Statements of Activities Years Ended December 31, 2009 and 2008

	2009	2008
Unrestricted Net Assets		
Revenues		
Quarterly assessments	\$ 8,833,834	\$ 9,584,256
Membership dues	1,000	4,000
Investment income	55,551	246,307
Total revenues	8,890,385	9,834,563
Expenses		
Program:		
Standards	476,936	472,866
Compliance	5,059,780	3,217,243
Readiness	-	53,833
Assessment	1,344,334	1,010,412
Training and education	87,042	115,626
Situational awareness	271,676	240,089
Forums	231,836	481,368
General and administrative	1,399,186	1,790,187
Information technology	1,201,869	788,152
Human resources	212,622	179,716
Finance	231,787	176,273
Total program expenses	10,517,069	8,525,765
General:		
Depreciation and amortization	290,573	143,517
Loss on disposal of assets	-	46,930
Total general expenses	290,573	190,447
Total expenses	10,807,642	8,716,212
(Decrease) increase in unrestricted net assets	(1,917,257)	1,118,351
Temporarily Restricted Net Assets		
Penalty sanctions	360,900	180,000
Increase in temporarily restricted net assets	360,900	180,000
(Decrease) increase in total net assets	(1,556,357)	1,298,351
Net assets at beginning of year	5,617,731	4,319,380
Net assets at end of year	\$ 4,061,374	\$ 5,617,731

See Notes to Financial Statements.

# Statements of Cash Flows Years Ended December 31, 2009 and 2008

		2009	2008
Cook Floor From Oranghian Ashirita			
Cash Flows From Operating Activities		(4 == ( 0==) +	1 000 051
Change in net assets	\$	(1,556,357) \$	1,298,351
Adjustments to reconcile change in net assets to			
net cash (used in) provided by operating activities:			
Depreciation and amortization		290,573	143,517
Loss on disposal of equipment		-	46,930
Net unrealized gain on investments		(55,551)	(172,194)
Changes in assets and liabilities:			
Decrease (increase) in accounts receivable		1,420	(22,996)
Increase in prepaid expenses		(37,801)	(39,213)
(Decrease) increase in accounts payable		(472,770)	431,782
Increase in accrued expenses		485,808	809,206
Decrease in accrued rebates payable		-	-
Net cash (used in) provided by operating activities		(1,344,678)	2,495,383
Cash Flows From Investing Activities			
Purchase of investments		-	(2,179,309)
Additions to fixed assets		(333,790)	(1,213,488)
Net cash used in investing activities		(333,790)	(3,392,797)
Net decrease in cash		(1,678,468)	(897,414)
Cash at beginning of year		2,739,372	3,636,786
Cash at end of year	<u>\$</u>	1,060,904 \$	2,739,372

See Notes to Financial Statements.

#### **Notes to Financial Statements**

## Note 1. Organization and Significant Accounting Policies

**Organization**: Reliability *First* Corporation (the Corporation) is a not-for-profit corporation whose mission is to preserve and enhance electric service reliability and security for the interconnected electric systems within its territory. The Corporation was approved by the North American Electric Reliability Corporation (NERC) to become one of eight Regional Entities of NERC.

The Corporation receives its quarterly assessments from NERC. A significant reduction in the level of this support, if this were to occur, may have a significant effect on the Corporation's operations.

The following is a summary of the Corporation's significant accounting policies which conform to principles generally accepted in the United States of America:

**Use of estimates**: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Revenue recognition: The Corporation currently derives its revenues primarily from quarterly assessments. Revenues from such assessments are recognized as unrestricted revenues at the time services are performed and the cost of these services is recognized when incurred. Penalty sanctions are recognized after the entire appeals process has been exhausted and a Federal Electric Regulatory Commission (FERC) order has been issued and are non-appealable. Penalty sanctions received on or prior to June 30 of each year shall be applied as a general offset to budget requirements for the subsequent fiscal year. Penalty sanctions received after June 30 of each year shall be applied as a general offset to budget requirements for the next subsequent fiscal year.

**Cash**: The Corporation maintains its cash in non interest-bearing bank deposit accounts. Management believes it is not exposed to any significant credit risk on cash.

Accounts receivable: Accounts receivable are carried at actual billed amounts.

**Fixed assets**: Fixed assets are stated at cost. Depreciation is computed on the straight-line method over the estimated useful lives (generally 3 to 7 years) of the depreciable assets. Amortization for the leasehold improvements is computed on the lesser of the useful life or lease term.

**Income taxes**: The Corporation is qualified as a tax-exempt organization under the provisions of Section 501(c)(6) of the Internal Revenue Code and, therefore, exempt from taxation under present income tax laws.

On January 1, 2009, the Corporation adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Corporation may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include various positions related to the potential sources of unrelated business taxable income (UBIT). The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement. FIN 48 also addresses de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods. At January 1, 2009 and December 31, 2009, there were no unrecognized tax benefits identified or recorded as liabilities.

### **Notes to Financial Statements**

## Note 1. Organization and Significant Accounting Policies (Continued)

**Net assets**: Of the unrestricted net asset balance, \$1,000,000 has been designated by the Board of Directors for its reserve fund at December 31, 2009 and 2008.

Temporarily restricted net assets result from the receipt of penalty sanctions which are restricted until budgeted as described above in the Corporation's revenue recognition policy. Termporarily restricted net assets at December 31, 2009 and 2008, were \$540,900 and \$180,000, respectively.

**Fair value measurement**: The estimated fair values of the Corporation's short-term financial instruments, including receivables and payables arising in the ordinary course of business, approximate their individual carrying amounts due to the relatively short period of time between their origination and expected realization.

**Subsequent events**: The Corporation has evaluated subsequent events for potential recognition and/or disclosure through March 22, 2010, the date the financial statements were available to be issued.

**Accounting policies**: The Corporation follows accounting standards established by the FASB to ensure consistent reporting of financial condition, results of operation, and cash flows. References to Generally Accepted Accounting Principles (GAAP) in these footnotes are to the *FASB Accounting Standards Codification*  $^{TM}$ , sometimes referred to as the Codification or ASC. The Codification is effective for periods ending on or after September 15, 2009.

### Note 2. Fair Value of Financial Instruments

The cost and fair value of the Corporation's investments are \$3,450,287 and \$3,455,529 for the year ended December 31, 2009, respectively, and \$3,280,692 and \$3,399,978 for the year ended December 31, 2008, respectively. The fair value of the trading securities is based on quoted market rates.

The Corporation adopted FASB Statement No. 157, *Fair Value Measurements* (SFAS 157), at the beginning of fiscal year 2008. SFAS 157 applies to all assets and liabilities that are being measured and reported on a fair value basis. SFAS 157 requires disclosure that establishes a framework for measuring fair value in GAAP, and expands disclosure about fair value measurements. This statement enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. The statement requires that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

- Level 1: Quoted market prices in active markets for identical assets or liabilities.
- Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs that are not corroborated by market data.

In determining the appropriate levels, the Corporation performs a detailed analysis of the assets and liabilities that are subject to SFAS 157. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. As of December 31, 2009 and 2008, the Corporation's investments are classified as Level 1.

Unrealized gains on investments for the years ended December 31, 2009 and 2008, were \$55,551 and \$172,194, respectively, and are included within investment income on the statements of activities.

### **Notes to Financial Statements**

### Note 3. Line of Credit

The Corporation has a \$1,000,000 line of credit with borrowings due on June 9, 2010. The line is collateralized by substantially all assets of the Corporation and interest is charged at the prime rate (3.25 percent at December 31, 2009). The Corporation did not make any drawdowns on the line during the year and had no outstanding balance as of December 31, 2009 or 2008. The Corporation intends to renew the line when it comes due on June 9, 2010.

## Note 4. Operating Leases

Year ending December 31:

2013

2014

The Corporation leases its office in Akron, Ohio from an unrelated third party. During 2009, the Corporation signed a lease amendment effective January 1, 2010, that changes the monthly lease payments and extends the lease through December 2019. Additionally, the Corporation entered into a new lease for storage space during 2009 that expires in June 2017. Rental expense for operating leases amounted to \$261,186 and \$255,263 for the years ended December 31, 2009 and 2008, respectively. The future minimum lease payments as of December 31, 2009, on a straight-line basis are as follows:

rear criaing Becomber on	
2010	
2011	
2012	

346,873 346,873 346,873

346,873 346,873

\$

Thereafter 1,725,473 \$ 3,459,838

## Note 5. Employee Retirement Plan

The Corporation has a salary deferred plan under Section 401(k) of the Internal Revenue Code. All employees are eligible for 100 percent match of their first 6 percent of voluntary salary deferred savings and the 3 percent Safe Harbor provision of the Plan. Employees who have at least 1,000 hours during the year are eligible for a certain percentage discretionary provision of the Plan (7 percent in 2009 and 2008). Therefore, under this Plan, the Corporation provided for a potential maximum contribution of up to 16 percent of employees' eligible compensation in 2009 and 2008. The Corporation incurred contributions to the Plan during the years ended December 31, 2009 and 2008, of approximately \$772,000 and \$608,000, respectively.

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# McGladrey & Pullen

Certified Public Accountants

# Independent Auditor's Report on the Supplementary Information

To the Board of Directors of Reliability *First* Corporation Akron, Ohio

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

McGladrey of Pullen, LCP

Chicago, Illinois March 22, 2010

Reliability First Corporation

# Schedule of Program Expenses Year Ended December 31, 2009

	Standards	Compliance	Readiness	Assessment	Training and Education	Situational Awareness	Forums	General and Administrative	Information Technology	Human Resources	Finance	Total
Personnel Expenses									31			
Salaries	\$ 311,291	\$ 2,711,829	\$ -	\$ 870,559	\$ 8,506	\$ 161,624	\$ 139,404	\$ 513,591	\$ 400,368	\$ 133,379	\$ 109,394	\$ 5,359,946
Payroll taxes	19,397	157,109	-	50,436	493	9,364	8,076	29,755	23,195	7,727	6,338	311,890
Employee benefits	53,274	525,222	-	123,775	5,819	36,668	37,099	(248,598)	70,710	19,187	13,717	636,873
Savings and retirement	47,431	382,741	-	125,407	1,326	25,201	30,266	60,027	61,916	24,502	16,720	775,537
Total personnel expenses	431,393	3,776,901	-	1,170,177	16,144	232,857	214,845	354,775	556,189	184,795	146,169	7,084,246
Meeting Expenses												
Meetings	9,689	6,016	_	21,539	69,953	4,925	2,326	53,854	578	_	_	168,880
Travel	34,835	276,541	_	58,641	945	32,581	14,029	27,906	18,812	_	4,307	468,597
Conference calls	1,019	2,123	_	1,483	-	126	636	215		_	-	5,602
Total meeting expenses	45,543	284,680	-	81,663	70,898	37,632	16,991	81,975	19,390	-	4,307	643,079
Operating Expenses												
Rent and improvements	_	-	_	-	_	_	-	306,866	-	_	-	306,866
Contracts	_	684,345	-	54,839	-	_	-	-	14,145	-	44,456	797,785
Office costs	-	77,540	-	37,593	-	-	-	53,053	612,145	1,090	875	782,296
Professional services	-	236,314	-	-	-	-	-	585,692	-	22,527	35,980	880,513
Computer purchase and										, -	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, .
maintenance	-	-	-	_	_	-	-	_	-	_	-	-
Furniture and equipment	-	-	-	_	-	-	-	-	-	-	-	-
Miscellaneous	-	-	-	62	-	1,187	-	16,825	-	4,210	-	22,284
Total operating expenses	-	998,199	-	92,494	-	1,187	-	962,436	626,290	27,827	81,311	2,789,744
Subtotal	\$ 476,936	\$ 5,059,780	\$ -	\$ 1,344,334	\$ 87,042	\$ 271,676	\$ 231,836	\$ 1,399,186	\$ 1,201,869	\$ 212,622	\$ 231,787	10,517,069

Depreciation and amortization 290,573
Total expenses \$10,807,642

Reliability First Corporation

# Schedule of Program Expenses Year Ended December 31, 2008

	Standards	Compliance	Readiness	Assessment	Training and Education	Situational Awareness	Forums	General and Administrative	Information Technology	Human Resources	Finance	Total
Personnel Expenses									3)			
•	318,596	\$ 1,755,379	\$ 33,201	\$ 618,010	\$ 13,997	\$ 152,669	\$ 324,635	\$ 436,687	\$ 299,436	\$ 126,852	\$ 99,306	\$ 4,178,768
Payroll taxes	19,919	109,746	2,076	38,638	875	9,545	20,296	27,302	18,721	7,931	6,209	261,258
Employee benefits	24,092	132,613	-	62,051	284	5,371	22,812	187,960	47,149	7,550	5,812	495,694
Savings and retirement	43,982	252,627	-	93,950	1,555	24,875	53,480	55,743	46,838	19,360	15,296	607,706
Total personnel expenses	406,589	2,250,365	35,277	812,649	16,711	192,460	421,223	707,692	412,144	161,693	126,623	5,543,426
Meeting Expenses												
Meetings	25,938	16,479	-	25,146	98,915	11,942	23,324	57,435	492	_	_	259,671
Travel	39,226	261,190	18,556	50,557	-	31,145	35,797	26,784	8,604	_	5,362	477,221
Conference calls	1,113	8,386	-	1,004	_	4,542	1,004	158	-	-	-	16,207
Total meeting expenses	66,277	286,055	18,556	76,707	98,915	47,629	60,125	84,377	9,096	-	5,362	753,099
Operating Expenses												
Rent and improvements	_	-	-	-	-	-	-	299,416	-	-	_	299,416
Contracts	_	498,156	-	120,850	-	-	-	42,563	31,740	-	5,000	698,309
Office costs	_	2,368	-	206	-	-	20	53,608	155,268	_	· -	211,470
Professional services	_	180,299	-	-	-	-	-	560,946	-	18,023	39,286	798,554
Computer purchase and												
maintenance	-	-	-	-	-	-	-	-	179,904	-	1	179,905
Furniture and equipment	-	-	-	-	-	-	-	20,381	-	-	1	20,382
Miscellaneous	-	-	-	-	-	-	-	21,204	-	-	-	21,204
Total operating expenses	-	680,823	-	121,056	-	-	20	998,118	366,912	18,023	44,288	2,229,240
Subtotal <u>\$</u>	\$ 472,866	\$ 3,217,243	\$ 53,833	\$ 1,010,412	\$ 115,626	\$ 240,089	\$ 481,368	\$ 1,790,187	\$ 788,152	\$ 179,716	\$ 176,273	8,525,765
									Depreciation a	and amortization	on	143,517
									Loss on dispo	sal of assets		46,930

Total expenses

# **ATTACHMENT 6**

# 2009 ACTUAL COST-TO-BUDGET COMPARISON

AND

2009 AUDITED FINANCIAL REPORT

**FOR** 

SERC RELIABILITY CORPORATION



SERC Reliability Corporation 2815 Coliseum Centre Drive | Suite 500 Charlotte, NC 28217 704.357.7372 | Fax 704.357.7914 | www.serc1.org

May 3, 2010

Mike Walker Chief Financial Officer North American Electric Reliability Corporation

## **SERC 2009 Budget vs. Actual Variance Analysis**

Enclosed is SERC's response to your request for information on variances between the 2009 SERC budget and year-end financials. This information is intended to respond to the Federal Energy Regulatory Commission order in Docket No. RR07-16-005 "Order Conditionally Accepting Compliance Filing" directing NERC and the regional entities to file a true-up report no later than May 30, 2010.

Overall, SERC under ran 2009 budgeted revenues by \$185,521 and under spent its 2009 operating budget of \$10,095,546 by \$569,863. The net impact was a \$413,459 positive variance on SERC's cash position for the year.

During 2008, SERC switched from cash accounting to an accrual basis of accounting, causing SERC to be under its reserve amount by \$391,237 as of December 31, 2008. This amount was absorbed in full in the 2009 operating budget.

There are several mitigating circumstances causing this under run, as explained below:

- To meet operational needs that evolved after the budget was established, SERC added the following staff beyond forecast during 2009 to meet its regional entity responsibilities: a technical analyst was added and a part-time Compliance Auditor was replaced by a full-time Compliance Auditor. These changes in staff were necessitated to address increased tracking of alerts, recommendations, and training records, and other reliability services data management needs and the increased emphasis on CIP during the year. The cost of these changes resulted in an increase in personnel expenses totaling approximately \$142,500.
- The actual payroll taxes paid averaged 6%, however SERC budgeted payroll taxes of 7.5%, causing an under run.
- Due to the strains on the economy, SERC has emphasized the use of conference calls and Webex capabilities to reduce the number of face to face meetings, which reduced travel and meeting costs. Additionally, SERC has emphasized the need to only send required staff to meetings and placed a high focus on efficient travel.
- Costs for various projects were significantly lower than budgeted due to the actual
  expense being split by six regions rather the budgeted four regions and only minimal
  portal development projects were required.



- Budgeted legal expenses relating to the filing of regional standards and contested penalty assessments were not required as budgeted, resulting in total expenditures under budget by approximately \$252,000.
- During 2009, SERC incurred capital expenditures related to the purchase of the
  following: a document management system, which required installation; an indexing
  server, a SQL server and a virtual server in order to operate the document management
  system; a sync engine server to establish a link between SERC and NERC for
  registration; equipment in order to be in accordance with SERC's document retention
  policy regarding email files; SERC expanded the office space which resulted in an
  unbudgeted build-out expense; and various portal and compliance development costs.
  The cost of these additions, plus depreciation expense resulted in an over budget
  amount of approximately \$181,300.

SERC has no non-statutory activity, and therefore no statutory funding was used for non-statutory activities.

SERC did not allocate indirect costs to statutory programs.

Detailed descriptions of budget to actual variances are provided in the attached file. If you have any questions, please feel free to call or email me.

Yours truly,

Jennifer Kelly

cc: T. J. Galloway

SERC 2009 Statement of Activities

(In Whole Dollars)	2009	YTD Actual	2009	YTD Budget	2009 Y	TD Variance
Funding				-		
ERO Assessments	\$	9,652,546	\$	9,652,546	\$	-
Penalty Sanctions		-		-		_
<b>Total ERO Funding</b>	\$	9,652,546	\$	9,652,546	\$	-
Workshops		249,440		403,000		(153,560)
Interest		7,279		40,000		(32,721)
Misc.		760		_		760
<b>Total Funding</b>	\$	9,910,025	\$	10,095,546	\$	(185,521)
Expenses						
Personnel Expenses						
Salaries	\$	5,608,724	\$	5,392,546	\$	216,178
Payroll Taxes	·	352,246	•	404,441	•	(52,195)
Employee Benefits		568,397		551,341		17,056
Savings & Retirement		509,038		504,997		4,041
<b>Total Personnel Expenses</b>	\$	7,038,405	\$	6,853,325	\$	185,080
Meeting Expenses						
Meetings	\$	451,503	\$	634,633	\$	(183,130)
Travel		400,038		601,168	·	(201,130)
Conference Calls		48,409		30,000		18,409
<b>Total Meeting Expenses</b>	\$	899,950	\$	1,265,801	\$	(365,851)
Operating Expenses						
Consultants & contracts	\$	752,983	\$	924,700	\$	(171,717)
Office Rent		175,503		174,752		751
Office Costs		239,079		263,459		(24,380)
Professional Services		112,422		331,661		(219,239)
Miscellaneous		3,185		1,395		1,790
Depreciation		23,703		_		23,703
<b>Total Operating Expenses</b>	\$	1,306,875	\$	1,695,967	\$	(389,092)
<b>Total Direct Expenses</b>	\$	9,245,230	\$	9,815,093	\$	(569,863)
Other Non-Operating Expenses	\$	-	\$	210,453	\$	(210,453)
Change in Net Assets	\$	664,795	\$	70,000	\$	594,795
Change in Net Assets	Ψ	004,773	Ψ	70,000	Ψ	374,173
Fixed Assets Depreciation	\$	(23,703)	\$		\$	(23,703)
Computer & Software CapEx	Φ	195,110	ψ	-	φ	195,110
Furniture & Fixtures CapEx		-		66,744		(66,744)
Equipment CapEx		-		3,256		(3,256)
Leasehold Improvements		32,523		-		32,523
Change in Fixed Assets	\$	(251,336)	\$	(70,000)	\$	(181,336)
<b>Total Change in Net Assets</b>	\$	413,459	\$	-	\$	413,459

44.50

FTEs

43.00

1.50

# SERC 2009 Statement fo Activities Statutory Only

(In Whole Dollars)	2009	YTD Actual	2009	YTD Budget	2009	YTD Variance
Funding	2005	11D Actual	2002	11D Budget	2002	11D variance
ERO Assessments	\$	9,652,546	\$	9,652,546	\$	-
Penalty Sanctions		-		-		-
<b>Total ERO Funding</b>	\$	9,652,546	\$	9,652,546	\$	-
Workshops		249,440		403,000		(153,560)
Interest		7,279		40,000		(32,721)
Misc.		760		-		760
<b>Total Funding</b>	\$	9,910,025	\$	10,095,546	\$	(185,521)
Expenses						
Personnel Expenses						
Salaries	\$	5,608,724	\$	5,392,546	\$	216,178
Payroll Taxes		352,246		404,441		(52,195)
Employee Benefits		568,397		551,341		17,056
Savings & Retirement		509,038		504,997		4,041
<b>Total Personnel Expenses</b>	\$	7,038,405	\$	6,853,325	\$	185,080
Meeting Expenses						
Meetings	\$	451,503	\$	634,633	\$	(183,130)
Travel		400,038		601,168		(201,130)
Conference Calls		48,409		30,000		18,409
<b>Total Meeting Expenses</b>	\$	899,950	\$	1,265,801	\$	(365,851)
Operating Expenses						
Consultants & contracts	\$	752,983	\$	924,700	\$	(171,717)
Office Rent		175,503		174,752		751
Office Costs		239,079		263,459		(24,380)
Professional Services		112,422		331,661		(219,239)
Miscellaneous		3,185		1,395		1,790
Depreciation		23,703		-		23,703
<b>Total Operating Expenses</b>	\$	1,306,875	\$	1,695,967	\$	(389,092)
<b>Total Direct Expenses</b>	\$	9,245,230	\$	9,815,093	\$	(569,863)
Other Non-Operating Expenses	\$	-	\$	210,453	\$	(210,453)
Change in Net Assets	\$	664,795	\$	70,000	\$	594,795
Fixed Assets						
Depreciation	\$	(23,703)	\$	-	\$	(23,703)
Computer & Software CapEx	Ŧ	195,110	ŕ	-		195,110
Furniture & Fixtures CapEx		-		66,744		(66,744)
Equipment CapEx		-		3,256		(3,256)
Leasehold Improvements		32,523				32,523
Change in Fixed Assets	\$	(251,336)	\$	(70,000)	\$	(181,336)
<b>Total Change in Net Assets</b>	\$	413,459	\$	-	\$	413,459
	FTEs	44.50		43.00		1.50

#### SERC 2009 Statement of Activities Reliability Standards

(In Whole Dollars)						
Funding	2009 Y	TD Actual	2009 YTD Budget	2009 YTD Variance	-	Comments
ERO Assessments Penalty Sanctions	\$	292,873			0.0%	
Total ERO Funding	\$	292,873	\$ 292,873	\$ -	-	
Workshops		-	-			
Interest Misc.		-	-			
<b>Total Funding</b>	\$	292,873	\$ 292,873	\$ -	<u>-</u>	
Expenses Personnel Expenses Salaries	\$	214,093	\$ 204,634	\$ 9,459	4.6%	SERC hired a technical analyst position to address increased tracking of alerts, recommendations, and training records, and other reliability services
						data management needs. This position is allocated to all Reliability Service programs and was not budgeted, but deemed necessary.
Payroll Taxes		13,763	15,348	(1,585)	-10.3%	Actual payroll taxes paid averaged 6%, where SERC budgeted 7.5%,
Employee Benefits		26,078	18,746	7,332	39.1%	causing actual costs to be lower than budget.  More employees than anticipated elected to participate in benefits which increased projected benefit costs.
Savings & Retirement Total Personnel		18,475 272,409	19,427 \$ 258,155			
	_Ф	272,409	\$ 238,133	\$ 14,234	<u>-</u>	
Meeting Expenses Meetings	\$	11,668	\$ 8,650	\$ 3,018	34.9%	SERC budgeted for 16 meetings, 8 of which were to be held in the SERC office. SERC actually held 4 meetings off site at a higher average cost.
Travel		12,102	8,130	3,972	48.9%	Due to the increase in off-site meetings, travel costs increased.
Conference Calls  Total Meeting Expenses	\$	1,558 25,328	977 \$ 17,757			
	_Ψ	25,526	Ψ 17,737	Ψ 7,571	-	
Operating Expenses Consultants & contracts	\$	4,570	\$ -	\$ 4,570	100.0%	SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted under Computer and Software CapEx in the General and Administrative program, for an unbudgeted cost of \$1,300. Additionally, SERC is over budget a total of \$1,400 for costs associated with consultant support for a standards project. During the renovation of the new space, an additional card access system costing approximately \$1,000 was installed, which was not budgeted. Finally, a balloting software was purchased for a cost of \$800.
Office Rent Office Costs		5,921 5,684	5,967 7,738	, ,		SERC did not purchase as much equipment as budgeted. However, all equipment purchased was recorded under IT, causing an under run of \$2,000 within Reliability Standards.
Professional Services Miscellaneous		535 27	977 -	(442)		
Depreciation  Total Operating	\$	16,737	\$ 14,682	\$ 2,055	<u>.</u>	
<b>Total Direct Expenses</b>	\$	314,474	\$ 290,594	\$ 23,880	<u>.</u>	
Other Non-Operating	\$	_	\$ -	\$ -	<u>.</u>	
Change in Net Assets	\$	(21,601)	\$ 2,279	\$ (23,880)	<u>!</u>	
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx	\$	-	\$	- \$	- - )	
Leasehold Improvements Change in Fixed Assets	\$	-	\$ (2,279)	2,279	-100.0%	
<b>Total Change in Net Assets</b>	\$	(21,601)	\$ -	- \$ (21,601	)	
FTEs		1.60	1.40	0.20	)	

### SERC 2009 Statement of Activities Compliance and Organization Registration and Certification

(In Whole Dollars)							
Funding	2009	YTD Actual	2009	YTD Budget 2009 Y	TD Variance		Comments
ERO Assessments Penalty Sanctions Total ERO Funding	\$	4,805,617 - 4,805,617	\$	4,805,617 \$ - 4,805,617 \$	<u>-</u>	0.0% 0.0%	
Workshops Interest	_Ψ	-	Ψ	- - -	- -	0.0% 0.0%	
Misc. Total Funding	\$	4,805,617	\$	4,805,617 \$	<u>-</u>	0.0%	
Expenses Personnel Expenses Salaries	\$	2,962,388	\$	2,773,005 \$	189,383	6.8%	A budgeted part-time auditor position was replaced by a full-time auditor
Payroll Taxes		182,084		207,975	(25,891)	-12.4%	position. Additionally, incentive pay was higher than budgeted due to achieving a higher percentage of targeted goals.  Actual payroll taxes paid averaged 6%, where SERC budgeted 7.5%,
		321,365		301,762	19,603	6.5%	causing actual costs to be lower than budget.
Employee Benefits Savings & Retirement		258,983		261,570	(2,587)	-1.0%	More employees than anticipated elected to participate in benefits which increased projected benefit costs. SERC's retirement plan requires one year of service before an employee
Savings & Retirement		250,705		201,570	(2,307)	1.070	becomes eligible for the year-end board discretionary contribution. Employees hired during 2009 were ineligible for this contribution, causing
Total Personnel	\$	3,724,820	\$	3,544,312 \$	180,508		SERC to be under budget.
Meeting Expenses		.,.					
Meetings	\$	78,158	\$	153,250 \$	(75,092)	-49.0%	There has been a greater emphasis on the use of technology by hosting meetings using Webex, which have lowered the meeting costs.
Travel		228,547		348,070	(119,523)	-34.3%	SERC has emphasized the use of technology by hosting meetings using Webex. By doing this, travel costs have decreased. Additionally, SERC has emphasized the need to only send required staff to meetings and place a high focus on efficient travel, thereby reducing costs. Additionally, the budgeted travel basis costs were higher than actual travel expenses incurred.
Conference Calls		24,483		15,000	9,483	63.2%	There has been a greater emphasis on the use of technology by hosting meetings using Webex, which have increased the conference call costs.
<b>Total Meeting Expenses</b>	\$	331,188	\$	516,320 \$	(185,132)		
Operating Expenses Consultants & contracts	\$	107,108	\$	263,300 \$	(156,192)	-59.3%	The costs for various projects under the Consortium User Group were budgeted based on splitting the costs between four regions. The actual costs have been split by six regions, causing total consortium costs to be under budget by approximately \$128,000. The costs for portal development were lower than planned in 2009 by approximately \$8,000 due to only minimal work was required on the portal within the Compliance program area. Due to the total amount of the Compliance Issues Tracking database, the amount was capitalized in the General and Administrative program, rather than expensed for an under run of \$26,000 SERC did not incur significant costs for contractor support in compliance, causing SERC to be under budget by approximately \$15,500. SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted under Computer and Software CapEx in the General and Administrative program, for an unbudgeted cost of \$21,000.
Office Rent Office Costs		93,038 116,948		91,639 140,046	1,399 (23,098)	1.5% -16.5%	SERC is over budget by the following: approximately \$6,000 for phone and internet expenses and \$800 in equipment rental due to changes in the FTE allocations and \$1,800 for professional engineering dues. Additionally, SERC is under budget by the following: approximately \$2,000 in office supplies due the negotiation of costs with our supply vendor; \$15,100 in computer supplies and maintenance due to less equipment purchased; \$7,800 in postage and shipping costs due to less mailing needs; and \$6,500 in copying due to a larger volume copied in house rather than outsourcing.
Professional Services		49,680		215,000	(165,320)	-76.9%	Budgeted for legal services related to contested penalty assessments, whic did not occur during the year.
Miscellaneous Depreciation		-		-	-	0.0% 0.0%	
Total Operating	\$	366,774	\$	709,985 \$	(343,211)	0.070	
<b>Total Direct Expenses</b>	\$	4,422,782	\$	4,770,617 \$	(347,835)		
Other Non-Operating	\$	-	\$	- \$		0.0%	
Change in Net Assets	\$	382,835	\$	35,000 \$	347,835		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements Change in Fixed Assets	\$	- - - - -	\$	35,000 - (35,000) \$	(35,000)	-100.0%	SERC purchased a document management system and recorded the entire asset in the General and Administrative program causing an under run of \$35,000
	\$	382,835	\$	- \$	382,835	-100.0%	
Total Change in Net Assets			Þ				
FTEs	:	22.00		21.50	0.50		

#### SERC 2009 Statement of Activities Reliability Readiness Audit and Improvement

(In Whole Dollars)								
Funding	2009 Y	TD Actual	2009 YT	D Budget	2009 Y	TD Variance		Comments
ERO Assessments Penalty Sanctions	\$	276,805	\$	276,805	\$	-	0.0% 0.0%	
<b>Total ERO Funding</b>	\$	276,805	\$	276,805	\$	-		
Workshops Interest		-		-		-	0.0% 0.0%	
Misc.	\$	276,805	\$	276,805	\$	<u>-</u>	0.0%	
Total Funding	<u> </u>	270,803	φ	270,603	φ			
Expenses Personnel Expenses Salaries	\$	146,123	\$	178,063	\$	(31,940)	-17.9%	SERC hired a technical analyst position to address increased tracking of alerts, recommendations, and training records, and other reliability services data management needs. This position is allocated to all Reliability Service programs and was not budgeted, but deemed necessary. Due to the elimination of the Readiness program and reevaluation within Reliability Services, SERC determined the personnel need was greater within the Situational Awareness program.
Payroll Taxes		7,876		13,355		(5,479)	-41.0%	Actual payroll taxes paid averaged 6%, where SERC budgeted 7.5%, causing actual costs to be lower than budget.
Employee Benefits		10,348		16,561		(6,213)	-37.5%	Less employees than anticipated elected to participate in benefits which decreased projected benefit costs.
Savings & Retirement Total Personnel	\$	16,372 180,719	\$	17,159 225,138	\$	(787) (44,419)	-4.6%	destation projected content costs.
Meeting Expenses			T		-	( , /		
Meetings Travel	\$	293 2,150	\$	1,800 31,928	\$	(1,507) (29,778)	-83.7% -93.3%	No readiness evaluations occurred during 2009, causing the significant under budget.
Conference Calls Total Meeting Expenses	\$	2,114 4,557	\$	977 34,705	\$	1,137 (30,148)	116.4%	under budget.
	Ψ	4,551	Ψ	54,705	Ψ	(50,140)		
Operating Expenses Consultants & contracts	\$	30,638	\$	-	\$	30,638	100.0%	SERC is over budget by approximately \$28,800 for the restoration exercise support project. SERC used a consultant for training on the new document management system that was purchased, as noted in General & Administrative under Computer and Software CapEx, for an unbudgeted cost of \$1,800. Additionally, SERC budgeted to add a Readiness Engineer. With the elimination of the Readiness program and reevaluation within Reliability Services, SERC determined the personnel need was greater within the Situational Awareness program.
Office Rent		8,035		5,967		2,068	34.7%	Due to a reallocation of the personnel within Reliability Services, rent expense was higher than initially budgeted. See Situation Awareness for corresponding decrease.
Office Costs Professional Services		7,095 726		7,739 977		(644) (251)	-8.3% -25.7%	
Miscellaneous Depreciation		18		<i>711</i>		18	0.0% 0.0%	
Total Operating	\$	46,512	\$	14,683	\$	31,829	0.070	
<b>Total Direct Expenses</b>	\$	231,788	\$	274,526	\$	(42,738)		
Other Non-Operating	\$	-	\$	-	\$	-	0.0%	
Change in Net Assets	\$	45,017	\$	2,279	\$	42,738		
Fixed Assets Depreciation Computer & Software Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements Change in Fixed Assets	\$	- - - - -	\$	2,279	\$	(2,279)	-100.0%	
Total Change in Net Assets	\$	45,017	\$	-	\$	45,017		
FTEs		1.10		1.40		(0.30)		

### SERC

### 2009 Statement of Activities Reliability Assessment and Performance Analysis

(In Whole Dollars)	2000 3	/DD 4 4 1	4000 V/FD D 1	4 2000	X/PD X/		
Funding ERO Assessments	\$	976,109	\$ 976,10		YTD Variance	0.0%	Comments
Penalty Sanctions Total ERO Funding	\$	976,109	\$ 976,10	- 9 \$	<u>-</u>	0.0%	
Workshops Interest		-		-	-	0.0% 0.0%	
Misc. Total Funding	\$	976,109	\$ 976.10	- 09 \$	<u>-</u>	0.0%	
Expenses	Ψ	770,107	770,10	Ψ			
Personnel Expenses Salaries	\$	498,796	\$ 475,21	.3 \$	23,583	5.0%	Incentive pay was higher than budgeted due to achieving a higher percentage of targeted goals.
Payroll Taxes		31,509	35,64	11	(4,132)	-11.6%	Actual payroll taxes paid averaged 6%, where SERC budgeted 7.5%,
Employee Benefits		46,797	41,87	79	4,918	11.7%	causing actual costs to be lower than budget.  More employees than anticipated elected to participate in benefits which
Savings & Retirement		49,407	43,14	14	6,263	14.5%	increased projected benefit costs.  Actual retirement plan contributions by SERC averaged 11%, where SERC budgeted 10.5%, causing actual costs to be higher than budget.
<b>Total Personnel</b>	\$	626,509	\$ 595,87	77 \$	30,632		SERC budgeted 10.3 %, causing actual costs to be inglief than budget.
Meeting Expenses Meetings	\$	44,556	\$ 53,23	38 \$	(8,682)	-16.3%	There has been a greater emphasis on the use of technology by hosting meetings using Webex, which have lowered the meeting costs. See
Travel		27,245	39,33	33	(12,088)	-30.7%	corresponding increase in conference calls below. SERC has emphasized the use of technology by hosting meetings using Webex. By doing this, travel costs have decreased. Additionally, SERC has emphasized the need to only send required staff to meetings and placed a high focus on efficient travel, thereby reducing costs. Additionally, the budgeted travel basis costs were higher than actual travel expenses
Conference Calls		5,008	3,14	10	1,868	59.5%	incurred.
	\$	76,809	\$ 95,7		(18,902)	39.370	
Operating Expenses Consultants & contracts	\$	128,030	\$ 230,00	00 \$	(101,970)	-44.3%	During 2009, SERC did not incur significant contract costs related to the Eastern Interconnection Reliability Assessment Group's (ERAG) Multiregional Modeling Working Group (MMWG) power flow base case series and margin analysis projects, causing SERC to be under budget by approximately \$106,800. Additionally, SERC used a consultant for training on the new document management system that was purchased, as noted in General & Administrative under Computer and Software CapEx, for an unbudgeted cost of \$4,300.
Office Rent		19,030	19,18	80	(150)	-0.8%	for all anothing code cost of \$1,500.
Office Costs Professional Services Miscellaneous		25,194 1,719 401	24,8° 3,14		319 (1,421) 401	1.3% -45.3% 0.0%	
Depreciation  Total Operating	\$	174,374	\$ 277,19	5 \$	(102,821)	0.0%	
Total Direct Expenses	\$	877,692	\$ 968,78	33 \$	(91,091)		
Other Non-Operating	\$	-	\$	- \$	<u> </u>	0.0%	
Change in Net Assets	\$	98,417	\$ 7,32	26 \$	91,091		
Fixed Assets Depreciation Computer & Software CapEx	\$	-	\$	- \$	-		
Furniture & Fixtures CapEx Equipment CapEx		-	7,32	26	(7,326)		
Leasehold Improvements Change in Fixed Assets	\$	-	\$ (7,32	<u>-</u> 6) \$	7,326	-100.0%	
Total Change in Net Assets	\$	98,417	\$ (7,32	- \$	98,417	100.070	
FTEs		4.50	4.5		-		

### SERC 2009 Statement of Activities Training and Education

(In Whole Dollars)							
Funding	2009 Y	TD Actual	2009	YTD Budget 200	9 YTD Variance		Comments
ERO Assessments Penalty Sanctions	\$	78,276		78,276 \$	- -	0.0% 0.0%	
Total ERO Funding	\$	78,276	\$	78,276 \$			
Workshops		249,440		403,000	(153,560)	-38.1%	Attendance was higher, however registration fees were lower than budgeted for the System Operator Training Conferences, causing an under run of approximately \$11,000. Attendance and registration fees were less than budgeted for the Joint Meetings, Compliance Seminars and the Trainthe-trainer workshops, creating an under budget amount of approximately \$60,000, \$57,000 and \$10,000, respectively. Finally, the two audit workshops were not held, causing an under budget of \$15,000.
Interest		-		-	-	0.0%	
Misc. Total Funding	\$	327,716	\$	481,276 \$	(153,560)	0.0%	
	Ψ	327,710	Ψ	-101,270 φ	(133,300)		
Expenses Personnel Expenses Salaries	\$	204,165	\$	193,855 \$	10,310	5.3%	SERC hired a technical analyst position to address increased tracking of alerts, recommendations, and training records, and other reliability services data management needs. This position is allocated to all Reliability Service programs and was not budgeted, but deemed necessary.
Payroll Taxes		13,527		14,539	(1,012)	-7.0%	Actual payroll taxes paid averaged 6%, where SERC budgeted 7.5%, causing actual costs to be lower than budget.
Employee Benefits		18,201		17,765	436	2.5%	causing actual costs to be lower than budget.
Savings & Retirement Total Personnel	\$	17,728 253,621	\$	18,403 244,562 \$	(675) 9,059	-3.7%	
	Ψ	233,021	Ψ	211,302 ψ	7,037		
Meeting Expenses Meetings	\$	175,547	\$	178,820 \$	(3,273)	-1.8%	
Travel		11,593		24,955	(13,362)	-53.5%	SERC has emphasized the use of technology by hosting meetings using Webex. By doing this, travel costs have decreased. Additionally, SERC has emphasized the need to only send required staff to meetings and placed a high focus on efficient travel, thereby reducing costs. Additionally, the budgeted travel basis costs were higher than actual travel expenses incurred.
Conference Calls		1,558		977	581	59.5%	
<b>Total Meeting Expenses</b>	\$	188,698	\$	204,752 \$	(16,054)		
Operating Expenses Consultants & contracts	\$	19,324	\$	15,000 \$	4,324	28.8%	SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted under Computer and Software CapEx in the General and Administrative program, for an unbudgeted cost of \$1,300. Additionally, SERC is over budget a total of \$2,000 for a system restoration training drill. Finally, during the renovation of the new space, an additional card access system costing approximately \$1,000 was installed, which was not budgeted.
Office Rent		5,921		5,967	(46)	-0.8%	
Office Costs Professional Services		6,697		7,739 977	(1,042)	-13.5%	
Miscellaneous		535 24		977	(442) 24	-45.2% 100.0%	
Depreciation  Total Operating	\$	32,501	\$	29,683 \$	2,818	0.0%	
Total Direct Expenses		474,820		478,997 \$	(4,177)		
Other Non-Operating	\$ 			- \$	-	0.0%	
						0.070	
Change in Net Assets	\$	(147,104)	3	2,279 \$	(149,383)		
Fixed Assets Depreciation Computer & Software Furniture & Fixtures CapEx Equipment CapEx	\$	-	\$	- \$ - 2,279	(2,279)		
Leasehold Improvements		-	\$	(2,279) \$	2,279	-100.0%	
Change in Fixed Assets		(147,104)	\$	- \$		-100.0%	
Total Change in Net Assets	\$		Ф		(147,104)		
FTE	s	1.60		1.40	0.20		

#### SERC

## 2009 Statement of Activities Situational Awareness and Infrastructure Security

In Whole Dollars)	2009 Y	YTD Actual	2009 YTI	D Budget	2009 YTI	O Variance		Comments
Funding ERO Assessments Penalty Sanctions	\$	476,841	\$	476,841	\$	-	0.0% 0.0%	
Total ERO Funding	\$	476,841	\$	476,841	\$		0.070	
Workshops Interest Misc.		-		-		-	0.0% 0.0% 0.0%	
Total Funding	\$	476,841	\$	476,841	\$	-	0.0%	
Expenses								
Personnel Expenses Salaries	\$	319,973	\$	310,591	\$	9,382	3.0%	SERC hired a technical analyst position to address increased tracking of alerts, recommendations, and training records, and other reliability service data management needs. This position is allocated to all Reliability Service programs and was not budgeted, but deemed necessary. Due to the elimination of the Readiness program and reevaluation within Reliability Services, SERC determined the personnel need was greater within the Situational Awareness program and added an events analysis and investigation position.
Payroll Taxes		18,078		23,294		(5,216)	-22.4%	Actual payroll taxes paid averaged 6%, where SERC budgeted 7.5%,
Employee Benefits		35,132		41,812		(6,680)	-16.0%	causing actual costs to be lower than budget. Fewer employees than anticipated elected to participate in benefits which
Savings & Retirement		24,603		28,747		(4,144)	-14.4%	lowered projected benefit costs.  SERC's retirement plan requires one year of service before an employee becomes eligible for the year-end board discretionary contribution.  Employees hired during 2009 were ineligible for this contribution, causing SERC to be under budget.
Total Personnel	\$	397,786	\$	404,444	\$	(6,658)		
Meeting Expenses								
Meetings	\$	2,090	\$	20,625	\$	(18,535)	-89.9%	Budgeted for 10 meetings, actually held 2 meeting at a much lower cost. Additionally, there has been a greater emphasis on the use of technology by hosting meetings using Webex, which have lowered the meeting costs.
Travel		24,643		21,020		3,623	17.2%	There were several unplanned but necessary meetings and seminars that required SERC's attendance, causing an over run in travel costs.
Conference Calls Total Meeting Expenses	\$	2,114 28,847	\$	1,674 43,319	\$	(14,472)	26.3%	
Operating Expenses								
Consultants & contracts	\$	9,882	\$	-	\$	9,882	100.0%	SERC is over budget by \$6,000 for the programming of the morning report. SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted under Computer and Software CapEx in the General and Administrative program, for an unbudgeted cost of \$1,800. Finally, for the build out of the new situation room, SERC incurred architectural costs totaling \$1,000 and an additional card access system costing approximately \$1,000 was installed, which was not budgeted.
Office Rent		8,035		10,229		(2,194)	-21.4%	Due to a reallocation of the personnel within Reliability Services, rent expense was higher than initially budgeted. See Readiness for corresponding increase.
Office Costs		21,038		13,268		7,770	58.6%	Equipment was purchased for the situation room and new employees causing an over run of \$8,500. Due to lower than budgeted costs for remote employee's telephone and internet costs, SERC is under budget by approximately \$600.
Professional Services		726		1,674		(948)	-56.6%	
Miscellaneous Depreciation	Φ.	18	<u>e</u>		<b>.</b>	18	100.0% 0.0%	
Total Operating	\$	39,699	\$	25,171	\$	14,528		
Total Direct Expenses	\$	466,332	\$	,	\$	(6,602)	0.00	
Other Non-Operating	\$	10.500	\$		\$		0.0%	
Change in Net Assets Fixed Assets	\$	10,509	\$	3,907	\$	6,602		
Depreciation Computer & Software CapEx	\$	-	\$	-	\$	-		
Furniture & Fixtures CapEx Equipment CapEx		-		3,907		(3,907)		
Leasehold Improvements Change in Fixed Assets	\$		\$	(3,907)	\$	3,907	-100.0%	
Total Change in Net Assets	\$	10,509	\$	_	\$	10,509		

#### SERC 2009 Statement of Activities Committees and Member Forums

(In Whole Dollars)							
Funding	2009 Y	TD Actual	2009 YTD Bu	idget 20	09 YTD Variance		Comments
ERO Assessments Penalty Sanctions	\$	773,251		73,251 \$		0.0% 0.0%	
Total ERO Funding	\$	773,251	\$ 7	73,251 \$			
Workshops Interest		-		-	-	0.0% 0.0%	
Misc. Total Funding	\$	773,251	\$ 77	73,251 \$		0.0%	
Expenses				,			
Personnel Expenses Salaries	\$	372,587	\$ 36	66,536 \$	6,051	1.7%	SERC hired a technical analyst position to address increased tracking of alerts, recommendations, and training records, and other reliability services data management needs. This position is allocated to all Reliability Service programs and was not budgeted, but deemed necessary.
Payroll Taxes		26,147	2	27,490	(1,343)	-4.9%	Actual payroll taxes paid averaged 6%, where SERC budgeted 7.5%,
Employee Benefits		25,694	3	33,684	(7,990)	-23.7%	causing actual costs to be lower than budget.  Less employees than anticipated elected to participate in benefits which decreased projected benefit costs.
Savings & Retirement		32,136	Í	34,928	(2,792)	-8.0%	SERC's retirement plan requires one year of service before an employee becomes eligible for the year-end board discretionary contribution.  Employees hired during 2009 were ineligible for this contribution, causing
Total Bargannal		156 561	¢ 44	(2.620.6	(6.074)		SERC to be under budget.
Total Personnel	\$	456,564	<b>э</b> 40	52,638 \$	(6,074)		
Meeting Expenses Meetings	\$	92,138	\$ 20	02,475 \$	(110,337)	-54.5%	There has been a greater emphasis on the use of technology by hosting meetings using Webex, which have lowered the meeting costs.
Travel		47,010		77,387	(30,377)	-39.3%	SERC has emphasized the use of technology by hosting meetings using Webex. By doing this, travel costs have decreased. Additionally, SERC has emphasized the need to only send required staff to meetings and placed a high focus on efficient travel, thereby reducing costs. Additionally, the budgeted travel basis costs were higher than actual travel expenses incurred.
Conference Calls  Total Meeting Expenses	\$	2,671 141,819	\$ 28	1,674 31,536 \$	997 (139,717)	59.6%	
	Ψ	141,019	\$ 20	51,550 ş	(139,717)		
Operating Expenses Consultants & contracts	\$	3,297	\$	- \$	3,297	100.0%	SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted under Computer and Software CapEx in the General and Administrative program, for an unbudgeted cost of \$2,300. Additionally, during the renovation of the new space, an additional card access system costing approximately \$1,000 was installed, which was not budgeted.
Office Rent Office Costs		10,150 10,372		10,229 13,267	(79) (2,895)	-0.8% -21.8%	SERC did not purchase as much equipment as budgeted. However, all equipment purchased was recorded under IT, causing an under run of \$3,700 within Committees and Member Forum. Due to higher than budgeted costs for remote employee's telephone and internet costs, SERC is over budget by approximately \$800.
Professional Services Miscellaneous		917 129		1,674	(757) 129	-45.2% 100.0%	
Depreciation  Total Operating	\$	24,865	\$ 2	25,170 \$	(305)	0.0%	
<b>Total Direct Expenses</b>	\$	623,248	\$ 76	59,344 \$	(146,096)		
Other Non-Operating	\$	-	\$	- \$	-	0.0%	
Change in Net Assets	\$	150,003	\$	3,907 \$	146,096		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx	\$	-	\$	- \$ - 3,907 -	(3,907)		
Leasehold Improvements Change in Fixed Assets	\$	-	\$ (	3,907) \$	3,907	-100.0%	
<b>Total Change in Net Assets</b>	\$	150,003	\$	- \$	150,003		
FTE	<u> </u>	2.60		2.40	0.20		

#### SERC 2009 Statement of Activities General and Administrative

(In Whole Dollars)	2009	YTD Actual	2009	YTD Budget	200	9 YTD Variance		Comments
Funding ERO Assessments Penalty Sanctions	\$	1,427,658	\$	1,427,658	\$	-	0.0% 0.0%	
Total ERO Funding	\$	1,427,658	\$	1,427,658	\$		0.0%	
Workshops Interest		-		-		-	0.0% 0.0%	
Misc. Total Funding	\$	160 1,427,818	\$	1,427,658	\$	160 160	100.0%	
Expenses	Ψ	1,427,610	Ψ	1,427,030	Ψ	100		
Personnel Expenses	¢.	200 500	¢.	000 640	¢.	(50)	0.00/	
Salaries Payroll Taxes	\$	890,599 59,262	\$	890,649 66,799	\$	(50) (7,537)	0.0% -11.3%	Actual payroll taxes paid averaged 6%, where SERC budgeted 7.5%, causing actual costs to be lower than budget.
Employee Benefits		84,782		79,132		5,650	7.1%	More employees than anticipated elected to participate in benefits which increased projected benefit costs.
Savings & Retirement		91,334		81,619		9,715	11.9%	Actual retirement plan contributions by SERC averaged 11%, where SERC budgeted 10.5%, causing actual costs to be higher than budget.
<b>Total Personnel</b>	\$	1,125,977	\$	1,118,199	\$	7,778		
Meeting Expenses Meetings	\$	45,561	\$	15,500	\$	30,061	193.9%	Included are Board of Directors and Executive Committee Meetings, along
Travel		32,366		43,870		(11,504)	-26.2%	with unexpected FERC and NERC meetings. SERC has emphasized the use of technology by hosting meetings using
								Webex. By doing this, travel costs have decreased. Additionally, SERC has emphasized the need to only send required staff to meetings and placed a high focus on efficient travel, thereby reducing costs. Additionally, the budgeted travel basis costs were higher than actual travel expenses incurred.
Conference Calls		3,339		2,093		1,246	59.5%	
<b>Total Meeting Expenses</b>	\$	81,266	\$	61,463	\$	19,803		
Operating Expenses Consultants & contracts	\$	4,908	\$	-	\$	4,908	100.0%	SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted below under Computer and Software CapEx, for an unbudgeted cost of \$2,900. Additionally, SERC used a consultant to reorganize and reformat SERC procedures starting in 2009 for a cost of \$2,000. This was not budgeted, but deemed necessary
Office Rent Office Costs		12,687 14,664		12,787 17,779		(100) (3,115)	-0.8% -17.5%	SERC did not purchase as much equipment as budgeted. However, all equipment purchased was recorded under IT, causing an under run of \$5,400 within General and Administrative. Upon request by the Board, SERC switched it cash account type from a general checking account with no fees to a sweep account, which incurred unbudgeted fees of \$2,700, in order to ensure the funds are fully secured.
Professional Services Miscellaneous		1,146 1,804		2,093		(947) 1,804	-45.2% 100.0%	
Depreciation  Total Operating	\$	23,703 58,912	\$	32,659	\$	23,703 26,253	100.0%	Depreciation was recorded on all assets purchased for an overrun of \$23,700
Total Direct Expenses		1.266.155		1,212,321	\$	53,834		
		, ,	'	, ,			100.00/	
Other Non-Operating Expenses	\$		\$	210,453	2	(210,453)	-100.0%	Board approved increase in cash reserve to maintain a working capital reserve equal to 10% of operating costs.
Change in Net Assets	\$	161,663	\$	4,884	\$	156,779		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements	\$	(23,703) 195,110 - - 32,523	\$	- - 4,884 -	\$	(23,703) 195,110 (4,884) - 32,523		SERC purchased a document management system and recorded the entire asset in the General and Administrative program causing an overrun of \$72,000. Additionally, installation on the document management system was required causing an overrun of approximately \$37,300. SERC
Change in Fixed Assets	\$	(251,336)	\$	(4,884)	\$	(246,452)	5046.1%	purchased an indexing server, a SQL server and a virtual server in order to operate the document management system, as well as a sync engine server to establish a link between SERC and NERC for registration causing an overrun of approximately \$34,100. In order to be in accordance with SERC's document retention policy regarding email files, SERC purchased equipment totaling approximately \$6,300. During 2009, SERC expanded the office space which resulted in an unbudgeted build-out expense of \$32,500. Additionally, approximately \$21,700 was capitalized for portal development projects and approximately \$25,600 for the Compliance Issues Tracking database. See above for depreciation explanation.
Total Change in Net Assets	\$	(89,673)	\$		\$	(89,673)		
9								

FTEs

8.00

8.00

### SERC 2009 Statement of Activities Legal and Regulatory

(In Whole Dollars)	2009 Y	TD Actual	2009	YTD Budget	2009	YTD Variance		Comments
Funding ERO Assessments Penalty Sanctions	\$	82,400	\$	82,400	\$	-	0.0% 0.0%	
Total ERO Funding	\$	82,400	\$	82,400	\$		0.070	
Workshops		_				_	0.0%	
Interest		-				-	0.0%	
Misc. Total Funding	\$	82,400	\$	82,400	\$		0.0%	
Total Funding	Ψ	02,400	Ψ	02,400	Ψ			
Expenses Personnel Expenses								
Salaries	\$	-	\$	-	\$	_	0.0%	
Payroll Taxes		-		-		-	0.0%	
Employee Benefits		-		-		-	0.0%	
Savings & Retirement		-		-			0.0%	
Total Personnel	\$	-	\$	-	\$	<u> </u>		
Meeting Expenses								
Meetings	\$	-	\$	-	\$	-	0.0%	
Travel		-		-		-	0.0%	
Conference Calls		-		-			0.0%	
<b>Total Meeting Expenses</b>	\$	-	\$	-	\$	<u>-</u>		
Operating Expenses								
Consultants & contracts	\$	-	\$	-	\$	-	0.0%	
Office Rent		-		-		-	0.0%	
Office Costs		-		2,400		(2,400)	-100.0%	
Professional Services		2,531		80,000		(77,469)	-96.8%	Budgeted for legal services related to the Standards development procedure or any regional standards that required legal review as they
								were submitted for FERC approval, which did not occur during 2009.
Miscellaneous Depreciation		-		-		-	0.0% 0.0%	
Total Operating	\$	2,531	\$	82,400	\$	(79,869)	0.070	
				· · · · · · · · · · · · · · · · · · ·				
<b>Total Direct Expenses</b>	\$	2,531	\$	82,400	\$	(79,869)		
Other Non-Operating	\$	-	\$	-	\$		0.0%	
Change in Net Assets	\$	79,869	\$	_	\$	79,869		
Fixed Assets								
Depreciation	\$	-	\$	-	\$	-		
Computer & Software		-		-		-		
Furniture & Fixtures CapEx		-		-		-		
Equipment CapEx		-		-		-		
Leasehold Improvements Change in Fixed Assets	\$	-	\$	-	\$		0.0%	
	s	79,869	s	-	\$	79,869		
Total Change in Net Assets	φ	19,009	3	-	φ	17,809		
FTEs		-		-		-		

#### SERC 2009 Statement of Activities Information Technology

(In Whole Dollars)								
Funding ERO Assessments	2009 Y	TD Actual 447,027		TD Budget 447,027	<b>2009</b> \$	YTD Variance	0.0%	Comments
Penalty Sanctions						<u> </u>	0.0%	
Total ERO Funding	\$	447,027	\$	447,027	\$			
Workshops Interest		-		-		-	0.0% 0.0%	
Misc.		600				600	100.0%	
Total Funding	\$	447,627	\$	447,027	\$	600		
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits	\$	- - -	\$	- - -	\$	- - -	0.0% 0.0% 0.0%	
Savings & Retirement Total Personnel Expenses	\$	-	\$	-	\$		0.0%	
	-							
Meeting Expenses Meetings Travel Conference Calls	\$	95 5,372 2,226	\$	5,000 1,395	\$	95 372 831	100.0% 7.4% 59.6%	
Total Meeting Expenses	\$	7,693	\$	6,395	\$	1,298		
Operating Expenses Consultants & contracts	\$	438,318	\$	416,400	\$	21,918	5.3%	Participation in the OATI schedule checkout tool was lower than planned in 2009 by \$29,500. SERC budgeted for 24 balancing authorities for the entire year, however averaged 19. The costs for portal development were lower than planned in 2009 by approximately \$32,800 due to only minimal work was required on the portal within the IT program area. The savings on these projects were recognized to other contracts. Additional IT.
								on these projects were reapplied to other contracts. Additional IT consulting time incurred for services relating to the consortium and the NERC audit caused an overrun by approximately \$9,000. The SERC hotline for industry support is over budget by approximately \$4,600.
								The actual costs are higher than budgeted by \$61,300 for the hosting and maintenance costs for SERC's servers. SERC used a consultant to redesign the website for a cost of \$5,000. SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted under Computer and Software CapEx in the General and Administrative program, for an unbudgeted cost of \$1,900. The desktop support software to assist remote users in fixing computer issues for a cost of \$2,100.
Office Rent Office Costs		8,458 16,311		8,525 11,056		(67) 5,255	-0.8% 47.5%	Due to an increase in cell phone usage and cell phones, data cards and
ome costs		10,311		11,050		3,233	47.570	accessories purchased, telephone and internet costs increased by approximately \$1,600. As noted in the other program areas, all equipment purchased was recorded under IT, causing an over run of \$2,900.
Professional Services		764		1,395		(631)	-45.2%	
Miscellaneous Depreciation		-		-		-	0.0% 0.0%	
Total Operating Expenses	\$	463,851	\$	437,376	\$	26,475	0.070	
Total Direct Expenses	\$	471,544	\$	443,771	\$	27,773		
Other Non-Operating Expenses	\$	-	\$	-	\$		0.0%	
Change in Net Assets	\$	(23,917)	\$	3,256	\$	(27,173)		
Fixed Assets Depreciation	\$	-	\$	-	\$	-		
Computer & Software CapEx Furniture & Fixtures CapEx		-		3,256		(3,256)		
Equipment CapEx		-		-		-		
Leasehold Improvements Change in Fixed Assets	\$		\$	(3,256)	\$	3,256	-100.0%	
Total Change in Net Assets	\$	(23,917)	\$		\$	(23,917)		
Total Change III Net Assets	· · · · · · · · · · · · · · · · · · ·	(======================================	-		,	(==,==1)		

FTEs

#### Human Resources 2009 Statement of Activities Human Resources

(In Whole Dollars)	2009 V	ΓD Actual	2009	YTD Budget	200	9 YTD Variance		Comments
Funding ERO Assessments	\$	3,843		3,843	\$	-	0.0%	Comments
Penalty Sanctions Total ERO Funding	\$	3,843	\$	3,843	\$		0.0%	
Workshops Interest Misc.		-		-		-	0.0% 0.0% 0.0%	
Total Funding	\$	3,843	\$	3,843	\$	-		
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits Savings & Retirement Total Personnel	\$	- - - - -	\$	- - - -	\$	- - - - -	0.0% 0.0% 0.0% 0.0%	
Meeting Expenses Meetings Travel Conference Calls Total Meeting Expenses	\$	165 6 334 505	\$	- - 209 209	\$	165 6 125 296	100.0% 100.0% 59.8%	
Operating Expenses								
Consultants & contracts	\$	4,291	\$	-	\$	4,291	100.0%	SERC used a consultant to perform a climate survey for a cost of \$4,000. This was not budgeted for, but recommended by the Board. SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted under Computer and Software CapEx in the General and Administrative program, for an unbudgeted cost of \$291.
Office Rent		1,269		1,279		(10)	-0.8%	
Office Costs		1,214		1,658		(444)	-26.8%	
Professional Services		114		209		(95)	-45.5%	
Miscellaneous		-		-		-	0.0%	
Depreciation		-		-			0.0%	
Total Operating	\$	6,888	\$	3,146	\$	3,742		
<b>Total Direct Expenses</b>	\$	7,393	\$	3,355	\$	4,038		
Other Non-Operating	\$	-	\$	-	\$	_	0.0%	
Change in Net Assets	\$	(3,550)	\$	488	\$	(4,038)		
Fixed Assets								
Depreciation	\$	-	\$	-	\$	_		
Computer & Software CapEx		-		-		-		
Furniture & Fixtures CapEx		-		488		(488)		
Equipment CapEx		-		-		-		
Leasehold Improvements		-		-		-		
Change in Fixed Assets	\$	-	\$	(488)	\$	488	-100.0%	
Total Change in Net Assets	\$	(3,550)	\$	-	\$	(3,550)		
FTEs		-		-		-		

#### SERC 2009 Statement of Activities Accounting and Finance

(In Whole Dollars)	2009 V	TD Actual	2009 YTD	Rudget	2009 YTD Y	Variance		Comments
Funding ERO Assessments	\$	11,846		11,846	\$	-	0.0%	Comments
Penalty Sanctions Total ERO Funding	\$	11,846	\$	11,846	\$		0.0%	
Workshops Interest		- 7,279		40,000		(32,721)	0.0% -81.8%	Earned a lower interest rate than anticipated.
Misc. Total Funding	\$	19,125	\$	51,846	\$	(32,721)	0.0%	
Expenses Personnel Expenses Salaries Payroll Taxes	\$	- -	\$	-	\$	- -	0.0% 0.0%	
Employee Benefits Savings & Retirement		-		-		-	0.0% 0.0%	
Total Personnel	\$	-	\$	-	\$	-	0.070	
Meeting Expenses Meetings Travel	\$	1,232 9,004	\$	275 1,475	\$	957 7,529	348.0% 510.4%	Several workshops and meetings required the assistance of the Meeting Planner, which increased travel costs.
Conference Calls Total Meeting Expenses	\$	3,004 13,240	\$	1,884 3,634	\$	1,120 9,606	59.4%	Trainer, which increased daves costs.
	<u> </u>	13,240	φ	3,034	Ψ	9,000		
Operating Expenses Consultants & contracts	\$	2,617	\$	-	\$	2,617	100.0%	SERC incurred additional support costs related to the training of the new document management system that was purchased, as noted below under Computer and Software CapEx, for an unbudgeted cost of \$2,600.
Office Rent Office Costs		11,417 21,715		11,508 18,425		(91) 3,290	-0.8% 17.9%	SERC did not purchase as much equipment as budgeted. However, all equipment purchased was recorded under IT, causing an under run of \$2,300 within Finance and Accounting. With this savings, SERC purchased a financial reporting system that links to the accounting software for an unbudgeted cost of \$3,400. This will enable program managers to view financial statements and detail at any time. Due to an increase in the amount of credit card payments for workshops and meetings, the merchant fees increased approximately \$1,600.
Professional Services		37,482		13,884		23,598	170.0%	Upon request by the board, SERC's outside auditors performed an unbudgeted agreed upon procedure to review the yearend metrics for \$7,300. Additionally, SERC switched payroll and expense reporting services effective January 2009, increasing the monthly fee, causing an overrun of approximately \$15,800.
Miscellaneous Depreciation		-		-		-	0.0% 0.0%	
Total Operating	\$	73,231	\$	43,817	\$	29,414	0.0%	
<b>Total Direct Expenses</b>	\$	86,471	\$	47,451	\$	39,020		
Other Non-Operating	\$		\$	-	\$	_	0.0%	
Change in Net Assets	\$	(67,346)	\$	4,395	\$	(71,741)		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements		- - - - -	\$	4,395	\$	(4,395)	100.00	
Change in Fixed Assets	\$	(67,346)		(4,395)		4,395	-100.0%	
Total Change in Net Assets FTEs	\$	(07,346)	Ф		Ψ	(67,346)		
FIES	,	-		-		-		

Financial Statements and Accompanying Information

December 31, 2009 and 2008

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## **Report of Independent Auditors**

The Board of Directors SERC Reliability Corporation Charlotte, North Carolina

We have audited the accompanying statements of financial position of SERC Reliability Corporation (the "Corporation") as of December 31, 2009 and 2008, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SERC Reliability Corporation as of December 31, 2009 and 2008, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the financial statements taken as a whole. The supplemental schedules on pages 11 through 15 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied to the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Cherry, Beknest & Holland, L.L.P.

Charlotte, North Carolina March 15, 2010

## Statements of Financial Position

	December 31,			
		2009		2008
Assets				
Current assets				
Cash and cash equivalents	\$	2,792,743	\$	1,322,400
Accounts receivable		166,656		879
Prepaid expenses		114,758		53,466
Total current assets		3,074,157		1,376,745
Property and equipment, net		220,998		17,068
Total assets	\$	3,295,155	\$	1,393,813
Liabilities and Net Assets				
Current liabilities				
Accounts payable	\$	127,869	\$	98,609
Accrued salaries and related benefits		1,074,071		880,949
Deferred revenue		1,020,555		6,390
Total current liabilities		2,222,495		985,948
Not constant ununcatriote d		4 070 000		407.005
Net assets - unrestricted		1,072,660		407,865
Total liabilities and net assets	\$	3,295,155	\$	1,393,813

## Statements of Activities

	Year Ended December 31,					
	2009	2008				
Funding						
Member assessments	\$ 9,652,546	\$ 7,775,521				
Workshops	249,440	235,790				
Interest	7,279	20,332				
Miscellaneous	760	2,130				
Total funding	9,910,025	8,033,773				
Expenses						
Personnel expenses:						
Salaries	5,608,724	4,561,763				
Payroll taxes	352,246	277,351				
Employee benefits	568,397	436,821				
Savings and retirement	509,038	464,093				
Total personnel expenses	7,038,405	5,740,028				
Meeting expenses:						
Meetings	451,503	440,793				
Travel	400,038	411,653				
Conference calls	48,409	52,262				
Total meeting expenses	899,950	904,708				
Operating expenses:						
Rent and improvements	183,961	162,262				
Contracts and consultants	752,983	602,832				
Office costs	246,932	262,533				
Professional services	96,875	183,396				
Computers, furniture and equipment	23,703	3,505				
Miscellaneous	2,421	3,072				
Total operating expenses	1,306,875	1,217,600				
Total expenses	9,245,230	7,862,336				
Change in net assets	664,795	171,437				
Net assets						
Beginning of year	407,865	236,428				
End of year	\$ 1,072,660	\$ 407,865				

## Statements of Cash Flows

	Year Ended December 3					
	2009			2008		
Cash flows from operating activities		_				
Change in net assets	\$	664,795	\$	171,437		
Adjustments to reconcile change in net assets to net cash provided by operating activities:						
Depreciation		23,703		3,505		
Changes in operating assets and liabilities:						
Accounts receivable		(165,777)		(879)		
Prepaid expenses		(61,292)		(32,271)		
Accounts payable		29,260		(209,619)		
Accrued salaries and related benefits		193,122		410,943		
Deferred revenue		1,014,165		(5,360)		
Net cash provided by operating activities		1,697,976		337,756		
Cash flows from investing activities						
Additions to property and equipment		(227,633)		(20,573)		
Net increase in cash and cash equivalents		1,470,343		317,183		
Cash and cash equivalents						
Beginning of year		1,322,400		1,005,217		
End of year	\$	2,792,743	\$	1,322,400		

Notes to Financial Statements Years Ended December 31, 2009 and 2008

## Note 1 – Summary of significant accounting policies

Nature of organization – SERC Reliability Corporation (the "Corporation") is a non-profit corporation, incorporated under the laws of the State of Alabama on April 29, 2005. During 2006, Southeastern Electric Reliability Council, Inc. (the "Council") changed its name to SERC Reliability Corporation. The Council was established with the signing of the SERC Agreement on January 14, 1970 by 22 electric systems. Prior to incorporation in 2005, the Council existed as an unincorporated entity. The Council incorporated as a non-profit corporation in order to provide liability protection for its members and to prepare the organization to qualify as a Regional Reliability Organization under the Energy Policy Act of 2005.

The Corporation's mission is to promote the reliability of the electricity supply for the southeastern United States. The activities of the Corporation are directed by its Board of Directors. The Corporation's members are electricity suppliers, brokers and consumers from various ownership segments of the electricity supply industry, investorowned rural electric cooperatives, municipal utilities, independent power producers, power marketers and customers. These entities account for virtually all the electricity supplied in the southeastern United States.

Basis of accounting – The financial statements of the Corporation have been prepared on the accrual basis of accounting.

Basis of presentation – In accordance with accounting principles generally accepted in the United States of America ("GAAP"), the Corporation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. The Corporation had only unrestricted net assets during 2009 and 2008.

Cash and cash equivalents – The Corporation considers all cash investments with an original maturity of three months or less to be cash equivalents.

Accounts receivable – Accounts receivable are stated at cost and arise primarily from amounts billed to members. Management's determination of the need for an allowance for doubtful accounts is based on evaluation of the accounts receivable, past experience, current economic conditions and other risks inherent in the accounts receivable portfolio. Any amounts considered to be uncollectible are written off at the time of such determination. At December 31, 2009 and 2008, management has determined that an allowance for doubtful accounts is not necessary.

Property and equipment – Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated economic useful lives of the assets ranging from 5-7 years for leasehold improvements and 3 years for computer equipment and software. The costs of major improvements are capitalized, while the costs of maintenance and repairs, which do not improve or extend the life of the respective assets, are expensed currently. The cost and accumulated depreciation of property and equipment are eliminated from the accounts upon disposal, and any resulting gain or loss is included in the change in net assets of the Corporation. Long-lived assets held and used by the Corporation are reviewed for impairment whenever changes in circumstances indicate the carrying value of an asset may not be recoverable.

Deferred revenue – Deferred revenue represents amounts billed or collected from members in advance of the periods in which such amounts are earned.

Revenue recognition – All income is recognized in the period when earned. The Corporation receives a significant portion of its funding directly from the North American Electric Reliability Corporation ("NERC") based on the budget submitted by the Corporation and approved by NERC and the Federal Energy Regulatory Commission ("FERC"). The revenue is received in four equal quarterly installments received at the beginning of each quarter.

Notes to Financial Statements Years Ended December 31, 2009 and 2008

## Note 1 – Summary of significant accounting policies (continued)

Income taxes – The Corporation is exempt from federal and state income taxes under Section 501(c)(6) of the Internal Revenue Code and the applicable state statutes and, accordingly, no provision for income taxes has been recorded in the accompanying financial statements.

During the year ended December 31, 2009, the Corporation adopted the Financial Accounting Standards Board guidance on Accounting for Uncertainty in Income Taxes. The guidance clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Corporation's policy is to record a liability for any tax position taken that is beneficial to the Corporation, including any related interest and penalties, when it is more likely than not the position taken by management with respect to a transaction or class of transactions will be overturned by a taxing authority upon examination. Management believes there are no such positions as of December 31, 2009 and, accordingly, no liability has been accrued.

Reclassifications – Certain amounts included in the 2008 financial statements have been reclassified to conform with the 2009 financial statement presentation.

Use of estimates – The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recent accounting pronouncements – On July 1, 2009, the Financial Accounting Standards Board (the "FASB") issued the FASB Accounting Standards Codification (the "Codification"). The Codification became the single source of authoritative non-governmental GAAP. The Codification eliminates the previous GAAP hierarchy and establishes one level of authoritative GAAP. All other literature is considered non-authoritative. The Codification was effective for annual periods ending after September 15, 2009. The Corporation adopted the Codification for the year ended December 31, 2009. There was no impact to the financial statements as this change is disclosure-only in nature.

## Note 2 - Property and equipment

Property and equipment consists of the following at December 31:

	 2009	 2008
Leasehold improvements	\$ 53,099	\$ 20,573
Computer equipment	26,342	-
Software	 168,768	 -
	248,209	20,573
Less: Accumulated depreciation	 (27,211)	 (3,505)
Total property and equipment, net	\$ 220,998	\$ 17,068

Notes to Financial Statements Years Ended December 31, 2009 and 2008

#### Note 3 – Commitments

The Corporation leases its current office facility under a non-cancelable operating lease which expires in 2015 and which provides for current monthly payments of \$15,322. Effective January 2010, the Corporation amended this lease for additional office space. The additional monthly payments will range from \$7,993 to \$8,825, with such payments beginning in May 2010 and ending January 2015. The Corporation also leases office equipment under noncancelable operating leases that expire in 2012. Rental expense under all operating leases totaled \$183,961 and \$162,260 for the year ended December 31, 2009 and 2008, respectively.

Future minimum payments for all operating leases, including the amended lease discussed above, are as follows:

Year ending December 31,	
2010	\$ 256,171
2011	295,654
2012	302,049
2013	306,150
2014	314,347
Thereafter	 26,898
Total	\$ 1,501,269

#### Note 4 – Line of credit

The Corporation has a \$250,000 bank line of credit at an interest rate of prime plus 1.2% (4.45% at December 31, 2009) which shall be payable in full on demand. The line is secured by the assets of the Corporation. The Corporation had no outstanding balance at December 31, 2009 and 2008.

## Note 5 – Retirement plans

401(k) plan - The Corporation sponsors a 401(k) retirement plan covering all eligible employees, as defined. The Corporation makes an annual contribution to the plan equal to 3% of each eligible employee's compensation and matches 50% of employee contributions up to 6% of compensation. In addition, the plan provides that the Corporation may make additional discretionary contributions. During the year ended December 31, 2009 and 2008, contribution expense related to the plan totaled \$494,770 and \$449,737, respectively.

Deferred compensation plan - The Corporation established a deferred compensation plan in accordance with Internal Revenue Code Section 457 for certain employees, as defined. The plan provides that eligible employees may make elective salary reduction contributions in accordance with limitations established by the Internal Revenue Code. In addition, the Corporation may make discretionary contributions as provided in the plan. During the year ended December 31, 2009 and 2008, contribution expense related to the plan totaled \$4,964 and \$9,398, respectively.

Notes to Financial Statements Years Ended December 31, 2009 and 2008

## Note 6 – Functional expenses

The following is an allocation of expenses by functional category for the year ended December 31:

Program expenses: Reliability standards Compliance enforcement Reliability readiness Reliability assessment Training and education Situation awareness	2009 \$ 314,474 4,422,782 231,788 877,692 474,820 466,332 6,787,888	2008 \$ 268,666 3,452,429 244,602 839,364 403,524 304,119 5,485,704
Committee and member forums	623,248	601,390
General and administrative expenses: General and administrative Legal and regulatory Information technology Human resources Accounting and finance	1,266,155 2,531 471,544 7,393 86,471 1,834,094	737,307 27,585 584,016 68,560 357,774 1,775,242
Total	\$ 9,245,230	\$ 7,862,336

#### Note 7 - Concentrations of credit risk and uncertainties

Financial instruments that potentially subject the Corporation to concentrations of credit risk consist principally of cash and cash equivalents. The Corporation places its cash and cash equivalents on deposit with financial institutions in the United States. In 2008, the Federal Deposit Insurance Corporation (FDIC) temporarily increased coverage to \$250,000 for substantially all depository accounts and temporarily provides unlimited coverage for certain qualifying and participating non-interest bearing transaction accounts. The increased coverage is scheduled to expire on December 31, 2013, at which time it is anticipated amounts insured by the FDIC will return to \$100,000. The Corporation from time to time may have amounts on deposit in excess of the insured limits.

The Corporation receives a significant portion of its revenue directly from NERC based on the budget submitted by the Corporation and approved by NERC and FERC. Based on past history with NERC, the Corporation believes that its revenue risk exposure is limited.

## Note 8 - Subsequent events

The Corporation has evaluated subsequent events through March 15, 2010, in connection with the preparation of these financial statements which is the date the financial statements were available to be issued.



Statutory Financial Statements Year Ended December 31, 2009

	2009 YTD	2009 YTD	2009 YTD
	Actual	Budget	Variance
Funding			
Member assessments	\$ 9,652,546	\$ 9,652,546	\$ -
Workshops	249,440	403,000	(153,560)
Interest	7,279	40,000	(32,721)
Miscellaneous	760		760
Total funding	9,910,025	10,095,546	(185,521)
Expenses			
Personnel expenses:			
Salaries	5,608,724	5,392,546	216,178
Payroll taxes	352,246	404,440	(52,194)
Employee benefits	568,397	551,340	17,057
Savings and retirement	509,038	504,997	4,041
Total personnel expenses	7,038,405	6,853,323	185,082
Meeting expenses:			
Meetings	451,503	634,633	(183,130)
Travel	400,038	601,168	(201,130)
Conference calls	48,409	30,000	18,409
Total meeting expenses	899,950	1,265,801	(365,851)
Operating expenses:			
Rent and improvements	183,961	183,277	684
Contracts and consultants	752,983	924,700	(171,717)
Office costs	246,932	265,992	(19,060)
Professional services	96,875	322,000	(225,125)
Computers, furniture and equipment	23,703	-	23,703
Miscellaneous	2,421		2,421
Total operating expenses	1,306,875	1,695,969	(389,094)
Total expenses	9,245,230	9,815,093	(569,863)
Change in net assets	\$ 664,795	\$ 280,453	\$ 384,342

Statutory Financial Statements (continued) Year Ended December 31, 2008

	2008 YTD	2008 YTD	2008 YTD
	Actual	Budget	Variance
Funding			
Member assessments	\$ 7,775,521	\$ 7,775,521	\$ -
Workshops	235,790	173,500	62,290
Interest	20,332	42,000	(21,668)
Miscellaneous	2,130		2,130
Total funding	8,033,773	7,991,021	42,752
Expenses			
Personnel expenses:			
Salaries	4,561,763	3,962,528	599,235
Payroll taxes	277,351	247,416	29,935
Employee benefits	436,821	761,085	(324,264)
Savings and retirement	464,093	356,123	107,970
Total personnel expenses	5,740,028	5,327,152	412,876
Meeting expenses:			
Meetings	440,793	378,465	62,328
Travel	411,653	409,044	2,609
Conference calls	52,262	_	52,262
Total meeting expenses	904,708	787,509	117,199
Operating expenses:			
Rent and improvements	162,262	177,938	(15,676)
Contracts and consultants	602,832	751,600	(148,768)
Office costs	262,533	331,320	(68,787)
Professional services	183,396	305,000	(121,604)
Computers, furniture and equipment	3,505	310,502	(306,997)
Miscellaneous	3,072		3,072
Total operating expenses	1,217,600	1,876,360	(658,760)
Total expenses	7,862,336	7,991,021	(128,685)
Change in net assets	\$ 171,437	\$ -	\$ 171,437

Statutory Financial Statements by Function Year Ended December 31, 2009

	300 RELIAB STD DEV	400 COMP ENFORCE/ ORG REG & CERT	<b>700</b> RELIAB READI	800 RELIAB ASSES	900 TRAINING & EDUC	1000 SIT AWARE	1100 COMMITTEE & MBR FORUMS	<b>2000</b> GENERAL ADMIN	2200 LEGAL & REGULATORY	<b>2300</b> IT	<b>2400</b> HUMAN RESOURCE	2500 ACCOUNTING & FINANCE	2009 YTD Actual	2009 YTD Budet	2009 YTD Variance
Funding															
Member assessments	\$ 292,873	\$ 4,805,617	\$276,805	\$ 976,109	\$ 78,276	\$ 476,841	\$ 773,251	\$ 1,427,658	\$ 82,400	\$447,027	\$ 3,843	\$ 11,846	\$ 9,652,546	\$ 9,652,546	\$ -
Workshops	-	· · · · · -	-	-	249,440	-	-	-	-	-	-	-	249,440	403,000	(153,560)
Interest	-	-	-	-	-	-	-	-	-	-	-	7,279	7,279	40,000	(32,721)
Miscellaneous	-	-	-	-	-	-	-	160	-	600	-	-	760	-	760
Total funding	292,873	4,805,617	276,805	976,109	327,716	476,841	773,251	1,427,818	82,400	447,627	3,843	19,125	9,910,025	10,095,546	(185,521)
Expenses															
Personnel expenses:															
Salaries	214,093	2,962,388	146,123	498,796	204,165	319,973	372,587	890,599	-	-	-	-	5,608,724	5,392,546	216,178
Payroll taxes	13,763	182,084	7,876	31,509	13,527	18,078	26,147	59,262	-	-	-	-	352,246	404,440	(52,194)
Employee benefits	26,078	321,365	10,348	46,797	18,201	35,132	25,694	84,782	-	-	-	-	568,397	551,340	17,057
Savings and retirement	18,475	258,983	16,372	49,407	17,728	24,603	32,136	91,334					509,038	504,997	4,041
Total personnel expenses	272,409	3,724,820	180,719	626,509	253,621	397,786	456,564	1,125,977					7,038,405	6,853,323	185,082
Meeting expenses:															
Meetings	11,668	78,158	293	44,556	175,547	2,090	92,138	45,561	-	95	165	1,232	451,503	634,633	(183,130)
Travel	12,102	228,547	2,150	27,245	11,593	24,643	47,010	32,366	-	5,372	6	9,004	400,038	601,168	(201,130)
Conference calls	1,558	24,483	2,114	5,008	1,558	2,114	2,671	3,339	-	2,226	334	3,004	48,409	30,000	18,409
Total meeting expenses	25,328	331,188	4,557	76,809	188,698	28,847	141,819	81,266		7,693	505	13,240	899,950	1,265,801	(365,851)
Operating expenses:															
Rent and improvements	5,921	93,038	8,035	19,030	5,921	8,035	10,150	12,687	-	8,458	1,269	11,417	183,961	183,277	684
Contracts and consultants	4,570	107,108	30,638	128,030	19,324	9,882	3,297	4,908	-	438,318	4,291	2,617	752,983	924,700	(171,717)
Office costs	5,684	116,948	7,095	25,194	6,697	21,038	10,372	14,664	-	16,311	1,214	21,715	246,932	265,992	(19,060)
Professional services	535	49,680	726	1,719	535	726	917	1,146	2,531	764	114	37,482	96,875	322,000	(225,125)
Computers, furniture and equipment	-	-	-	-	-	-	-	23,703	-	-	-	-	23,703	-	23,703
Miscellaneous	27	-	18	401	24	18	129	1,804	-	-	-	-	2,421	-	2,421
Total operating expenses	16,737	366,774	46,512	174,374	32,501	39,699	24,865	58,912	2,531	463,851	6,888	73,231	1,306,875	1,695,969	(389,094)
Total expenses	314,474	4,422,782	231,788	877,692	474,820	466,332	623,248	1,266,155	2,531	471,544	7,393	86,471	9,245,230	9,815,093	(569,863)
Change in net assets	\$ (21,601)	\$ 382,835	\$ 45,017	\$ 98,417	\$ (147,104)	\$ 10,509	\$ 150,003	\$ 161,663	\$ 79,869	\$ (23,917)	\$ (3,550)	\$ (67,346)	\$ 664,795	\$ 280,453	\$384,342

Statutory Financial Statements by Function (continued)
Year Ended December 31, 2008

	<b>300</b> RELIAB	400 COMP ENFORCE/	<b>700</b> RELIAB	<b>800</b> RELIAB	900 TRAINING	<b>1000</b> SIT	1100 COMMITTEE &	<b>2000</b> GENERAL	<b>2200</b> LEGAL &	2300	<b>2400</b> HUMAN	2500 ACCOUNTING	2008 YTD	2008 YTD	2008 YTD
	STD DEV	ORG REG & CERT	READI	ASSES	& EDUC	AWARE	MBR FORUMS	ADMIN	REGULATORY	IT	RESOURCE	& FINANCE	Actual	Budet	Variance
Funding															
Member assessments	\$ 317,071	\$ 3,393,665	\$440,620	\$ 528,642	\$ 331,650	\$ 289,288	\$ 649,057	\$ 666,760	\$ 27,200	\$692,966	\$ 43,814	\$ 394,788	\$ 7,775,521	\$ 7,775,521	\$ -
Workshops	-	-	-	-	235,790	-	-	-	-	-	-	-	235,790	173,500	62,290
Interest	-	-	-	-	-	-	-	20,332	-	-	-	-	20,332	42,000	(21,668)
Miscellaneous				105			105	1		1,520		399	2,130		2,130
Total funding	317,071	3,393,665	440,620	528,747	567,440	289,288	649,162	687,093	27,200	694,486	43,814	395,187	8,033,773	7,991,021	42,752
Expenses															
Personnel expenses:															
Salaries	192,016	2,173,041	113,690	507,957	185,313	169,252	344,196	457,948	-	165,341	29,861	223,148	4,561,763	3,962,528	599,235
Payroll taxes	11,458	133,503	6,400	31,476	11,523	9,285	21,659	27,110	-	9,772	1,762	13,403	277,351	247,416	29,935
Employee benefits	7,447	213,101	9,842	51,236	12,583	24,626	3,685	94,948	-	6,593	927	11,833	436,821	761,085	(324,264)
Savings and retirement	17,960	210,571	11,546	59,411	17,960	16,678	30,462	40,592	-	20,526	3,849	34,538	464,093	356,123	107,970
Total personnel expenses	228,881	2,730,216	141,478	650,080	227,379	219,841	400,002	620,598		202,232	36,399	282,922	5,740,028	5,327,152	412,876
Meeting expenses:															
Meetings	6,247	69,436	3,338	39,298	145,533	5,260	133,837	36,024	-	398	268	1,154	440,793	378,465	62,328
Travel	15,374	234,993	2,442	33,057	12,161	25,321	33,838	43,877	-	4,145	12	6,433	411,653	409,044	2,609
Conference calls	2,029	23,996	1,305	6,523	2,029	1,884	3,479	4,349	-	2,319	435	3,914	52,262	-	52,262
Total meeting expenses	23,650	328,425	7,085	78,878	159,723	32,465	171,154	84,250		6,862	715	11,501	904,708	787,509	117,199
Operating expenses:															
Rent and improvements	6,499	75,432	4,178	20,889	6,499	6,035	11,141	10,236	-	7,427	1,393	12,533	162,262	177,938	(15,676)
Contracts and consultants	1,395	60,928	86,722	53,847	20	15,957	34	235	-	341,432	27,600	14,662	602,832	751,600	(148,768)
Office costs	7,344	104,208	4,597	26,970	9,067	29,043	17,476	17,664	-	25,083	2,277	18,804	262,533	331,320	(68,787)
Professional services	687	124,178	442	8,211	687	638	1,177	1,772	27,585	785	147	17,087	183,396	305,000	(121,604)
Computers, furniture and equipment	137	1,594	88	441	137	128	235	294	-	157	29	265	3,505	310,502	(306,997)
Miscellaneous	73	448	12	48	12	12	171	2,258	-	38	-	-	3,072	-	3,072
Total operating expenses	16,135	366,788	96,039	110,406	16,422	51,813	30,234	32,459	27,585	374,922	31,446	63,351	1,217,600	1,876,360	(658,760)
Total expenses	268,666	3,425,429	244,602	839,364	403,524	304,119	601,390	737,307	27,585	584,016	68,560	357,774	7,862,336	7,991,021	(128,685)
Change in net assets	\$ 48,405	\$ (31,764)	\$196,018	\$ (310,617)	\$ 163,916	\$ (14,831)	\$ 47,772	\$ (50,214)	\$ (385)	\$110,470	\$ (24,746)	\$ 37,413	\$ 171,437	\$ -	\$171,437

## Statement of Net Asset Reserve

	Year Ended	December 31,
	2009	2008
Beginning reserve (net assets)	\$ 407,865	\$ 236,428
Change in net assets	664,795	171,437
Year-end reserve (net assets)	1,072,660	407,865
Year-end target reserve *	1,009,555	799,102
Reserve overage/(shortage)	\$ 63,105	\$ (391,237)

<sup>\*</sup> As documented in the April 23, 2008 minutes, the SERC Board of Directors approved giving management the authority to establish a reserve in an amount up to 10% of its budgeted annual statutory operating costs, with the understanding that should it become necessary to spend any of the reserve funds, the President shall provide a report detailing such expenditures at the next regular meeting of the Board of Directors. The reserve was established for contingencies.

## **ATTACHMENT 7**

# 2009 ACTUAL COST-TO-BUDGET COMPARISON FOR

SOUTHWEST POWER POOL REGIONAL ENTITY

**AND** 

2009 AUDITED FINANCIAL REPORT

**FOR** 

SOUTHWEST POWER POOL, INC.



Alice Wright
RE Manager of Finance and Process Improvement

Southwest Power Pool Regional Entity 415 N. McKinley, Ste 140 Little Rock, AR 72205-3020 P 501.688.1773 F 501.821.8726

May 24, 2010 Via Electronic Mail

Michael Walker, Chief Financial Officer Susan Turpen, Controller North American Electric Reliability Corporation 116-390 Village Blvd. Princeton, NJ 08540-5721

Subject: Southwest Power Pool Regional Entity 2009 Actual Cost-to-Budget Comparison

Dear Mr. Walker and Ms. Turpen,

Attached is the Southwest Power Pool, Inc.'s (SPP, Inc.) submission of the SPP Regional Entity's (SPP RE) 2009 Actual Cost-to-Budget Comparison (2009 True Up Filing). This information is intended to respond to the Federal Energy Regulatory Commission June 29, 2009 order issued in Docket No. RR07-16-005 "Order Conditionally Accepting Compliance Filing" directing NERC and the regional entities to file 2009 True-up Filings no later than May 30, 2010.

For 2009, the SPP RE received approximately \$7.13 million in statutory funds (compared to \$7.12 million budget) and incurred approximately \$5.19 million in statutory expense (compared to \$6.48 million budget). The net impact on SPP RE's cash position for the year was a \$1.94 million positive variance (compared to \$643 thousand budget). The SPP RE performs only statutory activities, and therefore no statutory funding was used for non-statutory activities.

The \$10 thousand funding variance is the result of interest revenue and miscellaneous funds received from the State of Arkansas's "Create Rebate Program" for the incremental RE direct staff positions created during 2009. The significant expense variances at the aggregate statutory level are explained below, while the explanations for the expense variances by statutory program area are provided in Attachment 1.

## **Aggregate Expense Variances**

- **Personnel Expenses** (Actual \$75K or 3% over budget) Personnel expenses exceeded budget primarily due to additional staff hired in 2009 to support compliance and enforcement activities, as well as general and administrative activities.
- Travel and Meeting Expenses (Actual \$70K or 18% under budget) –Travel and meeting expenses were less than budget primarily due to less than expected activities in the Training and Education Program area.

- Other Operating Expenses (Actual \$39K or 6% over budget) Other Operating Expenses exceeded budget primarily due to additional consulting & contracting resources utilized for compliance audits. These expenses were offset by a reduction in Professional Services as no hearings took place in 2009.
- **SPP, Inc. Indirect Expense** (Actual \$1.3M or 41% under budget) SPP, Inc. Indirect Expenses were less than budget primarily due to a \$41/hour decrease in the 2009 actual SPP, Inc. Indirect Overhead Expense Rate of \$69/hour as compared to the budgeted rate of \$101/hour. SPP, Inc. Indirect Expenses are discussed in greater detail in the discussion that follows.

## SPP, Inc. Shared Staff and Indirect Support Staff

The SPP governing documents, approved by NERC and FERC, allow for the use of SPP, Inc. staff not directly assigned to the SPP RE in the performance or support of some of the responsibilities that are performed by the SPP RE. There are two groups of SPP, Inc. staff that support the SPP RE. First, there is a group that performs some of the primary duties delegated to the SPP RE referred to as "shared staff." Shared staff consists of a portion of the SPP RTO engineering staff that performs the technical studies that form the basis for the SPP Regional Assessments published by NERC. Second, there is another group that supplies administrative services to the SPP RE such as accounting, computer support, human resources support, building services support, etc. referred to as "indirect support staff." In general, indirect support staff does not directly charge time and expenses to the SPP RE but are billed through an administrative charge referred to as "SPP, Inc. Indirect Overhead Expense Rate." Neither group participates in compliance or enforcement decisions of the SPP RE.

Shared staff members charge time and expenses directly to the SPP RE accounts and their hours are included in the official total full time equivalent headcount of the SPP RE for the purposes of reporting to NERC and FERC. Shared staff members record specific hours worked in the performance or support of the SPP RE's statutory functions in SPP, Inc's time tracking system. These hours are posted by the shared staff members and reviewed and approved by their specific manager or supervisor. Prior to March 2009, SPP executive staff historically reviewed the approved hours submitted by shared staff for consistency and accuracy. Beginning in March 2009, the SPP RE General Manager has reviewed the hours posted by the shared staff members. This procedure results in actual hours spent by shared staff on SPP RE statutory functions being charged directly to the particular SPP RE direct function at the shared staff member's actual compensation rate. These direct charges are included in the SPP RE's Business Plan and Budget. For 2009, shared staff charged 8,339 hours, or 4.4 FTEs based on SPP's standard assumption that total number of hours in a year is 1,880, to the SPP RE.

With respect to the costs of indirect support staff (SPP, Inc. Indirect Expenses), these costs are assessed to the SPP RE based on a fixed rate per hour per FTE. The fixed rate is calculated by dividing the total costs for SPP, Inc. support services by the total hours worked by non-overhead personnel. The fixed rate is then multiplied by the hours charged by the shared staff and SPP RE direct staff to determine the total amount of SPP, Inc. Indirect Expenses that are assessed to the SPP RE. The SPP, Inc. Indirect Expenses assessed to the SPP RE are included in the SPP RE's Business Plan and Budget.

The development of the \$101/hour rate that was used in the development of the 2009 budget and the \$69/hour rate embedded in the actual 2009 costs are showed in Attachments 2 and 3, respectively. The variances in the level of SPP, Inc. support costs included in the calculations are the result of the SPP RE General Manager's detail review of the costs to ensure that SPP RTO specific costs were excluded from the calculation.

If you have any questions related to the submitted materials please feel free to call me at the number below or email me at <a href="mailto:awright@spp.org">awright@spp.org</a>.

Sincerely,

Alice Wright

Alice Wight

RE Manager of Finance and Process Improvement

## 2009 Statement of Activities Summary

(In Whole Dollars)

## **Statutory Only**

	~					
		2009 Actual		2009 Budget		2009 Variance
Funding						
ERO Funding						
ERO Assessments	\$	7,123,827	\$	7,123,827	\$	-
Penalty Sanctions		-		-		-
Total ERO Funding	\$	7,123,827	\$	7,123,827	\$	-
Membership Fees & Non-Stat Assessments	\$		\$		\$	
Testing Fees	φ	-	φ	-	φ	-
Services & Software		-		-		-
Workshops		-		-		-
Interest		1,673		_		1,673
Miscellaneous		8,485				8,485
Total Funding	\$	7,133,985	\$	7,123,827	\$	10,158
Expenses						
Personnel Expenses						
Salaries	\$	1,881,835	\$	1,775,018	\$	106,817
Payroll Taxes		103,871		135,789		(31,918)
Employee Benefits		170,965		177,327		(6,362)
Savings & Retirement		77,537		71,000		6,536
<b>Total Personnel Expenses</b>	· ·	2,234,208		2,159,134		75,073
Meeting Expenses						
Meetings	\$	96,791	¢	178,800	¢	(82,009)
Travel	Ψ	218,172	Ψ	206,000	Ψ	12,172
Total Meeting Expenses	\$	314,964	\$	384,800	\$	(69,836)
Total Freeding Expenses	Ψ	314,704	Ψ	304,000	Ψ	(03,030)
Operating Expenses						
Consultants & Contracts	\$	477,213	\$	395,660	\$	81,553
Office Rent		-		-		-
Office Costs		13,938		-		13,938
Professional Services- Other		91,107		150,000		(58,893)
Professional Services- RE Trustee Fees		137,388		135,000		2,388
Depreciation		-		-		
<b>Total Operating Expenses</b>	\$	719,646	\$	680,660	\$	38,986
<b>Total Direct Expenses</b>	\$	3,268,818	\$	3,224,594	\$	44,223
SPP Inc. Indirect Expenses	\$	1,921,443	\$	3,256,442	\$	(1,334,999)
T. 4.15	ф	5 100 261	ф	( 401 02(	di.	(1.200.55)
Total Expenses	\$	5,190,261	\$	6,481,036	\$	(1,290,776)
Change in Assets	\$	1,943,724	\$	642,791	\$	1,300,934
Fixed Assets						
Depreciation	\$	-	\$	-	\$	-
Computer & Software CapEx		-		-		-
Furniture & Fixtures CapEx		-		-		-
Equipment CapEx		-		-		-
Leasehold Improvements		-		-		-
Change in Fixed Assets	\$	-	\$	-	\$	-
TOTAL CHANGE IN ASSETS	\$	1,943,724	\$	642,791	\$	1,300,934
	==	, , , <del>, , , , , , , , , , , , , , , , </del>		,,,,		7
FTEs		14.8		17.2		(2.4)
FILS		14.8		17.2		(2.4)

(In Whole Dollars)

## 2009 Statement of Activities Summary Reliability Standards

	20	09 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding	_					<u></u> _
ERO Funding						
ERO Assessments	\$	293,280 \$	293,280 \$	-	0%	
Penalty Sanctions				<u> </u>		
Total ERO Funding	\$	293,280 \$	293,280 \$	-	0%	
Membership Fees & Non-Stat Assessments	\$	- \$	- \$	-		
Testing Fees		-	-	-		
Services & Software		-	=	-		
Workshops		-	-	-		
Interest		-	-	-		
Miscellaneous		-	-	<u> </u>		
Total Funding	\$	293,280 \$	293,280 \$	<u> </u>	0%	
Expenses Personnel Expenses						
•	\$	32,402 \$	85,340 \$	(52,938)	-62%	
Salaries	3					
Payroll Taxes		2,144	6,528	(4,384)	-67%	
Employee Benefits		3,322	8,118	(4,796)	-59%	
Savings & Retirement		1,188	3,414	(2,226)	-65%	
<b>Total Personnel Expenses</b>		39,056	103,400	(64,344)	-62%	Personnel Expenses were lower primarily due to the activities in this area being less than expected, which resulted in lower than expected shared staff billable FTE hours.
Meeting Expenses						
Meetings Expenses	\$	12,293	\$	12,293		
Travel	J.	12,598	φ	12,598		
Total Meeting Expenses	\$	24,891 \$	- \$	24,891		Meeting Expenses were higher due to higher than expected meeting and travel requirements.
Total Meeting Expenses	· ·	24,091 \$	- 9	24,071		Meeting Expenses were inguer due to inguer than expected incetting and traver requirements.
Operating Expenses						
Consultants & Contracts	\$	-	\$	-		
Office Rent		-		=		
Office Costs		-		-		
Professional Services		-		=		
RE Trustee Fees		-		-		
Depreciation		-		-		
Total Operating Expenses	\$	- \$	- \$			
Total Direct Expenses	\$	63,947 \$	103,400 \$	(39,453)	-38%	
Total Direct Expenses	Ψ	05,547 ψ	105,400 φ	(37,433)	3070	
SPP Inc. Indirect Expenses	\$	34,949 \$	189,880 \$	(154,932)	-82%	SPP Inc. Indirect Expenses were lower primarily due to the significantly lower than expected SPP, Inc. Indirect Expense Overhead Rate.
SFF Inc. Indirect Expenses	•	34,949 \$	109,000 \$	(154,932)	-82%	Overheau Raic.
Total Expenses	\$	98,896 \$	293,280 \$	(194,384)	-66%	
Change in Assets	\$	194,384 \$	- \$	194,384		
			•	<u> </u>		
Fixed Assets						
Depreciation	\$	- \$	- \$	-		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx				_		
Equipment CapEx				-		
Leasehold Improvements				-		
Change in Fixed Assets	\$	- \$	- \$			
		101701 0		404404		
TOTAL CHANGE IN ASSETS	\$	194,384 \$	- \$	194,384		
FTEs		0.3	1.0	(0.7)		

2009 Statement of Activities

Compliance and Organization Registration an dCertification

0% 0%

0%

44%

-1%

59%

37%

53%

59%

51% 42%

15%

REO Funding   SED Assessments   \$ 2,422,933   \$ 2,422,933   \$ 5	Funding	2	009 Actual		2009 Budget		2009 Variance
READ ASSESTMENTS   \$ 2,422,933   \$ 2,422,933   \$							
Total Reference   S		\$	2,422,933	\$	2,422,933	\$	-
Membership Fees & Non-Stat Assessments   S	Penalty Sanctions						-
Testing Fees	Total ERO Funding	\$	2,422,933	\$	2,422,933	\$	-
Services & Software	Membership Fees & Non-Stat Assessments	\$	-	\$	-	\$	-
Workshops	Testing Fees		-		-		-
Interest			-		-		-
Miscellaneous	Workshops		-		-		-
Expenses   Personnel Expenses   Salaries			-		-		-
Expenses   Personnel Expenses   Salaries			-		-		-
Personnel Expenses	Total Funding	\$	2,422,933	\$	2,422,933	\$	-
Salaries   S							
Payroll Taxes	Personnel Expenses						
Employee Benefits   71,313   80,092   (8,775   Savings and Retirement & Con't Education   44,364   27,929   16,435   11,75,574   859,653   315,921	Salaries	\$	1,006,999	\$	698,218	\$	308,781
Savings and Retirement & Con't Education	Payroll Taxes		52,898		53,414		(516)
Total Personnel Expenses							(8,779)
Meeting Expenses   S							
Meetings   S   5.667   S   5.667   Trave   143.694   94.000   49.694   70.000   55.366   70.000   70	Total Personnel Expenses		1,175,574		859,653		315,921
Travel							
Total Meeting Expenses   \$ 149,360 \$ 94,000 \$ 55,360		\$				\$	
Operating Expenses   Sandard Scient		\$		\$		\$	49,694 55,360
Consultants & Contracts			ŕ		,		,
Office Rent Office Costs  5,861  - 5,861  Professional Services  88,703  - 88,703  RE Trustee Fees							
Professional Services		\$	403,272	\$	330,000	\$	73,272
Professional Services			- 5 861		-		- 5 861
RE Trustee Fees	Since essas		5,001				5,001
Depreciation   Section	Professional Services		88,703		-		88,703
Total Operating Expenses   \$ 497,836	RE Trustee Fees		-		-		-
Total Direct Expenses   \$ 1,822,770 \$ 1,283,653 \$ 539,117	Depreciation		-		-		-
SPP Inc. Indirect Expenses   956,141	Total Operating Expenses	\$	497,836	\$	330,000	\$	167,836
Total Expenses   \$ 2,778,911   \$ 2,422,933   \$ 355,978	Total Direct Expenses	\$	1,822,770	\$	1,283,653	\$	539,117
Total Expenses   \$ 2,778,911   \$ 2,422,933   \$ 355,978	SDD Inc. Indirect Evnences	•	956 141	•	1 130 280	¢	(183 130)
S	-						
Fixed Assets Depreciation \$ - \$ - \$ - \$ Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements - Change in Fixed Assets  TOTAL CHANGE IN ASSETS  S - \$ - \$ - \$  TOTAL CHANGE IN ASSETS  S - \$ - \$ - \$ - \$  (355,978)	Total Expenses	\$	2,778,911	\$	2,422,933	\$	355,978
Depreciation	Change in Assets	\$	(355,978)	\$	-	\$	(355,978)
Computer & Software CapEx	Fixed Assets						
Furniture & Fixtures CapEx	Depreciation	\$	-	\$	-	\$	-
Equipment CapEx - Leasehold Improvements - \$ - \$ - \$ - \$  Change in Fixed Assets \$ - \$ - \$ - \$  TOTAL CHANGE IN ASSETS \$ (355,978) \$ - \$ (355,978)	Computer & Software CapEx						-
Change in Fixed Assets   \$ - \$ - \$	Furniture & Fixtures CapEx						-
Change in Fixed Assets         \$ - \$ - \$ -           TOTAL CHANGE IN ASSETS         \$ (355,978) \$ - \$ (355,978)	Equipment CapEx						-
TOTAL CHANGE IN ASSETS \$ (355,978) \$ - \$ (355,978)	Leasehold Improvements						-
<u> </u>	Change in Fixed Assets	\$	-	\$	-	\$	
ETFe 72 40 13	TOTAL CHANGE IN ASSETS	\$	(355,978)	\$	-	\$	(355,978)
	FTEs		7.3		6.0		1.3

Salary Expense was higher primarily due to additional compliance staff hired in 2009 to support compliance and enforcement activities.

Payroll Tax Expenses were lower is the result of the estimated "blended" payroll tax rate being higher than the rate produced by using the actual payroll tax amounts. Employee Benefits were lower as a the result of the estimated "blended" benefits rates for health and dental employer

Comments - Explain variances that are +/- 10%

payments being higher than the rate produced by using the actual benefits amounts.

Savings and Retirement Expenses were higher primarily due to the additional compliance staff.

Travel Expenses were higher primarily due to the additional compliance staff and their travel requirements

Consultant & Contracts Expenses were higher due to additional consulting resources utilized for compliance audits.

Professional Services were higher than budget primarily due to certain costs, e.g., services provided by OATI, the owner and administrator of the SPP RE CDMS, were classified as consultant and contractor expenses in the budget

SPP Inc. Indirect Expenses were lower primarily due to the significantly lower than expected SPP, Inc. Indirect Expense Overhead Rate. The decrease in costs resulting from the lower than expect rate was partially offset by the increase in charges as a result of the additional staff.

Note: An additional 2.0 FTEs provided through contractor services

(In Whole Dollars)

(In Whole Dollars)

## 2009 Statement of Activities Summary Reliability Readiness Audit and Improvement

		2009 Actual		2009 Budget		2009 Variance		Comments - Explain variances that are +/- 10%
Funding								
ERO Funding								
ERO Assessments	\$	164,640	\$	164,640	\$	=	0%	
Penalty Sanctions						<u> </u>		
Total ERO Funding	\$	164,640	\$	164,640	\$	-	0%	
Membership Fees & Non-Stat Assessments	\$	=	\$	=	\$	=		
Testing Fees		_		_	·	=		
Services & Software		_		_		=		
Workshops		_		_		_		
Interest		_		_		_		
Miscellaneous		_		_		_		
Total Funding	\$	164,640	\$	164,640	\$		0%	
J	_							
Expenses								
Personnel Expenses								
Salaries	\$	=	\$	42,670	\$	(42,670)	-100%	The Readiness Program was discontinued after 2009 BP&B was approved
Payroll Taxes		-		3,264		(3,264)	-100%	
Employee Benefits		=		4,059		(4,059)	-100%	
Savings & Retirement		=		1,707		(1,707)	-100%	
Total Personnel Expenses		-		51,700		(51,700)	-100%	
W d B								
Meeting Expenses								
Meetings	\$	-	\$	-	\$	- (10.000)	1000/	
Travel	_	-		18,000		(18,000)	-100%	
Total Meeting Expenses	\$	-	\$	18,000	\$	(18,000)	-100%	
Operating Expenses								
Consultants & Contracts	\$	_			\$	<u>-</u>		
Office Rent		_			·	=		
Office Costs		_				_		
Professional Services		_				_		
RE Trustee Fees		_				_		
Depreciation								
Total Operating Expenses	\$	-	\$	-	\$			
Total Operating Expenses	. P		Ф		Ψ			
Total Direct Expenses	\$	-	\$	69,700	\$	(69,700)	-100%	
SPP Inc. Indirect Expenses	\$	-	\$	94,940	\$	(94,940)	-100%	
Total Expenses	\$		\$	164,640	\$	(164,640)	-100%	
Change in Assets	\$	164,640	•	_	\$	164,640		
Change in Assets	. P	104,040	Ф		φ	104,040		
Fixed Assets								
Depreciation	\$	=	\$	-	\$	=		
Computer & Software CapEx						-		
Furniture & Fixtures CapEx						-		
Equipment CapEx						-		
Leasehold Improvements						-		
Change in Fixed Assets	\$		\$		\$			
moment over the games						424.21		
TOTAL CHANGE IN ASSETS	\$	164,640	\$	-	\$	164,640		
FTEs		0.0		0.5		(0.5)		

(In Whole Dollars)

## 2009 Statement of Activities Summary Reliability Assessment and Performance Analysis

Funding	<u>20</u>	009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
ERO Funding ERO Assessments	\$	1,078,150 \$	1,078,150 \$	_	0%	
Penalty Sanctions Total ERO Funding	\$	1,078,150 \$	1,078,150 \$	<u> </u>	0%	
<u> </u>				-	076	
Membership Fees & Non-Stat Assessments Testing Fees	\$	- \$	- \$	<del>-</del> -		
Services & Software Workshops		-	-	-		
Worksnops Interest		= =	= =	=		
Miscellaneous Total Funding	•	1,078,150 \$	1,078,150 \$	<u> </u>	0%	
Total Funding	Ψ	1,070,120 ψ	1,070,120 ψ		070	
Expenses Personnel Expenses						Salaries were lower primarily due to the need to have direct RE staff assigned to this area assist with compliance
Salaries	\$	247,445 \$	290,153 \$	(42,708)	-15%	activities.
Payroll Taxes		17,525	22,197	(4,672)	-21%	Payroll Taxes were lower primarily due to lower salaries
Employee Benefits Savings & Retirement		19,760 10,774	27,602 11,606	(7,842) (832)	-28% -7%	Employee Benefits were lower primarily due to lower salaries Savings and retirements were lower primarily due to lower salaries
Total Personnel Expenses		295,505	351,558	(56,053)	-16%	Personnel Expenses were lower primarily due to the need to have direct RE staff assigned to this area assist with compliance activities.
Meeting Expenses						
Meetings	\$	1,162	\$	1,162		Travel and Meeting Expenses were lower primarily due to the reassignment of direct RE staff from this area to the
Travel		14,606	25,000	(10,394)	-42%	compliance area.
Total Meeting Expenses	\$	15,768 \$	25,000 \$	(9,232)	-37%	
Operating Expenses						
Consultants & Contracts	\$	71,326 \$	56,000 \$	15,326	27%	Consultants & Contractors costs were higher than expected as a result of a study being performed that was not included in the budget.
Office Rent Office Costs		-		-		
Professional Services		-	-	-		
RE Trustee Fees		-		=		
Depreciation Total Operating Expenses	\$	71,326 \$	56,000 \$	15,326	27%	
Total Direct Expenses	\$	382,599 \$	432,558 \$	(49,959)	-12%	
SPP Inc. Indirect Expenses	\$	325,508 \$	645,592 \$	(320,085)	-50%	SPP Inc. Indirect Expenses were lower primarily due to the significantly lower than expected SPP, Inc. Indirect Expense Overhead Rate.
•	ð					Expense Overheau Rate.
Total Expenses	\$	708,106 \$	1,078,150 \$	(370,044)	-34%	
Change in Assets	\$	370,044 \$	- \$	370,044		
Fixed Assets						
Depreciation	\$	- \$	- \$	-		
Computer & Software CapEx Furniture & Fixtures CapEx				<del>-</del>		
Equipment CapEx				-		
Leasehold Improvements Change in Fixed Assets	\$	- \$	- \$			
TOTAL CHANGE IN ASSETS	\$	370,044 \$	- \$	370,044		
		, Ψ	Ψ	,		
FTEs		2.7	3.4	(0.7)		

(In Whole Dollars)

## 2009 Statement of Activities Summary Training and Education

	20	009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding		<u></u>	<u> </u>			
ERO Funding						
ERO Assessments	\$	1,115,812 \$	1,115,812 \$	=	0%	
Penalty Sanctions				-		
Total ERO Funding	\$	1,115,812 \$	1,115,812 \$	=	0%	
Membership Fees & Non-Stat Assessments	\$	- \$	- \$	=		
Testing Fees		-	-	-		
Services & Software		-	-	-		
Workshops		-	-	-		
Interest		=	-	=		
Miscellaneous		-	-	-		
Total Funding	\$	1,115,812 \$	1,115,812 \$	-	0%	
Expenses Personnel Expenses Salaries	\$	168,191 \$	299,693 \$	(131,502)	-44%	
Payroll Taxes	. J	12,210	22,927	(10,717)	-44%	
Employee Benefits		16,024	27,104	(11,080)	-41%	
Savings & Retirement		6,416	11,988	(5,572)	-46%	
Savings & Rethement		0,410	11,700	(3,372)	-40%	Personnel Expenses were lower primarily due to the activities in this area being less than expected, which resulted in
<b>Total Personnel Expenses</b>		202,840	361,712	(158,872)	-44%	lower than expected shared staff billable FTE hours
Meeting Expenses						
Meetings	\$	59,173 \$	153,800 \$	(94,627)	-62%	
Travel		3,133	21,000	(17,867)	-85%	
<b>Total Meeting Expenses</b>	\$	62,306 \$	174,800 \$	(112,494)	-64%	Travel and Meeting Expenses were lower primarily due to fewer than expected activities in this area. In addition, the SPP RE Fall Compliance Workshop was cancel.
Operating Expenses Consultants & Contracts Office Rent	\$	1,742 \$	9,660 \$	(7,918)	-82%	
Office Costs		268		268		
Professional Services		200		-		
RE Trustee Fees		_				
Depreciation		_		_		
Total Operating Expenses	\$	2,010 \$	9,660 \$	(7,650)	-79%	
				(1,020)		
Total Direct Expenses	\$	267,155 \$	546,172 \$	(279,017)	-51%	
SPP Inc. Indirect Expenses	\$	206,172 \$	569,640 \$	(363,468)	-64%	SPP Inc. Indirect Expenses were lower primarily due to the significantly lower than expected SPP, Inc. Indirect Expense Overhead Rate.
Total Expenses	\$	473,327 \$	1,115,812 \$	(642,485)	-58%	
Change in Assets	\$	642,485 \$	- \$	642,485		
Fixed Assets Depreciation Computer & Software CapEx	\$	- \$	- \$	- -		
Furniture & Fixtures CapEx Equipment CapEx						
Leasehold Improvements Change in Fixed Assets	\$	- \$	- \$	-		
	<u> </u>		*	,		
TOTAL CHANGE IN ASSETS	\$	642,485 \$	- \$	642,485		
FTEs		1.7	3.0	(1.3)		

(In Whole Dollars)

## 2009 Statement of Activities Summary Situation Awareness and Infrastructure Security

			2-11-11			
	<u>20</u>	09 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding						
ERO Assessments	\$	243,303 \$	243,303 \$	_	0%	
Penalty Sanctions	φ	245,305 \$	243,303 \$	-	070	
Total ERO Funding	\$	243,303 \$	243,303 \$	-	0%	
Membership Fees & Non-Stat Assessments	\$	- \$	- \$	-		
Testing Fees		-	-	-		
Services & Software		-	-	-		
Workshops Interest		-	-	-		
Miscellaneous		-				
Total Funding	\$	243,303 \$	243,303 \$		0%	
3						
Expenses						
Personnel Expenses						
Salaries	\$	- \$	69,509 \$	(69,509)	-100%	
Payroll Taxes		-	5,317	(5,317)	-100%	
Employee Benefits		-	5,287	(5,287)	-100%	
Savings & Retirement		=	2,780	(2,780)	-100%	
						The SPP Reliability Coordinator's participation in the NERC critical infrastructure protection activities that were
						performed by shared staff were not allocated to the SPP RE. Additionally, personnel Expenses were lower primarily
						due to the activities in this area being less than expected, which resulted in no shared staff FTE hours being billed to
Total Personnel Expenses			82,893	(82,893)	-100%	the SPP RE.
•			, in the second of			
Meeting Expenses						
Meetings	\$	-	\$	-		
Travel		3,746	18,000	(14,254)	-79%	
						The SPP RE reimburse SPP registered entity representatives attending quarterly CIPC meetings. Travel and Meeting
						Expenses were lower primarily due to fewer than expected activities in this area and lower than expected
Total Meeting Expenses	\$	3,746 \$	18,000 \$	(14,254)	-79%	reimbursement costs.
Total Meeting Expenses	Ψ	3,740 ф	10,000 φ	(14,234)	-1970	remoursement costs.
Operating Expenses						
Consultants & Contracts	\$	_	\$	_		
Office Rent		-		=		
Office Costs		-		-		
Professional Services		600		600		
RE Trustee Fees		-		-		
Depreciation		-		-		
Total Operating Expenses	\$	600 \$	- \$	600		
T-4-1 Di4 F	•	4.246 ¢	100 002 6	(06 547)	0.60/	
Total Direct Expenses	\$	4,346 \$	100,893 \$	(96,547)	-96%	
SPP Inc. Indirect Expenses	\$	- \$	142,410 \$	(142,410)	-100%	SPP Inc. Indirect Expenses were zero because there were no FTE hours assigned to this program area.
SFF file, fildit ect Expenses	æ	- \$	142,410 \$	(142,410)	-100%	STT III. Indirect Expenses were zero occause there were no FTE nours assigned to this program area.
Total Expenses	s	4,346 \$	243,303 \$	(238,957)	-98%	
			,	(===,===)		
Change in Assets	\$	238,957 \$	- \$	238,957		
				<u> </u>		
Fixed Assets						
Depreciation	\$	- \$	- \$	-		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx				-		
Equipment CapEx				-		
Leasehold Improvements	_			-		
Change in Fixed Assets	\$	- \$	- \$	<u> </u>		
TOTAL CHANGE IN ASSETS	\$	238,957 \$	- \$	238,957		
TOTAL CHANGE IN ASSETS	φ	430,731 \$	- 3	430,951		
FTEs		-	0.8	(0.8)		
* *****		-	0.0	(0.0)		

(In Whole Dollars)

## 2009 Statement of Activities Summary Committees and Member Forums

					Committees and Me	inder Forui	115
	2	2009 Actual	2009 Budget		2009 Variance		Comments - Explain variances that are +/- 10%
Funding	=	ioos mente	2005 Dauger		2005 Yuriunce		Comments Expansi intrinsection are in 2019
ERO Funding							
ERO Assessments	\$	25,000 \$	25,000	\$	_	0%	
Penalty Sanctions	-	,	,,,,,,	-	_		
Total ERO Funding	\$	25,000 \$	25,000	\$		0%	
Total Erco I tilitaing	Ÿ	25,000 φ	25,000	Ψ		070	
Membership Fees & Non-Stat Assessments	\$	- \$	_	\$			
Testing Fees	Ψ	Ψ		Ψ			
Services & Software		=	=		-		
		-	-		-		
Workshops		-	-		-		
Interest		-	-		-		
Miscellaneous	-	- 25 000 A	-	Φ	<u> </u>	00/	
Total Funding	\$	25,000 \$	25,000	\$	-	0%	
Expenses							
Personnel Expenses							
Salaries				\$	-		
Payroll Taxes					-		
Employee Benefits					-		
Savings & Retirement					=		
Total Personnel Expenses					-		
Meeting Expenses							
•							
Meetings		\$	25,000	\$	(25,000)	-100%	The expenses for this program area were classified as Training and Education Program Area in the financial statements
Travel					-		
Total Meeting Expenses	\$	- \$	25,000	\$	(25,000)	-100%	
	*	*	,	*	(==,)		
Operating Expenses							
Consultants & Contracts	\$	_		\$	_		
Office Rent	Ψ.			Ψ			
Office Costs							
Professional Services							
RE Trustee Fees		=			-		
					-		
Depreciation	•			Φ	<u>-</u>		
Total Operating Expenses	\$	- \$		\$	<u> </u>		
T ( ID) ( F	\$		27.000	Φ	(25,000)	1000/	
Total Direct Expenses	3	- \$	25,000	Э	(25,000)	-100%	
anny y u . n							
SPP Inc. Indirect Expenses	\$	- \$	-	\$	-		
Total Expenses	\$	- \$	25,000	\$	(25,000)	-100%	
Change in Assets	\$	25,000 \$	-	\$	25,000		
	·				<u> </u>		
Fixed Assets							
Depreciation	\$	- \$	-	\$	-		
Computer & Software CapEx					-		
Furniture & Fixtures CapEx					=		
Equipment CapEx					-		
Leasehold Improvements					_		
Change in Fixed Assets	\$	- \$		\$	-		
0	<u> </u>	Ψ		-			
TOTAL CHANGE IN ASSETS	\$	25,000 \$		\$	25,000		
		_ε,σσσ ψ		-	20,000		
FTEs		-	_				
FIES		•	•		•		

(In Whole Dollars)

#### 2009 Statement of Activities Summary General and Administrative

	<u>20</u>	09 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding						
ERO Assessments <sup>1</sup>	\$	1,630,710 \$	1,630,710 \$		0%	
Penalty Sanctions		-,,	-,,	-		
Total ERO Funding	\$	1,630,710 \$	1,630,710 \$	-	0%	
Membership Fees & Non-Stat Assessments	\$	- \$	- S			
Testing Fees	Ψ	-	-			
Services & Software		-				
Workshops		-				
Interest		1,673	-	1,673		
Miscellaneous Total Funding	\$	8,485 1,640,868 \$	1,630,710 \$	8,485 10,158	1%	
Total Funding	3	1,040,808 \$	1,030,/10 \$	10,158	1%	
Expenses Personnel Expenses						Salary Expense was higher primarily due to additional compliance staff hired in 2009, including the RE General
Salaries	\$	426,797 \$	289,435 \$	137,362	47%	Manager
Payroll Taxes		19,094	22,142	(3,048)	-14%	Payroll Tax Expenses were lower is the result of the estimated "blended" payroll tax rate being higher than the rate produced by using the actual payroll tax amounts. Employee Benefits were higer primarily as a the result of the cost associated with the additional staff hired in 2009,
Employee Benefits		60,547	25,065	35,482	142%	including relocation costs.
Savings & Retirement		14,795	11,577	3,218	28%	Savings and Retirement Expenses were higherprimarily as a the result of the additional staff hired in 2009.  Personnel Expenses were higher primarily due to additional staff hired in 2009, including the RE General Manager
<b>Total Personnel Expenses</b>		521,234	348,219	173,015	50%	and administrative assistant.
Meeting Expenses						
Meetings	\$	18,497	\$	18,497		
Travel		40,396	30,000	10,396	35%	
<b>Total Meeting Expenses</b>	\$	58,893 \$	30,000 \$	28,893	96%	Travel and Meeting Expenses were higher primarily due to the additional staff and their travel requirements
Operating Expenses Consultants & Contracts	\$	872	\$	872		
Office Rent	3	8/2	2	8/2		
Office Costs		7,810		7,810		
Professional Services		1,804		1,804		
RE Trustee Fees		137,388	135,000	2,388	2%	
Depreciation Total Operating Functions	•	147,875 \$	135,000 \$	12,875	10%	
Total Operating Expenses	\$		•			
Total Direct Expenses	\$	728,001 \$	513,219 \$	214,782	42%	
						SPP Inc. Indirect Expenses were lower primarily due to the significantly lower than expected SPP, Inc. Indirect
CDD I I. P 4 F	¢	200 (74 *	454 500 +	/# / AA ^	1.00/	Expense Overhead Rate. The decrease in costs resulting from the lower than expect rate was partially offset by the
SPP Inc. Indirect Expenses	\$	398,674 \$	474,700 \$	(76,026)	-16%	increase in charges as a result of the additional staff.
Total Expenses	\$	1,126,675 \$	987,919 \$	138,756	14%	
Change in Assets	\$	514,193 \$	642,791 \$	(128,598)	-20%	
Fixed Assets						
Depreciation	\$	- \$	- \$	-		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx				-		
Equipment CapEx				-		
Leasehold Improvements Change in Fixed Assets	\$	- \$	- <b>\$</b>	<del></del>		
-						
TOTAL CHANGE IN ASSETS	\$	514,193 \$	642,791 \$	(128,598)	-20%	
FTEs <sup>2</sup>		2.9	2.5	0.4		

<sup>1 2009</sup> Budget includes \$642,791 in additional assessments due to underfunding of SPP RE's 2007 activities and expected underfunding of 2008 activities

<sup>&</sup>lt;sup>2</sup> SPP RE General Counsel was accounted for in the 2009 General and Administrative Program Budget for purposes of confidentiality.

(In Whole Dollars)

FTEs 1

## 2009 Statement of Activities Summary Legal and Regulatory

P. 1	<u>20</u>	09 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding						
ERO Assessments	\$	150,000 \$	150,000		0%	
Penalty Sanctions				· -		
Total ERO Funding	\$	150,000 \$	150,000	-	0%	
Membership Fees & Non-Stat Assessments	\$	- \$	- 5	-		
Testing Fees		-	-	-		
Services & Software		Ξ	≘	=		
Workshops		-	-	-		
Interest		=	=	=		
Miscellaneous Total Funding	\$	150,000 \$	150,000	-	<del>-</del> 0%	
1 Otal Fullung	Ψ	130,000 φ	130,000	,	= 0,0	
Expenses						
Personnel Expenses						
Salaries			5	-		
Payroll Taxes				-		
Employee Benefits				=		
Savings & Retirement				=	_	
Total Personnel Expenses		-	-	-		
Meeting Expenses						
Meetings Travel			5	-		
Total Meeting Expenses	\$	- \$	- 5	-	_	
Total Meeting Expenses		- 4	- ,	-		
Operating Expenses						
Consultants & Contracts			5	-		
Office Rent				-		
Office Costs				=		
Professional Services			150,000	(150,00	0) -100%	The 2009 Budget included an amount to support three hearings. No hearing occurred during 2009.
RE Trustee Fees				=		
Depreciation	_		450000	-		
<b>Total Operating Expenses</b>	\$	- \$	150,000	(150,00	<u>0)</u> -100%	
<b>Total Direct Expenses</b>	\$	- \$	150,000	(150,00	-100%	
SPP Inc. Indirect Expenses	\$		5	-		
Total Expenses	\$	- \$	150,000	(150,00	<u>0)</u> -100%	
Change in Assets	\$	150,000 \$	- 5	\$ 150,00	0	
T'- 1 A						
Fixed Assets	\$	- \$	- 5	1		
Depreciation Computer & Software CapEx	٥	- 3	- 3	· -		
Furniture & Fixtures CapEx				-		
Equipment CapEx				_		
Leasehold Improvements				=		
Change in Fixed Assets	\$	- \$	- 9	-	_	
TOTAL CHANGE IN ASSETS	\$	150,000 \$	- 5	\$ 150,00	0	
					_	

<sup>&</sup>lt;sup>1</sup> SPP RE General Counsel was accounted for in the 2009 General and Administrative Program Budget for purposes of confidentiality.

(In Whole Dollars)

FTEs

## 2009 Statement of Activities Summary Information Technology

				2009 Variance
	Actual	2009 Budget		
\$	- \$	-	\$	=
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 $\frac{Comments - Explain\ variances\ that\ are\ + \! / - 10\%}{The\ costs\ for\ IT\ services\ to\ support\ all\ RE\ programs\ are\ accounted\ for\ within\ the\ SPP,\ Inc.\ Indirect\ Expenses.}$ 

(In Whole Dollars)

FTEs

#### 2009 Statement of Activities Summary Human Resources

	2009	Actual 2	009 Budget	2009 Variance
Funding				
ERO Funding				
ERO Assessments	\$	- \$	- \$	-
Penalty Sanctions		Ŧ	Ť	-
Total ERO Funding	\$	- \$	- \$	-
	*	*	T	
Membership Fees & Non-Stat Assessments	\$	- \$	- \$	-
Testing Fees		-	= '	-
Services & Software		-	-	-
Workshops		_	_	_
Interest		_	_	_
Miscellaneous		_	_	_
Total Funding	\$	- \$	- \$	-
			· · · · · · · · · · · · · · · · · · ·	
Expenses				
Personnel Expenses				
Salaries			\$	_
Payroll Taxes				=
Employee Benefits				=
Savings & Retirement				-
Total Personnel Expenses		-		
Meeting Expenses				
Meetings			\$	=
Travel				=
Total Meeting Expenses	\$	- \$	- \$	-
Operating Expenses				
Consultants & Contracts			\$	-
Office Rent				-
Office Costs				-
Professional Services				=
RE Trustee Fees				=
Depreciation				-
<b>Total Operating Expenses</b>	\$	- \$	- \$	
Total Direct Expenses	\$	- \$	- \$	•
SPP Inc. Indirect Expenses	\$	- \$	- \$	_
of Fine. Indirect Expenses	Ψ	- ψ	- Ψ	
Total Expenses	\$	- \$	- \$	-
Change in Assets	\$	- \$	- \$	-
Fixed Assets				
Depreciation	\$	- \$	- \$	-
Computer & Software CapEx		Ψ	Ψ	_
Furniture & Fixtures CapEx				-
Equipment CapEx				
Leasehold Improvements				<del>-</del>
Change in Fixed Assets	\$	- \$	- \$	
Change in Fixed Assets	•	- 3	- 3	•
TOTAL CHANGE IN ASSETS	\$	- \$	- \$	-

 $\frac{Comments \cdot Explain \ variances \ that \ are \ +/- \ 10\%}{The \ costs \ for \ human \ resource \ services \ to \ support \ all \ RE \ programs \ are \ accounted \ for \ within \ the \ SPP, \ Inc. \ Indirect \ Expenses.}$ 

(In Whole Dollars)

## 2009 Statement of Activities Summary Accounting and Finance

	2009	Actual 2009	Budget 200	9 Variance
Funding				
ERO Funding				
ERO Assessments	\$	- \$	- \$	-
Penalty Sanctions				-
Total ERO Funding	\$	- \$	- \$	Ē
Membership Fees & Non-Stat Assessments	\$	- \$	- \$	-
Testing Fees		=	=	-
Services & Software		-	-	=
Workshops		-	-	-
Interest		=	=	=
Miscellaneous	ф.	-	-	-
Total Funding	\$	- \$	- \$	-
Expenses				
Personnel Expenses				
Salaries			\$	=
Payroll Taxes				-
Employee Benefits				-
Savings & Retirement				=
Total Personnel Expenses		-	-	-
Meeting Expenses				
Meetings			\$	-
Travel				-
Total Meeting Expenses	\$	- \$	- \$	•
Operating Expenses				
Consultants & Contracts			\$	=
Office Rent				-
Office Costs				-
Professional Services				-
RE Trustee Fees				=
Depreciation				-
<b>Total Operating Expenses</b>	\$	- \$	- \$	
<b>Total Direct Expenses</b>	\$	- \$	- \$	
SPP Inc. Indirect Expenses	\$	- \$	- \$	
•				
Total Expenses	\$	- \$	- \$	-
Change in Assets	\$	- \$	- \$	-
Fixed Assets				
Depreciation	\$	- \$	- \$	-
Computer & Software CapEx				-
Furniture & Fixtures CapEx				-
Equipment CapEx				-
Leasehold Improvements				-
Change in Fixed Assets	\$	- \$	- \$	-
TOTAL CHANGE IN ASSETS	\$	- \$	- \$	
FTEs		-	-	

 $\underline{\text{Comments}\cdot\text{Explain variances that are +/- 10\%}}$  The costs for accounting and finance services to support all RE programs are accounted for within the SPP, Inc. Indirect Expenses.

В

## CALCULATION OF THE SPP INDIRECT COST RATE

RATE CALCULATIONS BASED ON 2008 BUDGET

		Α	$C = B \times (\% \text{ of } A)$		$=C/(A \times 1,880)$
			INDIRECT		
	TOTAL		COSTS TO	TOTAL	INDIRECT
RESOURCE GROUPS	<b>EXPENSES</b>	HC	ALLOCATE	HOURS *	COST RATE
Contract Services	8,673,243	44	8,371,767	82,720	101.21
Credit	1,245,688	3	570,802	5,640	101.21
Engineering	4,517,921	30	5,708,023	56,400	101.21
Market Development & Analysis	2,058,596	13	2,473,477	24,440	101.21
Operations	10,228,346	79	15,031,127	148,520	101.21
RE Compliance	1,247,227	5	951,337	9,400	101.21
Regulatory	2,986,328	5	951,337	9,400	101.21
RSC	703,017	-	-	-	
Settlements	5,264,198	14	2,663,744	26,320	101.21
Training	1,631,578	11	2,092,942	20,680	101.21
	38,556,144	204	38,814,556	•	

<sup>\*</sup> Based on 1,880 hours per year

				INDIRECT
	TOTAL			COSTS TO
SUPPORT GROUPS	<b>EXPENSES</b>	HC	ADJUST	ALLOCATE
Accounting	1,595,703	8		1,595,703
Administration	35,622,222	-	(23,274,800) a	12,347,422
Center of Excellence	487,091	1		487,091
Communications	290,071	3		290,071
Customer Service	347,863	4		347,863
Human Resources	1,388,017	12		1,388,017
Information Technology	17,469,963	81		17,469,963
Legal	540,543	5		540,543
Officers	2,584,600	7	(738,457) b	1,846,143
Process Integrity	1,065,573	7		1,065,573
Project Management	1,436,168	13		1,436,168
	62,827,814	133	(24,013,257)	38,814,556

a Less: FERC Fees of \$9.0MM; Market Depreciation of \$14.3MM

b Less: Michael Dessell and Charles Yeung

Indirect costs for allocation based on the 2008 budget is \$38.8MM as compared to the 2007 budget of \$36.4MM; representing an increase of 7%. These costs are allocated to SPP's Resource Groups based on headcount. Resource headcount in the 2008 budget is 204 as compared to the 2007 budget headcount of 176; representing an increase of 16%. The Indirect Cost rate has declined from \$110 in 2007 to \$101 in 2008 due to the growth of SPP's Resource Groups outpacing the growth in support costs.

	TOTAL			INDIRECT COSTS TO	TOTAL	INDIRECT COST
RESOURCE GROUPS	EXPENSES	HC	%	ALLOCATE	HOURS	HOURLY RATE
Credit	\$441,321	3	1%	\$391,159.07	5,640	\$69.35
Settlements	\$4,737,693	14	6%	\$1,825,408.98	26,320	\$69.35
Inter-Regional Affairs	\$497,166	1	0%	\$130,386.36	1,880	\$69.35
Training	\$1,643,345	13	5%	\$1,695,022.63	24,440	\$69.35
Regional Entity Administration	\$552,498	7	3%	\$912,704.49	13,160	\$69.35
Regional Entity Compliance	\$1,849,993	7	3%	\$912,704.49	13,160	\$69.35
Regulatory	\$5,694,732	7	3%	\$912,704.49	13,160	\$69.35
Transmission Development	\$935,137	9	4%	\$1,173,477.20	16,920	\$69.35
Engineering	\$5,892,255	35	14%	\$4,563,522.46	65,800	\$69.35
Market Development & Analysis	\$1,794,400	14	6%	\$1,825,408.98	26,320	\$69.35
Operations	\$10,035,686	91	37%	\$11,865,158.40	171,080	\$69.35
Contract Services	\$9,739,888	45	18%	\$5,867,386.02	84,600	\$69.35
Regional State Committee	\$134,537	0	0%	\$0.00	0	
Total	\$43,948,650	246	100%	\$32,075,044		

SUPPORT GROUPS	TOTAL EXPENSES		ADJUSTMENTS	INDIRECT COSTS TO ALLOCATE
Administration	\$43,244,137	0	(\$28,490,548) a	\$14,753,589
Officers	\$3,445,439	8	(\$430,680) f	\$3,014,759
Accounting	\$1,020,531	10		\$1,020,531
Human Resources	\$1,585,937	18		\$1,585,937
SPP Compliance	\$751,008	8	(\$751,008) b	\$0
Internal Audit	\$1,207,610	5	(\$1,207,610) <i>c</i>	\$0
Project Management	\$1,269,206	9	(\$1,269,206) d	\$0
Communications	\$283,782	2		\$283,782
Customer Service	\$400,513	5		\$400,513
Legal	\$618,991	8		\$618,991
Information Technology	\$20,962,090	104	(\$10,565,150) e	\$10,396,940
Total	\$74,789,245	177	(\$42,714,201)	\$32,075,044

 a Less: Administrative Overhead
 \$14,189,000

 RT & MO Depreciation
 \$13,104,283

 Interest Exp & Derivative Adjust
 \$1,364,875

 FAS 158 Adjustment (Not Posted)
 N/A

 RE Trustee Expense
 \$137,388

 Interest Income
 (\$304,998)

 \$28,490,548

SPP RE 2009 True-up Filing Attachment 3 Page 1 of 1

b Less: SPP Compliance does not support the RE

c Less: Internal Audit does not support the RE

d Less: Project Management does not support the RE

e Less: Transmission & Market Support

f Less: Desselle Costs (Yeung included in Inter-Regional Affairs)

Accountants' Report and Financial Statements

December 31, 2009 and 2008



## **December 31, 2009 and 2008**

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## Independent Accountants' Report

Board of Directors Southwest Power Pool, Inc. Little Rock, Arkansas

We have audited the accompanying balance sheets of Southwest Power Pool, Inc. as of December 31, 2009 and 2008, and the related statements of operations, members' deficit and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southwest Power Pool, Inc. as of December 31, 2009 and 2008, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

BO, (CP

April 1, 2010



## Balance Sheets (In Thousands) December 31, 2009 and 2008

### **Assets**

	2009	2008
Current Assets		
Cash and cash equivalents	\$ 36,17	0 \$ 24,342
Restricted cash deposits	19,74	0 17,777
Accounts receivable	15,08	3 11,644
Prepaid expenses and other	3,61	9 2,257
Total current assets	74,61	2 56,020
Property and Equipment, At Cost		
Land	32	
Building	5,96	
Furniture and fixtures	4,33	
Equipment and machinery	21,95	6 18,100
Leasehold improvements	1,11	9 908
Software	62,46	6 53,058
Software in development	10,75	1 10,053
Construction in progress	20	8
	107,12	9 91,951
Less accumulated depreciation and amortization	68,65	2 50,679
	38,47	7 41,272
Other Assets, Net	1,06	6 277
	\$ <u>114,15</u>	<u>5</u> \$ <u>97,569</u>

## **Liabilities and Members' Deficit**

	2009	2008
Current Liabilities		_
Accounts payable	\$ 11,469 \$	7,501
Customer deposits	19,740	17,777
Current maturities of long-term debt (Note 4)	9,206	8,206
Accrued expenses	20,939	16,428
Deferred revenue	 6,089	4,130
Total current liabilities	67,443	54,042
Long-term Debt (Note 4)	60,369	39,574
Other Long-term Liabilities	5,649	11,494
Members' Deficit	 (19,306)	(7,541)

\$<u>114,155</u> \$<u>97,569</u>

# Statements of Operations (In Thousands)

## Years Ended December 31, 2009 and 2008

	2009	2008
Operating Income		
Tariff fees and member assessments	\$ 72,385	\$ 68,397
Other member services	29,234	23,648
Other member services		23,010
	101,619	92,045
Operating Expenses		
Salaries and benefits	50,140	41,880
Employee travel	1,404	1,367
Administrative	2,804	2,313
Regulatory assessment	13,104	9,525
Meetings	756	703
Communications system	3,255	2,653
Leases	1,533	1,014
Maintenance	5,292	4,221
Consulting services	18,645	17,495
Depreciation and amortization	20,597	18,067
	117,530	99,238
Operating Loss	(15,911)	(7,193)
Other Income (Expense)		
Interest income	305	648
Interest expense	(2,879)	(2,756)
Change in fair market value of interest rate swaps	1,698	(2,733)
Other income (expense)	53	(478)
	(823)	(5,319)
Loss Before Change in	(16.724)	(10.510)
Funded Status of Employee Benefit Plans	(16,734)	(12,512)
Change in Funded Status of Employee Benefit Plans	4,969	(3,912)
6	- 12 22	/
Net Loss	\$ <u>(11,765)</u>	\$ <u>(16,424)</u>

## Statements of Members' Deficit Years Ended December 31, 2009 and 2008

	 2009	2008
Balance, Beginning of Year	\$ (7,541)	\$ 8,883
Net loss	 (11,765)	(16,424)
Balance, End of Year	\$ (19,306)	\$ <u>(7,541</u> )

# Statements of Cash Flows (In Thousands)

## Years Ended December 31, 2009 and 2008

	2009	2008
Operating Activities		
Net loss	\$ (11,765)	\$ (16,424)
Items not requiring cash	, , ,	, , ,
Depreciation and amortization	20,597	18,067
Change in funded status of employee benefit plans	(4,969)	3,912
Loss on disposal of fixed assets	42	-
Change in fair market value of interest rate swaps	(1,698)	2,733
Changes in assets and liabilities		
Accounts receivable	(3,439)	(3,958)
Prepaid expenses and other	(1,362)	(61)
Other assets	(229)	464
Accounts payable	3,969	784
Accrued expenses	6,471	3,731
Other long-term liabilities	 234	(156)
Net cash provided by operating activities	 7,851	9,092
Investing Activities		
Acquisition of property and equipment	 (17,817)	(16,323)
Net cash used in investing activities	 (17,817)	(16,323)
Financing Activities		
Repayments of long-term debt	(8,206)	(12,206)
Issuance of long-term debt	 30,000	10,000
Net cash provided by (used in) financing activities	 21,794	(2,206)
Increase (Decrease) in Cash and Cash Equivalents	 11,828	(9,437)
Cash and Cash Equivalents, Beginning of Year	 24,342	33,779
Cash and Cash Equivalents, End of Year	\$ 36,170	\$ <u>24,342</u>
Supplemental Cash Flow Information		
Interest paid (net of interest capitalized of \$323 in 2009)	\$ 3,032	\$ 2,878

## Notes to Financial Statements December 31, 2009 and 2008

## Note 1: Nature of Operations and Summary of Significant Accounting Policies (In Thousands)

### Nature of Operations

Southwest Power Pool, Inc. (the Company) is a not-for-profit entity formed in 1941 and incorporated in 1994. The Company is a Federal Energy Regulatory Commission (FERC)-approved regional transmission organization (RTO) serving more than five million ultimate customers across all or parts of nine states. The Company's membership consists of investor-owned utilities, municipal systems, generation and transmission cooperatives, state authorities, independent power producers, contract participants, power marketers and independent transmission companies.

Major services provided by the Company to its members and customers include tariff administration, electric reliability coordination, regional transmission scheduling, energy imbalance service (EIS) market operations, and regional transmission expansion planning.

The Company also serves as the Regional Entity (RE) for its region. The primary responsibility of the RE is the enforcement of North American Electric Reliability Corporation (NERC)-approved reliability standards for users, owners and operators of the bulk power system within the region.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Cash and Cash Equivalents and Deposits (In Thousands)

The Company considers all highly liquid interest-earning investments with stated maturities and coupon rate reset dates of no more than three months to be cash equivalents. The Company's cash and cash equivalents, including restricted deposits, are invested primarily in money market funds, mutual funds and repurchase agreements. These investments are typically revalued to the market each day and, in the case of repurchase agreements, are collateralized by U.S. government and federal agency securities. The Company's cash and cash equivalents consist primarily of funds accumulated for general operating purposes. Restricted cash deposits consist primarily of customer security deposits, amounts deposited for engineering studies and funds held in escrow for disputed invoices.

The financial institution holding the Company's cash accounts, which are subject to FDIC insurance, is participating in the FDIC's Transaction Account Guarantee Program. Under that program, through June 30, 2010, all noninterest-bearing transaction accounts are fully guaranteed by the FDIC for the entire amount in the account.

# Notes to Financial Statements December 31, 2009 and 2008

Effective October 3, 2008, the FDIC's insurance limits increased to \$250. The increase in federally insured limits is currently set to expire December 31, 2013. At December 31, 2009 and 2008, the Company's interest-bearing cash accounts exceeded federally insured limits by approximately \$48,973 and \$28,686, respectively. However, the Company requires the financial institutions holding its cash balances to be rated A or better by nationally recognized rating agencies.

#### Income Taxes

The Company is exempt from income taxes under Section 501c(6) of the Internal Revenue Code and a similar provision of state law. However, the Company is subject to federal income tax on any unrelated business taxable income.

The Company files tax returns in the U.S. federal jurisdiction. With a few exceptions, the Company is no longer subject to U.S. federal examinations by tax authorities for years before 2006.

#### Accounts Receivable

Accounts receivable are stated at the amount billed to members, customers and others plus any accrued and unpaid interest. The Company provides an allowance for doubtful accounts, when necessary, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Accounts that are unpaid after the due date bear interest at a rate set by FERC. Interest continues to accrue until the account is paid or deemed uncollectible.

### Property and Equipment (In Thousands)

Property and equipment are recorded at cost and depreciated on a straight-line basis over the estimated useful life of each asset. The estimated useful lives are as follows:

Building 20 years
Furniture and fixtures 5 years
Equipment and machinery 3 years
Software 3 years

Leasehold improvements Shorter of useful life or lease term

The Company capitalizes interest cost incurred on funds used to construct property, plant and equipment. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life. Interest cost capitalized was \$323 in 2009.

# Notes to Financial Statements December 31, 2009 and 2008

The Company capitalizes development costs, including interest, for internal use software costs. These costs are included in software and software in development. Management of the Company is of the opinion that all costs capitalized in association with the software in development are fully recoverable over the anticipated life of the asset.

### Long-lived Asset Impairment

The Company evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds it fair value.

No asset impairment was recognized during the years ended December 31, 2009 and 2008.

### Revenue Recognition

Revenues, consisting of member assessments, tariff administrative fees, contract services, and miscellaneous revenues, are recognized when earned and expenses are recognized when incurred.

### **Customer Deposits**

Customers may be required to make deposits with the Company prior to the performance of transmission services and engineering studies. These amounts are typically held for the duration of the service and applied to the customer's final invoice. An offsetting liability equal to the deposit balance is recorded in current liabilities. Funds held in escrow related to disputed invoices are also recorded as a customer deposit under current liabilities.

### Tariff Fees and Member Assessments

An administrative charge is applied to all transmission service under the Company's tariff to cover the expenses related to the administration of the tariff. The charge is calculated in accordance with the terms of the Company's Open Access Transmission Tariff. The administrative rate used for the calculation is established by the Board of Directors.

Members are assessed monthly based on their prior year average 12-month peak demand multiplied by the total hours in a month and by the monthly assessment rate as established by the Board. A member's monthly assessment is offset dollar for dollar for qualifying tariff administrative fees collected from a member in any given assessment period.

The Company collects a membership fee from each member annually. The amount of the membership fee is established by the Board of Directors of the Company. For 2009 and 2008, all members paid a \$6,000 membership fee.

## Notes to Financial Statements December 31, 2009 and 2008

The Company also bills transmission customers and transmission owners a charge under schedule 12 on all energy delivered under point-to-point transmission service and network integration transmission service. This provides a mechanism for recovering from transmission customers and transmission owners the annual charges the Company pays to FERC. The rate is developed by FERC in the prior calendar year and applied to energy transmitted in the second prior calendar year.

#### Other Member Services

The Company provides reliability, tariff administration and scheduling for non-members on a contract basis.

### Withdrawing Members

Members wishing to withdraw their membership from the Company must provide 12 months written notice and are responsible for their portion of the Company's existing obligations as defined in the bylaws, which include unpaid membership fees, any assessments imposed prior to the effective withdrawal date, any costs or expenses imposed upon the Company as a direct consequence of the member's withdrawal, and the member's share of long-term obligations and related interest.

#### Concentration of Credit Risk

The Company is exposed to credit risk primarily through accounts receivable and uninsured cash equivalent balances. During 2009 and 2008, the Company maintained cash balances that exceeded the insurance limits of the Federal Deposit Insurance Corporation. However, the Company requires the financial institutions holding its cash balances to be rated A or better by nationally recognized rating agencies.

Because the Company considers all accounts receivable to be highly probably of collection, a reserve for doubtful accounts is not maintained. The Company requires its customers to meet certain minimum standards of financial condition and creditworthiness to receive unsecured credit from the Company. If these standards cannot be met by a counterparty, the Company requires the posting of defined financial security instruments to cover potential liabilities.

## Note 2: Line of Credit (In Thousands)

The Company has a \$20,000 revolving line of credit expiring in 2011. At December 31, 2009 and 2008, no amounts were borrowed against this line. The agreement has a variable interest rate equal to either the bank's prime rate or the London Interbank Offered Rate (LIBOR) plus a credit margin. The Company's line of credit requires compliance with certain financial and non-financial covenants as well as periodic reporting requirements. As of September 30, 2009, the Company was not in compliance with a certain financial covenant. However, the Company's lender waived in writing this event of non-compliance at September 30, 2009. Compliance with this quarterly covenant was restored as of December 31, 2009.

# Notes to Financial Statements December 31, 2009 and 2008

## Note 3: Significant Estimates and Concentrations

#### **Current Economic Conditions**

The current protracted economic decline continues to present organizations with difficult circumstances and challenges, which in some cases have resulted in large declines in fair value of assets, decrease in revenues, constraints on liquidity and difficulty obtaining financing. The financial statements have been prepared using values and information currently available to the Company.

In addition, given the volatility of current economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments that could negatively impact the Company's ability to meet debt covenants or maintain sufficient liquidity.

## Note 4: Long-term Debt and Interest Rate Swaps (In Thousands)

### Long-term Debt

	2009	2008
4.78% Term Notes due 2011 (A)	\$ 10,000	\$ 15,000
Variable Rate Term Note due 2027 (B)	4,575	4,780
Variable Rate Term Note due 2014 (C)	25,000	28,000
5.45% Term Note due 2016 (D)	30,000	
	69,575	47,780
Less current maturities	9,206	8,206
	\$ 60,369	\$ 39,574

- (A) Due June 25, 2011; principal payable \$5,000 annually, beginning on June 25, 2007; interest payable semi-annually at 4.78%. The note agreement requires mandatory prepayments of outstanding principal upon withdrawal from the Company of various aggregates of membership. The Company was not subject to any mandatory prepayments during 2009 and 2008. Proceeds were used to fund general corporate activities. The notes are unsecured.
- (B) Due February 1, 2027; principal and interest are payable quarterly based on a 25-year amortization commencing May 1, 2007. The interest rate adjusts monthly based on the London Interbank Offered Rate (LIBOR) plus 0.85%. The note is secured by a first mortgage on the Company's operation facility.

# Notes to Financial Statements December 31, 2009 and 2008

- (C) Due December 25, 2014; interest is payable monthly and principal is payable quarterly based on a seven-year amortization. Payments commenced on March 25, 2008. The interest rate adjusts monthly based on the London Interbank Offered Rate (LIBOR) plus 0.30%. Proceeds were used to fund development of an energy trading market and other capital expenditures. The note is unsecured.
- (D) Due July 23, 2016; principal and interest are payable quarterly based on a seven-year amortization. Principal payments are to commence on March 31, 2011. The interest rate is fixed at 5.45%. Proceeds were used to fund development of an energy trading market and other capital expenditures. The note is unsecured.

The Company's note agreements require compliance with certain financial and non-financial covenants as well as periodic reporting requirements. As of September 30, 2009, the Company was not in compliance with a certain financial covenant. However, the Company's affected lenders waived in writing this event of non-compliance at September 30, 2009. Compliance with this quarterly covenant was restored as of December 31, 2009.

Aggregate annual maturities of long term debt at December 31, 2009, are:

2010	\$	9,206
2011		13,206
2012		11,206
2013		11,706
2014		11,706
Thereafter	_	12,545
	\$	69,575

#### Variable-to-Fixed Interest Rate Swap

As a strategy to maintain acceptable levels of exposure to the risk of changes in future cash flows due to interest rate fluctuations, the Company entered into an interest rate swap agreement on September 15, 2006 with U.S. Bank National Association. The agreement provides for the Company to receive interest from the counterparty at LIBOR and to pay interest to the counterparty at a fixed rate of 5.51% on notional amounts of \$4,539 and \$4,743 at December 31, 2009 and 2008, respectively. Under the agreement, the Company pays or receives the net interest amount quarterly, with the quarterly settlements included in interest expense. The swap was established to hedge interest rate risk on its floating rate debt obligation (Loan B).

The Company entered into another interest rate swap agreement on August 23, 2007, with U.S. Bank National Association. The agreement provides for the Company to receive interest from the counterparty at LIBOR and to pay interest to the counterparty at a fixed rate of 5.31% on notional amounts of \$25,000 and \$28,000 at December 31, 2009 and 2008, respectively. Under the agreement, the Company pays or receives the net interest amount monthly, with the monthly settlements included in interest expense. The swap was established to hedge interest rate risk on its floating rate debt obligation (Loan C).

# Notes to Financial Statements December 31, 2009 and 2008

The table below presents certain information regarding the Company's interest rate swap agreements.

	2	009	2	2008
Fair value of interest rate swap agreements	\$	2,768	\$	4,466
Balance sheet location of fair value amounts	Other I	Long-term	Other	Long-term
	Lial	oilities	Lia	bilities
Gain or (loss) recognized in statement of operations	\$	1,698	\$	(2,733)
Location of gain (loss) recognized in statement of	Chang	ge in Fair	Chan	ge in Fair
operations	Market	Value of	Marke	t Value of
	Inter	est Rate	Inter	est Rate
	S	vaps	S	waps

## Note 5: Operating Leases (In Thousands)

The Company has noncancellable operating leases for office space and certain office equipment, which expire at various times through 2011. The Company incurred lease expense related to these operating leases of \$1,533 and \$1,014 in 2009 and 2008, respectively.

Future minimum lease payments at December 31, 2009, were:

2010 2011	\$ 1,662 1,376
2012	 197
	\$ 3 235

### Note 6: Employee Benefit Plans (In Thousands)

### Pension and Other Postretirement Benefit Plans

The Company has a noncontributory defined benefit pension plan covering all employees meeting eligibility requirements. The Company's funding policy is to make the minimum annual contribution that is required by applicable regulations, plus such amounts as the Company may determine to be appropriate from time to time. The Company expects to contribute approximately \$3,121 to the plan in 2010.

The Company has a noncontributory defined benefit postretirement health care plan covering eligible retirees, including those retiring between the ages of 55-65 and hired prior to January 1, 1996. Employees hired after June 1, 2006, are not eligible to participate in the defined postretirement health care plan. The Company's funding policy is to make the minimum annual contribution that is required by applicable regulations, plus such amounts as the Company may determine to be appropriate from time to time. The Company expects to contribute approximately \$511 to the plan in 2010.

## Notes to Financial Statements December 31, 2009 and 2008

The Company uses a December 31 measurement date for the plans. Information about the plans' funded status is as follows:

	Pension	Benefits		tirement re Benefits
	2009	2008	2009	2008
Benefit obligation	\$ 20,064	\$ 17,112	\$ 4,640	\$ 4,359
Fair value of plan assets	17,822	11,023	5,228	3,625
Funded status	\$ <u>(2,242)</u>	\$ <u>(6,089)</u>	\$ <u>588</u>	\$ <u>(734)</u>

Amounts recognized in the balance sheets:

						Postret	ireme	nt
	P	ension	Benefi	He	<b>Health Care Benefits</b>			
	20	09	20	80	2	009	2	800
Noncurrent assets	\$	0	\$	0	\$	588	\$	0
Noncurrent liabilities	(2	2,242)	((	<u>6,089)</u>		0		(734)
	\$ <u>(2</u>	2,242)	\$ <u>(</u>	<u>6,089)</u>	\$	588	\$	(734)

Amounts recognized in members' equity not yet recognized as components of net periodic benefit cost as of December 31, 2009, consist of:

	Pension Benefits	Postretirement Health Care Benefits
Net (gain)/loss	\$ 4,344	\$ (607)
Prior service credit	(18)	-
Transition obligation	181	49
	\$ <u>4,507</u>	\$ <u>(558)</u>

The accumulated benefit obligation for the defined benefit pension plan was \$15,211 and 12,786 at December 31, 2009 and 2008, respectively.

# Notes to Financial Statements December 31, 2009 and 2008

Other significant balances and costs are:

	Pension	Ben	efits	Postre Health Ca	-		
	 2009 2008			2009		2008	
Employer							
contributions	\$ 3,000	\$	2,500	\$ 633	\$	586	
Benefits paid	121		121	17		7	
Benefit costs	2,799		2,349	633		586	

The following amounts have been recognized in the statements of operations for the year ended December 31, 2009:

	Pension Benef	its	Postretiremer Health Care Ben	
Amounts arising during the period				
Net gain	\$	2,331	\$	1,066
Amounts recognized as components of net periodic benefit cost of the				
period Net loss Net prior		368		14
service credit Net transition		1		-
obligation		16		4

The estimated net loss, prior service cost and transition obligation for the defined benefit pension plan that will be amortized from members' equity into net period benefit cost over the next fiscal year are \$138, \$1 and \$16, respectively. There is no prior service credit for the defined benefit postretirement health care plan that will be amortized from members' equity into net periodic benefit cost over the next fiscal year.

## Notes to Financial Statements December 31, 2009 and 2008

Weighted-average assumptions used to determine benefit obligations and costs:

Pension	Benefits		irement re Benefits
2009	2008	2009	2008
6.75%	6.5%	6.75%	6.5%
7.0%	7.0%	7.0%	7.0%
4.50/	4.50/		
	<b>2009</b> 6.75%	6.75% 6.5% 7.0% 7.0%	Pension Benefits 2009         Health Car 2009           6.75%         6.5%         6.75%           7.0%         7.0%         7.0%

The Company has estimated the long-term rate of return on plan assets based primarily on historical returns on plan assets, adjusted for changes in target portfolio allocations and recent changes in long-term interest rates based on publicly available information.

For measurement purposes, a 10% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2009 and 2008. The rate was assumed to decrease gradually to 5% by the year 2015 and remain at that level thereafter.

On December 8, 2003, the *Medicare Prescription Drug, Improvement and Modernization Act of 2003* (the Act) was signed into law. The Act introduces a prescription drug benefit under Medicare Part D, as well as a federal subsidy to sponsors of retiree health care benefit plans that provide benefits at least actuarially equivalent to Medicare Part D. The Company has not determined whether its plan provides benefits that are actuarially equivalent to Medicare Part D.

Financial Accounting Standards Board Staff Position 106-2, *Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2005*, subsequently incorporated into FASB Accounting Standards Codification (ASC) 715-60, requires federal subsidies, if any, attributable to past service to be accounted for as an actuarial gain and federal subsidies, if any, attributable to current service to be accounted for as a reduction of net periodic benefit cost. The measures of projected benefit obligation and periodic benefit costs do not reflect any amounts associated with the subsidy because the Company has been unable to conclude whether the benefits provided by the plan are actuarially equivalent to Medicare Part D. The effect of adopting the provisions of ASC 715-60, if and when the Company makes such a determination, is not expected to be material.

## Notes to Financial Statements December 31, 2009 and 2008

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as of December 31:

	Pensi	on Benefits	 retirement Care Benefits
2010	\$	127	\$ 23
2011		146	37
2012		241	70
2013		358	108
2014		487	145
2015-2019		4,600	1,363

The Company's investment strategy is based on an expectation that equity securities will outperform fixed income securities over the long-term. Accordingly, the composition of the Company's plan assets is broadly characterized as a 70/30 allocation between equity and fixed income securities. The strategy utilizes indexed and actively managed mutual fund instruments as well as direct investment in individual equity and fixed income securities. Investments in the plans must adhere to the Investment Policy Statement developed by the Company. The Policy Statement limits investments in foreign securities to 20% of the total fair value of plan assets. The Investment Policy Statement is reviewed annually. At December 31, 2009 and 2008, plan assets by category are as follows:

	Pensio Ass		Postreti Health C Ass	are Plan
	2009	2008	2009	2008
Fixed income securities	15%	20%	29%	24%
Equity securities	73	68	61	60
Cash and equivalents	<u>12</u>	12	10	<u>16</u>
	<u>100</u> %	<u>100</u> %	<u>100</u> %	<u>100</u> %

### Pension and Other Postretirement Plan Assets

Following is a description of the valuation methodologies used for the pension and postretirement plan assets measured at fair value on a recurring basis and recognized in the accompanying balance sheets, as well as the general classification of the assets pursuant to the valuation hierarchy.

## Notes to Financial Statements December 31, 2009 and 2008

Where quoted market prices are available in an active market, plan assets are classified within Level 1 of the valuation hierarchy. Level 1 plan assets include cash, money market accounts, mutual funds and common stock. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of plan assets with similar characteristics or discounted cash flows. Level 2 plan assets include foreign company stock, corporate debt obligations and government securities. In certain cases where Level 1 or Level 2 inputs are not available, plan assets are classified within Level 3 of the hierarchy. At December 31, 2009, the Company does not hold any plan assets valued using Level 3 inputs.

The fair values of the Company's pension plan assets at December 31, 2009, by asset category are as follows:

			Fair Value Measurements Using						
Asset Category	Total	Fair Value	ir Ma Ic	ted Prices  Active  Irkets for  Jentical  Assets  Level 1)	Sig Ob:	nificant Other servable nputs evel 2)	Unok I	nificant oservable nputs evel 3)	
Cash	\$	3	\$	3	\$	-	\$	-	
Money market mutual funds		1,053		1,053		-		-	
Mutual funds		5,887		5,887		-		-	
Common stock		4,419		4,419		-		_	
Foreign company stock		2,679		_		2,679		-	
Corporate debt obligations		1,560		-		1,560		_	
Foreign corporate debt									
obligations		217		-		217		_	
Government securities		1,727		-		1,727		_	
Foreign government securities		277				277		<u> </u>	
Total	\$	17,822	\$	11,362	\$	6,460	\$	0	

## Notes to Financial Statements December 31, 2009 and 2008

The fair value of the Company's other postretirement benefit plan assets at December 31, 2009, by asset category are as follows:

			Fai	r Value	Measure	ments	
Asset Category	Total	Quoted Prices in Active Markets for Identical Assets (Level 1) Significant Other Observable Inputs (Level 2)				Significant Unobservable Inputs (Level 3)	
		,		,			
Cash	\$ 5	\$	5	\$	_	\$	-
Money market mutual funds	535		535		-		-
Mutual funds	2,929		2,929		-		-
Common stock	1,631		1,631		-		-
Foreign company stock	 129		<u>-</u>		129		<u>-</u>
Total	\$ 5,228	\$	5,099	\$	129	\$	0

#### **Defined Contribution Plans**

The Company has a 401(k) defined contribution plan covering substantially all employees. The Company contributes funds to the plan on behalf of plan participants equal to 75% of the participants' elective deferrals up to 6% of deferred compensation. Contributions to the plan were \$1,494 and 1,241 for 2009 and 2008, respectively.

The Company has a 457(b) non-qualified tax-deferred compensation plan. This plan is an unfunded plan maintained for the purpose of providing deferred compensation for a select group of management or highly-compensated employees and, therefore, is intended to be exempt from the participation, vesting, funding and fiduciary requirements of Title I of ERISA. Accumulated contributions and earnings of \$433 and \$205 are recorded in other long-term liabilities at December 31, 2009 and 2008, respectively. In 2009, the Company offered a 457(f) non-qualified tax-deferred compensation plan to a select group of executive management. The 457(f) plan is intended to be exempt from the participation, vesting, funding and fiduciary requirements of Title I of ERISA and serves to further supplement benefits lost due to IRS limits on compensation and benefits. At December 31, 2009, accrued benefits of \$206 have been recorded in other long-term liabilities for the 457(f) plan participants.

### Note 7: Related Party Transactions (In Thousands)

General disbursements of the Company are apportioned to members based on the formula described in the bylaws of the Company (see *Note 1*). The Company's receivables from members totaled \$11,743 and \$8,823 as of December 31, 2009 and 2008, respectively. The Company recognized revenues of \$72,621 and \$67,392, including assessments and tariff administrative fees, from members for the years ended December 31, 2009 and 2008, respectively.

## Notes to Financial Statements December 31, 2009 and 2008

The Southwest Power Pool Regional State committee (RSC) was incorporated on April 7, 2004, in the State of Arkansas. The RSC is comprised of commissioners from public service commissions or equivalent, having regulatory authority over Company members. FERC, in its February 20, 2004, order regarding the Company's RTO application, stated, "the RSC should have primary responsibility for determining regional proposals and the transition process for funding of regional transmission enhancements, rate structure for a regional access charge and allocation of transmission rights." The RSC prepares budgets annually for the expected costs of its operations. This budget is submitted to the Company's Board of Directors for approval. The Company includes, in its annual budget, funds sufficient to cover 100% of the operating costs of the RSC. During 2009 and 2008, the Company incurred \$135 and \$812, respectively, in expenses attributable to RSC operations. Management of the Company expects such expenditures for 2010 to be approximately \$490.

### Note 8: Open Access Transmission and EIS Market Operations (In Thousands)

The Company provides short- and long-term firm and non-firm, point-to-point transmission services and network integration transmission service across 13 providers in nine states. The Company is responsible for the billing of the transmission customers for the respective services and the remittance of the subsequent collections to the transmission owner on a monthly basis. Billings for these transmission services are not included in the statements of operations. The Company receives a fee for facilitating the transmission process, which is recorded as tariff fees in the Company's statements of operations. For the years ended December 31, 2009 and 2008, the Company billed transmission customers \$537,367 and \$426,613, respectively. For the years ended December 31, 2009 and 2008, the Company remitted to transmission owners \$485,846 and \$389,383, respectively. At December 31, 2009 and 2008, the Company was due to collect from customers and remit to owners transmission service charges of \$43,544 and \$36,261, respectively.

The Company's EIS market is a wholesale market that operates under a tariff approved by FERC and is consistent with the mandate of the FERC Order No. 2000, which requires RTOs to provide real-time energy imbalance services and market monitoring functions. Weekly settlements of market participants' energy transactions are not reflected in the Company's statements of operations since they do not represent revenues or expenses of the Company as the Company merely acts as an intermediary in the settlement process. In this role, the Company receives and disburses funds to/from market participants on a weekly basis.

## Note 9: Commitments and Contingencies (In Thousands)

### Litigation and Regulatory Matters

The Company is engaged in various legal and regulatory proceedings at both the federal and state levels. The resolution of these matters is not expected to have a material adverse impact on the Company's financial position, cash flows or results of operations.

# Notes to Financial Statements December 31, 2009 and 2008

### Note 10: Subsequent Events (In Thousands)

The Company received orders from FERC and the Arkansas Public Service Commission (ARPSC) on January 15, 2010 and February 1, 2010, respectively, authorizing the issuance of up to \$150 million in senior debt within the next two years. The proceeds from the debt will be used for general corporate purposes as well as funding construction of the Company's new headquarters and future markets project. The Company expects to begin issuing debt during 2010 and expects to issue the full \$150 million by the end of 2011.

Subsequent events have been evaluated through April 1, 2010, which is the date the financial statements were available to be issued.

### Note 11: Disclosures About Fair Value of Financial Instruments

ASC Topic 820, *Fair Value Measurements*, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 also specifies a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- **Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy.

#### Interest Rate Swap Agreements

The fair value is estimated using forward-looking interest rate curves and discounted cash flows that are observable or that can be corroborated by observable market data and, therefore, are classified within Level 2 of the valuation hierarchy. At December 31, 2009 and 2008, the fair value measurement of the interest rate swaps as recognized in the accompanying balance sheets was a liability of \$2,768 and \$4,466, respectively.

# Notes to Financial Statements December 31, 2009 and 2008

### Cash Equivalents

The fair value of money market mutual funds included in cash equivalents are estimated using quoted prices in active markets for identical assets or liabilities. At December 31, 2009 and 2008, the fair value measurement of the cash equivalents as recognized in the accompanying balance sheets was \$7,450 and \$11,306, respectively.

The Company has no assets or liabilities measured and recognized in the accompanying balance sheets on a nonrecurring basis.

The following methods were used to estimate the fair value of all other financial instruments recognized in the accompanying balance sheets at amounts other than fair value.

### Restricted Cash Deposits

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

## **Customer Deposits**

The carrying amount is a reasonable estimate of fair value.

#### Long-term Debt

Fair value is estimated based on the borrowing rates currently available to the Company for bank loans with similar terms and maturities.

The following table presents estimated fair values of the Company's financial instruments at December 31, 2009 and 2008.

	2009			2008				
	С	arrying		Fair	С	arrying		Fair
		mount		Value	Α	mount		Value
Financial assets								
Cash and cash equivalents	\$	36,170	\$	36,170	\$	24,342	\$	24,342
Restricted cash deposits		19,740		19,740		17,777		17,777
Financial liabilities								
Customer deposits		19,740		19,740		17,777		17,777
Long-term debt		69,575		66,531		47,780		47,529
Swap agreements		2,768		2,768		4,466		4,466

## **ATTACHMENT 8**

# 2009 ACTUAL COST-TO-BUDGET COMPARISON AND

2009 AUDITED FINANCIAL REPORT

**FOR** 

TEXAS REGIONAL ENTITY,

A DIVISION OF

ELECTRIC RELIABILITY COUNCIL OF TEXAS



#### **MEMORANDUM**

To:

Michael Walker and Susan Turpen, NERC

From:

Todd Brewer, Manager, Finance & Accounting, Texas RE

CC:

Larry Grimm, CEO & CCO, Texas RE

Date:

May 21, 2010

Re:

2009 True-Up Filing

Dear Mike and Susan,

Texas Regional Entity (Texas RE) has completed the analysis requirements to file the true-up of fiscal year 2009 statutory revenues and expenses with NERC and ultimately which will be filed with FERC. Texas RE did not use Statutory funds for Non-statutory purposes. Additionally, it is Texas RE's policy to allocate indirect expenses to programs based on the pro-rata share of FTEs to total program FTEs. The variances for the year are as follows:

### INCOME

• The assessments receipts were as budgeted. However, revenues and expenses from the Operations Training Seminar (OTS) exceeded budget by \$112K for the year. The reason for the variance was due to a venue change that was not anticipated in the 2009 budget. The increased revenue was sufficient to offset the higher costs that were associated with the seminar. Additionally, Texas RE did earn a small amount of unplanned interest income which totaled \$3K for the year.

### **EXPENSES**

- Personnel Expenses (Actual \$205K under budget)
  - Salary expenses were approximately \$89K under budget due to FTE vacancies throughout the year. The budget included 32 FTEs that were fully funded.
  - Payroll taxes are a function of the salary expense and were \$27K below budget.
     The FTEs were lower than planned, so too was the expense.
  - Employee benefits were planned at full staff and assumed the highest possible benefit plan selection by employees. Vacancies in staffing caused the expense in this category to be lower than planned by \$44K.
  - Savings and Retirement expense was under budget by \$45K due to the above mentioned vacancies.
- Meetings (Actual \$44K over budget)
  - The Operations Training Seminar (OTS) was conducted at a different venue; this resulted in the costs associated with the OTS to exceed the original plan. However, Texas RE was able to adjust the registration fees charged to attendees to mitigate this variance before the seminar began.
- Contracts & Consultants (Actual \$30K under budget)
  - The IT services expenses and support services expenses (HR, Treasury, Finance, and Board of Directors & Procurement) related to the memorandum of understanding between ERCOT ISO and Texas RE was less than budget primarily due to employee vacancies.



- Rent & Improvements (Actual \$211K under budget)
  - The rent expense for 2009 was under budget due to a delay in Texas RE's move. Texas RE planned for a January move-in date; however that was delayed to February 28th in order to complete leasehold improvements required for Texas RE to occupy the space. In addition to the delay, Texas RE was able to procure office space at a lower rentable square footage rate than was originally budgeted.
- Office Costs (Actual \$24K over budget)
  - Overspending in this category was primarily related to the increased expense for materials at the OTS, wireless card expense, shredding services, and expenses related to the FERC audit of Texas RE.
- Professional Services (Actual \$59K over budget)
  - Texas RE received notification that it would be required to reimburse NERC for \$119K in audit related expense associated with the audit of ERCOT ISO. This expense was not budgeted for 2009; however, this overage was offset by under spending in other areas.
- Depreciation (Actual \$30K under budget)
  - Texas RE's capital projects were under development for most of 2009. Texas RE does not depreciate a project until it is substantially complete. As a result of this, the depreciation expense recorded was less than originally budgeted.
- Non-Operating Expenses (Actual \$855K under budget)
  - Texas RE had budgeted to establish a cash reserve of \$855K using nonoperating expenses. The cash reserve was established and exists on Texas RE's balance sheet. Due to the change in reporting to GAAP from a cash basis as existed previously, this category of expense for Texas RE became unnecessary.

### **FIXED ASSETS**

• Texas RE did incur expenses related to its portal, website and document management systems; net spending was \$271K. This was higher than budget by \$21K.

Texas RE budgeted to reduce its working capital/cash reserves by \$2,666K. The result of which would have been that Texas RE would have had \$855K in working capital/cash reserves by the end of the year, 2009. Texas RE actually reduced its working capital/cash reserve by \$1,369K (which was the amount of expense above the assessments received for the year). Based on the results of operations for 2009, Texas RE's working capital/cash reserve was \$1,658K which is reflected on Texas RE's balance sheet.

As you are reviewing the enclosed report, please do not hesitate to contact me at 512.225.7031 or Larry Grimm at 512.225.7025 with questions or concerns.

Best Regards,

Todd Brewer

Manager, Finance & Accounting

**Texas Regional Entity** 

## 2009 Statement of Activities Summary Based on Audited Financials

	2	009 Actual	2009 Budget			2009 Variance		
Funding								
ERO Funding	_							
ERO Assessments	\$	3,430,701	\$	3,430,701	\$	-		
Penalty Sanctions Total ERO Funding	\$	3,430,701	\$	3,430,701	\$			
Membership Fees & Non-Stat Assessments Testing Fees		653,601		871,997		(218,396)		
Services & Software		_		_		-		
Workshops		179,313		70,000		109,313		
Interest		2,940				2,940		
Miscellaneous		<u> </u>						
Total Funding	_\$	4,266,555	\$	4,372,698	\$	(106,143)		
Expenses								
Personnel Expenses								
Salaries		2,781,099		2,945,048		(163,949)		
Payroll Taxes		200,807		235,604		(34,796)		
Employee Benefits		258,713		305,571		(46,858)		
Savings & Retirement Total Personnel Expenses	\$	367,322 3,607,942	\$	421,495 3,907,718	\$	(54,173) (299,776)		
Total Personnel Expenses		3,001,342	Ψ	3,307,710	Ψ	(233,110)		
Meeting Expenses								
Meetings		140,198		105,000		35,198		
Travel	_	121,271		109,651		11,620		
Total Meeting Expenses	_\$	261,469	\$	214,651	\$	46,818		
Operating Expenses								
Consultants & Contracts		531,338		523,450		7,888		
Office Rent		356,003		635,750		(279,747)		
Office Costs Professional Services		47,012		18,760		28,252		
Miscellanoues		503,957 9,630		515,900 11,160		(11,943) (1,530)		
Depreciation		78,641		76,540		2,101		
Total Operating Expenses	\$	1,526,581	\$	1,781,560	\$	(254,980)		
Total Direct Evenesse	-\$	5,395,991	\$	E 002 020	\$	(E07.027)		
Total Direct Expenses	<u> </u>	5,335,331	Þ	5,903,929	<b>3</b>	(507,937)		
Other Non-Operating Expenses	\$	•	\$	885,000	\$	(885,000)		
Change in Assets	\$	(1,129,436)	\$	(2,416,231)	\$	1,286,794		
-	***************************************							
Fixed Assets								
Depreciation		(78,641)		(76,540)		(2,101)		
Computer & Software CapEx		317,724		326,633		(8,909)		
Furniture & Fixtures CapEx		-		-		=		
Equipment CapEx Leasehold Improvements		-		-		-		
Change in Fixed Assets	\$	(239,083)	\$	(250,093)	\$	11,010		
Onange in Fixed Assets	_\$	(233,003)	<u> </u>	(230,093)	4	11,010		
TOTAL CHANGE IN ASSETS	\$	(1,368,519)	\$	(2,666,324)	\$	1,297,804		
Full-Time Equivalent Employees (FTEs)		30.00		32.00		(2.00)		

#### 2009 Statement of Activities Summary

Statutory Only

	20	009 Actual	2	009 Budget	20	2009 Variance	
Funding ERO Funding							
ERO Assessments Penalty Sanctions	\$	3,430,701	\$	3,430,701	\$	-	
Total ERO Funding	\$	3,430,701	\$	3,430,701	\$	*	
Membership Fees & Non-Stat Assessments		-		-		-	
Testing Fees		-		-		=	
Services & Software Workshops		170 313		70,000		100 313	
Interest		179,313 2,940		70,000		109,313 2,940	
Miscellaneous				_			
Total Funding	\$	3,612,954	\$	3,500,701	\$	112,253	
Expenses							
Personnel Expenses							
Salaries		2,408,011		2,496,968		(88,957)	
Payroll Taxes Employee Benefits		173,138		199,757		(26,620)	
Savings & Retirement		215,295 311,727		259,628 356,523		(44,333) (44,796)	
Total Personnel Expenses	\$	3,108,171	\$	3,312,878	\$	(204,706)	
				,			
Meeting Expenses							
Meetings		140,170		105,000		35,170	
Travel Total Meeting Expenses	\$	116,394 256,563	\$	107,470 <b>212,470</b>	\$	8,924 <b>44,093</b>	
Total Meeting Expenses		200,000		212,470		++,030	
Operating Expenses							
Consultants & Contracts		457,110		487,054		(29,944)	
Office Rent Office Costs		306,269		517,550		(211,281)	
Professional Services		42,354 485,321		18,280 426,000		24,074 59,321	
Miscellanoues		7,961		11,160		(3,199)	
Depreciation		46,459		76,540		(30,081)	
Total Operating Expenses	\$	1,345,474	\$	1,536,584	\$	(191,110)	
Total Direct Expenses	\$	4,710,208	\$	5,061,932	\$	(351,723)	
Other Non-Operating Expenses	\$	-	\$	855,000	\$	(855,000)	
Change in Assets	\$	(1,097,254)	\$	(2,416,231)	\$	1,318,976	
Fixed Assets							
Depreciation		(46,459)		(76,540)		30,081	
Computer & Software CapEx		317,724		326,633		(8,909)	
Furniture & Fixtures CapEx		-		-		-	
Equipment CapEx		-		-		-	
Leasehold Improvements							
Change in Fixed Assets	\$	(271,265)	\$	(250,093)	\$	(21,172)	
TOTAL CHANGE IN ASSETS	\$	(1,368,519)	\$	(2,666,324)	\$	1,297,804	
,							
Full-Time Equivalent Employees (FTEs)		26.26		26.95		(0.69)	

#### TEXAS REGIONAL ENTITY 2009 Statement of Activities Summary Standards

	20	09 Actual 200	9 Budget 2009	Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding ERO Assessments	\$	176,491 \$	176,491 \$	_	0.00%	
Penalty Sanctions	Ψ	110,451 ψ	110,451 V	-	0.0070	
Total ERO Funding	\$	176,491 \$	176,491 \$	-		
Membership Fees & Non-Stat Assessments				_		
Testing Fees				-		
Services & Software				-		
Workshops Interest				-		
Miscellaneous						
Total Funding	\$	176,491 \$	176,491 \$			
Expenses						
Personnel Expenses						
Salaries		148,798 11,489	127,238 10,179	21,560	16.94% 12.87%	Higher amount of labor and related work in this activity than budgeted.  Payroll taxes (FICA, Medicare, SUTA, FUTA) are a function of salary expenses. As the FTEs have been
Payroll Taxes		11,469	10,179	1,310		higher than planned, so too is the expense
Employee Benefits		9,807	14,320	(4,513)	-31.51%	Benefits are a function of the number of FTEs and the benefit plans selected by employees (budget assumed highest benefit level for the full FTE count).
Savings & Retirement	-	20,393	18,450	1,943	10.53%	Savings and Retirement is a function of salary expense as well as FTE participation.
Total Personnel Expenses	\$	190,487 \$	170,187 \$	20,300		
Meeting Expenses						
Meetings Travel		217 5,970	4,344	217 1,626	100.00% 37.44%	Hosted workgroup meetings at Texas RE's offices. Incurred higher travel for attendance at NERC meetings.
Total Meeting Expenses	\$	6,188 \$	4,344 \$	1,844	37.4470	mounted higher have for anchaline at the two meetings.
Operating Expenses						
Operating Expenses Consultants & Contracts			-	-		
Office Rent				-		
Office Costs Professional Services		987	1,960	(973)	-49.66%	Expected the employee training and membership costs to be higher in the budget.
Miscellanoues			_	-		
Depreciation				_		
Total Operating Expenses	\$	987 \$	1,960 \$	(973)		
Total Direct Expenses	\$	197,661 \$	176,491 \$	21,171		
Other Non-Operating Expenses	\$	- \$	- <b>\$</b>			
, , ,		(04.170)		(04.474)		
Change in Assets	\$	(21,170) \$	0 \$	(21,171)		
Fixed Assets						
Depreciation		_	_	_		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx				-		
Equipment CapEx Leasehold Improvements				-		
Change in Fixed Assets	\$	- \$	- \$	•		
TOTAL CHANGE IN ASSETS		(21,170) \$	0 \$	(21,171)		
Full-Time Equivalent Employees (FTEs)		1.75	1.70	0.05		

2009 Statement of Activities Summary
Compliance and Organization Registration and Certification

	2009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions	\$ 1,628,935	\$ 1,628,935	\$ -	0.00%	
Total ERO Funding	\$ 1,628,935	\$ 1,628,935	\$ -		
Membership Fees & Non-Stat Assessments Testing Fees Services & Software Workshops Interest Miscellaneous		,	- - - - -		
Total Funding	\$ 1,628,935	\$ 1,628,935	<u> </u>		
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits	1,329,177 96,086 116,130	1,164,106 93,128 134,510	165,071 2,958 (18,380)	14.18% 3.18% -13.66%	Higher amount of labor and related work in this activity than budgeted.  Benefits are a function of the number of FTEs and the benefit plans selected by employees (budget assumed highest benefit level
Savings & Retirement	170,523	163,258	7,265	4.45%	for the full FTE count).  Savings and Retirement is a function of salary expense as well as FTE participation.
Total Personnel Expenses	\$ 1,711,916				
Meeting Expenses Meetings Travel	604 82,608	73,199	604 9,409	100.00% 12.85%	Hosted workgroup meetings at Texas RE's offices. Higher amount of travel to attend NERC meetings and workgroup meetings.
Total Meeting Expenses	\$ 83,212	\$ 73,199	\$ 10,013		
Operating Expenses Consultants & Contracts Office Rent Office Costs Professional Services	5,928 161,353	600	- 5,328 161,353	888.00% 100.00%	Added unbudgeted wireless cards in 2009. \$119K attributed to NERC audit expense reimbursement for their audit of ERCOT ISO. The remainder relates to
Miscellanoues		_	-		contractor expense to support compliance group.
Depreciation	\$ 167,281		<u> </u>		
Total Operating Expenses	\$ 167,281	\$ 600	\$ 166,681		
Total Direct Expenses	\$ 1,962,409	\$ 1,628,802	\$ 333,607		
Other Non-Operating Expenses	\$ -	\$ -	\$ -		
Change in Assets	\$ (333,474)	\$ 133	\$ (333,607)		
			, , ,		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx	-	- 133	(133) - -	-100.00%	Software purchase did not occur and was not necessary.
Leasehold Improvements Change in Fixed Assets	\$ -	\$ (133)	\$ 133		
	,	·			
TOTAL CHANGE IN ASSETS	\$ (333,474)	\$ (0)	\$ (333,474)		
Full-Time Equivalent Employees (FTEs)	15.27	14.15	1.12		

## 2009 Statement of Activities Summary Reliability Assessment and Performance Analysis

	2009 Act	ual 2009	Budget 2009	Variance		Comments - Explain variances that are +/- 10%
Funding			•			
ERO Funding ERO Assessments	\$ 3	65.180 \$	365,180 \$	_	0.00%	
Penalty Sanctions						
Total ERO Funding	\$ 36	5,180 \$	365,180 \$			
Membership Fees & Non-Stat Assessments Testing Fees Services & Software Workshops Interest Miscellaneous				-		
Total Funding	\$ 36	5,180 \$	365,180 \$	-		
Expenses Personnel Expenses Salaries Payroll Taxes		42,182 3,023	270,100 21,608	(227,918) (18,585)	-84.38% -86.01%	Vacancies and workflow contributed to this lower than budgeted variance.  Payroll taxes (FICA, Medicare, SUTA, FUTA) are a function of salary expenses. As the FTEs have been lower than planned, so
•		,	·	, , ,		too is the expense
Employee Benefits		3,517	31,191	(27,674)	-88.73%	Benefits are a function of the number of FTEs and the benefit plans selected by employees (budget assumed highest benefit level for the full FTE count).
Savings & Retirement		5,028 3,749 \$	39,165 362,063 \$	(34,137) (308,314)	-87.16%	Savings and Retirement is a function of salary expense as well as FTE participation.
Total Personnel Expenses	\$ 5	5,749 \$	362,063 \$	(300,314)		
Meeting Expenses Meetings Travel		2,156	- 3,117	- (961)	-30.84%	Due to reduced FTEs, fewer trips were made in conjunction with performance analysis & reliability assessment.
Total Meeting Expenses	\$	2,156 \$	3,117 \$	(961)	-00.0470	
Operating Expenses Consultants & Contracts Office Rent Office Costs Professional Services Miscellanoues		86	- - - -	- 86 -	100,00%	Fractional cell phone expense in support of the FTEs in this activity.
Depreciation Total Operating Expenses	\$	86 \$	- s	86		
Total Direct Expenses	\$ 5	5,990 \$	365,180 \$	(309,190)		
Other Non-Operating Expenses	\$	- \$	- \$			
Change in Assets	\$ 30	9,190 \$	- \$	309,190		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx		-	-	- - -		
Leasehold Improvements Change in Fixed Assets	\$	- \$	- \$	-		
TOTAL CHANGE IN ASSETS		9,190 \$	- \$	309,190		
Full-Time Equivalent Employees (FTEs)		0.38	2.20	(1.82)		

#### 2009 Statement of Activities Summary

Training and Education

	2009 A	Actual 2009	9 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$	106,415 \$	106,415	\$ -	0.00%	
Penalty Sanctions Total ERO Funding	\$	106,415 \$	106,415	<u>-</u>		
Membership Fees & Non-Stat Assessments Testing Fees Services & Software	<u>.</u> Ψ	100,413	100,410	- - -		
Workshops Interest Miscellaneous		179,313	70,000	109,313	156.16%	Charges collected were higher due to increased participation, as well as the higher expense of hosting at an alternate venue, offsite from the Texas RE offices.
Total Funding	\$	285,728 \$	176,415	\$ 109,313		
Expenses Personnel Expenses Salaries Payroll Taxes		98,308 7,814	52,608 4,209	45,700 3,605	86.87% 85.66%	Higher amount of labor and related work in this activity than budgeted.  Payroll taxes (FICA, Medicare, SUTA, FUTA) are a function of salary expenses. As the FTEs have been higher than planned, so too is the expense  Benefits are a function of the number of FTEs and the benefit plans selected by employees (budget assumed highest benefit
Employee Benefits		11,128	5,524	5,604	101.44%	level for the full FTE count).
Savings & Retirement Total Personnel Expenses	\$	13,228 130,478 \$	7,628 69,969	5,600 \$ 60,509	73.41%	Savings and Retirement is a function of safary expense as well as FTE participation.
Meeting Expenses Meetings		135,725	105,000	30,725	29.26%	Operations Training Seminar (OTS) costs were higher than planned. This is however, offset by workshop revenue collected.
Travel Total Meeting Expenses	\$	1,668 <b>137,393</b> \$	1,446 106,446	\$ 30,947	15.34%	Mileage reimbursement for the OTS was higher than budgeted.
Operating Expenses Consultants & Contracts Office Rent			-	-		
Office Cent Office Costs Professional Services		10,256	-	10,256		Printing costs for the OTS was higher than planned. This was offset by attendance fee collections.
Miscellanoues Depreciation		5,924	-	5,924		I-Clicker purchase to facilitate interactive communication between OTS attendees and presenters.
Total Operating Expenses	\$	16,180 \$	- :	\$ 16,180		
Total Direct Expenses	\$	284,051 \$	176,415	\$ 107,636		
Other Non-Operating Expenses	\$	- \$	- ;	\$ -		
Change in Assets	\$	1,677 \$		\$ 1,677		
Fixed Assets  Depreciation  Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements		-	-	:		
Change in Fixed Assets	\$	- \$	- ;	\$ -		
TOTAL CHANGE IN ASSETS	\$	1,677 \$	- 3	\$ 1,677		
Full-Time Equivalent Employees (FTEs)		1.44	0.60	0.84		

#### 2009 Statement of Activities Summary

Situation Awareness and Infrastructure Security

	2009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding					
ERO Assessments	\$ 159,129	9 \$ 159,129	\$ -	0.00%	
Penalty Sanctions Total ERO Funding	\$ 159,129	\$ 159,129	\$ <u>-</u>		
Membership Fees & Non-Stat Assessments Testing Fees Services & Software Workshops Interest Miscellaneous			- - - -		
Total Funding	\$ 159,129	\$ 159,129	\$ -		
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits	109,83; 7,67; 8,54(	9,507	(1,832)	-7.58% -19.27% -31.56%	Payroll taxes (FICA, Medicare, SUTA, FUTA) are a function of salary expenses. As the FTEs have been lower than planned, so too is the expense Benefits are a function of the number of FTEs and the benefit plans selected by employees (budget assumed highest benefit level for the full FTE count).
Savings & Retirement Total Personnel Expenses	15,249 <b>\$ 141,302</b>			-11.51%	Savings and Retirement is a function of salary expense as well as FTE participation.
Meeting Expenses Meetings Travel Total Meeting Expenses	5,04 \$ 5,044		3,975 \$ 3,975	371.84%	Higher rate of CIP travel for attendance at workgroup meetings.
Operating Expenses Consultants & Contracts		-	-		
Office Rent Office Costs	18	- 1 -	181	100.00%	Fractional cell phone expense in support of the FTEs in this activity.
Professional Services Miscellanoues Depreciation	4,73	4 - -	4,734	100,00%	Outside service fee to obtain CIP personnel.
Total Operating Expenses	\$ 4,915	\$ -	\$ 4,915		
Total Direct Expenses	\$ 151,261	\$ 159,129	\$ (7,868)		
Other Non-Operating Expenses	\$ -	\$ -	\$ -		
Change in Assets	\$ 7,868	\$	\$ 7,868		
Fixed Assets  Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx			- - - -		
Leasehold Improvements Change in Fixed Assets	\$ -	\$ -	<u>-</u>		
TOTAL CHANGE IN ASSETS	\$ 7,868	\$ -	\$ 7,868		
Full-Time Equivalent Employees (FTEs)	1.00	5 1.50	(0.44)		

## 2009 Statement of Activities Summary

General and Administrative

	2009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding					
ERO Assessments	\$ 257,531	\$ 257,531	. \$ -	0.00%	
Penalty Sanctions		,			
Total ERO Funding	\$ 257,531	\$ 257,531			
Membership Fees & Non-Stat Assessments Testing Fees Services & Software			-		
Workshops			-		
Interest	2,940	)	2,940	100.00% 100.00%	Interest income for 2009.  Other revenue collected, recognized under GAAP, but deferred/deposited in the regulatory liability for future use.
Miscellaneous Total Funding	\$ 260,471	- \$ 257,531	\$ 2,940	100.00%	Office revenue confedera, recognized under GAAP, but deterred deposited in the regulatory liability for retaine doc.
rotar randing			2)3.5		
Expenses Personnel Expenses Salaries	679.709	9 764,074	(84,365)	-11.04%	Variance is attributed to employee vacancies.
Payroll Taxes	47,052			-23.02%	Payroll taxes (FICA, Medicare, SUTA, FUTA) are a function of salary expenses. As the FTEs have been lower than planned, so too is the expense
Employee Benefits	66,173			7.42%	•
Savings & Retirement	87,306			-21.20%	Savings and Retirement is a function of salary expense as well as FTE participation.
Total Personnel Expenses	\$ 880,240	\$ 997,596	\$ (117,356)		
Meeting Expenses Meetings	1,086		1,086	100.00%	Hosted RM meeting at Texas RE's offices.
Travel Total Meeting Expenses	13,207 \$ 14,293			3.02%	
Total Meeting Expenses	Ψ 14,250	¥ 12,020	Ψ 1,+7 Ψ		
Operating Expenses Consultants & Contracts Office Rent Office Costs Professional Services Miscellanoues	457,110 306,269 15,779 9,000 445	9 517,550 9 13,320 0 30,000	(211,281) 2,459 (21,000)	-6.15% -40.82% 18.46% -70.00% -95.77%	Rent was substantially lower than budget due to Texas RE's procurement of less expensive office space.  Slightly higher expense for wireless card service and shredding services than originally budgeted.  Texas spent less on its salary survey that originally anticipated.  Employee training costs incurred were less than planned. Additionally, the expense was incurred by each activity
Depreciation					versus being charged to the G&A activity only.
Total Operating Expenses	\$ 788,603	\$ 1,058,439	\$ (269,836)		
Total Direct Expenses	\$ 1,683,136	\$ 2,068,855	\$ (385,719)		
Other Non-Operating Expenses	\$ -	\$ 855,000	\$ (855,000)		
Change in Assets	\$ (1,422,665	) \$ (2,666,324)	) \$ 1,243,659		
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx  Equipment CapEx			 - -		
Leasehold improvements	<u> </u>	•			
Change in Fixed Assets	\$ -	\$ -	<del>-</del>		
TOTAL CHANGE IN ASSETS	\$ (1,422,665	) \$ (2,666,324)	) \$ 1,243,659		
Full-Time Equivalent Employees (FTEs)	1.68	3 1.70	0.02)		

#### 2009 Statement of Activities Summary Legal and Regulatory

	20	09 Actual 20	09 Budget 200	09 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding						
ERO Assessments	\$	314,394 \$	314,394 \$	-	0.00%	
Penalty Sanctions	\$	244204 6	244204 6			
Total ERO Funding	<u> </u>	314,394 \$	314,394 \$			
Membership Fees & Non-Stat Assessments				_		
Testing Fees				_		
Services & Software				-		
Workshops				-		
Interest				-		
Miscellaneous						
Total Funding	\$	314,394 \$	314,394 \$	-		
Expenses						
Personnel Expenses						
Salaries			_	_		
Payroll Taxes			_	_		
Employee Benefits			=	-		
Savings & Retirement				<u>-</u>		
Total Personnel Expenses	\$	- \$	- \$	-		
Marathan Buranan						
Meeting Expenses Meetings		2,208		2,208		Hosted meetings at Texas RE's offices.
Travel		2,206 3,654	8,994	2,208 (5,340)	-59.37%	Travel was less than budget based on need. The majority of meetings attended by Texas RE legal were done via
Havei		3,034	0,334		-00.07 70	teleconference.
Total Meeting Expenses	\$	5,862 \$	8,994 \$	(3,132)		
Onesetina Francisco						
Operating Expenses Consultants & Contracts			_	_		
Office Rent			-	_		
Office Costs		8,287	2,400	5,887	245.29%	Production costs for FERC audit.
Professional Services		130,945	300,000	(169,055)	-56.35%	Budget was established for total legal services under legal & regulatory, but actuals are charged to responsible
		•	,	, , ,		programs/activities.
Miscellanoues		320	-	320	100.00%	Conference for continuing education was unbudgeted,
Depreciation	\$	139,552 \$	302,400 \$	(162,848)		
Total Operating Expenses	<u> </u>	139,332 \$	302,400 \$	(102,040)		
Total Direct Expenses	\$	145,414 \$	311,394 \$ ~	(165,980)		
·						
Other Non-Operating Expenses	\$	- \$	- \$	-		
Change in Assets	\$	168,980 \$	3,000 \$	165,980		
Shange in Abbotic	T			,		
Fixed Assets						
Depreciation		-	-	-	400 0004	A
Computer & Software CapEx Furniture & Fixtures CapEx			3,000	(3,000)	-100.00%	Computer purchase was not necessary.
Equipment CapEx				-		
Leasehold Improvements				-		
Change in Fixed Assets	\$	- \$	(3,000) \$	3,000		
	<u> </u>	Ţ.	\			
TOTAL CHANGE IN ASSETS	\$	168,980 \$	- \$	168,980		
Full-Time Equivalent Employees (FTEs)		2.13	2.55	(0.42)		
		2.10	2.00	(0.42)		

#### 2009 Statement of Activities Summary Information Technology

	2009	Actual 200	9 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding						
ERO Assessments	\$	383,500 \$	383,500	\$ -	0.00%	
Penalty Sanctions				-		
Total ERO Funding	\$	383,500 \$	383,500	\$ <u>-</u>		
Membership Fees & Non-Stat Assessments Testing Fees Services & Software Workshops Interest Miscellaneous				- - - -		
Total Funding	\$	383,500 \$	383,500	<b>5</b> -		
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits Savings & Retirement Total Personnel Expenses	\$	- \$	- - - - - (	- - - - \$		
Meeting Expenses						
Meetings		329	_	329		Hosted a workgroup meeting at Texas RE's offices.
Travel		1,010		1,010		Travel for attendance of MOSS user conference.
Total Meeting Expenses	\$	1,339 \$	- 5	\$ <u>1,339</u>		
Operating Expenses Consultants & Contracts Office Rent Office Costs		070	- -	-	100.00%	Cell phone reimbursement for IT department manager.
Professional Services		679 151,996	60,000	679 91,996	153.33%	Hosting expenses for Texas RE's website and compliance portal was significantly higher than budgeted.
Miscellanoues		1,272	-	1,272	100.00%	Training costs incurred to support IT department.
Depreciation	-	46,459	76,540	(30,081)	-39.30%	Depreciation expense was lower due to the later timing of portal and website project completion.
Total Operating Expenses	\$	200,406 \$	136,540	\$ 63,866		
Total Direct Expenses	\$	201,745 \$	136,540	\$ 65,205		
Other Non-Operating Expenses	\$	- \$	- (	\$		
Change in Assets	\$	181,755 \$	246,960	\$ (65,205)		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx		(46,459) 317,724	(76,540) 323,500	30,081 (5,776)	-39.30% -1.79%	Depreciation expense was lower due to the later timing of portal and website project completion.
Equipment CapEx Leasehold Improvements				-		
Change in Fixed Assets	\$	(271,265) \$	(246,960)	\$ (24,305)		
•			, ,	· · · · ·		
TOTAL CHANGE IN ASSETS	\$	(89,510) \$	- 9	\$ (89,510)		
Full-Time Equivalent Employees (FTEs)		1.68	1.70	(0.02)		

#### 2009 Statement of Activities Summary Finance and Accounting

	200	9 Actual 200	9 Budget 2009	9 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding						
ERO Assessments	\$	39,126 \$	39,126 \$	-	0.00%	
Penalty Sanctions	\$	39,126 \$	39,126 \$			
Total ERO Funding	<u> </u>	33,120 \$	33,120 \$			
Membership Fees & Non-Stat Assessments			-	-		
Testing Fees			-	-		
Services & Software			-	-		
Workshops			-	-		
Interest			-	-		
Miscellaneous Total Funding	\$	39,126 \$	39,126 \$	<del></del>		
l Otal Fullding	<u> </u>	33,120 φ	33,120 ¥			
Expenses						
Personnel Expenses						
Salaries			-	-		
Payroll Taxes			-	-		
Employee Benefits			-	-		
Savings & Retirement	\$	- \$	- \$			
Total Personnel Expenses	<u> </u>	- φ	- Ψ			
Meeting Expenses						
Meetings			-	_		
Travel		1,077	2,481	(1,404)	-56.59%	Only attended 2 REBG meetings in 2009, versus planned 4 meetings.
Total Meeting Expenses	\$	1,077 \$	2,481 \$	(1,404)		
Operating Expenses						
Consultants & Contracts			_	_		
Office Rent			-	_		
Office Costs		171	-	171		Cell phone service for Finance personnel.
Professional Services		27,293	36,000	(8,707)	-24.19%	Audit expenses for 2009 were negotiated lower by switching vendors. In 2009, Ernst & Young provided Texas RE's
Missallanauss			645	(0.45)	-100.00%	audit services. Training expenses were not incurred in 2009 for this activity.
Miscellanoues Depreciation			040	(645)	-100.00%	training expenses were not mounted in 2005 for this activity.
Total Operating Expenses	\$	27,464 \$	36,645 \$	(9,181)		
Total operating Expenses		=1,1-1 +				
Total Direct Expenses	\$	28,541 \$	39,126 \$	(10,585)		
Other Non-Operating Expenses	\$	- \$	- \$	-		
Change in Assets	\$	10,585 \$	- \$	10,585		
onange in Assets	<del></del>					
Fixed Assets						
Depreciation		-	-	-		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx Equipment CapEx				-		
Leasehold Improvements				-		
Change in Fixed Assets	\$	- \$	- \$			
•						
TOTAL CHANGE IN ASSETS	\$	10,585 \$	- \$	10,585		
Full-Time Equivalent Employees (FTEs)		0.87	0.85	0.02		
· ····· · · · · · · · · · · · · · · ·		5.57	0.00	0.02		

#### 2009 Statement of Activities Summary

Non-Statutory Only

	20	09 Actual	20	09 Budget	2009 Variance		
Funding							
ERO Funding							
ERO Assessments Penalty Sanctions					\$	-	
Total ERO Funding	\$		\$	-	\$		
•			Ψ			<u>-</u>	
Membership Fees & Non-Stat Assessments		653,601		871,997		(218,396)	
Testing Fees Services & Software						-	
Workshops						-	
Interest						-	
Miscellaneous						-	
Total Funding	\$	653,601	\$	871,997	\$	(218,396)	
_							
Expenses							
Personnel Expenses Salaries		070.000		440.000		(74.000)	
Salaries Payroll Taxes		373,088		448,080		(74,992)	
Employee Benefits		27,669		35,846		(8,177)	
Savings & Retirement		43,418 55,595		45,942 64,972		(2,524)	
Total Personnel Expenses	\$	499,771	\$	594,840	\$	(9,376)	
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		001,010	<u> </u>	(00,000)	
Meeting Expenses							
Meetings		28		-		28	
Travel		4,877		2,181		2,696	
Total Meeting Expenses	_\$	4,905	\$	2,181	\$	2,725	
Operating Expenses							
Consultants & Contracts		74,228		36,396		37,832	
Office Rent		49,734		118,200		(68,466)	
Office Costs		4,658		480		4,178	
Professional Services		18,636		89,900		(71,264)	
Miscellanoues		1,669		-		1,669	
Depreciation		32,182		_		32,182	
Total Operating Expenses	\$	181,107	\$	244,976	\$	(63,869)	
Total Direct Expenses	\$	685,783	\$	841,997	\$	(156,214)	
				011,007	·	(100,2.17)	
Other Non-Operating Expenses	_\$		\$	30,000	\$	(30,000)	
Change in Assets	\$	(32,182)	\$		\$	(32,182)	
-					•		
Fixed Assets							
Depreciation .		(32,182)		-		(32,182)	
Computer & Software CapEx						-	
Furniture & Fixtures CapEx Equipment CapEx						<del>-</del>	
Leasehold Improvements						-	
Change in Fixed Assets	\$	32,182	\$	-	\$	32,182	
Full-Time Equivalent Employees (FTEs)		3.74		5.05		(1.31)	

#### **Texas Regional Entity**

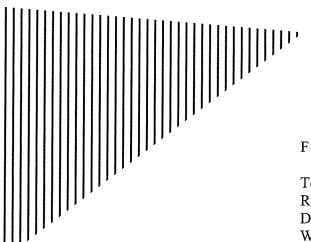
**GAAP** versus NERC Reporting

Reconciliation of Audited Financial Statements to NERC Reporting: Statement of Activities For the Year-Ended 12/31/2009

Familian	2	009 Actual
Funding ERO Funding		
ERO Assessments	\$	3,430,701
Penalty Sanctions		
Total ERO Funding	\$	3,430,701
Membership Fees & Non-Stat Assessments		653,601
Testing Fees		
Services & Software		-
Workshops		179,313
Interest		2,940
Miscellaneous		
Total Funding	\$	4,266,555
Expenses		
Personnel Expenses		0.704.000
Salaries		2,781,099
Payroll Taxes		200,807
Employee Benefits		258,713 367,322
Savings & Retirement Total Personnel Expenses	\$	3,607,942
Total Personnel Expenses	Ψ	3,007,942
Meeting Expenses		
Meetings		140,198
Travel		121,271
Total Meeting Expenses	_\$	261,469
Operating Expenses		
Consultants & Contracts		531,338
Office Rent		356,003
Office Costs		47,012
Professional Services		503,957
Miscellanoues		9,630
Depreciation		78,641
Total Operating Expenses	\$	1,526,581
Total Direct Expenses	\$	5,395,991
Other Non-Operating Expenses	\$	_
Change in Assets	\$	(1,129,436)
Change III/1600to		(-),,,
Fixed Assets		
Depreciation		(78,641)
Computer & Software CapEx		317,724
Furniture & Fixtures CapEx		-
Equipment CapEx		-
Leasehold Improvements		(000,000)
Change in Fixed Assets	\$	(239,083)
TOTAL CHANGE IN ASSETS PER NERC REPORT	\$	(1,368,519)
Adjustments		
-		10.000
Revenue received for fines and penalties recorded for GAAP Purposes	•	10,000
Final Net Change in Assets Recorded per Financial Statements	\$	(1,358,519)
i mai net onange in Assets Necolded per i mancial otatements	Ψ	(1,000,019)

<sup>\*</sup>The fines and penalties amount remains with Texas RE's Regulatory Liability for future release. Texas RE established a regulatory liability per the Financial Accounting Standards Board's Pre-Codification Statement of Financial Accounting Standards (SFAS) number 71, Accounting for the Effects of Regulation. The established regulatory liability is an amount to eventually be paid back to decrease assessments and allow the appropriate treatment of unearned income for Texas RE. Due to the nature of Texas RE's consolidation within ERCOT's financial statements, Texas RE established this fund to ensure that any amounts that would have been recorded to retained earnings were protected and recorded to the regulatory liability instead. This ensures that those funds remain for Texas RE's future use.

In the 2011 budget, Texas RE will reflect a reduction to assessments, by showing the Penalty & Fines revenue received to date. This amount, per GAAP in the 2011 financial statement audit will be reflected as a release from the regulatory liability. The net effect will be a reduction to assessments for 2011. The check figure for the regulatory liability to ensure that only the appropriate amount of funds have been released is the amount reflected under retained earnings for the year is the capital expenditures, less depreciation.



FINANCIAL STATEMENTS

Texas Regional Entity (An Independent Division of Electric Reliability Council of Texas, Inc.)
December 31, 2009
With Report of Independent Auditors

Ernst & Young LLP



# **Financial Statements**

December 31, 2009

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# Report of Independent Auditors

We have audited the accompanying statement of financial position of Texas Regional Entity ("Texas RE") as of December 31, 2009, and the related statements of activities, and cash flows for the year then ended. These financial statements are the responsibility of Texas RE's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of Texas RE's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Texas RE's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Texas Regional Entity at December 31, 2009, and the results of its activities and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Ernst + Young LLP

April 27, 2010

# Statement of Financial Position

Assets			
Current assets:			
Cash and cash equivalents	\$	2,551	
Accounts receivable	445	1,757	
Total current assets		4,308	
Duonoutry and agrainment not		526	
Property and equipment, net	ф.	536	
Total assets	\$	4,844	
Liabilities and unrestricted net assets (deficit) Current liabilities:			
Accounts payable	\$	490	
Accrued liabilities		414	
Deferred revenue		1,667	
Current regulatory liabilities		78	
Total current liabilities		2,649	
Regulatory liabilities		1,658	
Total liabilities		4,307	
Unrestricted net assets		537	
Total liabilities and unrestricted net assets	\$	4,844	

The accompanying notes are an integral part of these financial statements.

# Statement of Activities

	2009 (In Thousands)
Operating revenues: System administration fees (non-statutory)	\$ 654
Statutory revenue	4,979
Total operating revenues	5,633
Operating expenses:	
Salaries and related benefits	4,130
Facility and equipment costs	491
Consulting and legal services	376
Depreciation	79
Administrative and other	319
Total operating expenses	5,395
Income from operations	238
Other income (expense):	
Interest income	3
Interest expense	(1)
Change in unrestricted net assets	240
Unrestricted net assets, beginning of year	297
Unrestricted net assets, end of year	\$ 537

The accompanying notes are an integral part of these financial statements.

# Statement of Cash Flows

		2009
	-	(In
	Thous	
Cash flows from operating activities		•
Change in unrestricted net assets	\$	240
Adjustments to reconcile change in unrestricted net deficit to net		
cash used in operating activities:		
Depreciation		79
Changes in operating assets and liabilities:		
Accounts receivable		(1,477)
Other current assets		418
Accounts payable		(401)
Deferred revenue		1,667
Accrued liabilities		231
Regulatory liabilities		(1,359)
Net cash used in operating activities		(602)
Cash flows from investing activities		
Capital expenditures for property and equipment		
and systems under development		(388)
Net cash used in investing activities		(388)
Net decrease in cash and cash equivalents		(990)
Cash and cash equivalents, beginning of year		3,541
Cash and cash equivalents, end of year	\$	2,551
Supplemental disclosure of non-cash investing and financing activities		
Change in accrued capital expenditures	\$	(70)

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#### Notes to Financial Statements

December 31, 2009 (Dollars in Thousands)

## 1. Organization and Operations

Texas Regional Entity (Texas RE) is an independent division of Electric Reliability Council of Texas, Inc. (ERCOT), a Texas non-profit corporation. Since July 31, 2001, ERCOT has functioned as the independent system operator for its reliability region which comprises about 85% of the electrical load in Texas. Texas RE is not a separate legal entity from ERCOT and therefore does not have separate Corporate By-Laws.

The North American Electric Reliability Corporation (NERC) has been designated as the Electric Reliability Organization (ERO). In its capacity as ERO, NERC has been authorized to develop standards for the reliable operation and planning of the Bulk-Power System, to enforce compliance with those standards, and to conduct periodic assessments of the reliability and adequacy of the Bulk-Power System in North America. NERC must prepare an annual operating budget and submit the budget to the Federal Energy Regulatory Commission (FERC) for regulatory approval. During 2007, Texas RE was approved by FERC to contract with and perform certain activities for NERC. Texas RE performs those activities pursuant to the Delegation Agreement it signed with NERC, which was approved by FERC. In response to subsequent orders by FERC, Texas RE and NERC signed an Amended and Restated Delegation Agreement in both March 2008 and January 2009 (Delegation Agreement). Texas RE's activities under the Delegation Agreement are referred to herein as statutory activities.

Statutory activities authorize Texas RE to develop, monitor, assess, and enforce compliance with NERC reliability standards within the geographic boundaries of the ERCOT region. Texas RE monitors compliance with the reliability standards, and it may direct violators to comply with the standards and impose penalties for violations, subject to NERC and FERC approval.

In addition to Texas RE's statutory activities, Texas RE has been authorized by the Public Utility Commission of Texas (PUCT) and is permitted by NERC to monitor and investigate compliance with the ERCOT protocols and operating guides, working with PUCT staff regarding enforcement of potential violations. Texas RE's activities under PUCT authorization are referred to herein as non-statutory activities. The PUCT is responsible for enforcement of potential protocol and operating guide violations, but Texas RE coordinates with PUCT staff, as requested, regarding such enforcement, and the PUCT is responsible for penalties and sanctions that result from such violations.

Notes to Financial Statements (continued)

(Dollars in Thousands)

## 1. Organization and Operations (continued)

Although Texas RE has been in existence since 2007, and had audited financial statements prepared for the year-ended December 31, 2008, these financial statements reflect a single year of activity in accordance with NERC requirements.

#### Membership and Governance

Because Texas RE is an independent division of ERCOT, members of ERCOT are also members of Texas RE. These members can be from any ERCOT segment and, except for members in the Consumer Segment, must have an actual financial interest in the retail or wholesale electric market in the ERCOT Region and be able to do business in one of these markets. Texas RE is governed by a Board of Directors composed of the same 16 members who comprise the ERCOT board, including the Chair of the PUCT and ERCOT's Chief Executive Officer. The Texas RE directors maintain independence from their role as ERCOT directors by holding board and committee meetings separately from ERCOT meetings and by not having any role regarding Texas RE's statutory compliance and enforcement activities.

#### 2. Summary of Significant Accounting Policies

### Method of Accounting

The accompanying financial statements have been prepared on an accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Texas RE and ERCOT have entered into a Memorandum of Understanding (MOU), effective January 1, 2008 and amended February 16, 2009, to set forth agreed upon terms and conditions relating to the provision of administrative support services conducted by ERCOT staff for Texas RE. The MOU establishes procedures for the allocation of costs for administrative services (such as human resources, information technology, finance, procurement, etc.), facility and equipment, and administrative and other expenses. The MOU is intended solely to address how support services and other activities provided by ERCOT staff on behalf of Texas RE should be charged to Texas RE.

Notes to Financial Statements (continued)

(Dollars in Thousands)

## 2. Summary of Significant Accounting Policies (continued)

#### Accounting for the Effects of Regulation

Texas RE performs its accounting with respect to the effects of certain types of regulation, which requires regulated entities, in appropriate circumstances, to establish regulatory assets and/or liabilities, and thereby defer the income statement impact of certain revenues and charges because it is probable they will be recognized, recovered, or repaid in future periods.

#### **Unrestricted Net Assets**

Unrestricted net assets are those that are not subject to restrictions or stipulations and that may be expendable for any purpose in performing Texas RE's objectives. Accordingly, net assets of Texas RE and changes therein are classified and reported as unrestricted net assets.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities of the financial statements and reported amounts of revenues, expenses, and capital expenditures during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of deposits in banks, money market investment accounts and overnight deposits in government-backed securities and other highly liquid investments with an original maturity date of 90 days or less. Deposits may exceed the Federal Deposit Insurance Corporation's insured limit of \$250 for each account.

Notes to Financial Statements (continued)

(Dollars in Thousands)

#### 2. Summary of Significant Accounting Policies (continued)

#### **Revenue Recognition**

Texas RE funds its statutory operations primarily from assessments collected from NERC. Texas RE collected \$3,431 from NERC during 2009. NERC disperses funds collected for Texas RE at or near the beginning of each quarter. Regulatory orders issued by FERC, include a requirement that NERC and entities to whom NERC has delegated some of its responsibility as the ERO are not entitled to keep financial variances realized as a result of their activity. If revenues exceed expenses incurred in a given year (favorable financial variance), the excess revenue realized in the year must be returned to rate payers in future years. Similarly, if revenues recorded are less than expenses incurred in a given year (unfavorable financial variance), the revenue shortfall realized in the year must be recovered from rate payers in future years. These variances are settled by FERC through an annual true-up function whereby the variances are added to or deducted from planned FERC funding levels in future budget years. Statutory revenues include \$1,359 of under collections in 2009, related to regulatory activities performed by Texas RE. Additionally, Texas RE collected \$189 for meeting fees and other.

Texas RE funds its non-statutory operations from revenues collected by ERCOT from a PUCT approved system administration fee. Texas RE collected revenue of \$654 to cover all operating expense and capital expenses incurred by Texas RE limited by its annual non-statutory budget. This funding arrangement for non-statutory activities is managed on a cost reimbursement approach based on actual expenses incurred whereby there is no surplus or shortfall except with regard to funding capital assets. As capital assets are funded by ERCOT but owned by Texas RE, the net book value of non-statutory fixed assets of \$100 is a component of the net asset balance of the organization. All non-statutory budgeted expenditures are approved by the Texas RE Board.

#### **Property and Equipment**

Property and equipment consists primarily of computer software and is recorded at cost of development. In 2009, Texas RE completed development of its website and a web-based compliance portal. Depreciation is computed on the straight-line method using the half-year convention over the estimated life of the asset. The cost of betterments to, or replacement of, property and equipment is capitalized. When assets are retired or otherwise disposed of, the cost

Notes to Financial Statements (continued)

(Dollars in Thousands)

#### 2. Summary of Significant Accounting Policies (continued)

and related depreciation are removed from the accounts and any resulting gain or loss is reflected in the statement of activities for the period. Repairs and maintenance costs are expensed when incurred. The depreciable life of software is 5 years from the date placed in service.

### **Related Party Transactions**

Texas RE collects revenue to cover all operating expenses and capital expenses incurred for non-statutory activities (referenced in Note 2, Revenue Recognition). All funding for non-statutory activities is provided by ERCOT based on actual expenses incurred. Texas RE settles its related party transactions generally one month in arrears. Texas RE is reflecting \$78 as an intercompany receivable in the accounts receivable line. This represents the expenses incurred by Texas RE that are reimbursable by ERCOT (e.g. non-statutory revenue). Additionally, Texas RE is reflecting \$487 as an intercompany payable in the accounts payable line. This represents expenses incurred by ERCOT for the benefit of Texas RE that must be settled. The expenses in this category generally include payroll, MOU expenses, etc.

### **Impairment**

Texas RE evaluates long-lived assets for impairment whenever changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment is identified by comparing expected future cash flows, undiscounted and before interest, to the carrying value of the asset. If impairment exists, it is measured as the difference between the net book value of the asset and its estimated fair value. No impairments requiring write-offs were identified in 2009.

#### **Recent Accounting Pronouncements**

Effective for financial statements issued after June 15, 2009, Texas RE adopted Statement of Financial Accounting Standard (SFAS) No. 165, Subsequent Events, which is codified in the Subsequent Events Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). SFAS No. 165 does not significantly change the prior accounting practice for subsequent events, except for the requirement to disclose the date through which an entity has evaluated subsequent events and the basis for that date. Texas RE has evaluated material subsequent events through April 27, 2010, the date the Company's financial statements were available to be issued.

Notes to Financial Statements (continued)

(Dollars in Thousands)

#### 2. Summary of Significant Accounting Policies (continued)

Effective for financial statements issued after July 1, 2009, Texas RE adopted Accounting Standards Update (ASU) No. 2009-1, Topic 105: Generally Accepted Accounting Principles – amendments based on Statement of Financial Accounting Standards No. 168 – The FASB Accounting Standards Codification TM and the Hierarchy of Generally Accepted Accounting Principles." ASU No. 2009-1 re-defines authoritative generally accepted accounting principles (GAAP) for nongovernmental entities to comprise only the FASB ASC and, for Securities Exchange Commission (SEC) registrants, guidance issued by the SEC. Adoption of ASC No. 2009-01 only changed the referencing convention of GAAP in the Texas RE Financial Statements.

#### 3. Fair Value Measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on inputs of observable and unobservable market data that a market participant would use in pricing the asset or liability. The use of observable inputs is maximized where available and the use of unobservable inputs is minimized for a fair value measurement. As a means to illustrate the inputs used, a three-tier fair value hierarchy that prioritizes inputs to valuation techniques was used for fair value measurement.

- Level 1 valuations use quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date. An active market is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 valuations use inputs, other than those included in Level 1, that are observable for the asset or liability, either directly or indirectly.
- Level 3 valuations use unobservable inputs for the asset or liability. Unobservable inputs are used to the extent observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. The input may reflect the assumptions of the reporting entity of what a market participant would use in pricing an asset or liability.

# Notes to Financial Statements (continued)

(Dollars in Thousands)

#### 3. Fair Value Measurement (continued)

In the case of multiple inputs being used in a fair value measurement, the lowest level input that is significant to the fair value measurement represents the level in the fair value hierarchy in which the fair value measurement is reported.

The following table sets forth by level within the fair value hierarchy Texas RE's financial assets that were accounted for at fair value on a recurring basis for the year ended December 31, 2009.

As of December 31, 2009		Total		Level 1		Level 2		Level 3	
Assets Cash equivalents (a)	\$	2,551	\$	2,551	\$	_	\$	_	
Total assets	\$	2,551	\$	2,551	\$	_	\$	_	

(a) Amounts consist of deposits in banks and money market investments with an original maturity of 90 days or less. The company calculates fair value these money market funds using the market approach.

As of December 31, 2008, Texas RE had money market investments of \$418 in The Reserves Primary Fund. As The Reserve imposed redemption restrictions on all cash held in the Primary Fund, Texas RE classified these investments as Level 3 in the fair value hierarchy. In 2009, Texas RE received distribution of all money market investments (net of losses) classified as Level 3 at December 31, 2008. Changes in the fair value measurement of these investments recognized for the year ended December 31, 2009 are as follows:

Balance as of January 1, 2009	\$ 418
Collections and settlements	 (418)
Ending balance as of December 31, 2009	\$ _

#### 4. Fixed Assets

Fixed assets consist of the following for the year ended December 31, 2009:

Computer equipment and software	\$ 630
Less: accumulated depreciation	(93)
Property and equipment, net	536
Total fixed assets	\$ 536

Notes to Financial Statements (continued)

(Dollars in Thousands)

### 5. Employee Benefit Plans

Texas RE employees are sponsored under the ERCOT Defined Contribution 401(k) Plan (the 401(k) Plan) which is subject to the provisions of the Employee Retirement Income Security Act of 1974. The 401(k) Plan utilized a third-party administrator to assist in the administration. Employees must be 21 years of age to be eligible to participate. ERCOT matches 75% of the employee's contribution up to 6% of eligible compensation as defined in the 401(k) Plan document. Employees are fully vested for the ERCOT match of 75% after five years. In addition, ERCOT contributes 10% of a participant's eligible compensation as defined in the 401(k) Plan document. Employees are fully vested for the ERCOT contributions of 10% after three years. Contributions related to Texas RE employees are allocated to Texas RE and are included in salaries and related benefits in the statement of activities. Employer contributions to the 401(k) plans were \$367 in 2009.

# 6. Accounting for the Effects of Regulation

In 2009, Texas RE collected \$3,431 from NERC, collected \$189 from meeting fees and fines, and earned \$3 in interest income. Texas RE incurred expenses of \$4,982 in performing functions delegated by NERC. This resulted in a decrease to the regulatory liability of \$1,359 in 2009. As such, Texas RE has deferred recognition of \$1,736 in revenues with the regulatory liability in the same amount at December 31, 2009. The NERC budgeting and true-up process provides that a portion of the deferred liability be applied toward the future budget year. Consistent with NERC's process, the amount of Texas RE's deferred liability to be applied toward 2010 funding will be \$78. As such, these amounts are classified as current with the remaining \$1,658 classified as non-current at December 31, 2009.

Notes to Financial Statements (continued)

(Dollars in Thousands)

## 6. Accounting for the Effects of Regulation (continued)

The following is a reconciliation of Texas RE's regulatory liability for the year ended December 31:

	2009
\$	3,620
	3
	4,982
	1,359
	(3,095)
\$	(1,736)
\$	(78)
\$ \$	(1.658)
	\$

#### 7. Contingencies

Texas RE is party to regulatory and legal proceedings that management considers to be normal actions to which an enterprise of its size and nature might be subject. Such proceedings are not anticipated to have a material impact on Texas RE's financial condition, results of operations, or cash flow.

#### 8. Subsequent Disclosures

On January 1, 2010, a new nonprofit Texas corporation called Texas Reliability Entity, Inc. (New Texas RE) was formed to assume the business, rights and obligations of Texas Regional Entity, an independent division of ERCOT (Original Texas RE). On February 19, 2010, NERC filed a petition with FERC requesting: (1) approval of an Amended and Restated Delegation Agreement between NERC and the New Texas RE to develop, and to monitor and enforce compliance with, reliability standards in the ERCOT Region; (2) termination of the existing Amended and Restated Delegation Agreement between NERC and Original Texas RE, to be effective on the date New Texas RE takes over such functions; and (3) approval of an Amended 2010 Business Plan and Budget for New Texas RE, and increased assessments to load-serving entities and their designees within the ERCOT Region. NERC and Texas RE have requested FERC approval of the petition by May 20, 2010. If the petition is approved, Texas RE plans to transfer its assets and liabilities to New Texas RE during the summer of 2010.

# **ATTACHMENT 9**

# 2009 ACTUAL COST-TO-BUDGET COMPARISON

**AND** 

2009 AUDITED FINANCIAL REPORT

**FOR** 

WESTERN ELECTRICITY COORDINATING COUNCIL



801.883.6866 tkritzberg@wecc.biz

May 4, 2010

Mr. Michael Walker Chief Financial and Administrative Officer North American Electric Reliability Corporation 116-390 Village Boulevard Princeton, New Jersey 08540-5721

RE: WECC 2009 True-Up Filing

Dear Mike.

Attached is WECC's submittal of its true-up analysis of variances between the 2009 Board approved budget and audited financials as of 12/31/09. This information is intended to respond to the Federal Energy Regulatory Commission June 29, 2009 order issued in Docket No. RR07-16-005 "Order Conditionally Accepting Compliance Filing" directing NERC and the regional entities to file 2009 True-Up Filings no later than May 30, 2010.

Actual total expenses (net of depreciation expense of \$2,834,722) were \$34,724,467. This amount is \$3,549,097 (9 percent) under the 2009 total budgeted expenses of \$38,273,564. This under-spending resulted in a positive impact on cash and WECC's cash reserve balance as of December 31, 2009.

WECC has one non-statutory activity, the Western Renewable Energy Generation Information System (WREGIS). WECC utilizes a fund accounting system that allows costs to be segregated between statutory and non-statutory activities ensuring that no statutory funding is used for non-statutory activities. These same principles of segregating costs are also used to ensure that costs are segregated to federal grant activities in accordance with federal cost accounting requirements.

For 2009 actuals, WECC did not allocate any indirect costs to Statutory program areas. Indirect costs were allocated to Non-statutory (WREGIS) activities in several ways, and the allocation was dependent on the type of cost being allocated:

- WECC Executive and Administrative support salaries were allocated to WREGIS based on estimated percentages of time that executives, directors and administrative support spent on WREGIS matters multiplied by the individuals' annual salaries.
- Benefits (payroll taxes and insurance) were allocated to WREGIS based on a percentage of WREGIS salaries.
- Administrative costs (rent, facilities, utilities, office supplies, infrastructure costs, etc.) are allocated to WREGIS based on a percentage of WREGIS salaries to total WECC salaries.
- Business insurance is allocated to WREGIS based on headcount (ERISA, Chubb D&O/Employment Liability), or based on the actual increase4 in premium and corresponding percentage of total insurance at the inception of the WREGIS program.

Significant variances are explained by line item based on program specific budgets and actual results. A summary of significant overall variances is described below. Year end variances greater than \$10,000

and 10 percent are explained below, in addition to any other variances that are noteworthy.

#### **FUNDING**

### • Grant Funding (\$417K over budget):

o Grant funding was accrued in 2009 for expenses incurred in 2009 and will be recovered when the grants are signed. The Department of Energy allows WECC to seek reimbursement of pre-award costs incurred from the date of notification of award through the signing of the award.

## • Interest Income (\$263K under budget):

o Lower than expected interest rates.

#### **EXPENSES**

## • Salaries (\$851K under budget)

o Lag in hiring and delays in backfilling several positions. Also, several budgeted positions were not hired in 2009.

#### • Payroll Taxes (\$264K under budget)

o Hiring lags and delays in backfilling several positions. Payroll taxes fluctuate with salaries.

### • Benefits (\$1,220 under budget)

- o Training is underutilized and is under budget.
- o HRA reimbursements are under budget.
- o Insurance costs are lower than expected due to hiring lags, delays in backfilling positions and the level of coverage selected (family, single, etc.) compared to what was budgeted.
- Recruiting costs of \$350K were budgeted in Benefits, but actuals are considered part of Salaries.

#### • Retirement Costs (\$188K under budget)

- o The level of employee participation in the retirement plan was over-estimated.
- Retirement costs fluctuate with salaries.

#### • Meetings (\$244 under budget)

o Some in-person meetings were canceled during the year and web-conferences were employed. Also, attendance at some meetings was lower than anticipated.

#### • Consultants and Contracts (\$1,431K under budget)

- o Reliability Assessment and Performance Analysis consulting costs were \$657K under budget due to WECC's use of employees instead of consultants.
- o Projects included in the 2009 budget were not performed
- License fees of \$580K were budgeted in Contracts but were appropriately recorded in Office Costs.
- o Other savings realized by using employees rather than consultants.

#### • Office Costs (\$1,231K under budget)

- Internet/computer/data communications costs are less than anticipated due to improved procurement procedures in Situation Awareness.
- Expenditures for capital equipment were budgeted in Office Costs but were appropriately recorded in Fixed Assets.

#### • Depreciation (\$2,835 over budget)

o Depreciation was not budgeted in 2009.

#### • Other Non-Operating Expenses (\$1,243K under budget)

- Interest expense is under budget due to a lower than anticipated floating rate on the line of credit.
- o A one million dollar addition to working capital reserves was budgeted as an Other Nonoperating Expense. However, the addition to reserves flows to the bottom line for 2009

actuals reporting. An addition to reserves should not be an expense.

#### **FIXED ASSETS**

### • Computer & Software CapEx (\$1,645 over budget)

- Most of WECC's Computer and Software capital expenditures were budgeted in Contracts for 2009; WECC prepared its 2009 budget on a cash basis. NERC and the Regions are moving towards GAAP budgeting and reporting and actuals are being appropriately recorded in Fixed Assets.
- WECC's Salt Lake City office is relocating in 2010 and some Computer equipment was purchased for that space in 2009.

#### • Furniture & Fixtures CapEx (\$93K over budget)

- WECC Corporate and Compliance staff relocated to a new office space in Vancouver in 2009 and some new furniture was purchased which was not in the budget.
- WECC's Salt Lake City office is relocating in 2010 and some Furniture and Fixtures were purchased for the space in 2009.

### • Leasehold Improvements (\$314K over budget)

- o WECC's Corporate and Compliance staff relocated to a new office space in Vancouver in 2009 and some space modifications were required which were not in the budget.
- The Loveland Reliability Coordination Center expanded its office space in 2009 and incurred unbudgeted Leasehold Improvements.
- o WECC's Salt Lake City office is relocating in 2010. Renovations at the new space began in 2009 and some leasehold improvement costs were incurred in 2009.

#### 2009 Statement of Activities Summary

Audited

	2	2009 Actual	2	009 Budget	20	009 Variance
Funding						
ERO Funding	•	07 000 500	•	07 000 500	•	
ERO Assessments Penalty Sanctions	\$	37,088,502	\$	37,088,502	\$	-
Total ERO Funding	\$	37,088,502	\$	37,088,502	\$	-
Membership Fees & Non-Stat		757,663		798,197		(40,534)
Testing Fees		417,168		-		417,168
Services & Software		-		85,082		(85,082)
Workshops		834,450		863,290		(28,840)
Interest		382,194		645,593		(263,399)
Miscellaneous		11,544		9,300		(2,916)
Total Funding	\$	39,491,521	\$	39,489,964	\$	(3,603)
Expenses						
Personnel Expenses						
Salaries		15,054,429		15,905,454		(851,025)
Payroll Taxes		1,007,221		1,270,888		(263,667)
Employee Benefits		2,135,192		3,355,585		(1,220,393)
Savings & Retirement		958,271		1,146,404		(188,133)
Total Personnel Expenses	\$	19,155,113	\$	21,678,330	\$	(2,523,217)
Meeting Expenses						
Meetings		1,095,599		1,339,926		(244,327)
Travel		1,408,723		1,553,096		(144,373)
Total Meeting Expenses	\$	2,504,322	\$	2,893,022	\$	(388,700)
Operating Expenses						
Consultants & Contracts		2,672,099		4,103,589		(1,431,490)
Office Rent		1,017,560		977,832		39,728
Office Costs		2,706,802		3,937,402		(1,230,600)
Professional Services		1,613,264		1,616,522		(3,258)
Miscellaneous Depreciation		(9,340)		27,204		(36,544)
Total Operating Expenses	\$	2,834,722 <b>10,835,106</b>	\$	10,662,549	\$	2,834,722 <b>172,557</b>
Total Direct Expenses	\$	32,494,541	\$	35,233,901	\$	(2,739,360)
•			·		•	•
Other Non-Operating Expenses	_\$	3,012,571	\$	4,256,063	\$	(1,243,492)
Change in Assets	\$	3,984,409	\$	(0)	\$	3,979,249
Fixed Assets		(0.004.=:				(0.00 t ====:
Depreciation		(2,834,722)		-		(2,834,722)
Computer & Software CapEx		1,644,674		-		1,644,674
Furniture & Fixtures CapEx		93,205		-		93,205
Equipment CapEx Leasehold Improvements		- 314,197		-		314,197
Change in Fixed Assets	\$	782,646	\$	-	\$	782,646
TOTAL CHANGE IN ASSETS	\$	4,767,055	\$	(0)	\$	4,761,895
				· · · · · · · · · · · · · · · · · · ·		· · ·
FTE		155.0		144.0		11.0

#### WESTERN ELECTRICITY COORDINATING COUNCIL 2009 Statement of Activities Summary Statutory Only

	2	009 Actual	20	009 Budget	20	009 Variance
Funding						
ERO Funding	_				_	
ERO Assessments	\$	37,088,502	\$	37,088,502	\$	-
Penalty Sanctions Total ERO Funding	\$	37,088,502	\$	37,088,502	\$	<del>-</del>
Total ERO Funding	Ψ	37,000,302	Ψ	37,000,302	Ψ	<u></u>
Membership Fees & Non-Stat		-		-		-
Testing Fees		417,168		-		417,168
Services & Software		-		85,082		(85,082)
Workshops		832,425		863,290		(30,865)
Interest		382,194		645,593		(263,399)
Miscellaneous		6,384		9,300		(2,916)
Total Funding	\$	38,726,673	\$	38,691,767	\$	34,906
Expenses						
Personnel Expenses						
Salaries		14,833,476		15,624,378		(790,902)
Pavroll Taxes		990,322		1,270,888		(280,566)
Employee Benefits		2,094,350		3,185,703		(1,091,353)
Savings & Retirement		944,353		1,146,404		(202,051)
Total Personnel Expenses	\$	18,862,501	\$	21,227,372	\$	(2,364,871)
Meeting Expenses						
Meetings		1,094,628		1,338,726		(244,098)
Travel	_	1,399,184	_	1,526,096	•	(126,912)
Total Meeting Expenses	\$	2,493,812	\$	2,864,822	\$	(371,010)
Operating Expenses						
Consultants & Contracts		2,668,308		3,923,868		(1,255,560)
Office Rent		1,017,560		977,832		39,728
Office Costs		2,665,471		3,921,202		(1,255,731)
Professional Services		1,565,013		1,520,608		44,405
Miscellaneous		(137,867)		-		(137,867)
Depreciation		2,834,722		-		2,834,722
Total Operating Expenses	\$	10,613,206	\$	10,343,510	\$	269,696
Total Direct Expenses	\$	31,969,519	\$	34,435,704	\$	(2,466,185)
Other Non-Operating Expenses	\$	3,012,571	\$	4,256,063	\$	(1,243,492)
Change in Assets	\$	3,744,583	\$	(0)	\$	3,744,583
Oldinge in Assets		2,1 11,222	<u> </u>	(5)		-,,
Fixed Assets						
Depreciation		(2,834,722)		-		(2,834,722)
Computer & Software CapEx		1,644,674		-		1,644,674
Furniture & Fixtures CapEx		93,205		-		93,205
Equipment CapEx		-		-		-
Leasehold Improvements		314,197		-		314,197
Change in Fixed Assets	\$	782,646	\$	-	\$	782,646
TOTAL CHANGE IN ASSETS	\$	4,527,229	\$	(0)	\$	4,527,229
FTE		151.0		140.0		11.0
		.5110		0.0		

#### 2009 Statement of Activities Summary Reliability Standards

	2009	Actual 20	009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$	511,694 \$	511,694	\$ -	0.00%	
Penalty Sanctions						
Total ERO Funding	\$	511,694 \$	511,694	<u>-</u>		
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous				- - - -		
Total Funding	\$	511,694 \$	511,694	\$ -		
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits		342,354 23,569 38,760	393,342	(50,988) 23,569 38,760	-12.96%	.5 FTE budgeted in 2009 but position not filled Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were the proper department
Savings & Retirement Total Personnel Expenses	\$	31,333 <b>436,016</b> \$	393,342	31,333 <b>\$ 42,674</b>	10.85%	
Total I ersonner Expenses		400,010 ψ	000,042	42,014	10.0070	
Meeting Expenses Meetings Travel		11,069 20,535	28,032 11,520	(16,963) 9,015	-60.51% 78.26%	Meeting expenses less than expected due to higher utilization of conference calls in lieu of in-person meetings
Total Meeting Expenses	\$	31,604 \$	39,552		-20.10%	
Operating Expenses Consultants & Contracts Office Rent		-	28,800	(28,800)	-100.00%	Employees used to perform planned tasks instead of consultants.
Office Costs		4,190	-	4,190		Cell phones and internet expenses not budgeted. These expenses are billed to the department of the employee who incurs them
Professional Services Miscellaneous Depreciation		1,620	50,000	(48,380) - -	-96.76%	Less outside counsel work required than expected
Total Operating Expenses	\$	5,810 \$	78,800	\$ (72,990)	-92.63%	
Total Direct Expenses	\$	473,430 \$	511,694	\$ (38,264)	-7.48%	
Other Non-Operating Expenses				\$ -		
a	\$	38,264 \$	-	\$ 38,264		
Change in Assets	<u> </u>	36,264 \$		\$ 30,204		
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx  Equipment CapEx  Leasehold Improvements		-	-	- - -		
Change in Fixed Assets	\$	- \$	-	\$ -		
TOTAL CHANGE IN ASSETS	\$	38,264 \$	-	\$ 38,264		
FTE		3.0	4.0	(1.0)		

#### 2009 Statement of Activities Summary

#### Compliance and Organization Registration and Certification

	200	9 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding ERO Assessments	\$	6,165,303 \$	6,165,303	\$ -	0.00%	
Penalty Sanctions		σ, 100,000 φ	0,100,000	<u>-</u>		
Total ERO Funding	\$	6,165,303 \$	6,165,303	\$ -		
Membership Fees & Non-Stat				-		
Testing Fees				-		
Services & Software		101 000		-		Not have been die 2000
Workshops Interest		181,020		181,020		Not budgeted in 2009
Miscellaneous				-		
Total Funding	\$	6,346,323 \$	6,165,303	\$ 181,020		
Expenses						
Personnel Expenses						
Salaries		3,193,682	3,267,237	(73,555)	-2.25%	Describeration and final learning and format to the standard discontinuous for 0000 and astrology
Payroll Taxes Employee Benefits		229,388 415,928	75,004	229,388 340,924	454.54%	Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were the proper department. Costs associated with relocation and training were budgeted and recorded in the proper
• •			75,004		10 1.0 170	department
Savings & Retirement Total Personnel Expenses	\$	190,935 <b>4,029,933</b> \$	3,342,241	190,935 <b>687,692</b>		
Total Personnel Expenses	Ψ	4,029,933 \$	3,342,241	φ 007,032		
Meeting Expenses					10.000/	W-20
Meetings		234,873	455,004	(220,131)	-48.38%	WECC and member facilities used when possible; fewer external meetings than budgeted; fewer participants; no hearings
Travel		397,468	689,090	(291,622)	-42.32%	2009 consulting travel was budgeted in travel but included on the consultant line item; fewer consultants than expected
Total Meeting Expenses	\$	632,341 \$	1,144,094	\$ (511,753)		
Operating Expenses						
Consultants & Contracts		1,131,251	1,154,500	(23,249)	-2.01%	
Office Rent		176,021	138,264	37,757	27.31%	Rent increase, higher maintenance than expected and higher janitorial
Office Costs Professional Services		174,184 45,912	227,204 159,000	(53,020) (113,088)	-23.34% -71.12%	Budget includes capital expenditures recorded in fixed assets  Legal costs were lower than expected
Miscellaneous		45,512	139,000	(113,000)	71.1270	
Depreciation		139,960		139,960		Depreciation not budgeted in 2009
Total Operating Expenses	\$	1,667,328 \$	1,678,968	\$ (11,640)		
Total Direct Expenses	\$	6,329,602 \$	6,165,303	\$ 164,299		
Other Non-Operating Expenses				\$ -		
Change in Assets	\$	16,721 \$	-	\$ 16,721		
Fixed Assets						
Depreciation Computer & Software CapEx		(139,960) 148,482	-	(139,960) 148,482		Capital expenditures included in office cost budget
Furniture & Fixtures CapEx		170,702		140,402		Suprial Superioration moladou in omos cool budget
Equipment CapEx				-		
Leasehold Improvements Change in Fixed Assets	\$	(8,522) \$	- :	\$ (8,522)		
Change III Fixed Assets		, , ,	<u> </u>	` , , ,		
TOTAL CHANGE IN ASSETS	\$	8,199 \$	- :	\$ 8,199		
FTE		42.0	30.0	12.0		

#### 2009 Statement of Activities Summary Reliability Readiness Audit and Improvement

	2009 Actual 2009 Budget 2009 Variance Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$ 216,400 \$ 216,400 \$ - 0.00% Program terminated in 2009; actual costs are included in Technical Committee and Member Forums
Penalty Sanctions Total ERO Funding	\$ 216,400 \$ 216,400 \$ -
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous	- - - - - -
Total Funding	<u>\$ 216,400 \$ 216,400 \$ -</u>
Expenses Personnel Expenses Salaries	162,000 (162,000) -100.00% Program terminated at the beginning of 2009. Costs associated with the close-out of this program were recorded in Technical Committees and Member Forums.
Payroll Taxes Employee Benefits Savings & Retirement	- - -
Total Personnel Expenses	<u>\$ - \$ 162,000 \$ (162,000)</u>
<b>Meeting Expenses</b> Meetings Travel	
Total Meeting Expenses	\$ - \$ 29,400 \$ (29,400)
Operating Expenses Consultants & Contracts Office Rent Office Costs Professional Services Miscellaneous	25,000 (25,000) -100.00% - - - -
Depreciation Total Operating Expenses	\$ - \$ 25,000 \$ (25,000)
Total Direct Expenses	\$ - \$ 216,400 \$ (216,400)
Other Non-Operating Expenses	<u> </u>
Change in Assets	<u>\$ 216,400 \$ - \$ 216,400</u>
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx  Equipment CapEx	
Leasehold Improvements Change in Fixed Assets	<u>-</u> -
TOTAL CHANGE IN ASSETS	\$ 216,400 \$ - \$ 216,400
FTE	
FIE	- 2.0 (2.0)

#### 2009 Statement of Activities Summary Reliability Assessment and Performance Analysis

	20	009 Actual 20	009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$	2,656,981 \$	2,656,981	\$ -	0.00%	
Penalty Sanctions		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,.	<u> </u>		
Total ERO Funding	\$	2,656,981 \$	2,656,981	\$ -		
Membership Fees & Non-Stat Grant Funding Services & Software Workshops Interest		46,422	85,082	46,422 (85,082)	-100.00%	Grant funding receivable associated with costs incurred in 2009 that are reimbursable per the grant's stipulations DSW contract terminated and was not renewed
Miscellaneous Total Funding	\$	2,703,403 \$	2,742,063	\$ (38,660)		
		_,. oo, .oo	_,,	(00,000)		
Expenses Personnel Expenses Salaries Payroll Taxes		1,190,755 83,754	1,094,310	96,445 83,754	8.81%	Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were
Employee Benefits		161,727	81,045	80,682	99.55%	the proper department; Costs associated with relocation and training were budgeted and recorded in the proper
		,	21,212	,		department
Savings & Retirement	\$	96,356 <b>1,532,592</b> \$	1,175,355	96,356		
Total Personnel Expenses	<u> </u>	1,532,592 \$	1,175,355	\$ 357,237		
Meeting Expenses Meetings		110,672	167,450	(56,778)	-33.91%	Less meetings and conference calls held than anticipated
Travel		132,737	119,330	13.407	11.24%	Increase travel between WECC offices; higher travel costs to technical meetings
Total Meeting Expenses	\$	243,409 \$	286,780			
Operating Expenses Consultants & Contracts Office Rent		320,593	977,568	(656,975)	-67.21%	WECC staff was used on projects to minimize external consulting costs
Office Costs		51,678	302,360	(250,682)	-82.91%	Capital expenditures budgeted in office costs in 2009 but recorded in fixed assets; some capital projects were
Professional Services		5,146		5,146		
Miscellaneous Depreciation		2,421 7,833		2,421 7,833		Depreciation not budgeted in 2009
Total Operating Expenses	\$	387,671 <b>\$</b>	1,279,928			Depressation not budgeted in 2000
		,	, ,	. , , ,		
Total Direct Expenses	\$	2,163,672 \$	2,742,063	\$ (578,391)		
Other Non-Operating Expenses				\$ -		
Change in Assets	\$	539,731 \$	-	\$ 539,731		
Fixed Assets Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx		(7,833) 47,000	-	(7,833) 47,000 - -		Capital expenditures budgeted in office costs in 2009 budget recorded in fixed assets
Leasehold Improvements Change in Fixed Assets	\$	(39,167) \$	_	\$ (39,167)		
TOTAL CHANGE IN ASSETS	¢	500,564 \$	_			
TOTAL CHANGE IN ASSETS	Ψ	J00,J04 P	<u> </u>	ψ 300,304		
FTE		13.0	14.0	(1.0)		

#### 2009 Statement of Activities Summary Training and Education

	20	09 Actual 2	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions				\$ -		
Total ERO Funding	\$	- \$	- 5	<u> </u>		
Membership Fees & Non-Stat Testing Fees Services & Software Workshops		651,405	863,290	- - - - (211,885)		Lower attendance than anticipated; some classes cancelled
Interest			•	-		
Miscellaneous Total Funding	\$	651,405 \$	863,290	(211,885)		
Expenses Personnel Expenses Salaries		141,629	318,409	(176,780)	-55.52%	1.0 FTE budgeted but not filled in 2009
Payroll Taxes		10,850	162.001	10,850	-100.92%	Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were the proper department. Costs associated with relocation and training were budgeted and recorded in the proper
Employee Benefits Savings & Retirement		(1,513) 11,714	163,981	(165,494) 11,714	-100.92%	department
Total Personnel Expenses	\$	162,680 \$	482,390			
Meeting Expenses						
Meetings		177,499	239,000	(61,501)	-25.73%	Some classes cancelled; lower than anticipated attendance Classes cancelled requiring less travel
Travel Total Meeting Expenses	\$	27,081 <b>204,580</b> \$	45,900 <b>284,900</b>	(18,819) \$ (80,320)	-41.00%	Classes cancelled requiring less travel
				, , ,		
Operating Expenses Consultants & Contracts		90,428	89,000	1,428	1.60%	
Office Rent Office Costs		203 80,964	7,000	203 73,964	1056.63%	Software license renewal not budgeted; higher than anticipated shipping and merchant card services fees
Professional Services Miscellaneous		·		- -		
Depreciation Total Operating Expenses	\$	171,595 \$	96,000	5 75,595		
Total Direct Expenses	\$	538,855 \$	863,290	,		
Other Non-Operating Expenses		, , , , , , , , , , , , , , , , , , , ,	•	\$ -		
Other Non-Operating Expenses			,			
Change in Assets	\$	112,550 \$	- 9	112,550		
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx  Equipment CapEx  Leasehold Improvements		-	-	- - - -		
Change in Fixed Assets	\$	- \$	- (	-		
TOTAL CHANGE IN ASSETS	\$	112,550 \$	- (	\$ 112,550		
FTE		2.0	3.5	(1.5)		

#### 2009 Statement of Activities Summary Situation Awareness and Infrastructure Security

	2009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions	\$ 14,143,679	9 \$ 14,143,679	\$ -	0.00%	
Total ERO Funding	\$ 14,143,679	\$ 14,143,679	\$ -		
Membership Fees & Non-Stat Grant Funding	370,746	6	370,746		Grant funding receivable associated with expenses incurred in 2009 that are reimbursable per the stipulations of the grant
Services & Software Workshops Interest Miscellaneous			- - -		
Total Funding	\$ 14,514,425	\$ 14,143,679	\$ 370,746		
Expenses Personnel Expenses Salaries Payroll Taxes	6,662,936 447,400	9	271,999 447,409	4.26% 109.70%	Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were the proper department. Costs associated with relocation and training were budgeted and recorded in the proper
Employee Benefits	687,116	•	359,445	109.70%	department
Savings & Retirement Total Personnel Expenses	395,656 <b>\$ 8,193,117</b>		395,656 <b>1,474,509</b>		
Meeting Expenses					
Meetings	16,80		12,001	250.02%	Higher than expected conference call costs
Travel Total Meeting Expenses	333,429 \$ 350,230		237,429 <b>\$ 249,430</b>	247.32%	Unanticipated travel for cross training between RC offices; training travel
Operating Expenses					
Consultants & Contracts	886,700		358,700	67.94%	Consultants associated with planning on the grant funded Synchrophasor project
Office Rent Office Costs	440,098 848,592		(39,470) (1,672,048)	-8.23% -66.33%	Savings realized on computer communications contracts and software licensing
Professional Services Miscellaneous	577,668		37,665	6.98%	
Depreciation	1,769,85		1,769,851		Depreciation not budgeted in 2009
Total Operating Expenses	\$ 4,522,906	\$ 4,068,208	\$ 454,698		
Total Direct Expenses	\$ 13,066,253	\$ 10,887,616	\$ 2,178,637		
Other Non-Operating Expenses	\$ 3,012,571	\$ 3,256,063	\$ (243,492)		interest rate savings
Change in Assets	\$ (1,564,399	) \$ - 9	\$ (1,564,399)		
2					
Fixed Assets					
Depreciation Computer & Software CapEx	(1,769,851 950,168	5	(1,769,851) 950,165		Unanticipated build out in Loveland RC office
Furniture & Fixtures CapEx Equipment CapEx	61,488	8	61,488		Unanticipated build out in Loveland RC office
Leasehold Improvements Change in Fixed Assets	191,85 <b>\$ 566,341</b>		191,857 <b>566,341</b>		Unanticipated build out in Loveland RC office
TOTAL CHANGE IN ASSETS	\$ (998,058		•		
FTE	58.0	54.0	4.0		

#### 2009 Statement of Activities Summary Committees and Member Forums

	2009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments Penalty Sanctions	\$ 2,615,670 \$	2,615,670 \$		0.00%	
Total ERO Funding	\$ 2,615,670 \$	2,615,670 \$	-		
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous Total Funding	\$ 2.615.670 \$	2,615,670 \$	- - - - - -		
lotal Funding	\$ 2,013,070 \$	2,013,070 \$			
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits	461,343 35,279 35,716	607,094 19,400	(145,751) 35,279 16,316	-24.01% 84.10%	1.5 FTE budgeted in 2009 but not filled     Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were     the proper department. Costs associated with relocation and training were budgeted and recorded in the proper     department
Savings & Retirement	38,970	200 101 4	38,970		
Total Personnel Expenses	\$ 571,308 \$	626,494 \$	(55,186)		
Meeting Expenses Meetings	519,569	430,440	89,129	20.71%	Meeting attendance lower than expected; cost savings realized due to more conference calls instead of in person meetings
Travel Total Meeting Expenses	192,594 <b>712,163</b> \$	241,756 <b>672,196</b> \$	(49,162) <b>39,967</b>	-20.34%	NAD travel less than budgeted
Operating Expenses Consultants & Contracts Office Rent	10,209	774,000	(763,791)	-98.68%	Costs budgeted in contracts were properly recorded in Office Costs
Office Costs Professional Services Miscellaneous	676,184 410,485	117,880 425,100	558,304 (14,615)	473.62% -3.44%	Costs budgeted in contracts were properly recorded in Office Costs
Depreciation	16,000		16,000		Depreciation not budgeted in 2009
Total Operating Expenses	\$ 1,112,878 \$	1,316,980 \$	(204,102)		
Total Direct Expenses	\$ 2,396,349 \$	2,615,670 \$	(219,321)		
Other Non-Operating Expenses		\$			
	<b>*</b> 240.224 <b>*</b>	•	240 224		
Change in Assets	\$ 219,321 \$	- \$	219,321		
Fixed Assets  Depreciation  Computer & Software CapEx  Furniture & Fixtures CapEx  Equipment CapEx  Leasehold Improvements	(16,000) 22,500	-	(16,000) 22,500 - -		Not budgeted in 2009
Change in Fixed Assets	\$ (6,500) \$	- \$	(6,500)		
TOTAL CHANGE IN ASSETS	\$ 212,821 \$	- \$	212,821		
FTE	4.0	5.5	(1.5)		

#### 2009 Statement of Activities Summary General and Administrative

	2009 Actual	2009 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding					
ERO Funding					
ERO Assessments	\$ 8,501,7	<sup>7</sup> 13 \$ 8,501,7	13 \$ -	0.00%	
Penalty Sanctions			-		
Total ERO Funding	\$ 8,501,7	13 \$ 8,501,7	13 \$ -		
Membership Fees & Non-Stat			-		
Testing Fees			-		
Services & Software			-		
Workshops			-		
Interest	382,1			-40.80%	Lower rate of return on investments than expected
Miscellaneous		384 9,3		-31.35%	
Total Funding	\$ 8,890,2	91 \$ 9,156,60	06 \$ (266,315)		
Expenses					
Personnel Expenses					
Salaries	1,319,8			-39.45%	Recruiting costs and bonuses wer less than expected
Payroll Taxes	79,7	701 1,270,8	88 (1,191,187)	-93.73%	Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were
Employee Benefits	529,2	229 2,518,6	02 (1,989,373)	-78.99%	the proper department
Savings & Retirement	97,7	752 1,146,4	04 (1,048,652)	-91.47%	
Total Personnel Expenses	\$ 2,026,5	67 \$ 7,115,62	28 \$ (5,089,061)		
Meeting Expenses					
Meetings	8,8	333 11,0	00 (2,167)	-19.70%	
Travel	124,6	311 293,1	00 (168,489)	-57.49%	Less travel between locations than expected by executive leadership.
Total Meeting Expenses	\$ 133,4	44 \$ 304,10	00 \$ (170,656)		
Operating Expenses					
Consultants & Contracts	205,3	362 22,0	00 183,362	833.46%	Consulting costs for WECC strategic plan and AUP development were not budgeted in 2009
Office Rent	401,2	238 360,0	00 41,238	11.46%	Rent, janitorial and maintenance higher than expected
Office Costs	620,2	236 274,3	78 345,858	126.05%	Accrual for Washington State tax liability, internet and communication costs budgeted in IT but recorded in Admin, Sal Lake new office building equipment purchases
Professional Services	44,4	195 80,5	(36,005)	-44.73%	Audit fee budget included in Admin but appropriately recorded in Finance budget
Miscellaneous	(140,2		(140,288)		Allocation of indirect costs to non-statutory functions
Depreciation	810,6		810,670		Depreciation not budgeted in 2009
Total Operating Expenses	\$ 1,941,7				
Total Direct Expenses	\$ 4,101,7	24 \$ 8,156,60	06 \$ (4,054,882)		
•					
Other Non-Operating Expenses		\$ 1,000,00	00 \$ (1,000,000)		
Change in Assets	\$ 4,788,5	67 \$	(0) \$ 4,788,567		
Fixed Assets					
Depreciation	(810,6		- (810,670)		
Computer & Software CapEx	10,2		10,235		Equipment costs for new Salt Lake City office building
Furniture & Fixtures CapEx	31,7	717	31,717		Furniture and fixtures for new Salt Lake City office building
Equipment CapEx			-		
Leasehold Improvements	122,3		122,340		Leasehold improvements on new Salt Lake City office building
Change in Fixed Assets	\$ 646,3	78 \$	- \$ 646,378		
TOTAL CHANGE IN ASSETS	\$ 5,434,9	45 \$	(0) \$ 5,434,945		
FTE	1	6.0 1	5.0 1.0		

#### 2009 Statement of Activities Summary Legal and Regulatory

	2009 Actual	200	9 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding ERO Funding ERO Assessments	\$ 852,3	208 \$	852,208	\$ -	0.00%	
Penalty Sanctions						
Total ERO Funding	\$ 852,2	08 \$	852,208	<u>-</u>		
Membership Fees & Non-Stat Testing Fees Services & Software Workshops Interest Miscellaneous				- - - -		
Total Funding	\$ 852,2	08 \$	852,208	\$ -		
Expenses Personnel Expenses Salaries Payroll Taxes Employee Benefits Savings & Retirement	656, 45, 83, 35,	580 558	583,200	73,497 45,580 83,658 35,970	12.60%	Hired 1.0 FTE that was not included in 2009 budget Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were the proper department
Total Personnel Expenses	\$ 821,9		583,200			
Meeting Expenses Meetings	6,	724	3,000	3,724	124.13%	
Travel Total Meeting Expenses	157,8 \$ 164,6		3,000	157,887 \$ 161,611		Budgeted in Admin for 2009 but recorded in the proper department
Total Meeting Expenses	φ 104,0	11 φ	3,000	Ψ 101,011		
Operating Expenses Consultants & Contracts Office Rent Office Costs	9, <i>;</i> 64,	285		9,285 - 64,538		No budget in 2009  No budget in 2009; Cell phones, office supplies and other office expenses appropriately recorded in the proper
	,			,		department
Professional Services Miscellaneous Depreciation	433,0	)71	266,008	167,063 - -	62.80%	FERC audit legal fees
Total Operating Expenses	\$ 506,8	94 \$	266,008	\$ 240,886		
Total Direct Expenses	\$ 1,493,4	10 \$	852,208	\$ 641,202		
Other Non-Operating Expenses				\$ -		
Change in Assets	\$ (641,2	02) \$	-	\$ (641,202)		
Fixed Assets  Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements		-	-	:		
Change in Fixed Assets	\$	- \$	-	\$ -		
TOTAL CHANGE IN ASSETS	\$ (641,2	02) \$	-	\$ (641,202)		
FTE		4.0	4.0	-		

#### 2009 Statement of Activities Summary Information Technology

	2009 Actual	2009 Budget 2	2009 Variance		Comments - Explain variances that are +/- 10%
Funding		<u> </u>			
ERO Funding	ф 4.00E.007	1 1005 207 \$		0.00%	
ERO Assessments Penalty Sanctions	\$ 1,005,207	\$ 1,005,207 \$	-	0.00%	
Total ERO Funding	\$ 1,005,207 \$	1,005,207 \$	<u>-</u>		
Total Enter ununing	,, <u>-</u>	.,, <u>.</u>			
Membership Fees & Non-Stat			-		
Testing Fees			-		
Services & Software			-		
Workshops Interest			-		
Miscellaneous			-		
Total Funding	\$ 1,005,207 \$	1,005,207 \$	-		
Total Fullang	_	1,200,201			
Expenses					
Personnel Expenses					
Salaries	277,988	208,467	69,521	33.35%	Hired at rate higher than budget
Payroll Taxes	20,534		20,534		Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were
Employee Benefits Savings & Retirement	56,805 14,403		56,805 14,403		the proper department
Total Personnel Expenses	\$ 369,730 \$	208,467 \$	161,263		
Total Personnel Expenses	_ ψ	200,407 \$	101,200		
Meeting Expenses					
Meetings	8,518		8,518		
Travel					
Total Meeting Expenses	\$ 8,518 \$	- \$	8,518		
Operating Expenses					
Consultants & Contracts	10,053	325,000	(314,947)	-96.91%	Used employees instead of consultants and contractors
Office Rent	· -		-		
Office Costs	100,439	471,740	(371,301)	-78.71%	Computer and software capital costs budgeted in Office Costs in 2009 but recorded as Fixed Assets
Professional Services	-		-		
Miscellaneous	00.400		-		Description and hadroned in 2000
Depreciation Total Operating Expenses	90,408 \$ <b>200,900</b> \$	796,740 \$	90,408 ( <b>595,840</b> )		Depreciation not budgeted in 2009
Total Operating Expenses	φ 200,500 φ	730,740 ψ	(000,040)		
Total Direct Expenses	\$ 579,148 \$	1,005,207 \$	(426,059)		
Other Non-Operating Expenses		\$			
Change in Assets	\$ 426,059 \$	- \$	426,059		
	·				
Fixed Assets	(00, 100)		(00, 400)		
Depreciation Computer & Software CapEx	(90,408) 466,292	-	(90,408) 466,292		Computer and software capital costs budgeted as Office Costs in 2009 but recorded as fixed
Furniture & Fixtures CapEx	400,292		400,292		Computer and software capital costs budgeted as Office Costs in 2009 but recorded as fixed
Equipment CapEx			_		
Leasehold Improvements			-		
Change in Fixed Assets	\$ (375,884) \$	- \$	(375,884)		
TOTAL CHANGE IN ACCETO	A 50.475 A		50.455		
TOTAL CHANGE IN ASSETS	\$ 50,175 \$	- \$	50,175		
FTE	3.0	3.0	_		
· · =	3.0	0.0			

#### 2009 Statement of Activities Summary Human Resources

(In Whole Dollars)

	20	09 Actual 20	09 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding						
ERO Assessments	\$	264,600 \$	264,600 \$	-	0.00%	
Penalty Sanctions				-		
Total ERO Funding	\$	264,600 \$	264,600 \$	-		
Membership Fees & Non-Stat				-		
Testing Fees				-		
Services & Software				-		
Workshops				-		
Interest				-		
Miscellaneous				-		
Total Funding	\$	264,600 \$	264,600 \$	-		
Expenses						
Personnel Expenses						
Salaries		349,873	264,600	85,273	32.23%	Hired at higher rate than expected
Payroll Taxes		(2,788)	204,000	(2,788)	02.2070	Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were
Employee Benefits		(2,788) 69,909		(2,788) 69,909		the proper department
						the proper department
Savings & Retirement		18,820		18,820		
Total Personnel Expenses	\$	435,814 \$	264,600 \$	171,214		
Meeting Expenses						
Meetings		41		41		
Travel		9,864		9,864		Travel budgeted in Admin but appropriately recorded in department
Total Meeting Expenses	\$	9,905 \$	- \$	9,905		
Operating Expenses						
Consultants & Contracts		1,029		1,029		
Office Rent				_		
Office Costs		31,412		31,412		Cell phones, office supplies and other office costs not budgeted in 2009
Professional Services		8,029		8,029		
Miscellaneous		0,023		0,020		
Depreciation				_		
	•	40,469 \$	•	40,469		
Total Operating Expenses	_\$	40,469 \$	- \$	40,469		
Total Direct Expenses	\$	486,188 \$	264,600 \$	221,588		
Other Non-Operating Expenses			\$			
Change in Accets	¢	(221,588) \$	- \$	(221,588)		
Change in Assets	<u> </u>	(221,500) \$	<u> </u>	(221,500)		
Fixed Assets						
Depreciation		-	-	-		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx				-		
Equipment CapEx				-		
Leasehold Improvements				<u> </u>		
Change in Fixed Assets	\$	- \$	- \$			
TOTAL CHANGE IN ASSETS	\$	(221,588) \$	- \$	(221,588)		
FTE		3.0	3.0			
		3.0	3.0	-		

#### 2009 Statement of Activities Summary Accounting and Finance

(In Whole Dollars)

	20	09 Actual 20	09 Budget	2009 Variance		Comments - Explain variances that are +/- 10%
Funding						
ERO Funding						
ERO Assessments	\$	155,047 \$	155,047 \$	-	0.00%	
Penalty Sanctions				_		
Total ERO Funding	\$	155,047 \$	155,047 \$	-		
Membership Fees & Non-Stat			_	_		
Testing Fees			_	_		
Services & Software						
			-	-		
Workshops			-	-		
Interest			-	-		
Miscellaneous				<u>-</u>		
Total Funding	\$	155,047 \$	155,047 \$	-		
Expenses						
Personnel Expenses						
Salaries		236,334	155,047	81,287	52.43%	Accounting department restructure not anticipated at the time the budget was prepared
Payroll Taxes		17,046		17,046		Payroll taxes, medical insurance, retirement, etc. was budgeted in administration for 2009 and actuals were
Employee Benefits		17,015		17,015		the proper department
						are proper department
Savings & Retirement	_	12,444	4EE 047 . C	12,444		
Total Personnel Expenses		282,839 \$	155,047 \$	127,792		
Meeting Expenses						
Meetings		29		29		
Travel		2,978		2,978		
Total Meeting Expenses	\$	3,007 \$	- \$	3,007		
Operating Expenses						
Consultants & Contracts		3,398		3,398		
Office Rent		´ -		, <u> </u>		
Office Costs		13,054		13,054		Cell phones, office supplies and other office costs not budgeted in 2009
Professional Services		38,590		38,590		Audit fees budgeted in Admin but appropriately recorded in department
		30,390		30,390		, and look bangeton in a minimum bat appropriately recorded in apparation.
Miscellaneous				-		
Depreciation		FF 0.10 A		-		
Total Operating Expenses	_\$	55,042 \$	- \$	55,042		
Total Direct Expenses	\$	340,888 \$	155,047 \$	185,841		
Other Non-Operating Expenses			\$			
		(405.044) 6		(405.044)		
Change in Assets	<u>*</u>	(185,841) \$	- \$	(185,841)		
Fixed Assets						
Depreciation		-	-	-		
Computer & Software CapEx				-		
Furniture & Fixtures CapEx				-		
Equipment CapEx				-		
Leasehold Improvements				_		
Change in Fixed Assets	\$	- \$	- \$	_		
_		•	•			
TOTAL CHANGE IN ASSETS	<u>\$</u>	(185,841) \$	- \$	(185,841)		
FTE		3.0	2.0	1.0		

#### 2009 Statement of Activities Summary Non-Statutory Only

(In Whole Dollars)

	20	09 Actual	2	009 Budget		2009 Variance
Funding						
ERO Funding						
ERO Assessments					\$	-
Penalty Sanctions Total ERO Funding	•	_	\$		\$	
Total ENO Fullding	\$	-	Þ	-	Þ	
Membership Fees & Non-Stat		757,663		798,197		(40,534)
Testing Fees						-
Services & Software						-
Workshops		2,025				2,025
Interest						-
Miscellaneous		5,160				
Total Funding	\$	764,848	\$	798,197	\$	(38,509)
Expenses						
Personnel Expenses						
Salaries		220,953		281,076		(60,123)
Payroll Taxes		16,899				16,899
Employee Benefits		40,842		169,882		(129,040)
Savings & Retirement		13,918				13,918
Total Personnel Expenses	\$	292,612	\$	450,958	\$	(158,346)
Meeting Expenses						
Meetings		971		1,200		(229)
Travel		9,539		27,000		(17,461)
Total Meeting Expenses	\$	10,510	\$	28,200	\$	(17,690)
Operating Expenses						
Consultants & Contracts		3,791		179,721		(175,930)
Office Rent		2,121		,		-
Office Costs		41,331		16,200		25,131
Professional Services		48,251		95,914		(47,663)
Miscellaneous		128,527		27,204		101,323
Depreciation						-
Total Operating Expenses	\$	221,900	\$	319,039	\$	(97,139)
Total Direct Expenses	\$	525,022	\$	798,197	\$	(273,175)
		•		•		
Other Non-Operating Expenses					\$	<u>-</u>
Change in Assets	\$	239,826	\$	-	\$	-
Fixed Assets						
Depreciation Computer & Software CapEx		-		-		-
Furniture & Fixtures CapEx						-
Equipment CapEx						-
Leasehold Improvements						
Change in Fixed Assets	\$	-	\$	-	\$	-
FTE		4.0		4.0		-



Financial Statements
As of December 31, 2009 and 2008 and For the Years Then Ended

**Together with Independent Auditors' Report** 







#### INDEPENDENT AUDITORS' REPORT

#### Members of the Board of Directors Western Electricity Coordinating Council

We have audited the accompanying statements of financial position of Western Electricity Coordinating Council (WECC) as of December 31, 2009 and 2008, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of WECC's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of WECC's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Western Electricity Coordinating Council as of December 31, 2009 and 2008, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Tanner LC

April 1, 2010



Statements of Financial Position (in thousands)

#### As of December 31

	2009		 2008
<u>Assets</u>			
Cash and cash equivalents Restricted cash and cash equivalents Investments Accounts receivable, net of allowance for doubtful	\$	34,868 2,500 2,418	\$ 18,611 2,500 1,312
accounts of \$38 for both years Prepaid expenses and other assets Property, equipment, and software, net		668 110 6,839	 482 523 7,613
Total assets	\$	47,403	\$ 31,041
Liabilities and Net Assets			
Line of credit Accounts payable Accrued payroll and payroll related liabilities Deferred revenue Other liabilities	\$	2,926 4,485 1,535 24,420 231	\$ 5,852 2,956 1,342 13,916 81
Total liabilities		33,597	24,147
Commitments and contingencies			
Unrestricted net assets		13,806	6,894
Total liabilities and net assets	\$	47,403	\$ 31,041



Statements of Activities (in thousands)

#### For the Years Ended December 31

	2009		009 2	
Change in unrestricted net assets: Revenues and other income:				
Assessments Meetings and workshops Western Renewable Energy Generation	\$	37,088 832	\$	26,597 736
Information System (WREGIS) Federal grants		765 417		712 -
Interest Other		382 7		567 218
Total unrestricted revenues and				
other income		39,491		28,830
Expenses:				
Labor		19,140		13,634
Office and equipment		3,589		3,145
Depreciation and amortization		2,835		1,772
Contract labor and consultants		2,672		5,480
Meetings Professional services		2,504 1,613		2,165
Excise taxes		1,613		1,732
Interest		86		6
Total expenses		32,579		27,934
Increase in unrestricted net assets		6,912		896
Unrestricted net assets, beginning of year		6,894		5,998
Unrestricted net assets, end of year	\$	13,806	\$	6,894



Statements of Cash Flows (in thousands)

#### For the Years Ended December 31

	2009	2008
Cash flows from operating activities: Increase in net assets Adjustments to reconcile increase in net assets to	\$ 6,912	\$ 896
net cash provided by operating activities:  Depreciation and amortization  Decrease (increase) in assets:	2,835	1,772
Accounts receivable Prepaid expenses and other assets Increase in liabilities:	(186) 413	(363) 32
Accounts payable Accrued payroll and payroll liabilities Deferred revenue Other liabilities	1,529 193 10,504 150	2,201 825 10,887 81
Net cash provided by operating activities	 22,350	 16,331
Cash flows from investing activities:  Net change in investments  Purchase of property, equipment, and software	(1,106) (2,061)	 3,631 (7,555)
Net cash used in investing activities	 (3,167)	 (3,924)
Cash flows from financing activities:  Net borrowings (payments) on line of credit  Change in restricted cash and cash equivalents	(2,926)	5,852 (2,500)
Net cash provided by (used in) financing activities	(2,926)	 3,352
Net increase in cash and cash equivalents	16,257	15,759
Cash and cash equivalents at beginning of year	 18,611	2,852
Cash and cash equivalents at end of year	\$ 34,868	\$ 18,611
Supplemental disclosure of cash flow information:		
Interest paid	\$ 86	\$ 6



**Notes to Financial Statements** 

December 31, 2009 and 2008

1. Summary of Significant Accounting Policies

#### Nature of Activities

Western Electricity Coordinating Council (WECC) is a not-for-profit organization whose primary mission is to assure a reliable bulk electric power system in the Western Interconnection that supports efficient and competitive electric power markets. A substantial portion of revenue comes from assessments that are received from member organizations, and therefore, WECC is involved in significant related-party transactions as a result of its normal activities.

#### Financial Statement Presentation

WECC reports information regarding its financial position and activities according to three classes of net assets, as applicable: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As of December 31, 2009 and 2008, WECC had only unrestricted net assets.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### Concentration of Credit Risk

WECC maintains its cash, cash equivalents, and certain investments in bank deposit accounts which, at times, exceed federally insured limits. The Emergency Economic Stabilization Act of 2008 temporarily increased deposit insurance with the Federal Deposit Insurance Corporation (FDIC) from \$100 thousand to \$250 thousand per depositor through December 31, 2013. The FDIC also extended its temporary Transaction Account Guarantee Program through June 30, 2010 which provides depositors with unlimited coverage for non-interest bearing transactions at participating FDIC insured institutions. As of December 31, 2009, WECC had \$36.6 million of cash, cash equivalents, and investments that exceeded federally insured limits. To date, WECC has not experienced a loss or lack of access to its cash, cash equivalents, and investments; however, no assurance can be provided that these instruments will not be impacted by adverse conditions in the financial markets.

#### Cash and Cash Equivalents

WECC considers all highly liquid investments purchased with remaining maturities of three months or less to be cash equivalents.



Notes to Financial Statements
Continued

1. Summary of Significant Accounting Policies

#### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets.

#### Accounts Receivable

Accounts receivable consists of assessments for operations (including membership assessments and services) and grant receivables that have not been collected. Accounts receivable are carried at original invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied to an aging of accounts. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received.

#### Property, Equipment, and Software

Property, equipment, and software are capitalized at cost and are depreciated using the straight-line method over the shorter of the respective lease terms or their estimated useful lives of the assets as follows:

Equipment and software	3 years
Furniture and fixtures	5 years
Leasehold improvements	10 vears

Minor replacements, maintenance, and repairs, which do not increase the useful lives of the property, equipment, and software, are expensed as incurred.

#### Impairment of Long-Lived Assets

WECC reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may be impaired. If it is determined that the estimated undiscounted future cash flows are not sufficient to recover the carrying value of an asset, an impairment loss is recognized in the statement of activities for the difference between the carrying value and the fair value of the asset.

#### Revenue Recognition

Annual assessments are recognized as revenue in the period for which they have been assessed. WECC generally receives assessment payments in advance of the assessment period, and it recognizes the cash collected as deferred revenue and recognizes the revenue during the related assessment period. Federal grant revenue is generated through performance of services for a government entity on a cost-reimbursement basis. Other types of revenues are recognized when the services or products have been provided.



**Notes to Financial Statements** Continued

1. Summary of Significant Accounting **Policies** Continued

#### Income Taxes

WECC has been recognized by the Internal Revenue Service as a not-forprofit corporation as described in Section 501(c)(6) of the Internal Revenue Code and, as such, is not subject to federal or state income taxes on exempt purpose income. WECC is subject to excise taxes on revenue generated in the state of Washington (see Note 8), and is subject to taxation on any unrelated business income.

#### Reclassifications

Certain amounts in the 2008 financial statements have been reclassified to conform to the 2009 presentation.

#### Subsequent Events

WECC has evaluated events occurring between the end of its most recent fiscal year and April 1, 2010, the date the financial statements were available for issue.

### 2. Fair Value

Fair value is defined as the price that would be received to sell an asset or Measurements paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measures, the following hierarchy prioritizes the inputs according to valuation methodologies used to measure fair value:

> Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities.

> Level 2: Unobservable prices that are based on inputs not quoted in active markets, but corroborated by market data.

> Level 3: Unobservable inputs that are used when little or not market data is available.

Assets and liabilities measured at fair value on a recurring basis are summarized as follows (in thousands):

	Fair Value Measurements as of December 31, 2009										
Description  Cash equivalents:		_evel 1	Level 2		Level 3		Total				
Money market funds	\$	29,338	\$	_	\$	_	\$	29,338			
Corporate bonds		_		6,439		_		6,439			
Certificates of deposit		_		276		_		276			
Mutual funds		40		_		_		40			
	\$	29,378	\$	6,715	\$	_	\$	36,093			
Investments:											
Certificates of deposit	\$	_	\$	1,438	\$	_	\$	1,438			
Government asset-backed securities		_		581		_		581			
Corporate bonds		_		399		_		399			
•	\$	_	\$	2,418	\$	_	\$	2,418			



Notes to Financial Statements Continued

#### 2. Fair Value Measurements Continued

	Fair Value Measurements as of December 31, 2008									
Description		evel 1	Le	evel 2	Lev	Level 3		Total		
Cash equivalents:										
Money market funds	\$	20,355	\$	_	\$	_	\$	20,355		
Certificates of deposit		_		322		_		322		
	\$	20,355	\$	322	\$		\$	20,677		
Investments:										
Certificates of deposit	\$	_	\$	612	\$	_	\$	612		
Government asset-backed securities		_		700		_		700		
	\$	_	\$	1,312	\$	_	\$	1,312		

# **3. Investments** Investments are stated at fair value and consist of the following (in thousands):

	As of December 31, 2009							
		Cost		Market Value		ealized 1 (loss)		
Certificates of deposit Government asset-	\$	1,436	\$	1,438	\$	2		
backed securities		586		581		(5)		
Corporate bonds		393		399		<u>`6´</u>		
	\$	2,415	\$	2,418	\$	3		
	As of December 31, 2008							
		Cost		Market Value		ealized gain		

		Cost
Certificates of deposit Government asset-	\$	610
backed securities		689
	<b>c</b>	4 000

\$ 610	\$ 612	\$ 2
 689	 700	 11
\$ 1,299	\$ 1,312	\$ 13



Notes to Financial Statements
Continued

4. Property, Equipment, and Software Property, equipment, and software consist of the following as of December 31 (in thousands):

		2009	2008		
Equipment Software Leasehold improvements Furniture and fixtures	\$	5,811 4,566 1,863 370	\$	5,109 3,615 1,549 276	
		12,610		10,549	
Less accumulated depreciation and amortization	<u> </u>	(5,771) 6,839		(2,936) 7,613	

#### 5. Line of Credit

During 2008, WECC entered into a revolving line of credit arrangement with a financial institution that had a borrowing limit of \$6.0 million. During 2009, the limit was reduced to \$3.0 million. As of December 31, 2009 and 2008, the outstanding balance on the line of credit was approximately \$2.9 million and \$5.9 million, respectively. The line of credit bears interest at an annual rate equal to the prime rate (3.25% at December 31, 2009) less 0.75%. The line of credit matured March 1, 2010 and the balance was paid off at that time. In accordance with the line of credit arrangement, WECC was required to maintain a minimum balance of cash or investments at the institution, which served as collateral against advances taken under the line of credit. Restricted cash and investments pertaining to this agreement as of December 31, 2009 and 2008 were \$2.5 million for both years.

#### 6. Accounts Payable

Accounts payable consist of the following as of December 31 (in thousands):

		 2008		
Assessment payables Trade payables Unscheduled flow mitigation	\$	3,466 1,019 –	\$ - 1,449 1,507	
	\$	4,485	\$ 2,956	



Notes to Financial Statements
Continued

# 7. Unrestricted Net Assets

WECC reports information regarding statutory and non-statutory related earnings to the Federal Energy Regulatory Commission in accordance with its Delegation Agreement dated October 16, 2007. As of December 31, the breakdown of such earnings included in unrestricted net assets consist of the following (in thousands):

		2008		
Non-statutory earnings Statutory earnings	\$	6,114 7,692	\$	5,874 1,020
	\$	13,806	\$	6,894

# 8. Commitments and Contingencies

#### **Operating Lease Commitments**

WECC has entered into non-cancelable operating leases for office space and office equipment. As of December 31, 2009, future minimum lease payments under non-cancelable operating leases, with terms of one year or more, are as follows (in thousands):

Years Ending December 31:		mount
2010	\$	748
2011	Ψ	714
2012		367
2013		347
2014		333
Thereafter		410
	\$	2,919

Total rent expense under non-cancelable operating leases was approximately \$.9 million and \$.6 million for the years ended December 31, 2009 and 2008, respectively.

#### Litigation and Claims

WECC, in the normal course of performing its activities, is at times subject to lawsuits or claims. WECC's management is currently not aware of any litigation or claims which it believes could have a material impact on WECC's financial position.

#### Washington State Excise Tax

WECC has been notified by the state of Washington (the State) that WECC is subject to excise taxes based on revenue generated in Washington. WECC believes that certain revenue generated may be exempt; however, based on the notice provided by the State, WECC has accrued an amount equal to \$140 thousand for the year ended December 31, 2009.



Notes to Financial Statements
Continued

# 9. Retirement Plans

#### Employee Benefit Plan

WECC has a 401(k) Retirement Savings Plan for its eligible employees. The Plan requires WECC to make matching contributions equal to 50% of the first 6% of compensation eligible employees contribute to the plan. WECC may also make, at its discretion, supplemental contributions for eligible employees. Retirement plan expense reflected in the accompanying statements of activities was \$1.0 million and \$.6 million for the years ended December 31, 2009 and 2008, respectively.

# 10. Subsequent Event

In January 2010, WECC entered into a new lease agreement for office space. The term of the lease is for 10 years, beginning no later than April 2010. The agreement has an early termination option that allows WECC to reduce the term of the lease to 5 years by paying an early termination fee. Additional rent commitments as a result of this agreement were \$10.1 million over the next 10 years.

#### **ATTACHMENT 10**

# METRICS CONCERNING ADMINISTRATIVE COSTS IN 2009 NERC AND REGIONAL ENTITY BUDGETS AND ACTUAL COSTS

SPP

Texas RE

\$

\$

WECC

TOTAL

FRCC

348,340

189,698

226,486

266,986 \$

226,877 \$

		2009 ACT	UAL SPEND					2009 BUD	OGET SPEND		
	Total Statutory Expenses & Capital Expenditures	Total Statutory Direct Expenses & Capital Expenditures	Total Statutory Indirect Expenses & Capital Expenditures	% Statutory Indirect to Total Statutory	Statutory Direct Spend per Spend on Indirect		Total Statutory Expenses & Capital Expenditures	Total Statutory Direct Expenses & Capital Expenditures	Statutory Indirect Expenses & Capital Expenditures	% Statutory Indirect to Total Statutory	Statutory Direct Spend per Spend on Indirect
NERC	\$ 35,871,593	\$ 23,848,550	\$ 12,023,043	33.52%	\$ 1.98	NERC	\$ 36,006,227	\$ 22,700,892	\$ 13,305,335	36.95%	\$ 1.7
MRO	\$ 6,949,467	\$ 3,278,854	\$ 3,670,613	52.82%	\$ 0.89	MRO	\$ 7,525,725	\$ 3,836,952	\$ 3,688,773	49.02%	\$ 1.0
NPCC	\$ 8,999,704	\$ 6,901,324	\$ 2,098,380	23.32%	\$ 3.29	NPCC	\$ 10,008,885	\$ 4,870,826	\$ 5,138,059	51.33%	\$ 0.9
RFC	\$ 10,850,859	\$ 8,300,642	\$ 2,550,217	23.50%	\$ 3.25	RFC	\$ 11,434,201	\$ 7,197,900	\$ 4,236,301	37.05%	\$ 1.
SERC	\$ 9,496,566	\$ 6,787,888	\$ 2,708,678	28.52%	\$ 2.51	SERC	\$ 10,088,872	\$ 7,307,242	\$ 2,781,630	27.57%	\$ 2.
SPP	\$ 5,190,262	. , ,		51.05%	\$ 0.96	SPP	\$ 6,481,037		\$ 3,944,661	60.86%	\$ 0.
Texas RE	\$ 4,981,473			46.78%	\$ 1.14	Texas RE	\$ 6,167,025		\$ 3,660,875	59.36%	\$ 0.
WECC	\$ 34,199,444			26.71%	\$ 2.74	WECC	\$ 38,653,503		\$ 14,049,338	36.35%	\$ 1.
TOTAL	\$ 116,539,368		\$ 37,164,190	31.89%	\$ 2.14	TOTAL		\$ 75,560,503		40.20%	\$ 1.4
RCC	\$ 4,131,433	\$ 4,131,433	-			FRCC	\$ 4,566,361	\$ 3,977,868	\$ 588,493	12.89%	\$ 6.7
		2009 AC	TUAL FTEs					2009 BU	IDGET FTEs		
	# Direct to								Total		# Direct to
	Total Statutory FTEs	Total Statutory Direct FTEs	Total Statutory Indirect FTEs	Indirect FTE as % of Total FTE	Indirect Statutory FTEs		Total Statutory FTEs	Total Statutory Direct FTEs	Statutory Indirect FTEs	Indirect FTE as % of Total FTE	Indirect
NERC	109.44	79.56	29.88	27.30%	2.66	NERC	106.50	77.00	29.50	27.70%	2.6
MRO	25.83	17.96	7.87	30.47%	2.28	MRO	26.50	18.50	8.00	30.19%	2.3
NPCC	23.41	17.00	6.41	27.38%	2.65	NPCC	27.20	18.00	9.20	33.82%	1.9
RFC	41.16	32.08	9.08	22.06%	3.53	RFC	44.00	32.50	11.50	26.14%	2.8
SERC	44.50	33.90	10.60	23.82%	3.20	SERC	43.00	32.60	10.40	24.19%	3.
SPP	14.90	12.00	2.90	19.46%	4.14	SPP	17.20	14.70	2.50	14.53%	5.8
Texas RE	26.26	19.90	6.36	24.22%	3.13	Texas RE	26.95	20.15	6.80	25.23%	2.
WECC	151.00	118.00	33.00	21.85%	3.58	WECC	140.00	107.50	32.50	23.21%	
ΓΟΤΑL	436.50	330.40	106.10	24.31%	3.11	TOTAL	431.35	320.95	110.40	25.59%	2.9
FRCC	18.21	18.21				FRCC	18.34	14.84	3.50	19.08%	4.2
		2009 ACTUAL	. SPEND per FTE					2009 BUDGETE	ED SPEND per	FTE	
	Total Statutory	Total Statutory Direct	Total Statutory Indirect	Statutory Indirect Spend per Total FTE			Total Statutory	Total Statutory Direct	Total Statutory Indirect	Statutory Indirect Spend per Total FTE	
NERC	\$ 327,774	\$ 299,756	\$ 402,378	\$ 109,860		NERC	\$ 338,087	\$ 294,817	\$ 451,028	\$ 124,933	
/RO	269,046	182,564	466,406	142,107		MRO	283,990	207,403	461,097	139,199	
NPCC	384,438	405,960	327,360	89,636		NPCC	367,974	270,601	558,485	188,899	
RFC	263,626	258,748	280,861	61,959		RFC	259,868	221,474	368,374	96,280	
SERC	213,406	200,233	255,536	60,869		SERC	234,625	224,149	267,464	64,689	

SPP

Texas RE

WECC

TOTAL

FRCC

376,804

228,832

276,096

292,953 \$

248,984 \$

172,543

124,375

228,876

235,428

268,050 \$

1,577,864

538,364

432,287

460,190 \$

168,141 \$

229,341

135,840

100,352

117,781

32,088

The accompanying narrative in this filing is essential to understanding the financial information on this schedule

913,602

366,368

276,779

350,275 \$

177,815

88,732

60,488

85,141

211,735

133,235

212,421

226,877

240,240 \$